

# Capstone Project-3 Mobile Price Range Prediction

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#### **Mobile Price Range Prediction**

In the competitive mobile phone market companies want to understand sales data of mobile phones and factors which drive the prices. The objective is to find out some relation between features of a mobile phone (eg: RAM, Internal Memory, etc) and its selling price. In this problem, we do not have to predict the actual price but a price range indicating how high the price is.





#### **Attribute Information**

Battery\_power - Total energy a battery can store in one time measured in mAh

Blue - Has bluetooth or not

Clock speed - speed at which microprocessor executes instructions

Dual\_sim - Has dual sim support or not

Fc - Front Camera mega pixels

Four q - Has 4G or not

Int memory - Internal Memory in Gigabytes

M dep - Mobile Depth in cm

Mobile wt - Weight of mobile phone

N cores - Number of cores of processor

Pc - Primary Camera mega pixels

Px height - Pixel Resolution Height

Px width - Pixel Resolution Width

Ram - Random Access Memory in Mega Bytes

Sc h - Screen Height of mobile in cm

Sc w - Screen Width of mobile in cm

Talk time - longest time that a single battery charge will last when you are

Three q - Has 3G or not

Touch screen - Has touch screen or not

Wifi - Has wifi or not

Price\_range - This is the target variable with value of O(low cost), 1(medium cost),

2(high cost) and 3(very high cost).



### **Exploring the dataset**

batt	tery_power	blue o	lock_speed	dual_sim	fc	four_g	int_memory	m_dep	mobile_wt	n_cores		px_height	px_width	ram	sc_h	SC_W	talk_time	three_g	touch_screen	wifi	price_range	e
0	842	0	2.2	0	1	0	7	0.6	188	2	***	20	756	2549	9	7	19	0	0	1	7	1
1	1021	1	0.5	1	0	1	53	0.7	136	3	122	905	1988	2631	17	3	7	1	1	0	î	2
2	563	1	0.5	1	2	1	41	0.9	145	5		1263	1716	2603	11	2	9	1	1	0	1	2
3	615	1	2.5	0	0	0	10	0.8	131	6		1216	1786	2769	16	8	11	1	0	0		2
4	1821	1	1.2	0	13	1	44	0.6	141	2		1208	1212	1411	8	2	15	1	1	0	7	1

#### df.tail()

5 rows × 21 columns

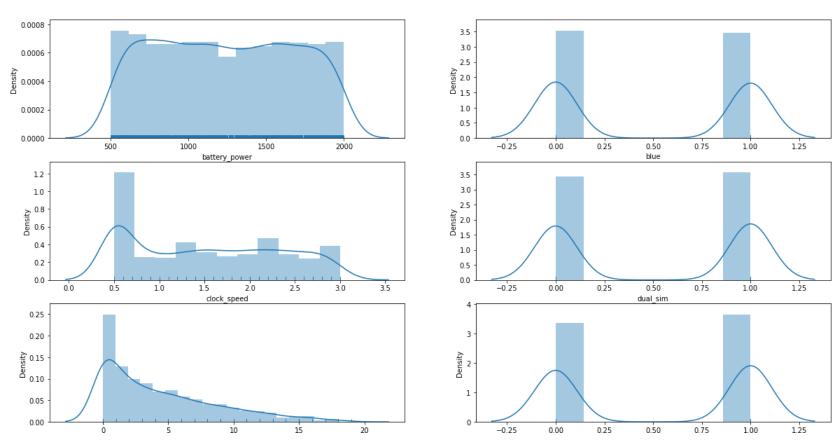
3	bat	tery_power	blue	clock_speed	dual_sim	fc	four_g	int_memory	m_dep	mobile_wt	n_cores	 px_height	px_width	ram	sc_h	SC_W	talk_time	three_g	touch_screen	wifi	price_range
19	95	794	1	0.5	1	0	1	2	0.8	106	6	 1222	1890	668	13	4	19	1	1	0	0
19	96	1965	1	2.6	1	0	0	39	0.2	187	4	 915	1965	2032	11	10	16	1	1	1	2
19	97	1911	0	0.9	1	1	1	36	0.7	108	8	 868	1632	3057	9	1	5	1	1	0	3
19	98	1512	0	0.9	0	4	1	46	0.1	145	5	 336	670	869	18	10	19	1	1	1	0
19	99	510	1	2.0	1	5	1	45	0.9	168	6	 483	754	3919	19	4	2	1	1	1	3

