



TOURISM INFRASTRUCTURE AND ENTERPRISE ZONE AUTHORITY

Office Performance Commitment and Review (OPCR)

I, **NINO RUPERTO F. AQUINO**, Manager for **Tourism Enterprise Zone (TEZ) Regulation Department** commit to deliver and agree to be rated on the attainment of the following targets in accordance

with the indicated measures for the period of **1 July to 31 December 2019**

Approved by:

Karen Mae Sarinas-Baydo

Atty. KAREN MAE SARINAS-BAYDO

WY

Asst. COO for TEZ Management Sector

| | | |
|----------------|-----------------------|--------------------|
| Rating Scale : | 5 - Outstanding | 2 - Unsatisfactory |
| | 4 - Very Satisfactory | |
| | 3 - Satisfactory | |

Mary

NINO RUPERTO F. AQUINO
TEZ Regulation Department Manager
Date: 14 February 2020

| STRATEGIC OBJECTIVES/ FUNCTIONS | SUCCESS INDICATORS | Allotted Budget | Division Accountable | Actual Accomplishments | RATING | | | | Remarks |
|---|---|-----------------|------------------------------------|--|--------|----|----|----|---|
| | | | | | Q1 | E2 | T3 | A4 | |
| STRATEGIC OBJECTIVE | | | | | | | | | |
| Development of Manila International Cruise Port | Presented Feasibility Study to TIEZA Board on or before 1 December | | | Presented Feasibility Study to TIEZA Board on 28 June 2019 | | | 5 | | Proof: Minutes of the Board meeting on 28 June) |
| STRATEGIC OBJECTIVES/ FUNCTIONS | SUCCESS INDICATORS | Allotted Budget | Division / Individuals Accountable | Actual Accomplishments | RATING | | | | Remarks |
| | | | | | Q1 | E2 | T3 | A4 | |
| CORE | | | | | | | | | |
| Preparation of Tourism Masterplan for Siargao Islands | Turned-over Master Plan to LGU of Surigao del Norte on or before 1 December | | | Turned-over to Gov. Matugas on 14 November 2019 | | | 5 | | Proof: Travel report with pictures of the turn-over |



**TOURISM INFRASTRUCTURE AND ENTERPRISE ZONE AUTHORITY
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| | | | | | | |
|--|--|---|---|---|---|----------------|
| Preparation of Tourism Masterplan for Corregidor Island | Submitted Preliminary Tourism Plan on or before 1 December | 5 | Submitted Preliminary Tourism Plan on 29 September 2019 | 5 | Proof: PTDP stamped received | C - |
| Preparation of Tourism Masterplan for 4th District Leyte plus Ormoc City | Turned-over Master Plan to Office of Cong. Lucy Torres on or before 1 December | 5 | Turned-over to Cong. Lucy Torres on 13 November 2019 | 5 | Proof: Endorsement Letter to Cong Lucy Torres | D - |
| Formulation of Carrying Capacity Study and Infrastructure Plan for Selected Tourist Destinations (with NEDA) | Submitted Situational Analysis Report on or before 1 December | 5 | SAR submitted 12 November 2019 | 5 | Proof: SAR stamped received | E - |
| Timely processing of TEZ/RTE Applications | 85% of all TEZ applications processed on time | 5 | 95% of applications processed on time | 5 | Proof: Timeliness Report of ERD | F - |
| Timely processing of requests for Certifications/Permits/Licenses | 85% of all applications for permits and licenses processed on time | 5 | 100% of applications processed on time | 5 | Proof: Timeliness Report of IAD and PLD | G |
| Conducted or participated in two additional (2) domestic or international promotional activities by 1 December | Conducted three (3) Investment Roadshows (Bataan, La Union and Siquijor) | 5 | Event Reports of the three (3) Investment Roadshows | 5 | | H = |
| Promoted TEZ Investments | | | | | | AVERAGE RATING |



**TOURISM INFRASTRUCTURE AND ENTERPRISE ZONE AUTHORITY
Office Performance Commitment and Review (OPCR)**

| CATEGORY | SUCCESS INDICATORS | RATING | | | |
|--|--|--|----|----|----|
| | | Q1 | E2 | T3 | A4 |
| Strategic Objective | | | | | |
| Development of Manila International Cruise Port | Presented Feasibility Study to TIEZA Board on or before 1 December | Presented Feasibility Study to TIEZA Board on 28 June 2019 | | 5 | |
| Core Function | | | | | |
| Preparation of Tourism Masterplan for Siargao Islands | Turned-over Master Plan to LGU of Surigao del Norte on or before 1 December | Turned-over to Gov. Matugas on 14 November 2019 | | 5 | |
| Preparation of Tourism Masterplan for Corregidor Island | Submitted Preliminary Tourism Plan on or before 1 December | Submitted Preliminary Tourism Plan on 29 September 2019 | | 5 | |
| Preparation of Tourism Masterplan for 4th District Leyte plus Ormoc City | Turned-over Master Plan to Office of Cong. Lucy Torres on or before 1 December | Turned-over to Cong. Lucy Torres on 13 November 2019 | | 5 | |
| Formulation of Carrying Capacity Study and Infrastructure Plan for Selected Tourist Destinations (with NEDA) | Submitted Situational Analysis Report on or before 1 December | SAR submitted 12 November 2019 | | 5 | |
| Timely processing of TEZ/RTE Applications | 85% of all TEZ applications processed on time | 95% of applications processed on time | 5 | | |
| Timely processing of requests for Certifications/Permits/licenses | 85% of all applications for permits and licenses processed on time | 100% of applications processed on time | | 5 | |



TOURISM INFRASTRUCTURE AND ENTERPRISE ZONE AUTHORITY

Office Performance Commitment and Review (OPCR)

| | | | |
|----------------------------|--|---|----|
| Promoted TIEZA Investments | Conducted or participated in two additional (2) domestic or international promotional activities by 1 December | Conducted three (3) Investment Roadshows (Bulacan, La Union and Siquijor) | 5 |
| Support Function | | | |
| Total Overall Rating | | | |
| Final Average Rating | | | 40 |
| Adjectival Rating | | 5 | 40 |
| | | 5 | 5 |

Assessed by:

FRANCIS RANDY HORTELANO

Manager, Corporate Planning Department

Final Rating by:

ATTY. JOY M. BULLAUTAN

Chairperson, Performance Management Team

Atty. KAREN MAE SARINAS-BAYDO *joy*

Asst. COO for TEZ Management Sector



**TOURISM
INFRASTRUCTURE AND
ENTERPRISE
ZONE
AUTHORITY**

6th & 7th Floors, Tower 1
DoubleDragon Plaza
DD Meridian Park
Macapagal Avenue corner
EDSA Extension
1302 Bay Area, Pasay City

249-59-91
corporatesecretary@tieza.gov.ph
www.tieza.gov.ph

**TIEZA REGULAR BOARD MEETING
Club Agutaya, San Vicente, Palawan
29 June 2019**

MINUTES OF THE MEETING

A. CALL TO ORDER

The meeting was called to order at 8:00 a.m.

