

Sharvari Desai

E-mail : sharvaridesai60@gmail.com
Address: Pune, India.

Phone : 9881427402

Summary

Seeking a career to utilize my knowledge, personal skills to gain comprehensive understanding at a reputed organization so as to take responsibility and contribute significantly. Recognized for ability to develop strong relationships and plan strategically.

Work experience

Optiquall solution Pvt Ltd

Jun 2017 — Aug 2017

Junior Business Analyst (Intern)

- Gathering the problems from clients & researching it.
- Analyzing the problem & finding the appropriate solution for those problems.
- Provide the gathered data (problem & solution) to developer to develop the upcoming customized application of the company

New Yug Edusoft Pvt Ltd

Jan 2018 — Nov 2018

Business Development Executive

- Identifying new sales leads.
- Pitching the product and related services in B2C sales.
- Maintaining fruitful relationships with existing customers.
- Follow-up with the team for the requirements.

Artisights Solutions Pvt.Ltd

Dec 2018 — Present

Business Development Associate

- Generating Leads and pitching the service.
- Setting up appointments and meeting with the Decision makers of the Businesses.
- Creating proposals and sending out.
- Maintaining client relationship by being single point contact for the company.

Qualifications

- **Master of Business Administration**

Sinhgad Institute of Management, Pune

(May 2018)

- **Bachelor of Computer Science**

The New College, Kolhapur

(May 2016)

Computer Skills

- Microsoft Office: Microsoft Excel, Power Point, Outlook, MS Word
- Software Languages :C, C++, DBMS, SQL
- General and graphic application: HTML, JAVA Script

Competencies

- Problem solving and analytical skills.
- Strategic thinking and planning abilities.
- Time management and project management skills.
- Global orientation.
- Leadership and Teamwork.