[45] df.info()

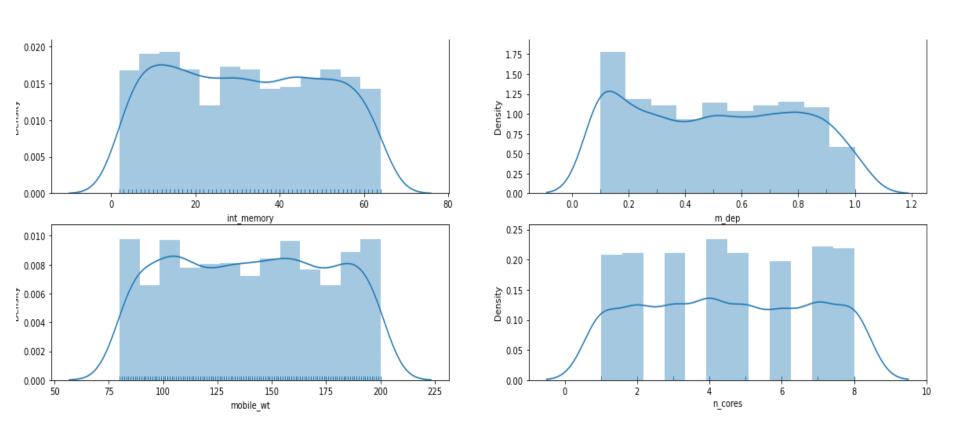
5 rows × 21 columns

	ss 'pandas.core eIndex: 2000 en			
Data	columns (total	21 c	olumns):	
#	Column	Non-I	Null Count	Dtype
0	battery_power	2000	non-null	int64
1	blue	2000	non-null	int64
2	clock_speed	2000	non-null	float6
3	dual_sim	2000	non-null	int64
4	fc	2000	non-null	int64
5	four_g	2000	non-null	int64
6	int_memory	2000	non-null	int64
7	m_dep	2000	non-null	float6
8	mobile_wt	2000	non-null	int64
9	n_cores	2000	non-null	int64
10	pc	2000	non-null	int64
11	px_height	2000	non-null	int64
12	px_width	2000	non-null	int64
13	ram	2000	non-null	int64
14	sc_h	2000	non-null	int64

