



TOURISM INFRASTRUCTURE AND ENTERPRISE ZONE AUTHORITY
Individual Performance Commitment and Review (IPCR)

I, EMILIA D. PASIA, of the BUSINESS DEVELOPMENT DEPARTMENT, Sales Division,
 commit to deliver and agree to be rated on the attainment of the following targets in accordance with the indicated measures for the period
July - December 2019

EMILIA D. PASIA

Ratee

Date: _____

Reviewed by	Date	Approved by	Date
EVA MARIE M. VICEDO		MA. EVELYNE A. FRANCISCO	




STRATEGIC OBJECTIVES/ FUNCTIONS	SUCCESS INDICATOR	Actual Accomplishments	RATING				Remarks
			Q1	E2	T3	A4	
STRATEGIC OBJECTIVE Output 1 SO4 : Achieved Financial Viability and Sustainability of TIEZA Assets	Contribute the amount of P5.05M to P 6.72M in the overall revenue of TIEZA Operating Properties by December 13, 2019 through FIT and Countersales bookings	Actual contribution amounted to P 5.423M		4.000	5.000	4.500	



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STRATEGIC OBJECTIVES/ FUNCTIONS	SUCCESS INDICATOR	Actual Accomplishments	RATING				Remarks
			Q1	E2	T3	A4	
FINAL AVERAGE RATING				4.000	5.000	4.500	
Comments and Recommendations for Development Purposes							

Discussed with	Date	Assessed by	Date	Final Ranking by	Date
		I certify that I discussed my assessment of the performance with the employee.			
					
EMILIA D. PASIA		EVA MARIE M. VICEDO		MA. EVELYNE A. FRANCISCO	

BUSINESS DEVELOPMENT DEPARTMENT RATING MATRIX

SALES DIVISION

JULY - DECEMBER 2019

EMILIA PASIA

INDIVIDUAL LEVEL					
STRATEGIC OBJECTIVE	SUCCESS INDICATORS	Description of Ratings for QUALITY	Description of Ratings for EFFICIENCY	Description of Ratings for TIMELINESS	
SO 4 Achieved Financial Viability and Sustainability of TIEZA Assets	Contribute the amount of P5.05M to P6.72M in the overall revenue of TIEZA Operating Properties by December 16, 2019 through counter sales/FIT bookings		5 - above P6.72M	5 - by November 29, 2019	
			4 - above P5.04M - P6.72M	4 - by December 6, 2019	
			3 - P5.04M	3 - by December 13, 2019	
			2 - below P5.04M	2 - by December 20, 2019	
			1 - below P4.00M	1 - on December 30, 2019	