#### S. Santoni

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Bonding Social Capita and Value Creation

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References

### When Do Networks Create Value?

Bridging Social Capital and Structural Holes

S. Santoni<sup>12</sup>

<sup>1</sup>Bayes Business School

<sup>2</sup>Soundcloud

MSc in Business Analytics, 2022/23



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### Network Theories across the Various Weeks of SMM638

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Network theory	2	3	4	5	6	7	9	10
Value creation		•	•					
Coordination				•				
Network change					•	•	•	•
Contagion						•		•

### The Leading Question

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When do networks create value?

### Groups of Network Theories

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Underlying model	Social capital	Social homogeneity				
Network flow	Capitalization (value creation)	Contagion				
Network architecture	Coordination	Adaptation (network change)				

Source is [1, page 47]

### Theories on Networks and Value Creation

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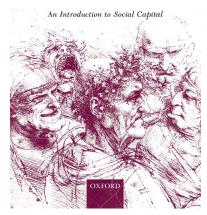
Reference

Mainly, the various theories on the influence of networks on value creation can be grouped into two categories:

- Bridging social capital theories, whose key tenet is that sparse networks bring value to individuals and groups by facilitating fresh courses of action and new ideas — a process called network brokerage
- Bonding social capital theories, whose key tenet is that dense networks bring value to individuals and groups by fostering cooperation and trust — a process called network closure

RONALD S. BURT

# BROKERAGE & CLOSURE



### What Is the Outcome of Dense Networks?

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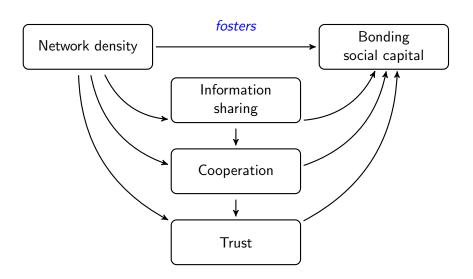
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### **Density Metrics**

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### !! Pay attention !!

There is no single metric capturing the concept of network density

In practice, we use complementary metrics such as

- Average degree
- Degree distribution
- Connectdeness
- Clustering coefficient

### Average Degree

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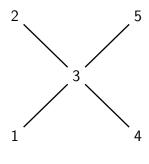
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'Average Degree' is the mean number of connections per node in a network

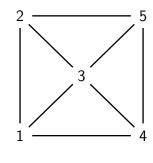
$$\langle k \rangle = \frac{1}{N} \sum_{i=1}^{N} k_i$$

### A — a 'star'



$$\langle k \rangle = \frac{4}{5}$$

### **B** — a 'dense' network



$$\langle k \rangle = \frac{16}{5}$$

### Degree Distribution

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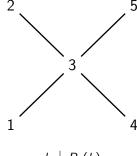
'Degree Distribution' is the distribution of the nodes across unique degree levels. Oftentimes, it is calculated to provide the probability that a randomly selected node in the network has degree *k* 

$$\sum_{k=1}^{\infty} p_k = 1$$

hence

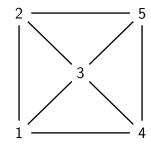
$$p_k = \frac{N_k}{N}$$





$$\begin{array}{c|c}
k & Pr(k) \\
\hline
1 & 0.8 \\
4 & 0.2
\end{array}$$

#### **B** — a 'dense' network



$$\begin{array}{c|c}
k & Pr(k) \\
\hline
3 & 0.8 \\
4 & 0.2
\end{array}$$

### Connectedeness

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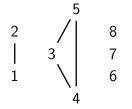
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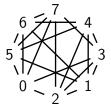
In an undirected network nodes i and j are connected if there is a path between them. They are disconnected if such a path does not exist, in which case we have  $d_{ij} = \infty$ 

# **A** — a disconnected network



The graph has two connected components (1-2 and 4-5-6), but it lacks overall connectivity. For example, there is not path between nodes 1 and 6.

## B — a connected network



This graph is connected. Although some nodes are not directly connected (e.g., 4-7), an indirect path exists between them (e.g., 4-6-7).

### Clustering Coefficient

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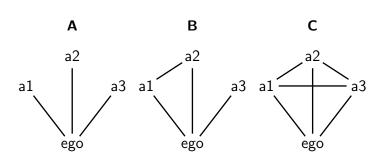
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The clustering coefficient captures the degree to which the neighbors of a given node link to each other. For a node i with degree  $k_i$  the local clustering coefficient is defined as

$$C_i = \frac{2L_i}{k_i(k_i - 1)}$$

where  $L_i$  represents the number of links between the  $k_i$  neighbors of node i



 $C_{ego}=\frac{1}{3}$ 

 $C_{ego} = \frac{0}{3}$ 

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[1] John Scott and Peter J Carrington. The SAGE Handbook of Social Network Analysis. SAGE publications, 2011.