

GM% BY QUARTERS(SUB ZONE)

FILTERS

FY 2019

GM % Sub_zone	Quarter				Grand Total
	Qtr1	Qtr2	Qtr3	Qtr4	
ANZ	42.9%	42.4%	42.6%	42.5%	42.6%
India	42.4%	42.3%	42.0%	42.5%	42.4%
NA	35.1%	35.1%	35.4%	35.8%	35.4%
NE	36.7%	37.0%	36.4%	36.7%	36.7%
ROA	44.3%	44.4%	44.2%	44.4%	44.4%
SE	44.5%	44.2%	44.0%	44.2%	44.2%

FY 2020

GM % Sub_Zone	Quarter				Grand Total
	Qtr1	Qtr2	Qtr3	Qtr4	
ANZ	44.0%	42.7%	42.4%	42.5%	42.8%
India	32.3%	32.4%	32.0%	32.2%	32.2%
NA	39.6%	39.1%	39.7%	40.3%	39.8%
NE	37.8%	38.0%	38.1%	37.6%	37.8%
ROA	39.6%	39.5%	37.8%	37.5%	38.2%
SE	38.3%	38.4%	37.6%	37.7%	37.9%

FY 2021

GM % Sub_Zone	Quarter				Grand Total
	Qtr1	Qtr2	Qtr3	Qtr4	
ANZ	39.3%	38.0%	38.1%	38.0%	38.3%
India	32.3%	31.9%	31.9%	32.0%	32.0%
NA	37.1%	37.2%	37.5%	37.4%	37.3%
NE	37.9%	38.6%	38.3%	38.3%	38.3%
ROA	38.6%	38.7%	38.1%	38.0%	38.3%
SE	38.7%	38.4%	38.6%	38.4%	38.5%