

# AI-driven Guest Experience Enhancements In Sri Lanka



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## **PROBLEM STATEMENT**

The hotel, hospitality, and tourism sectors in Sri Lanka are still in the early stages of applying and integrating Artificial Intelligence (AI), which indicates a critical gap in the strategic exploitation of AI technologies for improved competitive advantage, customer satisfaction, and operational efficiencies. Despite AI's revolutionary potential to completely reshape consumer experiences and industry norms, its adoption is still in its infancy. The inability of these sectors to effectively use AI for sustainable development and innovation is greatly hampered by the lack of comprehensive research on the extent of AI integration, its concrete effects on the industry, and the identification of systemic and operational hurdles to its adoption. Furthermore, there is a gap in knowledge on how AI can change the social and economic makeup of Sri Lanka's tourist and hospitality industries due to this lack of thorough understanding. In order to solve this issue, a detailed analysis of how AI technologies are currently used, their direct and indirect effects on different business aspects, and the formulation of strategies to overcome obstacles and seize opportunities presented by AI in the context of Sri Lanka's developing technological and economic landscape are all necessary.

## **AIM**

This study's major goal is to investigate how Artificial Intelligence (AI) is changing the hotel, hospitality, and tourist industries in Sri Lanka. This industry is critical to the country's economy since it generates a significant amount of jobs and revenue. This study aims to chart the present state of AI integration in various industries, assessing the extent and depth of its uptake and pinpointing the leading technologies in this integration. Moreover, it aims to evaluate the complex effects of AI, including how it affects the competitive landscape of companies, boosts consumer happiness, and optimizes operational effectiveness. Through this investigation, the study hopes to shed light on the opportunities that artificial intelligence (AI) presents for improving both the operational capabilities of businesses and the tourism experience, as well as the challenges that must be overcome to create an

atmosphere that is favorable to the widespread adoption of AI technologies. The goal is to provide a comprehensive knowledge of how artificial intelligence (AI) may lead Sri Lanka's hotel, hospitality, and tourist sectors into a new age of innovation and excellence while simultaneously highlighting the issues and concerns that need to be taken into account in order to fully realize this potential. In doing so, the study hopes to provide a thorough guide that will enable stakeholders in these industries to strategically use AI, guaranteeing continued development and competitiveness in a world that is becoming more digitally and globally integrated.

## **OBJECTIVE**

This study aims to investigate the effects of artificial intelligence (AI) on Sri Lanka's hotel, hospitality, and tourist industries, with particular attention paid to the following areas:

to look at how and to what degree AI technologies are being incorporated into Sri Lanka's hotel, hospitality, and tourist industries.

to evaluate how AI affects these industries' competitive edge, customer happiness, and operational efficiency.

to determine potential and obstacles for using AI in the Sri Lankan environment.

## **Introduction**

The hotel, hospitality, and tourist industries in Sri Lanka are essential to the nation's economy since they provide jobs and generate income. To fulfill changing traveler expectations, these industries must constantly innovate and contend with fierce competition. In these industries, artificial intelligence (AI) has become a disruptive force that has the ability to improve consumer experiences, increase operational efficiency, and open up new business prospects. Although artificial intelligence (AI) is still in its infancy in Sri

Lanka, its potential benefits are clear. These benefits include the ability to tailor travel plans, expedite hotel reservations, and improve customer service via chatbots. Adoption of AI is not without its difficulties, however, including high costs, a need for technological competence, and worries about data security and privacy. Careful thought should also be given to how AI may affect employment and customs in the tourist sector from a socioeconomic standpoint. The purpose of this research is to examine how AI integration is currently being used in Sri Lanka's hotel, hospitality, and tourist sectors, evaluate any prospective effects, and pinpoint the possibilities and difficulties that industry participants may encounter.

