

## Sample Chart – Business summary in each business category

Customers are categorised according to their business.

This chart shows the business in each category.

Enquiry and Quotation values are as of date. Order Values are as in a given date range.

Category	Enquiry	Value	Quotation	Value	Orders	Value
Consultant	35	500	43	1000	23	1234
Govt.Org	44	366	23	10000	65	4500
New Sector	12	100	67	400	43	300
OEM	15	166	45	2560	34	2100
PublicSector	5	136	12	2560	23	2100
Pvt.Sector	45	166	32	1560	56	100
Software Co.	55	136	21	560	76	2100

