

# Business Report - 1/2024

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## ■ Sales Report

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### ■ Report for January 2024

Total Orders: 15

Total Sales: 31

Total Revenue: Php218,400.00

### Daily Breakdown:

2024-01-02: 1 orders, 3 sales, Php18,600.00 revenue

2024-01-04: 1 orders, 3 sales, Php38,400.00 revenue

2024-01-05: 1 orders, 3 sales, Php18,600.00 revenue

2024-01-07: 1 orders, 2 sales, Php5,000.00 revenue

2024-01-11: 1 orders, 2 sales, Php13,600.00 revenue

2024-01-13: 1 orders, 2 sales, Php17,000.00 revenue

2024-01-15: 1 orders, 2 sales, Php17,000.00 revenue

2024-01-16: 1 orders, 3 sales, Php22,200.00 revenue

2024-01-18: 1 orders, 2 sales, Php13,600.00 revenue

2024-01-20: 1 orders, 3 sales, Php18,600.00 revenue

2024-01-24: 1 orders, 1 sales, Php6,000.00 revenue

2024-01-25: 1 orders, 1 sales, Php2,500.00 revenue

2024-01-27: 1 orders, 1 sales, Php4,300.00 revenue

2024-01-29: 1 orders, 2 sales, Php17,000.00 revenue

2024-01-31: 1 orders, 1 sales, Php6,000.00 revenue

## ■ Turnover Report

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### ■ Inventory Turnover Report for January 2024

COGS: ■41,839.00

Average Inventory: Php37,674.00

Turnover Rate: 1.11 times

Interpretation: Inventory turned over about 1.11 times in 2024-01.

## ■ STL Decomposition Report

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### ■ STL Decomposition Report for January 2024

Top-Selling Product: Awning

Trend Component: 26.69

Seasonal Component: 1.67

Residual Component: 2.65

Interpretation: Seasonality boosted demand this month.

Residual suggests an unexpected demand spike.

## ■ Moving Average Report

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### ■ Moving Average Report for January 2024

Total Sales: Php114,700.00

Top-Selling Product: Awning

3-Month Moving Average: Php105,066.67

6-Month Moving Average: Php113,000.00

