

Customer Details:

Serial Number	2019120003	Competitor	Pest Clinic
Surveyor	Guru Balasubramaniam	Contract No	
Type of Industrial/Environment	4 & 5 Stars Hotels	Date	2019-12-17
Time	07:00pm	Estimated duration of first service	1 Hour Contract New Business
Name	ABC Enterprise	Existing Account No/Contract No	12345678
Decision Maker	John	Whom to see	Ali
Billing Address 1	123	Billing Address 2	Jalan DEF 2
Billing Postcode	52000	Billing Tel	0362598877
Premises Address 1	123	Premises Address 2	Jalan DEF 2
Premises Postcode	51000	Premises Tel	0362598877
Email	jason.pek@rentokil-initial.com	Degree of Infestation	Medium
Business Origin	Direct Mail - Direct Mailer	Referral Name & Dept/Team	
SRA	1	Billing Email	jason.pek@rentokil-initial.com
Prospect Number	3		

SITE PLAN:

Domestics	Bungalow	Industrial	
Commercial		Others	
Location of Site	DEF	Area of Treatment	LM 2500 m ²
Surveyor	Guru Balasubramaniam	No. of Litres	
Chemical to be used	Ultrathor	Others	
NOTES (Finance / Admin):		NOTES (Service):	
Billing Frequency:	Monthly	Invoice Type	Advance (Normal)

TYPE OF PESTS/SERVICE	QTY	TREATMENT / SERVICE INSTRUCTION	VISIT FREQ PER ANNUM	PLUS FREQ	ANNUAL VALUE
AMO- Anti Malarial Oil / Larvicide	1	call before visit	2 X 12		5000

PREPARATIONS	UNIT COST	QTY	TOTAL VALUE OF UNITS	U / P.TMT	TMTS P.A	VALUE OF UNITS P.A
Cat Trap-Each	S\$ 300	1	S\$ 300.00	1		S\$
Total Value Preparations / Materials			S\$ 300			S\$

LABOUR	SHIFT TYPE	\$ PER HRS	NO OF HRS	VAL OF HRS	H PER TMT (HH:MM)	TMTS P.A	L VAL P.A
Main Frequency	Normal	65	48	3120.00			0.00
Total Value of Labour				S\$ 3120.00			S\$ 0.00

Other Items

TYPE	UNIT COST	ITEMS	TOTAL VALUE OF ITEMS	PER TMT	TMTS P.A	TOTAL VALUE PER ANNUM
transport	150	1	S\$ 150	S\$	S\$	S\$
Total Value of Other Items			S\$ 150			S\$ 0
Total of Initial Treatment (A)			S\$ 3570	Total Routines Treatment (B)		S\$ 0
Total Annual Cost			S\$ 3570	Price Accepted (p.a.) [exclusive of GST]		S\$ 5000
Price Accepted (p.a.)+ 7% GST						S\$ 5350
GM					Positive (28%)	