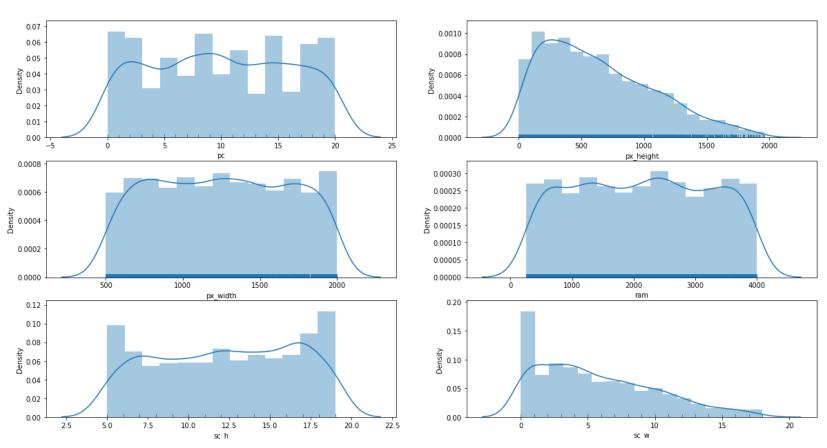




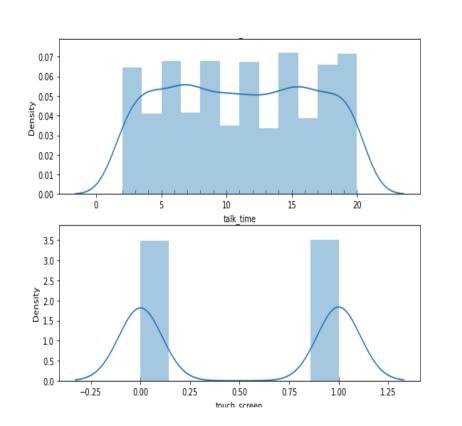


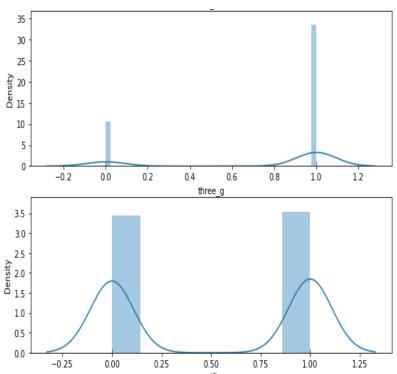




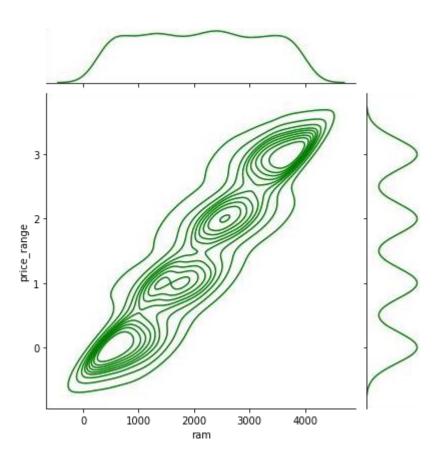


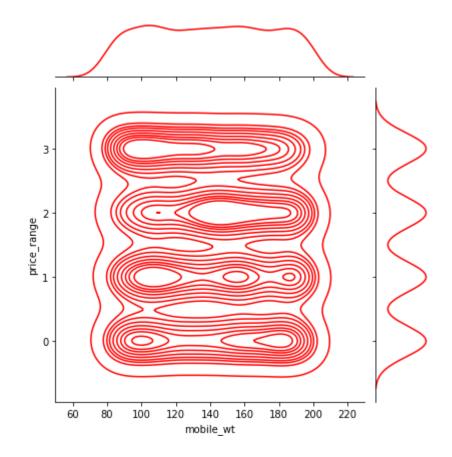




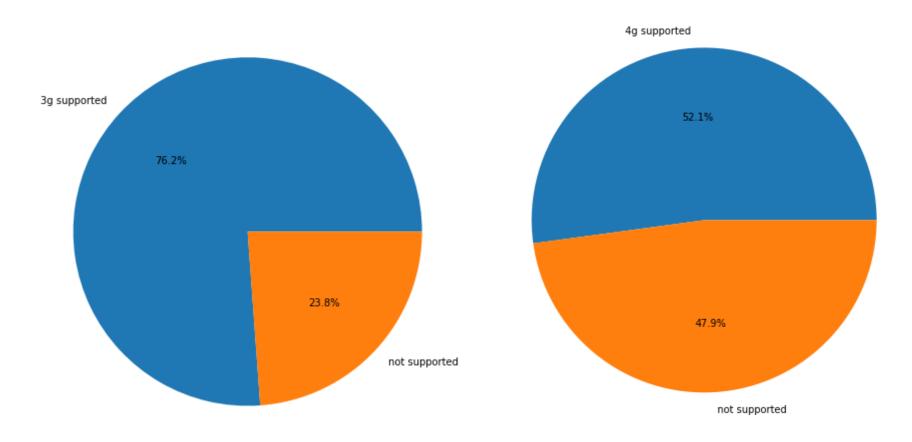




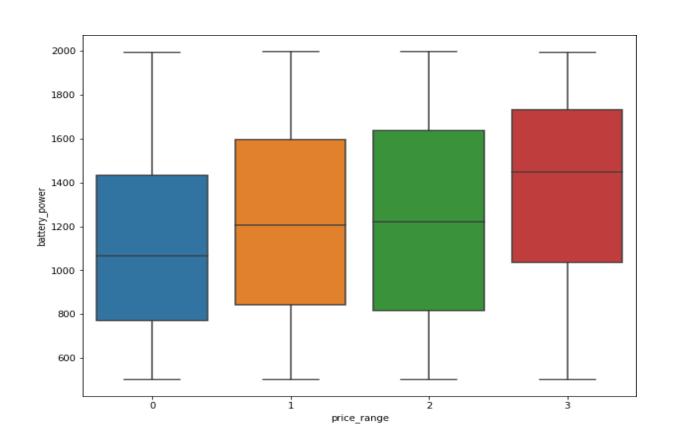




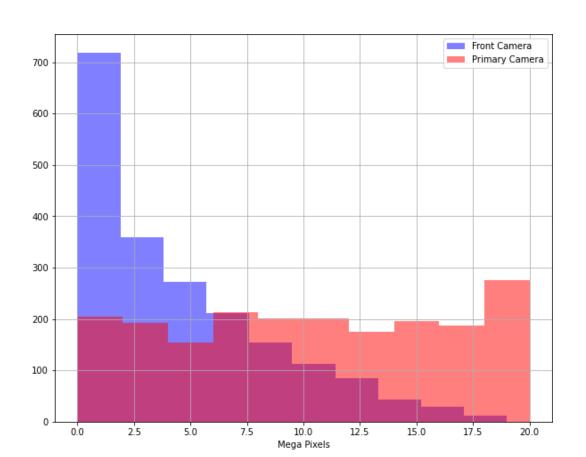






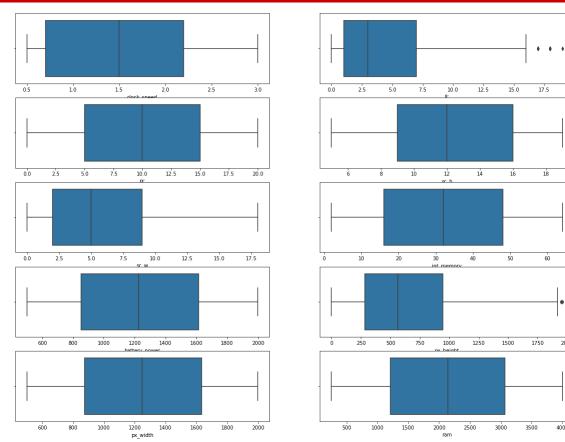








#### **Outliers detection and treatment**



battery_power -	- 1	0.011	0.011	-0.042	0.033	0.016	-0.004	0.034	0.0018	-0.03	0.031	0.015	-0.0084	-0.00065	-0.03	-0.021	0.053	0.012	-0.011	-0.0083	0.2
blue -	0.011	1	0.021	0.035	0.0036	0.013	0.041	0.004	-0.0086	0.036	-0.01	-0.0069	-0.042	0.026	-0.003	0.00061	0.014	-0.03	0.01	-0.022	0.021
dock_speed -	0.011	0.021	1	-0.0013	-0.00043	-0.043	0.0065	-0.014	0.012	-0.0057	-0.0052	-0.015	-0.0095	0.0034	-0.029	-0.0074	-0.011	-0.046	0.02	-0.024	-0.0066
dual_sim -	-0.042	0.035	-0.0013	1	-0.029	0.0032	-0.016	-0.022	-0.009	-0.025	-0.017	-0.021	0.014	0.041	-0.012	-0.017	-0.039	-0.014	-0.017	0.023	0.017
fc -	0.033	0.0036	-0.00043	-0.029	1	-0.017	-0.029	-0.0018	0.024	-0.013		-0.01	-0.0052	0.015	-0.011	-0.012	-0.0068	0.0018	-0.015	0.02	0.022
four_g -	0.016	0.013	-0.043	0.0032	-0.017	1	0.0087	-0.0018	-0.017	-0.03	-0.0056	-0.019	0.0074	0.0073	0.027	0.037	-0.047		0.017	-0.018	0.015
int_memory -	-0.004	0.041	0.0065	-0.016	-0.029	0.0087	1	0.0069	-0.034	-0.028	-0.033	0.01	-0.0083	0.033	0.038	0.012	-0.0028	-0.0094	-0.027	0.007	0.044
m_dep -	0.034	0.004	-0.014	-0.022	-0.0018	-0.0018	0.0069	1	0.022	-0.0035	0.026	0.025	0.024	-0.0094	-0.025	-0.018	0.017	-0.012	-0.0026	-0.028	0.00085
