

RANDALL TAYLOR

Los Angeles, CA

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SUMMARY

- Experienced in designing and implementing both front-end and back-end solutions and designs.
- Strong ability to optimize production, increase efficiency, and provide strong problem-solving and analytical skills.
- Pursuing BS in Computer Science at Colorado State University.

TECHNICAL SKILLS

- **Languages and Frameworks:** JavaScript, Java, Python, React, TypeScript, C#, Bootstrap, Bulma, Axios, Tailwind, Handlebars, Next.js, Node.js, HTML5, CSS3, Express, SQL, MySQL, PostgreSQL, MongoDB, Mongoose, GraphQL, REST-API, Heroku, Atlas, DynamoDB, Prisma
- **Additional:** Git CLI, GitHub, VS Code, Jest, Figma, Postman, AWS services (EC2, S3, DynamoDB, Route 53, CloudFront, VPC), Google Workspace, Squarespace

EXPERIENCE

Project Manager/Full-Stack Engineer

October 2023 – Current

A Buying Center & Detail-City

Remote

- Developed a Dealer Management System on AWS servers for managing dealership inventory with React, Tailwind, DynamoDB, EC2, Route 53, and Node.js using a mobile-first design strategy.
- Wrote a CRUD application for managing and handling database logic and storing customer information.
- Maintained the site and continued development using marketing sources; improved web-flow and increased lead generation by 20%.
- Coordinated implementation of Google Workspace, Google Voice, and Google Business.

Lighting Designer/Production Manager

July 2016 – October 2022

Purple Hat Productions, and Other

Seasonal - Various Locations

- Directed the lighting design for over 40 productions and concerts.
- Managed teams of 8-10 stagehands and developed an efficient plot design which led to a 20% reduction in setup time.
- Coordinated the loading, shipping, and setup of professional lighting equipment to production sites.
- Designed a base plot on the lighting board to decrease the amount of programming by 2 hours.
- Optimized the setup of lighting equipment to be easily repeatable with the stagehands that I lead.

Mortgage Banker

March 2022 - June 2022

Network Capital

Los Angeles, CA

- Maintained daily goals of 5 applications and 5 hours of call time
- Increased weekly loan submissions by 30%.
- Analyzed customer financial liabilities and crafted customized refinance packages.
- Developed a call script that decreased time spent on each call by 15%.

Sales Professional/Leasing Consultant

October 2018 – January 2020

Corwin Honda

Fargo, ND

- Consistently maintained a closing rate above 65% on first presentation of deals and 90% on final offers.
- Increased personal customer engagement and gross profits from sales by 15% by improving product knowledge and communication skills.
- Ranked in the top 20% of total sales per month between all dealerships in the region.

EDUCATION

BS in Computer Science, Software Engineering Concentration

Expected December 2025

- Colorado State University, Fort Collins, Colorado

Full-Stack Web Development Certificate

February 2023 – August 2023

- University of Minnesota, Minneapolis, Minnesota