B. QUORUM

| | |
|----------------------------|-----------------------------------|
| Usec. Edwin Enrile | - Alternate Chairperson, DOT |
| COO Pocholo J.D. Paragas | - Vice-Chairperson, TIEZA |
| Atty. Maximilian Fernandez | - Permanent Alternate, DPWH |
| Asec. Daniel Nicer | - Alternate Representative, DENR |
| Dir. Roy B. Martin | - Tourism Estate Development |
| Dir. Richard Joson | - Other Tourism Enterprise Sector |
| Abdul Jalil Umngan | - Alternate Representative, MinDA |

Others Present:

| | |
|---------------------------|--|
| Engr. Nestor Domalanta | - ACOO, AEES |
| Atty. Joy Bulauitan | - ACOO, AFS |
| Atty. Karen Sarinas-Baydo | - ACOO, TEZ |
| Atty. Niño Aquino | - Manager, TERD |
| Atty. Jeremy Wan | - Office of Government Corporate Counsel |
| Atty. Al Conrad Espaldon | - Corporate Secretary |

The Chairman called the meeting to order. He asked the Corporate Secretary to determine the quorum. The Corporate Secretary said that there is a quorum with six (6) regular members present and one (1) authorized representative.

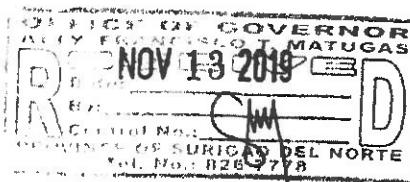
C. APPROVAL OF THE AGENDA

After the determination of quorum by the Corporate Secretary, Usec. Enrile asked the body for their questions, objections, and comments, if any, on the proposed agenda of the meeting.

The following are the proposed items in the agenda:

- A. CALL TO ORDER
- B. DETERMINATION OF QUORUM
- C. APPROVAL OF THE AGENDA
- D. APPROVAL OF THE PREVIOUS MINUTES
- E. FEASIBILITY STUDY FOR THE CONSTRUCTION OF A CRUISE PORT FACILITY IN METRO MANILA
- F. 2ND BATCH OF 2019 INFRASTRUCTURE PROJECTS
- F.1 TWO STOREY TOURISM ASSISTANCE CENTER IN LOBO, BATANGAS
- F.2 TOURIST ASSISTANCE CENTER (LARGE) IN BRGY. MABITAC, LAGUNA
- F.3 DEVELOPMENT AND ESTABLISHMENT OF AQUA-MARINE TOURISM PROJECT IN BRGY. MALIGAYA, SAN NARCISO, QUEZON
- F.4 DEVELOPMENT OF NAUJAN LAKE IN SOCORRO, ORIENTAL MINDORO
- F.5 REHABILITATION OF MAYON SKYLINE HOTEL, TABACCO CITY, ALBAY
- F.6 CHOCOLATE HILLS COMPLEX REHABILITATION AND IMPROVEMENT PROJECT INCARMEN, BOHOL
- F.7 DEVELOPMENT/REHABILITATION OF LITTLE TOKYO OF PRE-WAR PHILIPPINES IN BRGY. MINTAL, DAVAO CITY
- G. VARIATION ORDER
- G.1 VISITOR'S CENTER AND MULTI-PURPOSE BUILDING (VIEW DECK) MT. SAMAT NATIONAL SHRINE IN BRGY. DIWA, PILAR, BATAAN
- H. TEZ MATTERS
- H.1 EVALUATION REPORT ON THE APPLICATION FOR REGISTRATION OF PANGLAO BAY PREMIERE PARKS & RESORTS CORP. AS TEZ OPERATOR/TOURISM ESTATE MANAGEMENT FACILITIES & SERVICES (TEMFS) OF PANGLAO BAY PREMIERE FLAGSHIP TEZ
- H.2 FUNDING ALLOCATION FOR THE PROCUREMENT OF CONSULTANCY SERVICES FOR THE UPDATING OF THE BUSINESS PLAN AND DEVELOPMENT OF THE COMPREHENSIVE TOURISM MASTER PLAN (CTMP) FOR THE 20-HECTARE TIEZA LEASED PROPERTY IN CLARK SPECIAL ECONOMIC ZONE

PALAFOX



Date: 14 June 2019

To: **POCHOLQ J.D. PÁRAGAS**
Chief Operating Officer
Tourism Infrastructure and Enterprise Zone Authority (TIEZA)

Project: CONSULTANCY SERVICES FOR THE MASTER PLANNING OF SIARGAO ISLAND

Subject: SUBMISSION OF THE INTEGRATED TOURISM MASTER PLAN

Dear Mr. Paradis,

Greetings from Palafox Associates and Palafox Architecture Group

It gives us great pleasure to extend to you our deepest gratitude in entrusting us this valuable project, and for the opportunity of working again with the Tourism Infrastructure and Enterprise Zone Authority (TIEZA).

We are pleased to submit to you a copy of the Final Integrated Tourism Master Plan for the CONSULTANCY SERVICES FOR THE MASTER PLANNING OF SIARGAO ISLAND. The main features of the report are as follows:

1. Rationale
 2. Santa Monica Tourism Enterprise Zone (TEZ) Framework
 3. Three Conceptual Master Plan Options
 4. Criteria for Selection
 5. Refinement of Selected Conceptual Master Plan
 6. Carrying Capacity of the TEZ
 7. Solid Waste Management
 8. Transportation and Circulation
 9. Economic Impact Evaluation
 10. Development Guidelines
 11. Institutional Management Setup
 12. Financial Evaluation
 13. Marketing

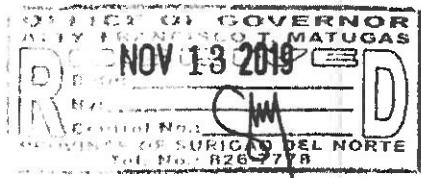
Should you have any questions or clarifications, please feel free to let us know.

Thank you and best regards

Sincerely,

FELINO A. PALAFOX, JR.,
PUAP, PIEP, APEC Architect
Harvard GSD; International Associate AIA, APA, ULI, ICSC, CTBUH Fellow
Principal Architect- Urban Planner
Founder and Managing Partner, Palafox Associates
President, Palafox Architecture

PALAFOX



Date: 07 June 2019

To: **POCHOLO J.D. PARAGAS**
Chief Operating Officer
Tourism Infrastructure and Enterprise Zone Authority (TIEZA)

Project: **CONSULTANCY SERVICES FOR THE MASTER PLANNING OF SIARGAO ISLANDS**

Subject: **SUBMISSION OF THE COMPREHENSIVE TOURISM MASTER PLAN**

Dear Mr. Paragas,

Greetings from Palafox Associates and Palafox Architecture Group!