### **Problem Statement**

The use of AI in Sri Lanka's hotel, hospitality, and tourist industries is still in its early stages, despite the potential advantages. Comprehensive studies on the scope of AI integration, its effects, and the obstacles to its widespread use are lacking.

By examining the present level of AI deployment in different industries, evaluating its impact on key business areas, and highlighting the obstacles industry stakeholders have in adopting AI technology, this research seeks to close this gap.

## **RESEARCH QUESTIONS**

### **AI Integration:**

1. What are the specific AI technologies currently being integrated into Sri Lanka's hotel, hospitality, and tourist industries?
2. How extensively are AI technologies being adopted across different sectors within the hotel, hospitality, and tourist industries in Sri Lanka?

### **Impact on Business Areas:**

1. How does AI integration impact the competitive edge of businesses within Sri Lanka's hotel, hospitality, and tourist industries?
2. What is the effect of AI on customer satisfaction levels within these industries in Sri Lanka?
3. In what ways does AI contribute to improving operational efficiency within Sri Lanka's hotel, hospitality, and tourist sectors?

### **Applications and Tools:**

1. What are the most prevalent AI applications and tools utilized by businesses in Sri Lanka's hotel, hospitality, and tourist industries?
2. How do businesses in these sectors employ AI for personalized services and tailored travel experiences in Sri Lanka?

### **Perceptions and Concerns:**

1. How do stakeholders within Sri Lanka's hotel, hospitality, and tourist industries perceive the impact of AI on employment dynamics and workforce skill requirements?

2. What are the primary concerns and considerations regarding data security, privacy, and ethical implications associated with AI adoption in these industries in Sri Lanka?

### **Socio-Economic Implications**

1. What are the potential socio-economic implications of widespread AI adoption within Sri Lanka's hotel, hospitality, and tourist sectors, particularly concerning employment patterns and cultural practices?

### **Barriers and Opportunities:**

1. What are the key obstacles hindering widespread adoption of AI technologies within Sri Lanka's hotel, hospitality, and tourist industries?
2. What strategies or initiatives are being undertaken to overcome barriers to AI adoption and capitalize on opportunities within these industries in Sri Lanka?

### **Future Prospects:**

1. What are the prospects for future AI development and adoption within Sri Lanka's hotel, hospitality, and tourist sectors, and what factors will shape this trajectory?

## **RESEARCH HYPOTHESIS**

The purpose of this study, which examines how artificial intelligence (AI) is affecting Sri Lanka's hotel, hospitality, and tourist sectors, is to evaluate the notion that AI integration has a major influence on these businesses. To provide a clear framework for research and analysis, the hypothesis is structured into two hypotheses: an alternative hypothesis (Ha) and a null hypothesis (H0).

**Hypothesis Null (H0):**

The premise of the null hypothesis is that the hotel, hospitality, and tourist sectors in Sri Lanka are not considerably impacted by AI integration in terms of competitiveness, customer happiness, or operational efficiency. This position is predicated on the idea that the adoption and use of AI technologies do not cause quantifiable gains or decreases in the performance metrics of companies in these industries. In essence, H0 implies that variables other than the adoption of AI may be responsible for any changes seen in these domains.

**Hypothesis Alternative (Ha):**

According to the alternative hypothesis, Sri Lanka's hotel, hospitality, and tourist sectors benefit greatly from AI integration in terms of competitiveness, customer happiness, and operational efficiency. According to this viewpoint, the use of AI technology produces observable advantages. Examples of these technologies include data analytics, automated customer support systems, AI-driven customization, and operational optimization tools. These advantages might include improved client experiences, more efficient operations, and a more formidable competitive position in the international market. According to Ha, AI technologies are a key component bringing about good transformation in these industries.

The results of empirical study, which includes quantitative data analysis and qualitative evaluations obtained via surveys, interviews, and case studies, will determine if H0 or Ha holds true. In order to give a thorough knowledge of AI's involvement in Sri Lanka's hotel, hospitality, and tourist sectors, this inquiry will attempt to analyze AI's influence on certain performance indicators and obtain subjective judgments from industry stakeholders.



