

COMPETITOR COLORS AND THEIR C/S EQUIVALENTS

7/13/2007

ARDEN

	EXACT MATCH	CLOSE MATCH(ES)
35 BALTIC		561 STATFORD BLUE <i>xjsc</i>
26 BIRCHBARK		349 MILLSTONE <i>xjstc</i>
19 BLACK	108 BLACK	
59 CANVAS		920 ALMOND
10 CAPPUCCINO	<i>none</i>	
31 CARIBBEAN	129 YALE BLUE	
54 CLOUD	<i>none</i>	
22 CONCH		868 ADOBE <i>xjstc</i>
27 CORNFLOWER		223 DANUBE
18 DESERT BEIGE		186 CHAMPAGNE
04 DOLPHIN	<i>none</i>	
20 DRAGON		845 SPECTRUM RED
21 GEORGIA PEACH	219 SHELL <i>xjstc</i>	
23 GLACIER BLUE	111 WEDGEWOOD BLUE	
53 IVORY		564 PORCELAIN <i>s</i>
17 JASMINE	911 DAWN	
56 LINEN		933 MISSION WHITE
25 MAUVELOUS	859 ASH ROSE <i>xjstc</i>	
07 MING	<i>none</i>	
37 MISTY PEACH	182 PEACH MIST <i>xjstc</i>	
05 MOJAVE		102 DESERT SAND
09 MOONLIGHT	<i>none</i>	
06 MORNING MIST		927 FOLKSTONE
08 NEPTUNE		846 GROTTA <i>xjstc</i>
38 NILE GREEN	942 NILE	
01 PARCHMENT		100 EGGSHELL
12 PASSION		876 BORDEAUX
36 POKEBERRY	<i>none</i>	
02 PUEBLO	475 HOAG BEIGE <i>xjstc</i>	103 BEIGE
28 RHINO	<i>none</i>	
13 SILK		533 MOCCASIN <i>xjs</i> / 866 DOESKIN
41 SKY BLUE		222 BABY BLUE <i>xjstc</i>
30 SPANISH MOSS		853 OCEAN GRAY
40 TAUPE		194 CHINCHILLA
39 TEAL		956 VICTORIAN TEAL
14 TRUFFLE		106 BROWN
03 VERSAILLES	101 FRENCH CREAM	
16 WINDSOR		875 CORDOVAN / 532 MAROON <i>xjs</i>
11 WINTER SKY	848 ASPEN	

BALCO

	EXACT MATCH	CLOSE MATCH(ES)
880P BRECKENRIDGE	848 ASPEN	
580P CALCUTTA BLACK	108 BLACK	
157P CAMEL		103 BEIGE
187P CLASSIC BLUE	<i>none</i>	
117P EGGSHELL		934 PEARL
177P GRAPHITE	<i>none</i>	
137P MALLARD GREEN		956 VICTORIAN TEAL
197P MEDIUM BROWN	209 SLATE	
875P MINK		194 CHINCHILLA
495P RIO VERDE	942 NILE	
127P SILVER		927 FOLKSTONE
610P SNOWFLAKE		933 MISSION WHITE
207P SPICE	<i>none</i>	
107P STEEL GRAY	136 PEARL GRAY	
167P STONE		997 DARK OATMEAL <i>xjs</i>
147P SUNKISSED	533 MOCCASIN <i>xjs</i>	866 DOESKIN