It gives us great pleasure to extend to you our deepest gratitude in entrusting us this valuable project, and for the opportunity of working again with the Tourism Infrastructure and Enterprise Zone Authority (TIEZA).

We are pleased to submit to you a copy of the Final Comprehensive Tourism Master Plan for the CONSULTANCY SERVICES FOR THE MASTER PLANNING OF SIARGAO ISLANDS. The main features of the report are as follows:

1. Overview of the Project
2. Profile of Siargao Islands
3. Siargao Islands Tourism Carrying Capacity
4. Tourism Framework Plan
5. General Development Guidelines
6. Tourism Management Areas
7. Sectoral Recommendations
8. Three (3) Key Infrastructure Projects
9. Financial Report for the Key Infrastructure Projects
10. Terms of Reference for the Key Infrastructure Projects
11. Monitoring and Evaluation

Thank you and best regards.

Sincerely,

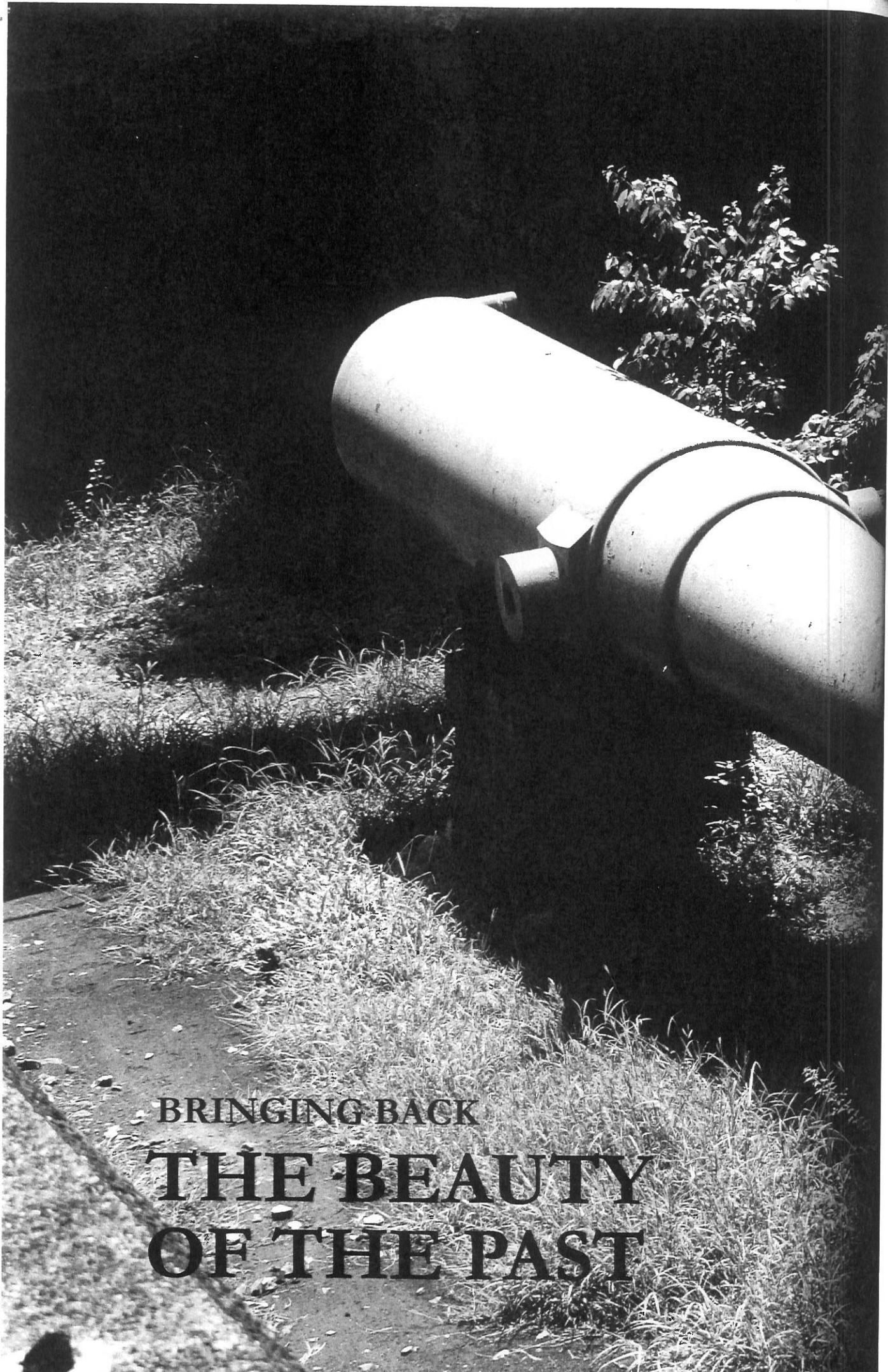
FELINO A. PALAFOX, JR.,
FUAP, PIEP, APEC Architect
Harvard GSD, International Associate AIA, APA, ULI, ICSC, CTBUH Fellow
Principal Architect-Urban Planner
Founder and Managing Partner, Palafox Associates
President, Palafox Architecture

