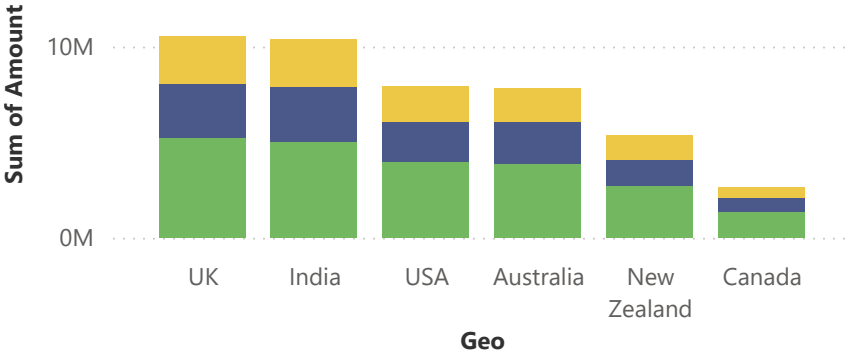
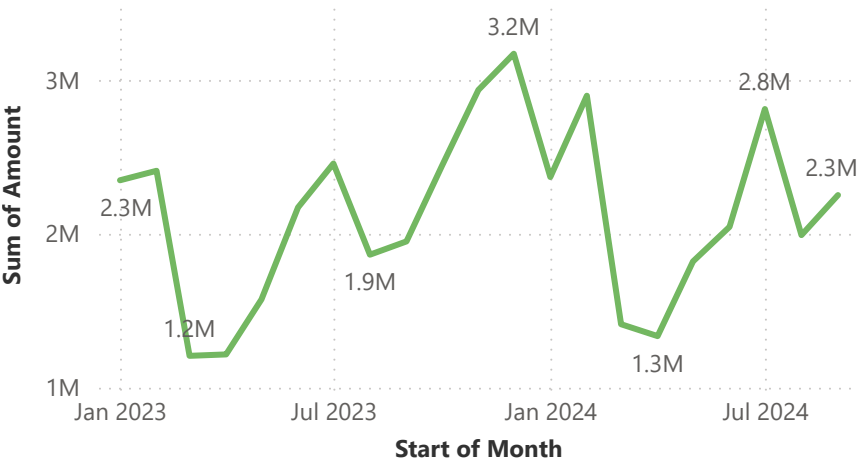


Sum of Amount by Geo and Category

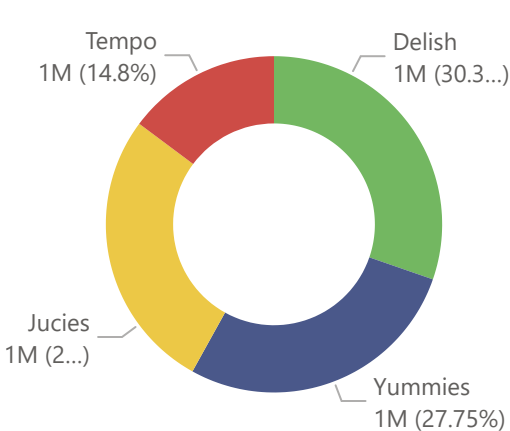
Category ● Bars ● Bites ● Other



Sum of Amount by Start of Month



Total Boxes by Team



8.95M

Total Amount (my team v2)