STANDARD ACROVYN COLORS: AVAILABLE IN ALL PRODUCT FORMS

NON-STANDARD ACROVYN COLORS: MAY NOT BE AVAILABLE IN ALL PRODUCT FORMS

x = EXTRUDED *j* = INJECTION-MOLDED *s* = SHEET *t* = TRIMS *c* = CAULK

COMPETITOR COLORS AND THEIR C/S EQUIVALENTS

7/13/2007

IPC

	EXACT MATCH	CLOSE MATCH(ES)
145 ADOBE	none	
104 ANTIQUE WHITE	672 SANTA CLARA WHITE <i>xJSTC</i>	253 PARCHMENT
244 ARUBA	none	
245 BAJA BLUE	none	
246 BALSAM	none	
247 BASIL	none	
248 BEACH GLASS		879 DUSTY JADE <i>xJSTC</i>
140 BEACHSHELL		372 ADS CLASSIC MAPLE <i>x</i>
249 BEESWAX	563 SUNBURST <i>x</i>	
117 BEIGE	408 DUNE BEIGE <i>xJST</i>	479 CAPPUCCINO
168 BISCAYNE	none	
250 BISCOTTI		479 CAPPUCCINO
# BISQUE		372 ADS CLASSIC MAPLE <i>x</i>
152 BLACK	108 BLACK	
251 BLISS	none	
133 BLUE JAY	none	
144 BLUSH	none	
150 BRANDYWINE		966 BURGUNDY <i>xJSTC</i>
135 BRITTANY BLUE	360 BALTIC BLUE <i>xJSTC</i>	
132 BUOYANT BLUE		525 GLACIER BLUE <i>xJSTC</i>
# BURGUNDY	none	
252 BURLAP	103 BEIGE	475 HOAG BEIGE <i>xJSTC</i>
241 CABERNET	none	
242 CACTUS		522 SAVANNAH
134 CADET BLUE	403 MOODY BLUE <i>xJ</i>	
253 CAMELBACK	480 TOFFEE	
254 CAMEO	none	
169 CANYON	none	
255 CARMEL	none	
236 CARDINAL	402 CARDINAL RED <i>xJ</i>	
240 CASHEW	372 CLASSIC MAPLE	
256 CASTLE	none	
123 CELADON	none	
234 CHAMOIS	405 MEDIUM SAND <i>xJST</i>	
288 CHESTNUT	none	
258 CHINO		858 PUMICE / 992 DARK ALMOND
143 CIMARRON		193 GINGERSPICE
257 CINNABAR	none	
154 CLAM SHELL		934 PEARL
139 CLAY BISQUE		950 ECRU <i>xJSTC</i>
259 CONCORD	none	
260 CRÈME BRULÉE		101 FRENCH CREAM
187 CRYSTAL JADE		201 WILLOW / 523 MEADOW <i>xJSC</i>
122 DARK BROWN		107 CHOCOLATE <i>xJSC</i>
115 DAYBREAK	none	
# DESERT PINK	none	
101 DESIGNER WHITE	none	
106 DOVE GRAY		136 PEARL GRAY
112 DOVER WHITE		198 BEIGE DESERT
148 DUSTY ROSE	none	
111 EGG SHELL	100 EGG SHELL	
125 ENGLISH GREEN		956 VICTORIAN TEAL
261 EVERGREEN	none	
238 FEATHER	949 WHITE	
# FORTUNE BERRY	none	
262 FRESH AIR	none	
151 GRAYSTONE	927 FOLKSTONE	
263 GREEN TEA	none	
114 HAZE		349 MILLSTONE <i>xJSTC</i> / 196 FAWN
# HOLLYBERRY		402 CARDINAL RED <i>xJ</i>
265 HONEYDEW	none	
124 HUNTER GREEN		967 HUNTER GREEN <i>xJSTC</i>
108 IVORY	564 PORCELAIN <i>s</i>	
289 KEY LARGO	none	
118 KHAKI BROWN		513 KHAKI BROWN
210 KIWI	none	
120 KOKO	none	
127 LAGOON	none	
# LAPIS BLUE	none	
141 LARONE	none	
188 LATTE	none	

STANDARD ACROVYN COLORS: AVAILABLE IN ALL PRODUCT FORMS

NON-STANDARD ACROVYN COLORS: MAY NOT BE AVAILABLE IN ALL PRODUCT FORMS

x = EXTRUDED *J* = INJECTION-MOLDED *s* = SHEET *T* = TRIMS *c* = CAULK

COMPETITOR COLORS AND THEIR C/S EQUIVALENTS

7/13/2007

IPC cont.