DRAFT PRELIMINARY TOURISM MASTER PLAN

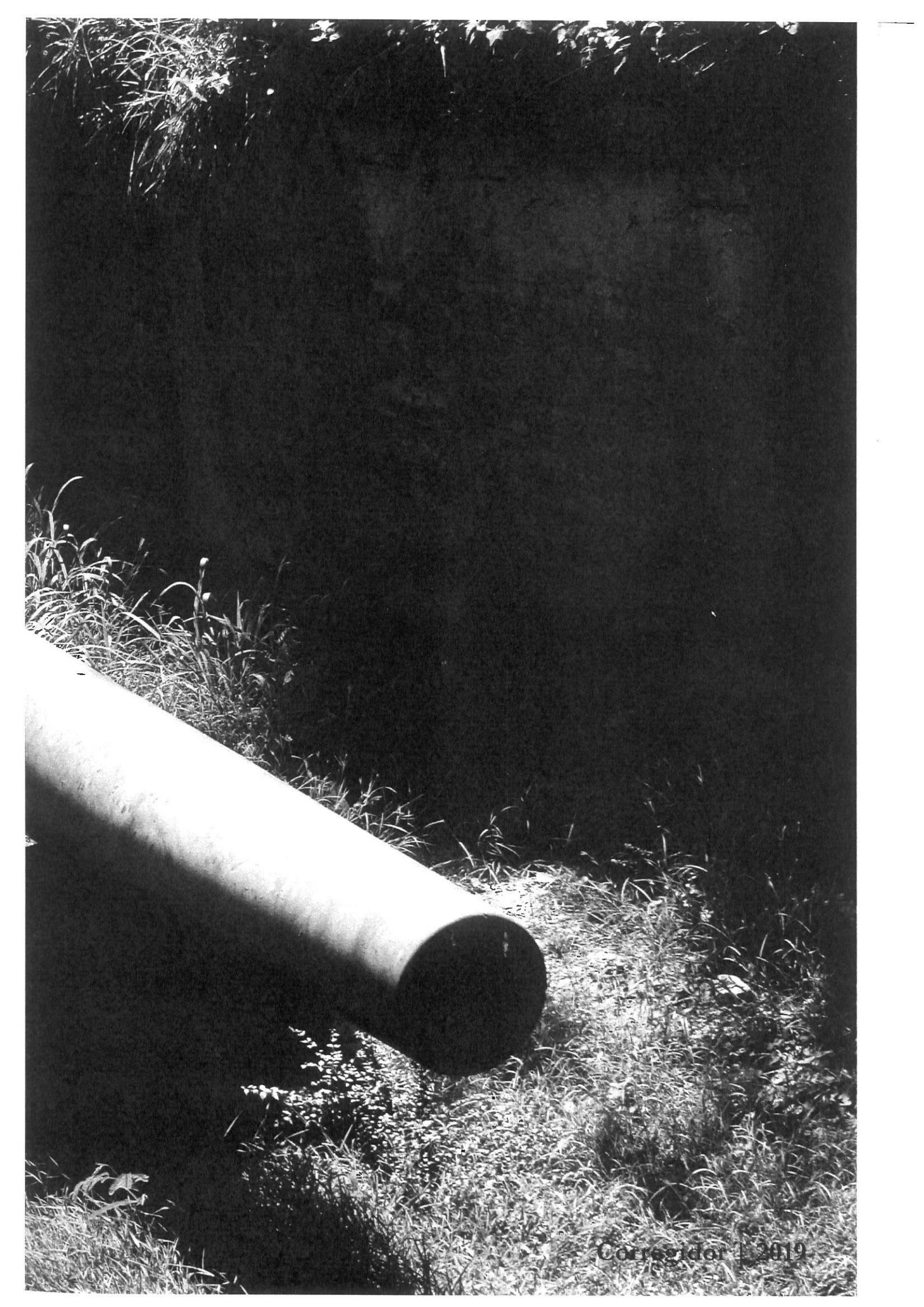
Fatima Picaza Matapay
9/2/19
4:30pm

CORREGIDOR TOURISM MASTER PLAN
CONTAINING A CONCEPTUAL DEVELOPMENT PLAN
FOR THE SURROUNDING ISLANDS

SEPTEMBER 2019



BRINGING BACK
THE BEAUTY
OF THE PAST

A black and white photograph showing a long, thick white pipe lying horizontally across a field of tall grass and low-lying plants. The pipe is brightly lit from the side, creating a strong shadow on the ground to its left. The background is very dark, suggesting a dense thicket or a shadowed area.

Corregidor | 2019

PALAFOX

27 September 2019

To: MR. POCHOLO J.D. PARAGAS
Chief Operating Officer
Tourism Infrastructure and Enterprise Zone Authority

Project: CONSULTANCY SERVICES FOR THE FORMULATION OF THE COMPREHENSIVE TOURISM MASTER PLAN FOR CORREGIDOR ISLAND CONTAINING A CONCEPTUAL DEVELOPMENT PLAN FOR THE SURROUNDING ISLANDS

Subject: SUBMISSION OF THE DRAFT PRELIMINARY TOURISM MASTER PLAN

Dear Mr. Paragas,

Greetings from Palafox Associates and Palafox Architecture Group!

We are pleased to submit to you a copy of the Draft Preliminary Tourism Master Plan Report of the CONSULTANCY SERVICES FOR THE FORMULATION OF THE COMPREHENSIVE TOURISM MASTER PLAN FOR CORREGIDOR ISLAND CONTAINING A CONCEPTUAL DEVELOPMENT PLAN FOR THE SURROUNDING ISLANDS. The main features of the Draft Preliminary Tourism Master Plan Report are as follows:

- Overview: Summary of the Situational Analysis Report
- Socio-Cultural, Economic, and Environmental Study
- Tourism Framework Strategy
- Conceptual Site Development Plans
- Carrying Capacity
- Preservation Mechanisms
- Human Resource Development Plan
- Initial Organizational Operations and Management

Thank you for the continued confidence in Palafox Associates and for the opportunity to work with the Tourism Infrastructure and Enterprise Zone Authority.

Sincerely,



FELINO A. PALAFOX, JR., FUAP, PIEP, APEC Architect
Harvard GSD, International Associate AIA, APA, ULI, ICSC, CTBUH Fellow
Principal Architect- Urban Planner
Founder and Managing Partner, Palafox Associates

EXECUTIVE SUMMARY

Following the approval of the Draft Situational Analysis Report (SAR) for the Tourism Master Plan of Corregidor Island, the preparation of the Preliminary Tourism Master Plan (PTMP) is hereby submitted by Palafox Associates. The PTMP is essential for the completion of the tourism master plan, and it will also serve as the baseline for the formulation of other plans on the Island.

The PTMP is composed of eight (8) chapters that are all critical in the formulation of the tourism master plan. The chapters discuss studies from different sectors that comprise the entire Island and the various development plans and strategies that can immediately address the growing and projected needs of Corregidor. Studies that focus on different important aspects such as finance, environment protection, and tourism are being conducted to further improve Corregidor.

1. Overview

This chapter presents the summary of the situational analysis that was provided in the previous report. It focuses on the important points and the identified key issues that emerged during the conducted studies and analyses.

2. Sociocultural, Economic, Environmental, and Market Study

This chapter discusses the important points of the following four aspects that are vital in the formulation of the master plan of Corregidor Island, namely: Sociocultural, Economic, Environmental, and Market Study. It provides an in-depth understanding regarding the Island's current state in terms of the said aspects, improvements that can be accomplished, and mitigating measures that can be put in place for the advancement of the project area.

3. Tourism Framework Strategy

This chapter highlights the specialized zone utilization in Corregidor with consideration to the current assets it contains and provides a macro understanding on the potential planning interventions that will be put forward for the sustainability of the Island.

4. Conceptual Site Development Plans

In consideration of the surrounding islands in

Corregidor, this chapter displays the potential tourism circuits at different access points that will offer unique tourism experiences. This section provides recommendations geared toward a complete tourism and heritage tourism circuit that also identifies potential activities that could be established in the surrounding islands.