mobile_wt -	0.0018	-0.0086	0.012	-0.009	0.024	-0.017	-0.034	0.022	1	-0.019	0.019	0.00094	9e-05	-0.0026	-0.034	-0.021	0.0062	0.0016	-0.014	-0.00041	-0.03
n_cores -	-0.03	0.036	-0.0057	-0.025	-0.013	-0.03	-0.028	-0.0035	-0.019	1	-0.0012	-0.0069	0.024	0.0049	-0.00031	0.026	0.013	-0.015	0.024	-0.01	0.0044
pc -	0.031	-0.01	-0.0052	-0.017	0.64	-0.0056	-0.033	0.026	0.019	-0.0012	1	-0.018	0.0042	0.029	0.0049	-0.024	0.015	-0.0013	-0.0087	0.0054	0.034
px_height -	0.015	-0.0069	-0.015	-0.021	-0.01	-0.019	0.01	0.025	0.00094	-0.0069	-0.018	1	0.51	-0.02	0.06	0.043	-0.011	-0.031	0.022	0.052	0.15
px_width -	-0.0084	-0.042	-0.0095	0.014	-0.0052	0.0074	-0.0083	0.024	9e-05	0.024	0.0042	0.51	1	0.0041	0.022	0.035	0.0067	0.00035	-0.0016	0.03	0.17
ram -	-0.00065	0.026	0.0034	0.041	0.015	0.0073	0.033	-0.0094	-0.0026	0.0049	0.029	-0.02	0.0041	1	0.016	0.036	0.011	0.016	-0.03	0.023	0.92
sc_h -	-0.03	-0.003	-0.029	-0.012	-0.011	0.027	0.038	-0.025	-0.034	-0.00031	0.0049	0.06	0.022	0.016	1		-0.017	0.012	-0.02	0.026	0.023
sc_w -	-0.021	0.00061	-0.0074	-0.017	-0.012	0.037	0.012	-0.018	-0.021	0.026	-0.024	0.043	0.035	0.036	0.51	1	-0.023	0.031	0.013	0.035	0.039
talk_time -	0.053	0.014	-0.011	-0.039	-0.0068	-0.047	-0.0028	0.017	0.0062	0.013	0.015	-0.011	0.0067	0.011	-0.017	-0.023	1	-0.043	0.017	-0.03	0.022
three_g -	0.012	-0.03	-0.046	-0.014	0.0018	0.58	-0.0094	-0.012	0.0016	-0.015	-0.0013	-0.031	0.00035	0.016	0.012	0.031	-0.043	1	0.014	0.0043	0.024
touch_screen -	-0.011	0.01	0.02	-0.017	-0.015	0.017	-0.027	-0.0026	-0.014	0.024	-0.0087	0.022	-0.0016	-0.03	-0.02	0.013	0.017	0.014	1	0.012	-0.03
