

Business Report - January 2024

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Sales Report

■ Report for January 2024	
Total Orders	15
Total Sales	31
Total Revenue	Php218,400.00
Daily Breakdown	
2024-01-02	1 orders, 3 sales, Php18,600.00 revenue
2024-01-04	1 orders, 3 sales, Php38,400.00 revenue
2024-01-05	1 orders, 3 sales, Php18,600.00 revenue
2024-01-07	1 orders, 2 sales, Php5,000.00 revenue
2024-01-11	1 orders, 2 sales, Php13,600.00 revenue
2024-01-13	1 orders, 2 sales, Php17,000.00 revenue
2024-01-15	1 orders, 2 sales, Php17,000.00 revenue
2024-01-16	1 orders, 3 sales, Php22,200.00 revenue
2024-01-18	1 orders, 2 sales, Php13,600.00 revenue
2024-01-20	1 orders, 3 sales, Php18,600.00 revenue
2024-01-24	1 orders, 1 sales, Php6,000.00 revenue
2024-01-25	1 orders, 1 sales, Php2,500.00 revenue
2024-01-27	1 orders, 1 sales, Php4,300.00 revenue
2024-01-29	1 orders, 2 sales, Php17,000.00 revenue
2024-01-31	1 orders, 1 sales, Php6,000.00 revenue

Turnover Report

■ Inventory Turnover Report for January 2024	
COGS	■41,839.00
Average Inventory	Php37,674.00
Turnover Rate	1.11 times
Interpretation	Inventory turned over about 1.11 times in 2024-01.

STL Decomposition Report

■ STL Decomposition Report for January 2024

Top-Selling Product: Awning
Trend Component: 26.69
Seasonal Component: 1.67
Residual Component: 2.65

Interpretation: Seasonality boosted demand this month.
Residual suggests an unexpected demand spike.

Moving Average Report

■ Moving Average Report for January 2024		Page 1
Total Sales	Php114,700.00	