	EXACT MATCH	CLOSE MATCH(ES)
138 LAVENDE	none	
157 LAZURE	none	
109 LIGHT BEIGE		372 ADS CLASSIC MAPLE x
121 LIGHT BROWN	none	
155 LIGHT PEACH		219 SHELL xJSTC
233 LILY	524 SUNKISSED xJSTC	
232 LINEN	401 MELLOW YELLOW xJ	
144 MAUVE	none	
186 MERLOT	none	
146 MESA RED	none	
# MING GOLD		376 NORTHERN OAK / 560 SAND x
266 MOCASSIN	none	
110 MONTEREY	992 DARK ALMOND	920 ALMOND
# MYSTIC GREEN	none	
267 NIGHTFALL	none	
268 OASIS		372 ADS CLASSIC MAPLE x
239 OATMEAL	997 DARK OATMEAL xJS	
126 OPALINE	none	
269 PALM	none	
270 PALOMINO	none	
271 PAPAYA	none	
128 PASTEL BLUE	none	
# PASTEL GREEN	none	
211 PATRIOT	none	
235 PENNY	985 CINNAMON DUST xJST	
212 PEONY	none	
119 PEPPERDUST	308 GRAYSTONE xJS	
272 PERIWINKLE	none	
273 PETAL	none	
107 PEWTER GRAY	none	
165 POINT BLUE	none	
102 POLAR WHITE	none	
274 POPCORN	none	
# PORT		966 BURGUNDY xJSTC
171 PURPLE HAZE		520 IMPERIAL PURPLE
275 PYRAMID		103 BEIGE
276 RATTAN	none	
130 ROBINS EGG	none	
142 ROSE BUFF		868 ADOBE xJSTC
121 SADDLE	none	
278 SAND DUNE		500 INTEL STONE xJS
153 SANDSTONE		533 MOCCASIN xJS / 866 DOESKIN
230 SEAGRASS	551 AVOCADO xJST	
279 SEA SALT	none	
162 SEASCAPE	none	
166 SERENITY		404 NORTHERN MIST xJ
# SHADOW		209 SLATE
213 SHAMROCK	none	
280 SHIPROCK	none	
105 SILVER	526 MORNING MIST xJS	
189 SKYLIGHT	none	
237 SLATE		194 CHINCHILLA
281 SMOKEY	none	
282 SONORA	none	
283 STERLING	none	
214 SUNFLOWER	none	
215 TANGELO	none	
113 TAUPE		801 GRAY SKY xJSTC / 262 DRIFTWOOD
164 TEMPEST	527 LILAC xJST	
264 THISTLE	none	
284 TRUFFLE	none	
# TYROL GREEN	none	
231 VERANDA	984 DUSTY FERN ST	
131 WEDGEWOOD BLUE	none	
285 WHEAT FIELD		983 GLENDALE SILK xJST
243 WHISPER	254 WHEAT	
103 WHITE SAND	933 MISSION WHITE	
149 WILDROSE	none	
286 WINDSURF	none	
116 WOOD DRIFT	187 TAN BARK	
287 ZEN		306 RUSSIAN PLUM

