# Project Electronics

Danny & Sons

## # Danny & Sons Electronics

Is a leading retail company with the reputation of providing high quality TV brands.

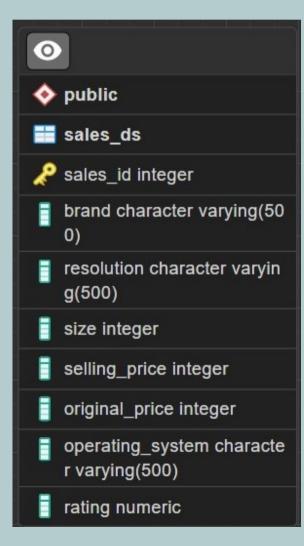
Unfortunately, competition has become stifling and Danny & Sons Electronic must find ways to stay ahead of the curve and maintain competitive edge.

#### # Task

Generate some insights from company database to guide future sales decisions and stay ahead of competition.

#### # Action

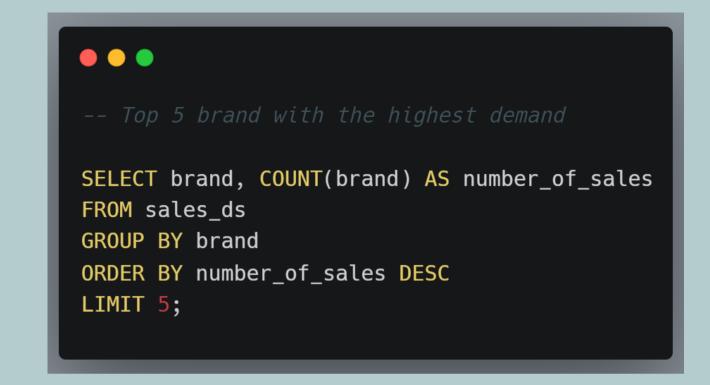
- Created a database Danny& Sons in Postgres
- Created table sales\_ds in the database with the columns below

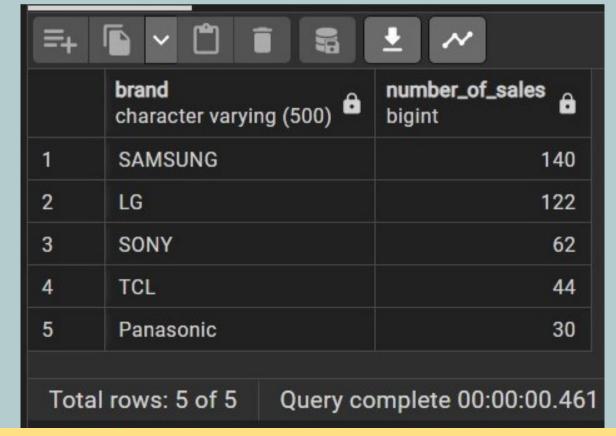


#### # Action

- Imported database CSV file into Postgres
- Performed some queries using:

**SELECT DISTINCT** COUNT, SUM, AVERAGE GROUP BY, HAVING **ORDER BY** BETWEEN LIKE, WILDCARDS **ALIASES CAST** CONCATENATE ROUND LIMIT

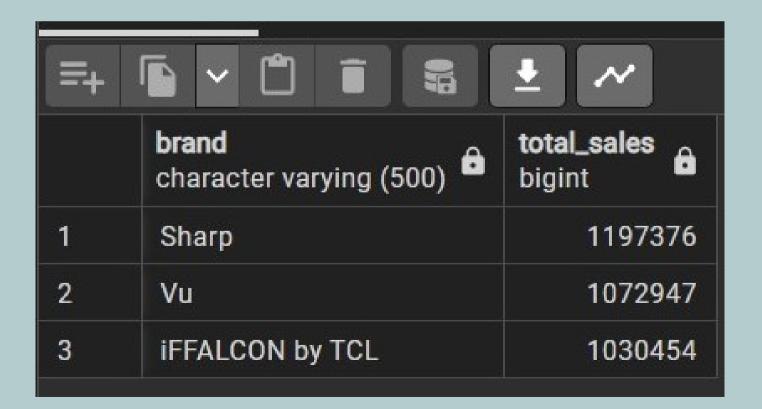






-- Brand with total sales between \$1m and \$1.5m

SELECT brand, SUM(selling\_price) AS total\_sales
FROM sales\_ds
GROUP BY brand
HAVING SUM(selling\_price) BETWEEN 1000000 AND 1500000;





-- Average rating by brand

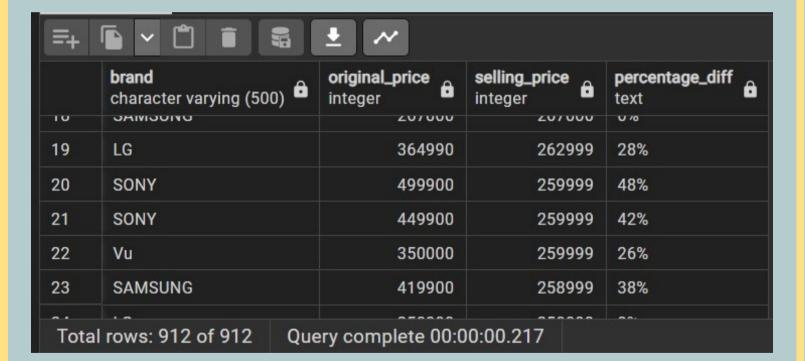
SELECT brand, ROUND(AVG(rating),1) AS average\_rating
FROM sales\_ds
GROUP BY brand;

	brand character varying (500)	average_rating numeric						
1	Dyanora	3.7						
2	Panasonic	4.2						
3	Intex	4.2						
4	LG	4.3						
5	AISEN	3.3						
6	Thomson	4.3						

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-- Percentage difference between original price and selling price

SELECT brand, original\_price, selling\_price, CONCAT(ROUND(((original\_price::FLOAT selling\_price::FLOAT) / original\_price::FLOAT) \* 100::FLOAT),'%') AS percentage\_diff
FROM sales\_ds;





-- Brand that begins with 'K' and ends 'AK'

SELECT \* FROM sales\_ds
WHERE brand LIKE 'K%AK';

	sales_id [PK] integer	brand character varying (500)	resolution character varying (500)	size integer	selling_price integer	original_price /	operating_system character varying (500)	rating numeric		
1	344	KODAK	Ultra HD LED	49	47990	50999	Android	4.		
2	448	KODAK	Ultra HD LED	55	36999	47999	Android	4.		
3	495	KODAK	Ultra HD LED	55	34499	39990	Android	4.		
4	510	KODAK	Ultra HD LED	50	32999	42999	Android	4.		
5	530	KODAK	Ultra HD LED	50	30999	33999	Android	4.		
6	604	KODAK	Ultra HD LED	43	25999	37999	Android	4.		

### # Findings

- Samsungis the highest selling brand in both quantities and amount with 140 TVs sold at \$14.89m.
- TV brands with Android operating system generates most sales in both units and amount followed closely by Tizen operating system TVs.
- 23% of TVs sold received a rating of more the 3.5 out of 5 from customers.
- -High discounts to customers even as high as 71% off original price.

## Thank You