5. Carrying Capacity

In order to plan the Island sustainably, this chapter talks about limiting the number of visitors in certain parts of the Island during specific hours of the day. This chapter will also discuss how to disperse the influx of tourists in different sites to avoid congestion in certain areas. Therefore, the carrying capacity in terms of social, environmental, and physical aspects are addressed here.

6. Preservation Mechanisms

To restore and preserve the rich identity of the Island, this chapter discusses the mechanisms for the conservation of the existing WWII relics and shrines in Corregidor. This chapter took into consideration the guidelines provided by the National Historical Commission of the Philippines and other pertinent laws.

7. Human Resource Development Plan

This plan ensures there is available and sufficient man power that will be ready for needed services and there are established career paths for entry-level employees in the four major industries on Corregidor Island, namely: recreation, food service, support service, and retail.

8. Initial Organizational Operations and Management

This chapter tackles the current administrative setup in Corregidor and identifies the salient points for the establishment of Corregidor as a possible Flagship Tourism Enterprise Zone. This section intends to provide recommendations for the preparation of a Corregidor Institutional Plan.

Annexes include detailed tables for development cost, phasing, area tabulation, attendance sheets, documentation photos, and minutes of meetings.

LIST OF ACRONYMS

| | | | |
|--------|--|-----------|--|
| Ax. | Architect | NHCP | National Historical Commission of the Philippines |
| AFP | Armed Forces of the Philippines | NHI | National Historical Institute |
| AOR | Area of Responsibility | NM | National Museum |
| ASEAN | Association of South East Asian Nations | NTC | National Telecommunications Commission |
| ASPBI | Annual Survey of Philippine Business and Industry | NTDP | National Tourism Development Plan |
| BAC | Biological Activated Carbon | NTDPU | National Tourism Development Plan Unit |
| CAAP | Civil Aviation Authority of the Philippines | NWRB | National Water Resources Board |
| CDP | Conceptual Development Plan | OIC | Officer in Charge |
| CFI | Corregidor Foundation Inc. | OJT | On-the-Job Training |
| CLUP | Comprehensive Land Use Plan | PAGASA | Philippine Atmospheric, Geophysical and Astronomical Services Administration |
| CLUPZO | Comprehensive Land Use Plan and Zoning Ordinance | PCG | Philippine Coast Guard |
| CNC | Certificates of Non-Coverage | PSA | Philippines Statistics Authority |
| CMP | Conceptual Master Plan | PD | Presidential Decree |
| COA | Commission on Audit | PDP | Philippine Development Plan |
| CPC | Certificates of Public Convenience | PEZA | Philippine Economic Zone Authority |
| CSUZ | Coastal and Sea Use Zone | PHILVOLCS | Philippine Institute of Volcanology |
| CTMP | Comprehensive Tourism Master Plan | PNP | Philippine National Police |
| DAF | Dissolves Air Flotation | POs | Private Organizations |
| DAR | Department of Agrarian Reform | PPA | Philippine Ports Authority |
| DCD | Domestic Cluster Destination | PPE | Property, Plant and Equipment |
| DENR | Department of Environment and Natural Resources | PPP | Public-Private Partnership |
| DILG | Department of the Interior and Local Government | PTA | Philippine Tourism Authority |
| DMO | Destination Management Organization | PVAO | Philippine Veterans Affairs Office |
| DND | Department of National Defense | PWU-CDEC | Philippine Women's University Career Development and Continuing Education Center |
| DOLE | Department of Labor and Employment | RDC | Regional Development Council |
| DOST | Department of Science and Technology | RDP | Regional Development Plan |
| DOT | Department of Tourism | ROA | Return on Assets |
| DPWH | Department of Public Works and Highways | ROE | Return on Equity |
| DRRM | Disaster Risk Reduction and Management | SAR | Situational Analysis Report |
| DSWD | Department of Social Welfare and Development | SCI | Sun Cruises, Inc. |
| DTI | Department of Trade and Industry | SIZ | Special Institutional Zone |
| ECC | Environmental Compliance Certificates | SIT | Supervised In-house Training |
| EMB | Environment Management Bureau | SSS | Social Security System |
| EnP | Environmental Planner | SURGE | Strengthening Urban Resilience for Growth with Equity |
| EO | Executive Order | SWOT | Strengths-Weaknesses-Opportunities-Threats |
| FGD | Focus Group Discussion | TCC | Tourism Coordinating Council |
| FTEZ | Flagship Tourism Enterprise Zone | TDA | Tourism Development Areas |
| GAD | Gender and Development Programs | TDVGA | Tourism Direct Gross Value Added |
| GAM | Goals Achievement Matrix | TESDA | Technical Education and Skills Development Authority |
| GCD | Gateway Cluster Destinations | TEZ | Tourism Enterprise Zone |
| GCET | Global Code of Ethics for Tourism | TIEZA | Tourism Infrastructure and Enterprise Zone Authority |
| GDP | Gross Domestic Product | TOR | Terms of Reference |
| GIS | Geographic Information System | TPD | Tourism Promotions Board |
| GSO | General Services Office | TVET | Technical and Vocational Education and Training Programs |
| HLURB | Housing and Land Use Regulatory Board | TWG | Technical Working Group |
| HRD | Human Resource Development | TZ | Tourism Zone |
| LGU | Local Government Unit | UAP | United Architects of the Philippines |
| LTFRB | Land Transportation Franchising & Regulatory Board | UNDP | United Nation Development Plan |
| MARINA | Maritime Industrial Authority | UNESCO | United Nations Educational, Scientific and Cultural Organization |
| MDP | Master Development Plan | USAID | United States Agency for International Development |
| MGB | Mines and Geo-Sciences Bureau | UNTWO | United Nations Tourism World Organization |
| MICE | Meetings, Incentives, Conferences and Exhibitions | WTTC | World Travel and Tourism Council |
| MLD | Million Liters per Day | WWII | World War II |
| MND | Ministry of National Defense | | |
| MOA | Memorandum of Agreement | | |
| MOOE | Maintenance and Other operating Expenses | | |
| MOT | Ministry of Tourism | | |
| MSMEs | Micro Small and Medium Enterprises | | |
| MAAP | Maritime Academy of Asia and the Pacific | | |
| MRF | Material Recovery Facility | | |
| NC | National Certifications | | |
| NCCA | National Commission on Culture and the Arts | | |
| NEDA | National Economic Development Authority | | |
| NGO | Non-Government Organization | | |