STANDARD ACROVYN COLORS: AVAILABLE IN ALL PRODUCT FORMS

NON-STANDARD ACROVYN COLORS: MAY NOT BE AVAILABLE IN ALL PRODUCT FORMS

x = EXTRUDED J = INJECTION-MOLDED s = SHEET t = TRIMS c = CAULK

COMPETITOR COLORS AND THEIR C/S EQUIVALENTS

7/13/2007

KLEERDEX

	EXACT MATCH	CLOSE MATCH(ES)
42111 AMETHYST	none	
72174 ANGORA	950 ECRU <i>xJSTC</i>	
22182 APRICOT	none	
72005 BEIGE	475 HOAG BEIGE <i>xJSTC</i>	
52114 BLACK	108 BLACK	
12036 BORDEAUX	876 BORDEAUX	
42112 BUOYANT BLUE		994 RUSH BLUE <i>xJ</i>
12038 CABERNET	966 BURGUNDY <i>xJSTC</i>	
42000 CADET BLUE	none	
52000 CALCUTTA BLACK		108 BLACK
42107 CANYON BLUE		561 STATFORD BLUE <i>xJsc</i>
72010 CHOCOLATE		107 CHOCOLATE <i>xJsc</i>
72047 COCOA	none	
52002 DARK GRAY	none	
72177 DAYBREAK	911 DAWN	
72176 DUSTY ROSE	none	
62024 EGGSHELL		934 PEARL
62015 IVORY		412 CREAMY YELLOW <i>xc</i>
32170 KHAKIGRUN	none	
22184 LIME	none	
32169 LOGO GREEN	none	
32071 MALLARD GREEN	956 VICTORIAN TEAL	
32072 MEADOW	201 WILLOW	
72178 MISTY MAUVE	none	
62033 MONTEREY	992 DARK ALMOND	
32060 MYSTIC GREEN		853 OCEAN GRAY
22031 ORANGE	none	
72000 PARCHMENT		311 CELERY
42031 PASTEL BLUE	none	
42108 PEACOCK BLUE		846 GROTTA <i>xJSTC</i>
52001 PEWTER GRAY	none	
52070 PINSTRIPE		927 FOLKSTONE / 526 MORNING MIST <i>xJS</i>
62000 POLAR WHITE	none	
12000 RED		402 CARDINAL RED <i>xJ</i>
12037 ROOSTER RED		845 SPECTRUM RED
12044 ROSEBUD		859 ASH ROSE <i>xJSTC</i>
72175 ROUGE		532 MAROON <i>xJS</i>
72179 SANDY BEACH	866 DOESKIN	
72567 SAVANNA		858 PUMICE
32077 SEA GREEN	557 SEA BISCUIT <i>xJSTC</i>	
62029 SNOWFLAKE		933 MISSION WHITE
72184 SPICE	194 CHINCHILLA	
52068 STEEL GRAY		136 PEARL GRAY
22158 SUNFLOWER	951 SUNFLOWER	
12148 TERRACOTTA	none	
42109 THUNDER		848 ASPEN
32059 TREASURE CHEST		967 HUNTER GREEN <i>xJSTC</i>
72568 TUCSON	none	
42110 TWILIGHT	none	
62340 VANILLA SC		101 FRENCH CREAM
42369 WILD ORCHID	none	