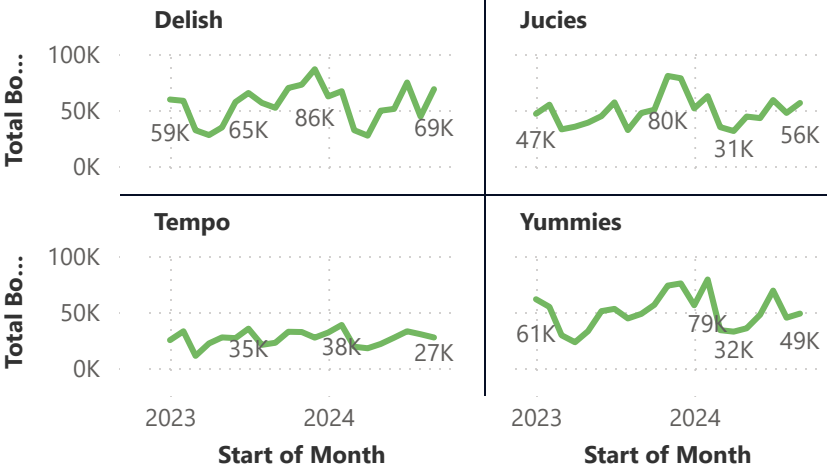
8K

Shipment Count

4M

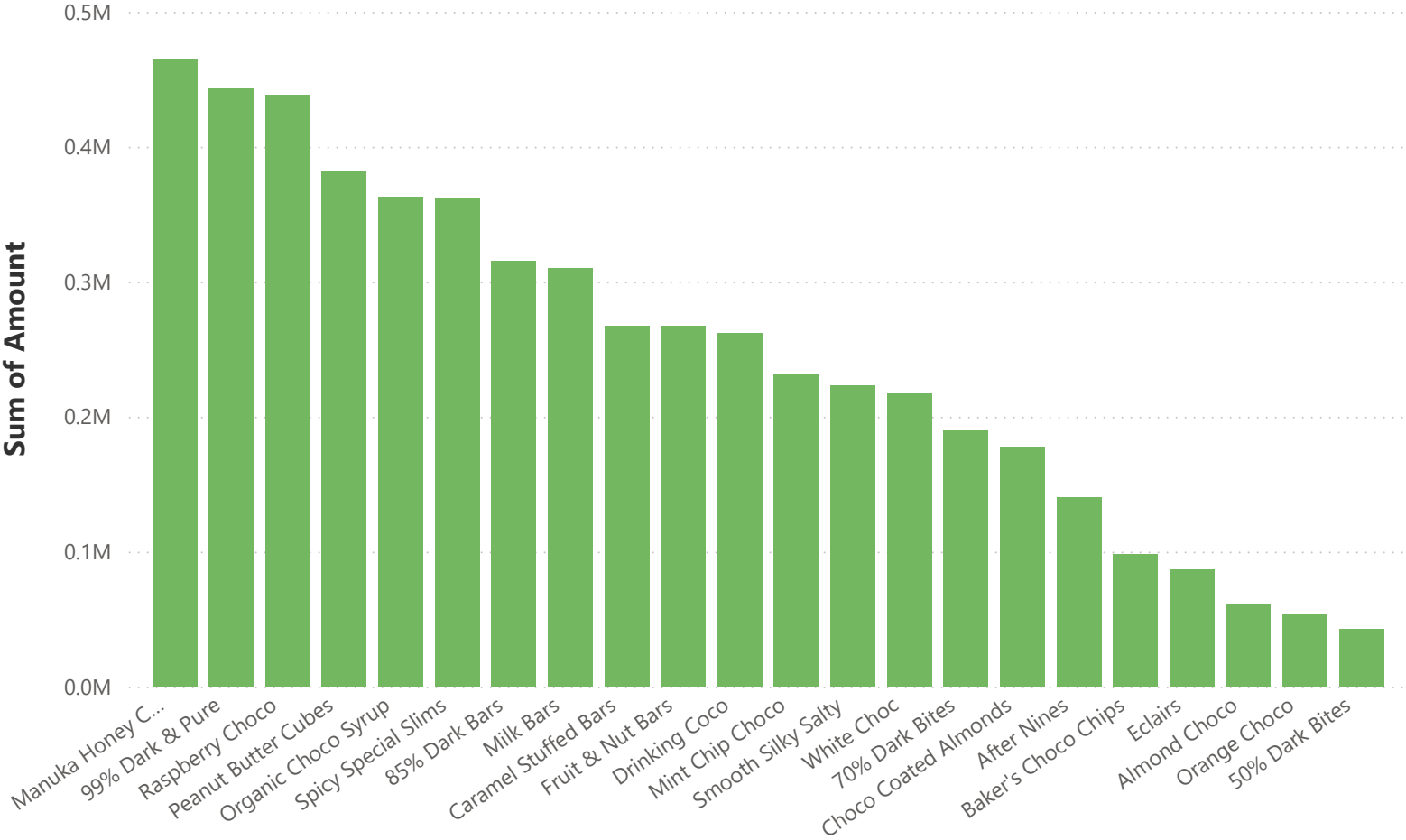
Total Boxes

Total Boxes by Start of Month and Team



Geo	Delish	Jucies	Tempo	Yummies	Total
Australia	2,12,994	1,73,303	91,026	1,86,372	6,63,695
Canada	68,024	58,210	28,739	68,447	2,23,420
India	2,60,598	2,40,064	1,29,315	2,43,961	8,73,938
New Zealand	1,31,639	1,29,952	57,010	1,30,960	4,49,561
UK	2,70,397	2,41,868	1,50,758	2,39,915	9,02,938
USA	2,02,770	1,83,309	1,02,811	1,79,918	6,68,808
Total	11,46,422	10,26,706	5,59,659	10,49,573	37,82,360