## METHODOLOGY

The organized process for examining the effects of artificial intelligence (AI) on Sri Lanka's hotel, hospitality, and tourist sectors is described in the methodology section. This research employs a mixed-methods approach, combining qualitative and quantitative research techniques to provide a thorough examination of AI's impacts.

### Research Design

This study employs a mixed-methods approach to investigate the effects of artificial intelligence (AI) on Sri Lanka's hotel, hospitality, and tourist sectors. It mixes quantitative and qualitative research approaches. This design was selected due to its capacity to facilitate the gathering of a broad variety of data, therefore offering a thorough grasp of the study subject. Surveys will collect quantitative data to evaluate the level of AI integration and its perceived impact on customer happiness, competitive advantage, and operational efficiency. With the use of this technique, quantifiable data may be gathered and statistically examined to find patterns and relationships.

In parallel, semi-structured interviews and focus groups with important stakeholders—such as consumers, staff, technology suppliers, and company owners—will be used to gather qualitative data. This design feature attempts to gather detailed information on individual experiences, viewpoints, and attitudes about AI's place in the market. It makes it easier to comprehend the complex effects of AI, such as the socioeconomic impact, ethical issues, and possible adoption obstacles, that quantitative data alone cannot convey.

The study intends to quantify the extent and effects of AI integration and to contextualize these findings within the larger socio-economic and cultural landscape of Sri Lanka's hotel, hospitality, and tourism industries by integrating these quantitative and qualitative research methods. With a balanced study that can cover the research issues comprehensively, this

dual method guarantees a thorough, multidimensional knowledge of AI's influence on these important areas.

### Data Collection Methods

For the purpose of ensuring a thorough knowledge of AI's integration and consequences from several angles, this research on the influence of AI in Sri Lanka's hotel, hospitality, and tourist sectors has planned its data gathering techniques accordingly. To get comprehensive and quantifiable data, a mixed-methods approach is used, integrating quantitative and qualitative data gathering approaches. The research can now fully grasp the scope and depth of AI's impact on various sectors thanks to this methodology.

#### 1.Quantitative Data Collection

##### Surveys

- **Design:** Questionnaires with a structured approach will be created to address many facets of AI adoption, including the kinds of technology used, application domains, perceived advantages, and obstacles faced.
- **Participants:** To ensure a varied representation of opinions and experiences, the survey will be directed at a wide spectrum of individuals working in the hotel, hospitality, and tourist sectors, including management, front-line employees, and IT workers.
- **Distribution:** To guarantee widespread participation throughout the sectors, the questionnaires will be sent electronically via email, professional networking sites, and trade organizations.
- **Analysis:** To find trends, correlations, and variations in participant replies, responses will be examined using statistical tools. This will provide measurable insights into the influence of AI.

## 2. Qualitative Data Collection

### Interviews:

- **Design:** To enable in-depth talks on the integration of AI, its benefits, limits, and the operational and strategic consequences on enterprises, semi-structured interviews will be held.
- **Participants:** In order to get a broad variety of perspectives and experiences, key stakeholders—such as company owners, technology suppliers, regulatory agencies, and customers—will be chosen for interviews.
- **Procedure:** Depending on availability and choice, interviews will either be performed in-person or over video conference and will be organized in advance. The semi-structured style gives room for exploration of subjects that come up in the course of the discussion.
- **Analysis:** Themes about the adoption of AI, its advantages and disadvantages, and the socioeconomic effects on the sector will be identified via the coding and analysis of the transcripts.

### Focus Groups:

- **Design:** To encourage conversation among experts in the field, focus groups will be set up. This will enable the examination of shared opinions, arguments, and agreements about the implications of AI.
- **Participants:** To guarantee a range of viewpoints, a variety of groups will be created, including representatives from small and big businesses, urban and rural areas, and different service kinds within the sector.
- **Procedure:** A member of the research team will serve as the session moderator. A series of pre-planned but open-ended questions will be used to steer conversations and elicit new ideas.

