

# Business Report - May 2024

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## ■ Sales Report

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### ■ Report for May 2024

Total Orders: 13

Total Sales: 21

Total Revenue: Php127,600.00

### Daily Breakdown:

2024-05-01: 1 orders, 2 sales, Php13,600.00 revenue  
2024-05-03: 1 orders, 3 sales, Php22,200.00 revenue  
2024-05-11: 1 orders, 1 sales, Php4,300.00 revenue  
2024-05-12: 1 orders, 1 sales, Php6,000.00 revenue  
2024-05-14: 1 orders, 3 sales, Php38,400.00 revenue  
2024-05-16: 1 orders, 2 sales, Php5,000.00 revenue  
2024-05-18: 1 orders, 1 sales, Php6,000.00 revenue  
2024-05-20: 1 orders, 1 sales, Php2,500.00 revenue  
2024-05-21: 1 orders, 1 sales, Php2,500.00 revenue  
2024-05-23: 1 orders, 2 sales, Php13,600.00 revenue  
2024-05-25: 1 orders, 2 sales, Php5,000.00 revenue  
2024-05-27: 1 orders, 1 sales, Php6,000.00 revenue  
2024-05-31: 1 orders, 1 sales, Php2,500.00 revenue

## ■ Turnover Report

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### ■ Inventory Turnover Report for May 2024

COGS: Php■44,153.00

Average Inventory: Php33,176.50

Turnover Rate: 1.33 times

Interpretation: Inventory turned over about 1.33 times in 2024-05.

## ■ STL Decomposition Report

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### ■ STL Decomposition Report for May 2024

Top-Selling Product: Awning

Trend Component: 25.22

Seasonal Component: -1.90

Residual Component: -2.32

Interpretation: Seasonality reduced demand this month.

Residual suggests an unexpected drop in demand.

## ■ Moving Average Report

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### ■ Moving Average Report for May 2024

Total Sales: Php77,300.00

Top-Selling Product: Awning

3-Month Moving Average: Php84,066.67

6-Month Moving Average: Php95,133.33