

AtliQ Hardware



sub_zone	All
FY	2019

P&L for Market All Values are in USD

Market	net_sale	COGS	Gross_margin	Gross_margin %
Australia	3.88 M	2.23 M	1.65 M	42.6%
Bangladesh	0.48 M	0.34 M	0.14 M	28.7%
Canada	4.76 M	2.78 M	1.99 M	41.7%
China	1.43 M	0.78 M	0.64 M	44.9%
France	4.04 M	2.26 M	1.78 M	44.1%
Germany	2.56 M	1.62 M	0.95 M	37.0%
India	30.82 M	17.77 M	13.05 M	42.4%
Indonesia	2.52 M	1.46 M	1.06 M	42.0%
Italy	2.90 M	1.58 M	1.33 M	45.6%
Netherlands	0.23 M	0.14 M	0.08 M	36.4%
Pakistan	0.62 M	0.38 M	0.25 M	39.7%
Philippines	5.69 M	3.42 M	2.27 M	39.9%
Poland	0.41 M	0.26 M	0.15 M	37.4%
Portugal	0.75 M	0.45 M	0.29 M	39.3%
South Korea	12.80 M	6.72 M	6.09 M	47.5%
Sweden	0.05 M	0.03 M	0.02 M	38.3%
United Kingdom	2.00 M	1.27 M	0.72 M	36.2%
USA	11.53 M	7.75 M	3.78 M	32.8%
Grand Total	87.48 M	51.24 M	36.24 M	41.4%

sub_zone	All
FY	2020

Market	net_sale	COGS	Gross_margin	Gross_margin %
Australia	10.70 M	5.79 M	4.91 M	45.9%
Austria	0.12 M	0.09 M	0.03 M	26.1%
Bangladesh	2.26 M	1.36 M	0.89 M	39.6%
Canada	12.17 M	7.07 M	5.10 M	41.9%
China	5.42 M	3.33 M	2.10 M	38.7%
France	7.47 M	4.25 M	3.22 M	43.1%
Germany	4.69 M	3.02 M	1.67 M	35.6%
India	49.77 M	33.74 M	16.03 M	32.2%
Indonesia	6.21 M	3.54 M	2.66 M	42.9%
Italy	4.46 M	3.09 M	1.37 M	30.7%
Japan	1.88 M	1.19 M	0.70 M	37.0%
Netherlands	3.36 M	1.75 M	1.60 M	47.8%
Newzealand	1.99 M	1.46 M	0.52 M	26.4%
Norway	2.48 M	1.54 M	0.94 M	37.7%
Pakistan	4.69 M	2.69 M	2.01 M	42.8%
Philippines	13.37 M	7.33 M	6.03 M	45.1%
Poland	2.79 M	1.67 M	1.12 M	40.2%
Portugal	3.59 M	2.29 M	1.30 M	36.1%
South Korea	17.28 M	12.13 M	5.15 M	29.8%
Spain	1.77 M	1.11 M	0.67 M	37.7%
Sweden	0.23 M	0.13 M	0.10 M	44.1%
United Kingdom	8.08 M	5.32 M	2.76 M	34.1%
USA	31.92 M	19.48 M	12.44 M	39.0%
Grand Total	196.69 M	123.37 M	73.32 M	37.3%

sub_zone	All
FY	2021

Market	net_sale	COGS	Gross_margin	Gross_margin %
Australia	20.99 M	14.08 M	6.91 M	32.9%
Austria	2.84 M	1.98 M	0.86 M	30.1%
Bangladesh	6.95 M	4.55 M	2.40 M	34.5%
Canada	35.06 M	21.66 M	13.39 M	38.2%
China	22.89 M	13.49 M	9.40 M	41.1%
France	25.94 M	14.73 M	11.22 M	43.2%
Germany	12.01 M	8.86 M	3.14 M	26.2%
India	161.26 M	109.65 M	51.61 M	32.0%
Indonesia	18.41 M	11.34 M	7.07 M	38.4%
Italy	11.72 M	8.19 M	3.53 M	30.1%
Japan	7.92 M	4.24 M	3.69 M	46.5%
Netherlands	7.98 M	4.63 M	3.36 M	42.0%
Newzealand	11.40 M	5.90 M	5.50 M	48.2%
Norway	13.68 M	9.65 M	4.03 M	29.5%
Pakistan	5.66 M	3.61 M	2.05 M	36.2%
Philippines	31.86 M	19.40 M	12.45 M	39.1%
Poland	5.19 M	2.98 M	2.21 M	42.6%
Portugal	11.83 M	6.85 M	4.98 M	42.1%
South Korea	48.97 M	31.38 M	17.59 M	35.9%
Spain	12.62 M	8.44 M	4.18 M	33.1%
Sweden	1.77 M	1.06 M	0.71 M	40.2%
United Kingdom	34.15 M	18.74 M	15.41 M	45.1%
USA	87.78 M	55.31 M	32.47 M	37.0%
Grand Total	598.88 M	380.71 M	218.16 M	36.4%