Business Report - January 2024

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Report for January 2024

Total Orders: 15 Total Sales: 31

Total Revenue: Php218,400.00

Date	Orders	Sales	Revenue
2024-01-02	1	3	Php18,600.00
2024-01-04	1	3	Php38,400.00
2024-01-05	1	3	Php18,600.00
2024-01-07	1	2	Php5,000.00
2024-01-11	1	2	Php13,600.00
2024-01-13	1	2	Php17,000.00
2024-01-15	1	2	Php17,000.00
2024-01-16	1	3	Php22,200.00
2024-01-18	1	2	Php13,600.00
2024-01-20	1	3	Php18,600.00
2024-01-24	1	1	Php6,000.00
2024-01-25	1	1	Php2,500.00
2024-01-27	1	1	Php4,300.00
2024-01-29	1	2	Php17,000.00
2024-01-31	1	1	Php6,000.00

Inventory Turnover Report for January 2024

COGS: Php41,839.00

Average Inventory: Php37,674.00

Turnover Rate: 1.11 times

Inventory turned over about 1.11 times in 2024-01.

STL Decomposition Report for January 2024

Top-Ordered Product: Awning Trend Component: 26.69 Seasonal Component: 1.67 Residual Component: 2.65

Interpretation:

- Seasonality boosted demand this month.
- Residual suggests an unexpected demand spike.

Moving Average Report for January 2024

Total Sales: Php114,700.00

Top-Selling Product: Awning
3-Month Moving Average: Php105,066.67
6-Month Moving Average: Php113,000.00