- **Analysis:** To find recurring themes, differing viewpoints, and illuminating tales on AI in the sector, the talks will be videotaped, written down, and subjected to a thorough examination.

### Ethical Considerations and Data Management

**Informed permission:** All participants will provide their informed permission before engaging in surveys, interviews, or focus groups. Participation will be optional. The consent procedure will include an explanation of the study's goals, the data's intended use, and confidentiality precautions.

**Confidentiality:** To safeguard participant identity, all data gathered will be anonymized. Only the study team will have access to securely stored personal data.

**Data Storage and Security:** Password-protected, secure servers will house digital data. Any physical data will be stored in closed file cabinets inside a secure environment.

### Participants and Sampling

In order to guarantee that the research findings for this study on the effects of artificial intelligence (AI) in Sri Lanka's hotel, hospitality, and tourism sectors are valid, dependable, and able to be applied to a wider industry, careful participant selection and sampling technique selection are crucial. A broad variety of perspectives on AI integration and its consequences across different sectors within these businesses are intended to be captured by the participant selection process and sample approach.

### Participants

- **Business Owners and Managers:** To gain insights into strategic decisions regarding AI adoption, perceived benefits, challenges, and impacts on business operations and competitiveness.

- **IT Professionals and AI Solution Providers:** To understand the technical aspects of AI integration, including the types of AI technologies being adopted, implementation challenges, and future trends in AI development.
- **Employees within these Industries:** To assess the impact of AI on job roles, skill requirements, and workforce dynamics.
- **Customers:** To gauge perceptions of AI-enhanced services, customer satisfaction levels, and preferences for AI-driven experiences in the tourism sector.
- **Industry Experts and Academics:** To provide an analytical perspective on AI's impact on the industry, socio-economic implications, and regulatory considerations.

### Sampling

A careful sample method is essential for this study on the impact of artificial intelligence (AI) on Sri Lanka's hotel, hospitality, and tourist industries. The research uses a stratified random sample approach in order to guarantee a varied representation of different industrial areas. Participants are chosen at random from the target population, which is divided into discrete strata according to company size (small, medium, big), kind (hotels, restaurants, travel agencies), and geographic area (urban, rural). By increasing the sample's representativeness, this method improves the accuracy of the results' industry-wide generalization. Purposive sampling will be used in the qualitative study to achieve data saturation, while statistical power analysis will determine the sample size for the quantitative research based on the expected effect size and required confidence level. Strict adherence to ethical standards will be maintained, including gaining informed consent, protecting participant privacy and confidentiality, and permitting withdrawal if necessary, all with the necessary ethics approvals secured. With the goal of producing a thorough knowledge of AI's influence, our participant selection and sample approach aims to provide important insights that will guide future initiatives within these vital sectors of Sri Lanka's economy.

## Data Analysis

**Quantitative Data Analysis:** To find patterns, relationships, and the effect of AI on predetermined metrics, statistical analysis, including descriptive statistics, correlation analysis, and regression analysis, will be carried out using statistical software.

**Qualitative Data Analysis:** To find recurring themes, viewpoints, and narratives about the uptake and effects of AI, a thematic analysis will be used to the transcripts of the focus groups and interviews. To get useful insights, this will include coding the data and combining the results.