wifi -	-0.0083	-0.022	-0.024	0.023	0.02	-0.018	0.007	-0.028	-0.00041	-0.01	0.0054	0.052	0.03	0.023	0.026	0.035	-0.03	0.0043	0.012	1	0.019
price_range -	0.2	0.021	-0.0066	0.017	0.022	0.015	0.044	0.00085	-0.03	0.0044	0.034	0.15	0.17	0.92	0.023	0.039	0.022	0.024	-0.03	0.019	1
	battery_power -	- pine -	dock_speed -	dual_sim -	fr-	four_g -	int_memory -	m_dep	mobile_wt -	n_cores -	Ŗ	px_height -	px_width -	- WE	- ų x	- M 35	talk_time -	three_g -	touch_screen -	wifi -	price_range -

- 1.0

- 0.8

0.0

- 0.6

- 0.4

- 0.2

- 0.0



#### **Standardization**

Standardization is an important technique that is mostly performed as a preprocessing step before many Machine Learning models, to standardize the range of features of input data set.

#### ▼ Satandardization

```
[68] scaler = StandardScaler()

X_train = scaler.fit_transform(X_train)

X_test = scaler.fit_transform(X_test)
```

#### **Machine Learning Modelling**



#### 1. K Nearest Neighbours

- •K-Nearest Neighbor is one of the simplest Machine Learning algorithms based on Supervised Learning technique.
- •K-NN algorithm assumes the similarity between the new case/data and available cases and put the new case into the category that is most similar to the available categories.
- •K-NN algorithm stores all the available data and classifies a new data point based on the similarity. This means when new data appears then it can be easily classified into a well suite category by using K- NN algorithm.
- •K-NN algorithm can be used for Regression as well as for Classification but mostly it is used for the Classification problems.
- •K-NN is a **non-parametric algorithm**, which means it does not make any assumption on underlying data.