Sum of Amount by Product



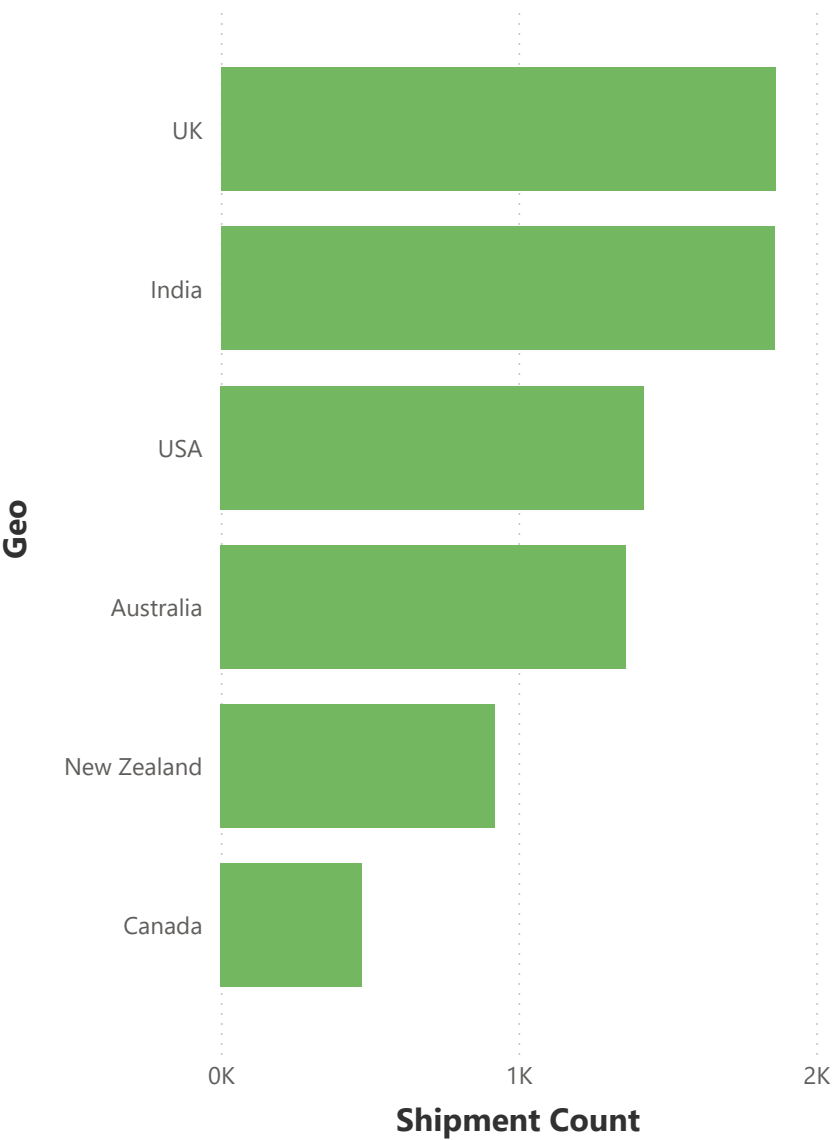
Geo

- Australia
- Canada
- India
- New Zealand
- UK
- USA



Product	Total Amount	Shipment Count	Total Boxes	Boxes per Shipment	Amount per Shipment
Manuka Honey Choco	\$34,95,796	481	3,93,313	818	\$7,268
Organic Choco Syrup	\$27,87,086	395	1,75,698	445	\$7,056
Peanut Butter Cubes	\$37,45,316	552	1,88,698	342	\$6,785
Orange Choco	\$6,55,830	98	31,885	325	\$6,692
99% Dark & Pure	\$28,46,005	426	1,43,680	337	\$6,681
Smooth Silky Salty	\$18,35,129	275	1,87,482	682	\$6,673
Almond Choco	\$5,79,560	87	53,553	616	\$6,662
Fruit & Nut Bars	\$23,73,919	362	1,60,126	442	\$6,558
After Nines	\$11,95,256	191	63,614	333	\$6,258
Milk Bars	\$22,93,261	406	1,65,889	409	\$5,648
Baker's Choco Chips	\$9,95,902	180	53,512	297	\$5,533
Caramel Stuffed Bars	\$20,20,993	366	2,32,395	635	\$5,522
Drinking Coco	\$23,19,192	430	89,457	208	\$5,393
White Choc	\$18,13,655	348	1,14,599	329	\$5,212
85% Dark Bars	\$31,46,693	608	4,10,814	676	\$5,175
Raspberry Choco	\$32,83,099	637	4,80,157	754	\$5,154
70% Dark Bites	\$12,61,724	245	47,042	192	\$5,150
Spicy Special Slims	\$29,81,648	608	2,14,547	353	\$4,904
50% Dark Bites	\$3,80,518	86	25,443	296	\$4,425
Choco Coated Almonds	\$18,10,901	414	2,03,282	491	\$4,374
Mint Chip Choco	\$21,57,543	529	3,21,149	607	\$4,079
Eclairs	\$7,13,365	181	27,667	153	\$3,941
Total	\$4,46,92,389	7,905	37,84,002	479	\$5,654

Shipment Count by Geo



Sales_person	Boxes per Shipmer
Roddy Speechley	54
Wilone O'Kielt	50
Jehu Rudeforth	50
Beverie Moffet	50
Gunar Cockshoot	50
