# **Zabeer Shaik**

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I'm a Salesforce Developer with experience designing, developing, and deploying scalable Salesforce solutions using Sales cloud, Service Cloud, LWC, Apex, and automation tools. Proven expertise in building complex business process automation, REST API integrations, and dynamic user interfaces. Collaborative team player experienced in Agile environments, sprint planning, and delivering robust CRM solutions. Currently seeking a Salesforce Engineer role to contribute technical expertise and grow within a high-performing team.

#### **WEBSITES & SOCIAL LINKS**

LinkedIn | Portfolio | GitHub

#### **EMPLOYMENT HISTORY**

#### Salesforce Developer | AbhyramIT solutions Private Itd, Bangalore

Jun 2024 - Present

#### Astronics - Sales Cloud

**ROLE: Salesforce Developer** 

DESCRIPTION: Astronics Corporation is an American corporation founded in 1968, headquartered in East Aurara, New York. It is traded on NASDAQ as Nasdaq: ATRO. It is known for lighting and electronics integrations on military, commercial, and business aircraft and semiconductor test systems.

#### **RESPONSIBILITIES:**

- Developed and customized Salesforce standard & custom objects, workflows, and validation rules to support 4+ business units.
- Built 3+ Lightning Web Components (LWC) and Visualforce pages to enhance UI responsiveness and data visibility.
- Created advanced Reports & Dashboards to deliver real-time business insights.
- Managed security using Profiles, Permission Sets, OWD, Role Hierarchy, and Sharing Rules.
- Automated lead and case processes using Flows, Process Builder, and Approval Processes, improving operational
  efficiency by 30%.
- Wrote 20+ unit tests achieving over 80% Apex code coverage to support production-grade deployments.
- Integrated Salesforce with external systems using REST APIs and tested endpoints using Postman and Workbench.
- Managed deployment lifecycle using Change Sets and Salesforce DX across sandboxes and production orgs.
- Created detailed technical documentation and solution diagrams to support handovers and future maintenance.
- Participated in Agile ceremonies: sprint planning, daily standups, reviews, and retrospectives.
- Collaborated with Technical Leads and Architects to refine user stories and estimate technical efforts.

| EDUCATION  |                     |
|--|---------------------|
| MCA   Jawaharlal Nehru Technological University, Anantapur             | Nov 2021 - Sep 2023 |
| B.Sc (MSCs)   Sri Venkateswara Degree College, Anantapur               | Aug 2018 - Oct 2021 |
| Pre - University Course   Hyderabad Institute of Excellence, Vikarabad | Jun 2016 - Apr 2018 |
| Secondary School   Andhra Pradesh Residential School, Anantapur        | Jun 2015 - Apr 2016 |

#### **TECHNICAL SKILLS**

- Languages: Java, Python, C
- Salesforce: Sales Cloud, LWC, Apex, Visualforce, Flows, Process Builder, Approval Processes
- APIs & Integration: REST, SOAP, Postman, Workbench
- Web Tech: HTML, CSS, JavaScript
- Tools: VS Code, Salesforce DX, Git, Developer Console, Eclipse IDE, OmniStudio
- Database: SQL, JDBC, Hibernate
- Version Control: Git, GitHub
- Deployment: Change Sets, Sandboxes, GitHub Actions (basic)
- Agile Tools: Jira

## **CERTIFICATIONS**

#### SALESFORCE CERTIFIED PLATFORM DEVELOPER I

#### **AGENTFORCE SPECIALIST**

## **AZURE FUNDAMENTALS (AZ-900)**

## **AZURE AI FUNDAMENTALS (AI-900)**

# **FULL STACK IN JAVA**

#### **AGENTFORCE SPECIALIST**

## **PROJECTS (ACADEMICS)**

#### Online Food Delivery App

Developed a full-stack food delivery app with real-time order tracking and payment gateway integration.

#### **E-Tickets for Stadiums**

Built a secure web and mobile platform for stadium event ticketing with QR-based access validation.

## **Student Statistics System**

Designed a system to analyze academic datasets and enhance performance monitoring.