## LITERATURE REVIEW

Integrating and citing pertinent academic sources is crucial when writing a literature review for a journal article on the effects of artificial intelligence (AI) in Sri Lanka's hotel, hospitality, and tourism sectors, with an emphasis on improving guest experience, addressing opportunities and challenges, and spotting emerging trends and innovations. An organized literature review with inline citations may be found below:

### Theme 1: Enhancing Guest Experience with AI

#### **The Impact of Artificial Intelligence and Employee Service Quality on Customer Satisfaction and Loyalty in the Hospitality Industry**

Journal of Hospitality Marketing & Management. (2020). *The impact of artificial intelligence and employee service quality on customer satisfaction and loyalty*. [online] Available at:

<https://www.tandfonline.com/doi/full/10.1080/19368623.2020.1722304>

## **Summary**

Prentice, Lopes, and Wang (Journal of Hospitality Marketing & Management, 2020) investigate how staff service quality and artificial intelligence (AI) affect consumer loyalty and happiness in the hotel industry. They conducted their study in a number of Portuguese hotels, concentrating on customers who had dealt with both AI- and human-provided services at the point of departure. Their results show that while overall service perceptions are greatly impacted by both AI and human service quality, customer satisfaction and loyalty are more strongly influenced by human service quality. It's interesting to note that the importance of AI's contribution decreases when human service attributes and AI are examined combined, emphasizing the importance of human connection in the service sector.

## **Evaluation**

Prentice et al. (Journal of Hospitality Marketing & Management, 2020) performed methodologically sound study that evaluates the effects of AI and human service on customer impressions using both quantitative and qualitative data. By offering a sophisticated knowledge of how technology improvements in service delivery interact with conventional human-driven service aspects to impact customer outcomes, their study makes a substantial contribution to the literature. The research is restricted to Portugal, however, which might limit how broadly the results can be applied in other cultural situations. Furthermore, the study's primary emphasis is the hotel business, indicating the necessity for further research in a variety of hospitality-related industries in order to corroborate these results.

## **Reflection**

This research adds to the current conversation on the use of AI in service delivery and how it affects client loyalty and happiness. When the results are considered, it is clear that while

artificial intelligence (AI) may improve operational efficiency and provide innovative consumer experiences, humans are still necessary to establish genuine relationships with customers. For hotel managers and other stakeholders looking to blend technology innovations with customer-focused service tactics in order to increase client loyalty, this information is priceless. Subsequent investigations may build upon this work by examining the effects of AI in other cultural and service settings. This would provide more profound knowledge of the worldwide relevance of the results and deepen our comprehension of AI's potential influence on the hotel industry.

## Theme 2: Challenges and Opportunities of AI Adoption

### **Artificial Intelligence in Hospitality and Tourism: Insights From Industry Practices, Research Literature, and Expert Opinions**

Kim, H., Kam, K., Shin, S. and Li, J. (2024). *Artificial Intelligence in Hospitality and Tourism: Insights From Industry Practices, Research Literature,...* [online] ResearchGate. Available at: [https://www.researchgate.net/publication/377305049\\_Artificial\\_intelligence\\_in\\_hospitality\\_and\\_tourism\\_Insights\\_from\\_industry\\_practices\\_research\\_literature\\_and\\_expert\\_opinions](https://www.researchgate.net/publication/377305049_Artificial_intelligence_in_hospitality_and_tourism_Insights_from_industry_practices_research_literature_and_expert_opinions)

### **Summary**

A thorough examination of the changing role of artificial intelligence (AI) in the hotel and tourist sector is given (Kim et al., 2024) .who identify important trends, obstacles, and possibilities from a range of sources, including industry practices, scholarly research, and professional perspectives. The paper focuses on how artificial intelligence (AI) may improve customer service, operational effectiveness, and marketing tactics in the industry. It also highlights the obstacles to technical preparedness, the high implementation costs of AI, and the privacy issues that may prevent its widespread use.