LIST OF FIGURES

- 2.1 Protection Framework Plan of Cavite (PPDO, 2016)
- 2.2 Proposed coastal land and sea use zoning map of Cavite Province (PEMSEA, 2017).
- 2.3 Landsat image of Manila Bay in October 1999 (left) and January 2000 (right) showing river plumes at the end of the southwest and northeast monsoons,
- 2.4 Circulation pattern of Manila Bay during weak tides
- 2.5 Groundwater availability in Cavite Province
- 2.6 Water quality stations in Manila Bay Bathing Beaches
- 2.7 Climograph of Corregidor
- 2.8 Tourist Arrivals in Corregidor, Years 1987 – 2018
- 2.9 Corregidor Tourist Arrivals vs Arrival Targets (2018)
- 2.10 Corregidor Tourists Source Markets (January 2018-March 2019)
- 2.11 Corregidor East Asia Market (January 2018-March 2019)
- 2.12 Corregidor North America Market (January 2018-March 2019)
- 2.13 Corregidor Tourists Gender Distribution for 2018
- 2.14 Corregidor Monthly Arrivals vs. Overnight Visitors (Half of 2018)
- 2.15 Corregidor Arrivals by Travel Method (2018)
- 2.16 Corregidor Arrivals by Tourist Category (2018)
- 2.17 Tourism Map of Corregidor
- 2.18 Priority Geographic Segments
- 2.19 Proposed Growth Matrix and Type of Tourism Activities for Corregidor
- 8.1 Organizational Set-Up of the TEZ Operator

LIST OF TABLES

- 2.1 Tourist Arrivals in Corregidor, Years 1987 – 2018
2.2 Projected Daily Solid Waste Generation Per Concept
2.3 Projected Water Demand in Cavite Province
2.4 Estimated Water Production Capacity of Water Agencies
2.5 Projected Daily Water Demand Per Concept
2.6 Projected Daily Water Demand Per Concept
2.7 Projected Daily Wastewater Generated Per Concept
2.8 Standard Parameters for Water Quality
2.9 Average Concentration of Total and Fecal Coliform
2.10 Average Concentration of Color
2.11 Average Concentration of DO
2.12 Average Concentration of pH
2.13 Average Concentration of TSS
2.14 Climatological Normals at Sangley Point, Cavite (1981 to 2010)
2.15 Changes in Temperature and Rainfall due to Climate Change
2.16 Frequency of Extreme Events due to Climate Change
2.17 Tourist Arrivals in Corrigidor, Years 1987 – 2018
2.18 Corregidor Tourist Arrivals vs Arrival Targets (2018)
2.19 Corregidor Tourists Source Markets
2.20 Corregidor East Asia Market (January 2018-March 2019)
2.21 Corregidor North America Market (January 2018-March 2019)
2.22 Corregidor Tourists Gender Distribution for 2018
2.23 Corregidor Monthly Arrivals vs. Overnight Visitors
2.24 Corregidor Arrivals by Travel Method (2018)
2.25 Corregidor Arrivals by Tourist Category (2018)
2.26 Corregidor Arrivals by Travel Method (2018)
2.27 Visitor Arrivals Record of Sun Cruises (2017-2019)
2.28 Projected Tourist Arrivals from 2019-2029
2.29 Extended Visitor Forecast (2030-2050)
2.30 List of Attraction Sites in Corregidor Island
2.31 List of Accommodation Establishments in Corregidor Island
2.32 List of Food and Beverage Establishments in Corregidor
2.33 Tourist Arrival Projection 2020 – 2050
2.34 Facilities, Attractions and Services Concept 1
2.35 Facilities, Attractions and Services Concept 2
2.36 Facilities, Attractions and Services Concept 3
2.37 Market-Product Portfolio
5.1 Carrying Capacity of Concept
5.2 Carrying Capacity of Concept 2
5.3 Carrying Capacity of Concept 3
5.4 Arrival Projections
7.1 CMP 1 HR Requirements, 2020-2050
7.2 CMP 2 HR Requirements, 2020-2050
7.3 CMP 3 HR Requirements, 2020-2050
7.4 Proposed Training Modules Offerings by Industries present in the Corregidor Island Flagship
7.5 Proposed Priority Formal Education Courses for Human Resource Development of Corregidor
Island Flagship TEZ
8.1 Proposed Training Modules Offerings by Industries present in the Corregidor Island Flagship

LIST OF MAPS

Chapter 3

- 1 Tourism Framework Strategy Map
- 2 Tourism Circuit 1: Complete Experience
- 3 Tourism Circuit 2: Complete Experience
- 4 Tourism Circuit 3: Heritage Experience
- 5 Tourism Circuit 4: Heritage Experience

Chapter 4

- 1 Conceptual Master Plan 1
- 2 CMP 1 Land Use Plan
- 3 CMP 1 Circulation Network Map
- 4 Cluster 1: Military Park Conceptual Land Use Plan
- 5 Cluster 1: Military Park Conceptual Master Plan
- 6 Cluster 1: Military Park Activity Map
- 7 Cluster 2: Eco Park Conceptual Land Use Plan
- 8 Cluster 2: Eco Park Conceptual Master Plan
- 9 Cluster 2: Eco Park Activity Map
- 10 Cluster 3: Island Center Conceptual Land Use Plan
- 11 Cluster 3: Island Center Conceptual Master Plan
- 12 Cluster 3: Island Center Activity Map
- 13 Cluster 4: Cultural Park Conceptual Land Use Plan
- 14 Cluster 4: Cultural Park Conceptual Master Plan
- 15 Cluster 4: Cultural Park Activity Map
- 16 CMP 1 Conceptual Phasing Plan
- 17 Phase 1
- 18 Phase 2
- 19 Phase 3
- 20 Conceptual Master Plan 2
- 21 CMP 2 Land Use Plan
- 22 CMP 2 Circulation Network Map
- 23 Cluster 1: Military Park Conceptual Land Use Plan
- 24 Cluster 1: Military Park Conceptual Master Plan
- 25 Cluster 1: Military Park Activity Map
- 26 Cluster 2: Island Center Conceptual Land Use Plan
- 27 Cluster 2: Island Center Conceptual Master Plan
- 28 Cluster 2: Island Center Activity Map
- 29 Cluster 3: Leisure and Recreation Conceptual Land Use Plan
- 30 Cluster 3: Leisure and Recreation Conceptual Master Plan
- 31 Cluster 3: Leisure and Recreation Activity Map
- 32 CMP 2 Conceptual Phasing Plan
- 33 Phase 1
- 34 Phase 2
- 35 Phase 3
- 36 Conceptual Master Plan 3
- 37 CMP 3 Land Use Plan
- 38 CMP 3 Circulation Network Map
- 39 Cluster 1: Military Park Conceptual Land Use Plan
- 40 Cluster 1: Military Park Conceptual Master Plan
- 41 Cluster 1: Military Park Activity Map
- 42 Cluster 2: Research and Recreation Conceptual Land Use Plan
- 43 Cluster 2: Research and Recreation Conceptual Master Plan
- 44 Cluster 2: Research and Recreation Activity Map
- 45 Cluster 3: Island Center Conceptual Land Use Plan
- 46 Cluster 3: Island Center Conceptual Master Plan
- 47 Cluster 3: Island Center Activity Map
- 48 Cluster 4: Eco-Tourism Conceptual Land Use Plan
- 49 Cluster 4: Eco-Tourism Conceptual Master Plan
- 50 Cluster 4: Eco-Tourism Activity Map
- 51 CMP 3 Conceptual Phasing Plan
- 52 Phase 1
- 53 Phase 2
- 54 Phase 3