#### ▼ 1.K Nearest Neighbors

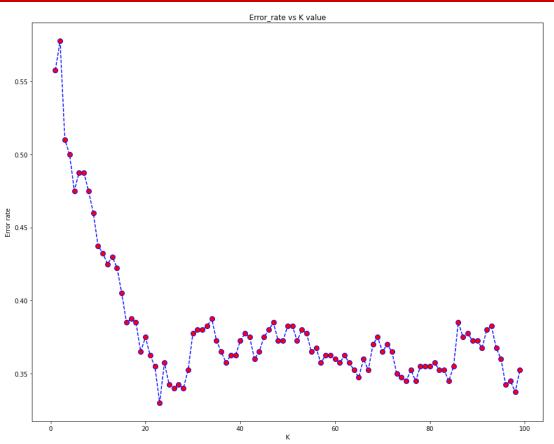
[ ] from sklearn.neighbors import KNeighborsClassifier
knn = KNeighborsClassifier(n\_neighbors=10)
knn.fit(X\_train,y\_train)

KNeighborsClassifier(n\_neighbors=10)

- knn.score(X\_test,y\_test)
- 0.5625



#### **Elbow method for least error rate**







#### 2. Logistic Regression

- •Logistic regression is one of the most popular Machine Learning algorithms, which comes under the Supervised Learning technique. It is used for predicting the categorical dependent variable using a given set of independent variables.
- •Logistic regression predicts the output of a categorical dependent variable. Therefore the outcome must be a categorical or discrete value. It can be either Yes or No, 0 or 1, true or False, etc. but instead of giving the exact value as 0 and 1, it gives the probabilistic values which lie between 0 and 1.
- •Logistic Regression is much similar to the Linear Regression except that how they are used. Linear Regression is used for solving Regression problems, whereas **Logistic regression is used for solving the classification problems**.
- •In Logistic regression, instead of fitting a regression line, we fit an "S" shaped logistic function, which predicts two maximum values (0 or 1).

```
[ ] from sklearn.linear_model import LogisticRegression
    logmodel = LogisticRegression()
    logmodel.fit(X_train, y_train)
    LogisticRegression()

[ ] logmodel.score(X_test,y_test)
    0.9125

[ ] y_pred_train2 = logmodel.predict(X_train)
    y_pred_test2 = logmodel.predict(X_test)
```



#### **Machine Learning Modelling**

#### XGBoost Classifier

 XGBoost is a decision-tree-based ensemble Machine Learning algorithm that uses a gradient boosting framework. In prediction problems involving unstructured data (images, text, etc.) artificial neural networks tend to outperform all other algorithms or frameworks.

#### ▼ XGBoost classifier

```
[ ] from xgboost import XGBClassifier
    xgbmodel = XGBClassifier(random_state=0)
    xgbmodel.fit(X_train,y_train)

    XGBClassifier(objective='multi:softprob')

[ ] y_pred_train = xgbmodel.predict(X_train)
    y_pred_test = xgbmodel.predict(X_test)

[ ] xgbmodel.score(X_test,y_test)

0.8925
```



## Machine Learning Modelling Hyper-parameter Tuning

#### Hperparameter tuning for xgboost model

```
n estimators = list(np.arange(5,20,2,dtype='int64'))
                                                          #Number of Trees
    max depth = list(np.arange(10,25,1,dtype='int64'))
                                                          #Max depth of trees
    learning rate = list(np.arange(0.03,0.20,0.01))
                                                          #Learning rate
    gamma = list(np.arange(10,20,1,dtype='int64'))
                                                          #gamma
    subsample = [0.3, 0.4, 0.5, 0.6]
                                                          #subsamples
[ ] #Hyperparameters assigning
    param dict = { 'n estimators' : n estimators,
                  'max depth' : max depth,
                  'learning rate' : learning rate,
                  'gamma':gamma,
                  'subsample':subsample}
   #Randomized Search CV
    xgb randomized = RandomizedSearchCV(estimator=xgbmodel, param distributions=param dict, cv=5,scoring = 'accuracy', random state = 0)
    xgb randomized.fit(X train, v train)
    RandomizedSearchCV(cv=5, estimator=XGBClassifier(objective='multi:softprob'),
                       param distributions={'gamma': [10, 11, 12, 13, 14, 15, 16,
                                                     17, 18, 19],
                                            'learning rate': [0.03, 0.04, 0.05,
```