## **Evaluation**

The paper provides a useful summary of AI's present status in hospitality and tourism, fusing real-world applications with theoretical understanding. Its comprehensive methodology, which uses a variety of sources to provide a thorough picture of AI's effects, is its main strength. However, a more thorough examination of the particular tactics companies have used to get over the obstacles organizations face in using AI would be beneficial to the research. Although the paper does a great job of outlining the possible difficulties, practitioners in the field could benefit more directly from practical advice on how to overcome them. (Kim et al., 2024)

## **Reflection**

The reflects a shared optimism about AI's possibilities balanced by caution regarding its limitations, (Kim et al., 2024) which resonates strongly with the larger conversation on AI's incorporation into many industries. The focus on issues like implementation costs, technical preparedness, and privacy concerns is especially relevant since it echoes common worries in the digital era. The need for a balanced approach to AI adoption—one that balances the technology's significant advantages against any possible hazards and expenses—has been brought up by this article and has sparked further thought. It is evident that, going ahead, facilitating communication among technology developers, industry professionals, and regulatory agencies will be essential to managing the future of artificial intelligence in the hotel and tourist sectors and guaranteeing that its use is morally and practically sound.

### Theme 3: Future Trends and Innovation

#### **Artificial intelligence's impact on hospitality and tourism marketing: exploring key themes and addressing challenges**

Artificial intelligence's impact on hospitality and tourism marketing: exploring key themes and addressing challenges. (2019). *Current Issues in Tourism*. [online]

doi:<https://doi.org/10.1080/13683500.2023.2229480>.

#### **Summary**

A comprehensive analysis of the impact of artificial intelligence (AI) on marketing functions in the hotel and tourist industries is given by Bulchand-Gidumal et al. (BG et al.(2019)). This study identifies key AI trends across four thematic areas (internal processes and procedures, organizational networks and distribution, stakeholder relationships, and customer processes and services) using a grounded theory methodology that includes focus groups, in-depth interviews, and a questionnaire-based survey. The study highlights the potential of artificial intelligence (AI) to transform internal operations, enable mass customization and personalization, reconfigure distribution methods, and transform consumer involvement via intelligent predictive care and enhanced product design. The study's conclusion discusses the anticipated changes artificial intelligence (AI) will bring about in the hotel and tourist industries, providing a research agenda and useful information for practitioners in the field as well as scholars.

#### **Evaluation**

The all-encompassing strategy used by Bulchand-Gidumal (BG et al.(2019)). highlights the technology's disruptive potential and provides important insights into the complex effects of AI on the marketing of hospitality and tourism. The study's examination of AI's wider organizational and operational effects, however, may be constrained by its emphasis on

marketing activities. Furthermore, even if the study reveals important patterns, real-time analysis and longitudinal data may be helpful for future studies to better capture the current improvements and their consequences given the dynamic and fast growing nature of AI technology.

The consistent with the larger understanding that artificial intelligence (AI) is a key factor in transforming the hotel and tourist sectors. (BG et al.(2019)). The focus on upcoming breakthroughs and trends emphasizes how important it is for the sector to keep up with technology developments in order to remain competitive and satisfy changing consumer expectations. This literature review encourages contemplation on the larger strategic, ethical, and operational issues that surround AI adoption in addition to reiterating how crucial it is to include AI into strategic marketing campaigns. The constant discussion between academics and industry is becoming more and more important as AI develops in order to navigate the benefits and difficulties it provides.

## **CONCLUSION**

In Conclusion , investigates how artificial intelligence (AI) is affecting the hotel, hospitality, and tourist industries in Sri Lanka. It draws attention to how integrating AI may raise operational effectiveness, customer happiness, and competitiveness. Nevertheless, it also draws attention to the difficulties, including those related to technological readiness, high implementation costs, data privacy, and socioeconomic effects. In order to completely adopt AI, companies, legislators, and the IT community need to make investments in technology, expertise, and discussions on data security, ethical issues, and sociocultural ramifications. In order to promote skill development and worker flexibility, the research also highlights the need of striking a balance between social responsibility and technical growth. Technological developments, legal and regulatory environments, commercial forces, and sociocultural shifts all impact how AI is developed in various domains. The goal of the

research is to provide guidance to stakeholders on how to strategically use AI for resilience and development in a world where the digital environment is changing quickly.

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