Jan Morforth	49
Mallorie Waber	49
Kaine Padly	49
Ches Bonnell	48
Andria Kimpton	48
Marney O'Breen	48
Camilla Castle	48
Dennison Crosswaite	48
Brien Boise	48
Barr Faughny	47
Rafaelita Blaksland	47
Dotty Strutley	47
Karlen McCaffrey	46
Husein Augar	45
Curtice Advani	45
Oby Sorrel	45
Kelci Walkden	44
Madelene Upcott	43
Van Tuxwell	42
Gigi Bohling	41
Total	47

Product	Barr Amount Pct	Total Amount	Barr Amount	Barr Bar Amount
50% Dark Bites	12.3%	\$3,80,518	\$46,847	
Orange Choco	11.2%	\$6,55,830	\$73,283	\$73,283
Smooth Silky Salty	10.7%	\$18,35,129	\$1,95,755	\$1,95,755
White Choc	9.9%	\$18,13,655	\$1,80,306	
Almond Choco	8.8%	\$5,79,560	\$51,255	\$51,255
Organic Choco Syrup	8.5%	\$27,87,086	\$2,37,890	
Spicy Special Slims	8.5%	\$29,81,648	\$2,53,663	
Eclairs	8.4%	\$7,13,365	\$59,938	
Drinking Coco	8.4%	\$23,19,192	\$1,94,533	
Fruit & Nut Bars	8.3%	\$23,73,919	\$1,97,705	\$1,97,705
85% Dark Bars	8.3%	\$31,46,693	\$2,61,691	\$2,61,691
Raspberry Choco	8.3%	\$32,83,099	\$2,72,932	\$2,72,932
Mint Chip Choco	8.3%	\$21,57,543	\$1,78,083	\$1,78,083
Manuka Honey Choco	8.1%	\$34,95,796	\$2,84,148	
Milk Bars	8.0%	\$22,93,261	\$1,83,398	\$1,83,398
99% Dark & Pure	7.7%	\$28,46,005	\$2,20,313	\$2,20,313
Caramel Stuffed Bars	7.6%	\$20,20,993	\$1,54,265	\$1,54,265
After Nines	7.0%	\$11,95,256	\$84,164	
Baker's Choco Chips	6.9%	\$9,95,902	\$68,589	\$68,589
Peanut Butter Cubes	6.9%	\$37,45,316	\$2,57,780	
Choco Coated Almonds	6.8%	\$18,10,901	\$1,23,145	
70% Dark Bites	6.7%	\$12,61,724	\$84,665	
Total	8.2%	\$4,46,92,389	\$36,64,346	\$18,57,267