## Machine Learning Modelling Hyper-parameter Tuning

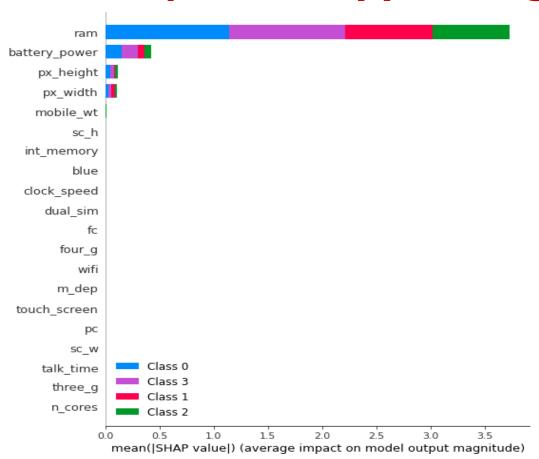
```
[ ] xgb_randomized.best_params_
{ 'gamma': 12,
    'learning_rate': 0.13,
    'max_depth': 13,
    'n_estimators': 17,
    'subsample': 0.6}

[ ] xgb_final_model=xgb_randomized.best_estimator_

[ ] # predicting on both train and test
    y_pred_train3=xgb_final_model.predict(x_train)
    y_pred_test3=xgb_final_model.predict(X_test)
```

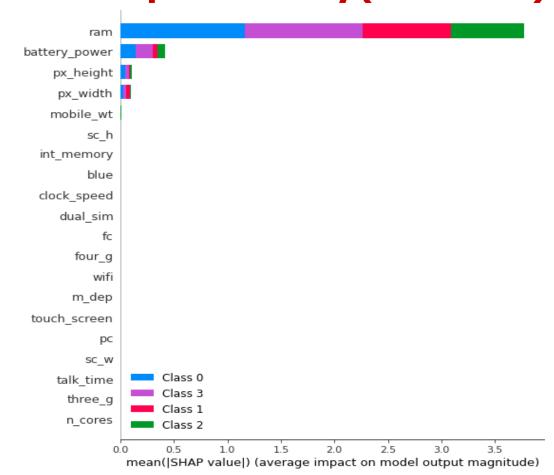


#### **Model Explainability(Training Set)**





#### **Model Explainability(Test Set)**



#### **Conclusion**



- 1. The 'price range' of the given dataset has equal distribution of the total number of phones in each of the price range with 500 nos.
- 2. It isobserved that 76.2 percent are 3g supported and 27.8 percent are not supported.
- 3. It is observed that 52.1 percent are 4g supported and 47.9 percent are not supported.
- 4. There is only few number of outlier in 'fc' column in feature engineering and we can neglect it as it has negligible amount.
- 5. During Multivariate analysis, in correlation heatmap, we get to see that 'ram is highly correlated with 'price range' thus inferring that 'ram' has high impact on price prediction.
- 6. In K nearest Neighbors classification model, we have got the knn score as 56.25%, accuracy score of 67% for training set and 65% for test set.

#### **Conclusion**



- 7. During 'elbow method' we have got the insight that the optimum value of k is 22 with least error rate.
- 8. In Logistic Regression Model, we have got the log score as 91%. accuracy score of 98% for training set and 91% for test set.
- 9. In XGBoost model the score was 89% before hyper parameter tuning.
- 10. RandomizedSearchCV is used for hyperparameter tuning in XGBoost classifier and the accuracy obtained after hyper parameter tuning was 86% for training set and 80% for test set.
- 11. Finally, in the model explaininabilty we have used shap and we got the insight that 'ram', 'battery power', and phone dimensions are the features which is deciding as key factor for the price range prediction.

#### **References**



- 1). <a href="https://pandas.pydata.org/">https://pandas.pydata.org/</a>
- 2). <a href="https://matplotlib.org/">https://matplotlib.org/</a>
- 3). <a href="https://seaborn.pydata.org/">https://seaborn.pydata.org/</a>
- 4). Geek for geeks
- 5). Analytics Vindhya
- 6).XGBoost Documentation



## **Thank You**