STANDARD ACROVYN COLORS: AVAILABLE IN ALL PRODUCT FORMS

NON-STANDARD ACROVYN COLORS: MAY NOT BE AVAILABLE IN ALL PRODUCT FORMS

x = EXTRUDED *J* = INJECTION-MOLDED *s* = SHEET *t* = TRIMS *c* = CAULK

COMPETITOR COLORS AND THEIR C/S EQUIVALENTS

7/13/2007

KOROGARD

	EXACT MATCH	CLOSE MATCH(ES)
K-43 ANGORA	950 ECRU <i>xjstc</i>	
K-PJ ATLANTIS	none	
K-4 Balsa		933 MISSION WHITE
K-40 BLACK	108 BLACK	
K-9 BONE	533 MOCCASIN <i>xjs</i>	866 DOESKIN
K-48 CAFÉ AU LAIT	none	
K-6 CANDLELIGHT		372 ADS CLASSIC MAPLE <i>x</i> / 254 WHEAT
K-31 CASCADE BLUE	none	
K-52 CHABLIS	164 CHABLIS	186 CHAMPAGNE
K-18 CHARCOAL		162 CHARCOAL
K-32 CIRRUS	none	
K-15 CLOUD	none	
K-44 COFFEE		107 CHOCOLATE <i>xjsc</i>
K-8 CREAM	992 DARK ALMOND	920 ALMOND
K-24 DARK PEACH	none	
K-42 DAYBREAK		911 DAWN
K-39 DEEP GREEN		942 NILE
K-11 DIONIS		349 MILLSTONE <i>xjstc</i>
K-25 DUSTY PINK	none	
K-50 EGGPLANT	562 CONCORD GRAPE <i>xjsc</i>	
K-35 EVE BLUE	556 HAWAIIAN BLUE <i>xjstc</i>	518 NORDIC BLUE
K-38 FERN		956 VICTORIAN TEAL
K-29 FIRE RED		845 SPECTRUM RED
K-13 FOG		801 GRAY SKY <i>xjstc</i>
K-41 GRAYSTONE	none	
K-45 IVORY		564 PORCELAIN <i>s</i>
K-22 LIGHT PEACH		182 PEACH MIST <i>xjstc</i>
K-28 MAROON	875 CORDOVAN	532 MAROON <i>xjs</i>
K-26 MAUVE		876 BORDEAUX
K-20 MAUVE TINT	none	
K-17 MEDIUM GRAY	none	
K-5 MIST		262 DRIFTWOOD / 934 PEARL
K-30 MOCHA	none	
K-PB MUSHROOM	406 SEA MIST <i>xj</i>	660 SAGE GREEN
K-PC MYSTERY	none	
K-36 NAVY	561 STATFORD BLUE <i>xjsc</i>	
K-PD OXFORD		930 BLUE SILK
K-51 OYSTER	929 OYSTER GRAY	
K-23 PEACH	none	
K-16 PEWTER		526 MORNING MIST <i>xjs</i> / 927 FOLKSTONE
K-27 PLUM	none	
K-3 PORCELAIN	253 PARCHMENT	
K-49 QUARRY	194 CHINCHILLA	
K-19 ROSE TINT	none	
K-10 SAND	475 HOAG BEIGE <i>xjstc</i>	103 BEIGE
K-PK SAPPHIRE SKY	none	
K-14 SATURN	801 GRAY SKY <i>xjstc</i>	262 DRIFTWOOD
K-PA SAVANNAH	none	
K-37 SEA GREEN	557 SEA BISCUIT <i>xjstc</i>	
K-PL SEDONA	none	
K-PE SHADOW	none	
K-47 SILKWORM	983 GLENDALE SILK <i>xjst</i>	
K-33 SKY BLUE		309 TRANQUIL BLUE / 222 BABY BLUE <i>xjstc</i>
K-1 SNOW	none	
K-34 STORM BLUE	none	
K-PI SUNFLOWER	951 SUNFLOWER	
K-12 TAN		186 CHAMPAGNE
K-PH TANGERINE DREAM	none	
K-PF TUCSON	none	
K-2 VAPOR		933 MISSION WHITE
K-21 WHISPER	none	
K-46 WHITE CORN	253 PARCHMENT	
K-PG WILD ORCHID	none	
K-7 YELLOW	401 MELLOW YELLOW <i>xj</i>	519 BUTTERCREAM