TABLE OF CONTENTS

| | | |
|----------|--|-----|
| 1 | Overview | |
| | Study Area..... | 1- |
| | Salient Points from Verified Key Issues..... | 1- |
| 2 | Socio-Cultural, Economic, Environmental and Market Study | |
| | Socio-Cultural..... | 2-1 |
| | Economic..... | 2-2 |
| | Environmental, Natural Resources, Biodiversity Conservation Management Study..... | 2-5 |
| | Market Study and User Needs Analysis..... | 2-2 |
| 3 | Tourism Framework Strategy | |
| | Tourism Framework..... | 3-2 |
| | Conceptual Development Plan of the Surrounding Islands..... | 3-5 |
| 4 | Conceptual Site Development Plans | |
| | Conceptual Master Plan 1..... | 4-2 |
| | Conceptual Master Plan 2..... | 4-4 |
| | Conceptual Master Plan 3..... | 4-7 |
| | Financial Evaluation of the Three (3) Conceptual Masterplans..... | 41 |

| | | |
|----------|--|----------|
| 5 | Carrying Capacity | 5 |
| | Physical Carrying Capacity..... | 5-2 |
| 6 | Preservation Mechanisms | 6 |
| | Meachanisms on the Preservation of WWII Relics and Structures..... | 6-2 |
| 7 | Human Resource Development Plan | 7 |
| | Human Resource Requirements..... | 7-2 |
| | Human Resource Development Plan..... | 7-5 |
| 8 | Initial Organizational Operations and Management | 8 |
| | Jurisdiction of Different Government Agencies/Offices..... | 8-2 |
| 9 | Annexes | 9 |
| | Annex A. Tables..... | 9-10 |
| | Annex B. Minutes of Meetings and Attendace..... | 9-107 |
| | Annex C. Photo Documentation..... | 9-154 |



**TOURISM
INFRASTRUCTURE AND
ENTERPRISE
ZONE
AUTHORITY**

7th Floor, Tower 1
DoubleDragon Plaza
DoubleDragon Meridian Park
Macapagal Avenue corner
EDSA Extension Bay Area
Pasay City 1302

(+632) 8249-5900 local 722
tez.secretariat@tieza.gov.ph
tez.secretariat@gmail.com
www.tieza.gov.ph

13 November 2019

Hon. Lucy Torres-Gomez

District Representative
Leyte 4th District
Room SWA-410
House of Representatives,
Batasan Hills, Quezon City

Thru : **MS. CRISSIE HONTANOSAS**

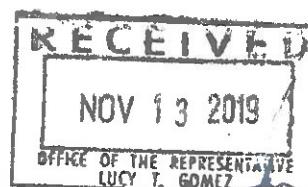
Re : **Final Report of the Tourism Master Plan for 4th District of Leyte Including Ormoc City**

Dear Rep. Torres-Gomez:

Relevant to the "Preparation of the Tourism Master Plan for 4th District of Leyte Including Ormoc City", we are submitting herewith the aforementioned document.

Truly,

Karen Mae G. Sarinas-Baydo
Atty. KAREN MAE G. SARINAS-BAYDO
Assistant Chief Operating Officer, TEZ Management Sector



30 October 2019

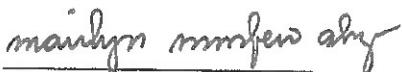
Atty. Karen Mae G. Sarinas-Baydo
Assistant Chief Operating Officer
Tourism Enterprise Zone Management Sector
7/F Tower 1, Double Dragon Plaza,
Double Dragon Meridian Park, Macapagal Avenue
Corner EDSA Extension, Bay Area
Pasay City, Philippines, 1308

Dear Atty. Baydo:

In compliance with our service agreement with National Economic and Development Authority (NEDA), we are pleased to submit the enclosed four (4) hard copies and an e-copy stored in a compact disk of the Revised Situational Analysis Report (SAR) (Based on the Comments of NEDA and TIEZA on the Submitted August 2019 SAR) for the Formulation of Tourism Infrastructure Development Plans (TIDP) in Top Tourist Destinations in the Philippines Based on Their Carrying Capacities.

Thank you.

Sincerely yours,



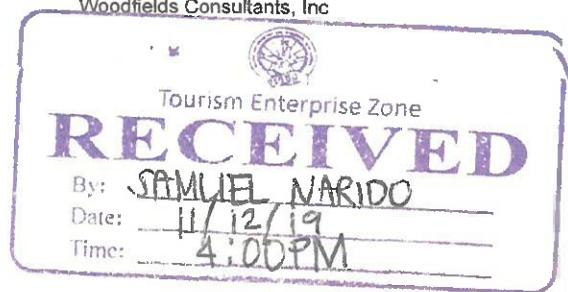
Marilyn M. Alonzo
President

CC: Roderick M. Planta
Assistant Secretary
National Development Office II – Investment Programming (NDO II)
NEDA

Dir. Kathleen P. Mangune
Director IV – Infrastructure Staff
National Development Office II – Investment Programming
NEDA

Atty. Niño Ruperto F. Aquino
Manager
TEZ Regulation Department
TIEZA

Arnel B. Nacion
President
Woodfields Consultants, Inc





**TOURISM
INFRASTRUCTURE AND
ENTERPRISE
ZONE
AUTHORITY**

7th Floor, Tower 1
Double Dragon Plaza
Double Dragon Meridian Park
Macapagal Avenue corner
EDSA Extension Bay Area
Pasay City 1302

(+632) 8249-5900
tez.secretariat@tieza.gov.ph
tez.secretariat@gmail.com
www.tieza.gov.ph

F

MEMORANDUM

ngm 1/30/20

FOR : ATTY. NIÑO RUPERTO F. AQUINO
Manager, TEZ Regulation Department

FROM : DONALDO R. MALDONADO
Manager, Evaluation and Registration Division

SUBJECT : TIMELINESS OF THE PROCESSING OF TEZ & RTE APPLICATIONS JULY TO DECEMBER 2019

DATE : 29 January 2020

Submitting the report on Timeliness of the Processing of TEZ and RTE Applications for the month of July to December 2019.

