Project Electronics

Danny & Sons

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Is a leading retail company with the reputation of providing high quality TV brands.

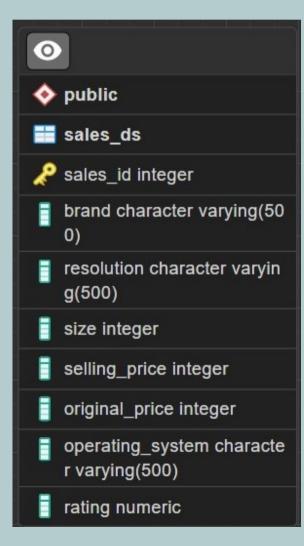
Unfortunately, competition has become stifling and Danny & Sons Electronic must find ways to stay ahead of the curve and maintain competitive edge.

Task

Generate insights from company database to guide future sales decisions to stay ahead of competition.

Action

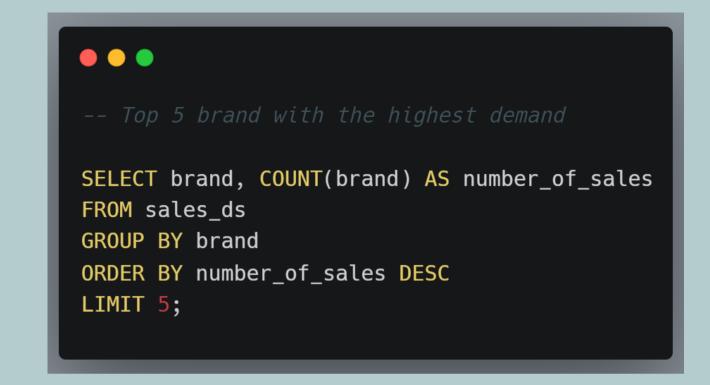
- Created a database Danny& Sons in Postgres
- Created table sales_ds in the database with the columns below

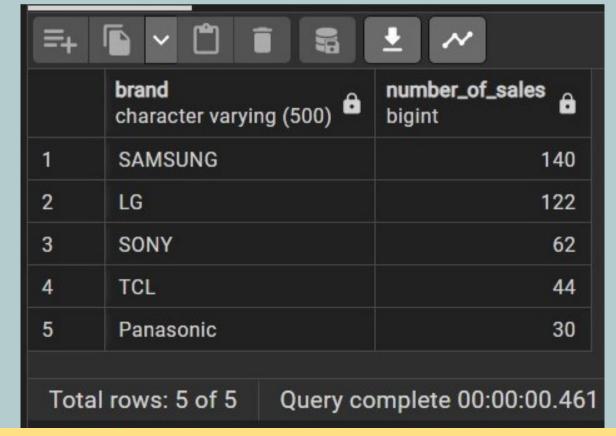


Action

- Imported database CSV file into Postgres
- Performed some queries using:

SELECT DISTINCT COUNT, SUM, AVERAGE GROUP BY, HAVING **ORDER BY** BETWEEN LIKE, WILDCARDS **ALIASES CAST** CONCATENATE ROUND LIMIT

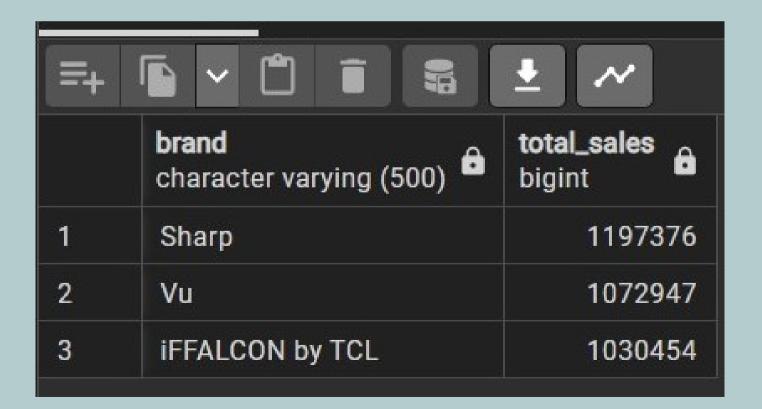






-- Brand with total sales between \$1m and \$1.5m

SELECT brand, SUM(selling_price) AS total_sales
FROM sales_ds
GROUP BY brand
HAVING SUM(selling_price) BETWEEN 1000000 AND 1500000;





-- Average rating by brand

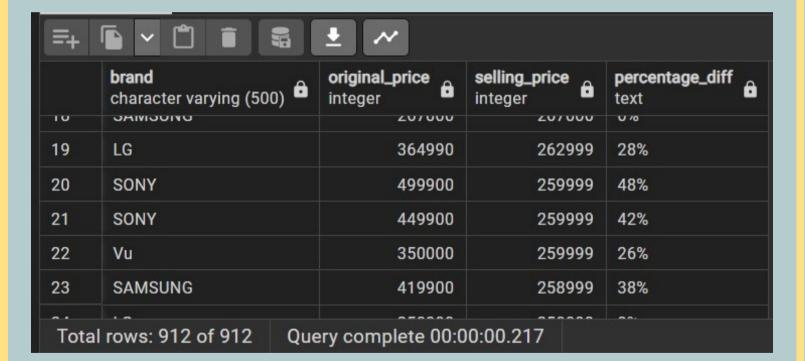
SELECT brand, ROUND(AVG(rating),1) AS average_rating
FROM sales_ds
GROUP BY brand;

	brand character varying (500)	average_rating numeric						
1	Dyanora	3.7						
2	Panasonic	4.2						
3	Intex	4.2						
4	LG	4.3						
5	AISEN	3.3						
6	Thomson	4.3						

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-- Percentage difference between original price and selling price

SELECT brand, original_price, selling_price, CONCAT(ROUND(((original_price::FLOAT selling_price::FLOAT) / original_price::FLOAT) * 100::FLOAT),'%') AS percentage_diff
FROM sales_ds;





-- Brand that begins with 'K' and ends 'AK'

SELECT * FROM sales_ds
WHERE brand LIKE 'K%AK';

	sales_id [PK] integer	brand character varying (500)	resolution character varying (500)	size integer	selling_price integer	original_price /	operating_system character varying (500)	rating numeric		
1	344	KODAK	Ultra HD LED	49	47990	50999	Android	4.		
2	448	KODAK	Ultra HD LED	55	36999	47999	Android	4.		
3	495	KODAK	Ultra HD LED	55	34499	39990	Android	4.		
4	510	KODAK	Ultra HD LED	50	32999	42999	Android	4.		
5	530	KODAK	Ultra HD LED	50	30999	33999	Android	4.		
6	604	KODAK	Ultra HD LED	43	25999	37999	Android	4.		

Findings

- Samsungis the highest selling brand in both quantities and amount with 140 TVs sold at \$14.89m.
- TV brands with Android operating system generates most sales in both units and amount followed closely by Tizen operating system TVs.
- 23% of TVs sold received a rating of more the 3.5 out of 5 from customers.
- -High discounts to customers even as high as 71% off original price.

Thank You