STANDARD ACROVYN COLORS: AVAILABLE IN ALL PRODUCT FORMS

NON-STANDARD ACROVYN COLORS: MAY NOT BE AVAILABLE IN ALL PRODUCT FORMS

x = EXTRUDED *j* = INJECTION-MOLDED *s* = SHEET *t* = TRIMS *c* = CAULK

COMPETITOR COLORS AND THEIR C/S EQUIVALENTS

7/13/2007

PAWLING

	EXACT MATCH	CLOSE MATCH(ES)
372 ADOBE	868 ADOBE <i>xJSTC</i>	
583 ALEXIS BLUE	none	
385 BEIGE DESERT	198 BEIGE DESERT	
1 BLACK	108 BLACK	
490 BLUEBIRD		223 DANUBE
369 BLUE FOG		930 BLUE SILK
29 BLUE ICE		309 TRANQUIL BLUE
238 BONE	262 DRIFTWOOD	
520 BRITTANY BLUE	360 BALTIC BLUE <i>xJSTC</i>	
4 BROWN	107 CHOCOLATE <i>xJSC</i>	
694 CAFÉ AU LAIT	none	
486 CAISSON	none	
21 CAPPUCCINO	479 CAPPUCCINO	
497 CHABLIS	186 CHAMPAGNE	
313 CHAMPAGNE		100 EGGSHELL / 858 PUMICE
297 CHINCHILLA	194 CHINCHILLA	
380 CORDOVAN	875 CORDOVAN	
381 DAWN	none	
148 DESERT SAND		102 DESERT SAND
268 DOESKIN	196 FAWN	
676 DOVER WHITE	186 CHAMPAGNE	
269 ECRU		950 ECRU <i>xJSTC</i>
370 EGGSHELL		672 SANTA CLARA WHITE <i>xJSTC</i> / 100 EGGSHELL
373 ENGLISH ROSE		859 ASH ROSE <i>xJSTC</i>
359 GINGER SPICE		193 GINGERSPICE
5 GRAY		162 CHARCOAL
300 GROTTO		942 NILE
483 HARVARD GRAY	929 OYSTER GRAY	
156 HUNTER GREEN	967 HUNTER GREEN <i>xJSTC</i>	
2 IVORY		412 CREAMY YELLOW <i>xc</i> / 920 ALMOND
682 KHAKI BROWN	513 KHAKI BROWN	
494 LAVENDER HEATHER	none	
301 LINEN WHITE	949 WHITE	
172 MAUVE	none	
554 MISSION WHITE		933 MISSION WHITE
288 MOCHA	105 MOCHA	
379 MOJAVE SAND	196 FAWN	
648 MONTEREY	992 DARK ALMOND	
303 OYSTER GREY		920 ALMOND
376 PALE JADE		927 FOLKSTONE
263 PALE YELLOW	519 BUTTERCREAM	879 DUSTY JADE <i>xJSTC</i>
361 PEARL	934 PEARL	
289 PEARL GRAY	none	
555 PORCELAIN		253 PARCHMENT
411 PUMICE	858 PUMICE	
569 SAFFRON		524 SUNKISSED <i>xJSTC</i> / 14 MIMOSA <i>xJ</i>
371 SAGE GREEN	201 WILLOW	
293 SEA FOAM		853 OCEAN GRAY
204 SHELL	219 SHELL <i>xJSTC</i>	
718 SILKWORM	983 GLENDALE SILK <i>xJST</i>	
210 SILVER GRAY		927 FOLKSTONE
366 SOFT PEACH		182 PEACH MIST <i>xJSTC</i>
382 STORMY BLUE		848 ASPEN
3 TAN	475 HOAG BEIGE <i>xJSTC</i>	103 BEIGE
176 TAUPE	801 GRAY SKY <i>xJSTC</i>	950 ECRU <i>xJSTC</i>
377 TEAL	956 VICTORIAN TEAL	
113 TOFFEE	480 TOFFEE	
304 VICTORIAN ROSE	876 BORDEAUX	
193 WHEAT	254 WHEAT	
10 WHITE		949 WHITE
541 WHITE SAND		933 MISSION WHITE
265 WINDSOR BLUE	957 BLUESTONE	
22 WOODLANDS	481 WOODLANDS <i>xJSTC</i>	

STANDARD ACROVYN COLORS: AVAILABLE IN ALL PRODUCT FORMS

NON-STANDARD ACROVYN COLORS: MAY NOT BE AVAILABLE IN ALL PRODUCT FORMS

x = EXTRUDED *J* = INJECTION-MOLDED *s* = SHEET *T* = TRIMS *c* = CAULK