- Sales_person
- ☐

Andria Kimpton
- ☐

Barr Faughny
- ☐

Beverie Moffet
- ☐

Brien Boise
- ☐

Camilla Castle
- ☐

Ches Bonnell
- ☐

Curtice Advani
- ☐

Dennison Crosswaite
- ☐

Dotty Strutley
- ☐

Gigi Bohling
- ☐

Gunar Cockshoot
- ☐

Husein Augar
- ☐

Jan Morforth
- ☐

Jehu Rudeforth
- ☐

Kaine Padly
- ☐

Karlen McCaffrey
- ☐

Kelci Walkden
- ☐

Madelene Uncott

Geo	Total Amount	Barr Amount	Barr Amount Pct	Barr Bar Amount	Total Amount (my team v1)	Total Amount (my team v2)
Canada	\$26,58,602	\$2,51,523	9.5%	\$1,41,464	5,84,903.25	5,84,903.25
Australia	\$78,09,235	\$6,85,985	8.8%	\$3,24,853	18,14,688.00	18,14,688.00
USA	\$78,96,249	\$6,53,587	8.3%	\$3,38,002	15,75,479.25	15,75,479.25
UK	\$1,05,41,806	\$8,55,155	8.1%	\$4,53,116	18,41,087.25	18,41,087.25
India	\$1,03,93,677	\$8,10,083	7.8%	\$3,93,206	20,17,802.25	20,17,802.25
New Zealand	\$53,92,820	\$4,08,013	7.6%	\$2,06,627	11,15,916.75	11,15,916.75
Total	\$4,46,92,389	\$36,64,346	8.2%	\$18,57,267	89,49,876.75	89,49,876.75

Sales_person	Total Amount	Sales Target	Target Comparison v1	Target Comparison v3
Andria Kimpton	\$21,57,788	2000000	Yes	👍
Barr Faughny	\$36,64,346	2000000	Yes	👍
Beverie Moffet	\$21,36,310	2000000	Yes	👍
Brien Boise	\$28,08,070	2000000	Yes	👍
Camilla Castle	\$18,11,171	2000000	No	👎
Ches Bonnell	\$31,49,222	2000000	Yes	👍
Curtice Advani	\$14,06,736	2000000	No	👎
Dennison Crosswaite	\$26,30,756	2000000	Yes	👍
Dotty Strutley	\$16,98,059	2000000	No	👎
Gigi Bohling	\$12,27,661	2000000	No	👎
Gunar Cockshoot	\$22,20,030	2000000	Yes	👍
Husein Augar	\$22,44,008	2000000	Yes	👍
Jan Morforth	\$10,19,995	2000000	No	👎
Jehu Rudeforth	\$18,83,795	2000000	No	👎
Kaine Padly	\$11,57,060	2000000	No	👎
Karlen McCaffrey	\$6,11,836	2000000	No	👎
Kelci Walkden	\$18,23,877	2000000	No	👎
Madelene Upcott	\$6,39,515	2000000	No	👎
Total	\$4,46,92,389	2000000	Yes	👍

Sum of Amount by cal_date