Below is the summary of the report:

A. Tourism Enterprise Zone (TEZ) Application

| | |
|-----------------|--------|
| No. of On-Time | 20 |
| Total Processes | 21 |
| Percentage | 95.24% |

B. Tourism Enterprise (RTE) Application

| | |
|-----------------|------|
| No. of On-Time | 6 |
| Total Processes | 6 |
| Percentage | 100% |

For the Department Manager's information and reference. Thank you.

MONITORING OF TIMELINESS - IAD

July to December 2019

Project : Lazuli
 Proponent: Lazuli Resort Corporation
 Application Start of Business Operation

| Date | From | To | Particulars | No. of Calendar Days to take action | Target Date | Action Taken | Date | Remarks |
|------------|-----------|-----------|--|-------------------------------------|-------------|--|------------|---------|
| 15 07 2019 | Lazuli | TIEZA IAD | Submission of request for Certificate of Start of Business Operation | 2 | 17 07 2019 | Preparation of Certificate of Start of Business Operation | 15 07 2019 | On time |
| 15 07 2019 | TIEZA IAD | ACOO | Preparation of Certificate of Start of Business Operation | 1 | 18 07 2019 | Approval of the Certificate of Start of Business Operation | 16 07 2019 | On time |

Summary of Timelines $\frac{2}{2}$ On time Process
 = 100%
 No. of Processes

Project : Magikland
 Proponent: Atton Land and Leisure Inc.
 Application Import Permit

| Date | From | To | Particulars | No. of Calendar Days to take action | Target Date | Action Taken | Date | Remarks |
|------------|-----------|-----------|--|-------------------------------------|-------------|--|------------|---------|
| 19 07 2019 | Magikland | TIEZA IAD | Submission of application form with documentary requirements for Import Permit & payment of fees | 3 | 22 07 2019 | Preparation of Import Permit and endorsement for DOF | 19 07 2019 | On time |
| 19 07 2019 | TIEZA IAD | ACOO | Preparation of Import Permit and endorsement for DOF | 3 | 22 07 2019 | Approval of the Import Permit | 19 07 2019 | On time |

Summary of Timelines $\frac{2}{2}$ On time Process
 = 100%
 No. of Processes

= 100%

Project : Lazuli
Proponent: Lazuli Resort Corporation
Application Certificate of Entitlement

| Date | From | To | Particulars | No. of Calendar Days to take action | Target Date | Action Taken | Date | Remarks |
|-----------|-----------|-----------|--|-------------------------------------|-------------|---|-----------|---------|
| 4 09 2019 | Lazuli | TIEZA IAD | Submission of request for Certificate of Entitlement | 2 | 6 09 2019 | Preparation of Certificate of Entitlement | 4 09 2019 | On time |
| 4 09 2019 | TIEZA IAD | ACOO | Preparation of Certificate of Entitlement | 3 | 9 09 2019 | Approval of the Certificate of Start of Entitlement | 4 09 2019 | On time |

Summary of Timelines

$$= \frac{2}{2} \text{ On time Process}$$

100%

Project : Magikland
Proponent: Aton Land and Leisure Inc.
Application Import Permit

| Date | From | To | Particulars | No. of Calendar Days to take action | Target Date | Action Taken | Date | Remarks |
|------------|-----------|-----------|--|-------------------------------------|-------------|--|------------|---------|
| 12 09 2019 | Magikland | TIEZA IAD | Submission of application form with documentary requirements for Import Permit & payment of fees | 1 | 13 09 2019 | Preparation of Import Permit and endorsement for DOF | 12 09 2019 | On time |
| 12 09 2019 | TIEZA IAD | ACOO | Preparation of Import Permit and endorsement for DOF | 1 | 13 09 2019 | Approval of the Import Permit | 13 09 2019 | On time |

Summary of Timelines

$$= \frac{2}{2} \text{ On time Process}$$

100%

Project : Magikland
Proponent: Aton Land and Leisure Inc.
Application Import Permit

| Date | From | To | Particulars | No. of Calendar Days to take action | Target Date | Action Taken | Date | Remarks |
|-----------------------------|-----------|-----------|--|-------------------------------------|-------------|--|------------|------------------|
| 17 09 2019 | Magikland | TIEZA IAD | Submission of application form with documentary requirements for Import Permit & payment of fees | 1 | 18 09 2019 | Preparation of Import Permit and endorsement for DOF | 17 09 2019 | On time |
| 17 09 2019 | TIEZA IAD | ACOO | Preparation of Import Permit and endorsement for DOF | 1 | 18 09 2019 | Approval of the Import Permit | 17 09 2019 | On time |
| Summary of Timelines | | | 2 | On time Process | | | 2 | No. of Processes |
| = | | | 100% | | | | 2 | No. of Processes |

Project : Magikland
Proponent: Aton Land and Leisure Inc.
Application Import Permit

| Date | From | To | Particulars | No. of Calendar Days to take action | Target Date | Action Taken | Date | Remarks |
|-----------------------------|-----------|-----------|--|-------------------------------------|-------------|--|------------|------------------|
| 17 09 2019 | Magikland | TIEZA IAD | Submission of application form with documentary requirements for Import Permit & payment of fees | 1 | 18 09 2019 | Preparation of Import Permit and endorsement for DOF | 17 09 2019 | On time |
| 17 09 2019 | TIEZA IAD | ACOO | Preparation of Import Permit and endorsement for DOF | 1 | 18 09 2019 | Approval of the Import Permit | 17 09 2019 | On time |
| Summary of Timelines | | | 2 | On time Process | | | 2 | No. of Processes |
| = | | | 100% | | | | 2 | No. of Processes |

Project : Magikland
Proponent: Aton Land and Leisure Inc.
Application Certificate of Entitlement

| Date | From | To | Particulars | No. of Calendar Days to take action | Target Date | Action Taken | Date | Remarks |
|----------------------|-----------|-----------|--|-------------------------------------|-------------|---|------------------|---------|
| 16 10 2019 | Magikland | TIEZA IAD | Submission of request for Certificate of Entitlement | 2 | 18 10 2019 | Preparation of Certificate of Entitlement | 16 10 2019 | On time |
| 16 10 2019 | TIEZA IAD | ACOO | Preparation of Certificate of Entitlement | 3 | 21 10 2019 | Approval of the Certificate of Start of Entitlement | 16 10 2019 | On time |
| Summary of Timelines | | | 2 | On time Process | | | No. of Processes | |
| | | | | | | | 100% | |

Project : Signature Suites
Proponent: Discovery World Corporation
Application Certificate of Entitlement

| Date | From | To | Particulars | No. of Calendar Days to take action | Target Date | Action Taken | Date | Remarks |
|----------------------|------------------|-----------|--|-------------------------------------|-------------|---|------------------|---------|
| 28 10 2019 | Signature Suites | TIEZA IAD | Submission of request for Certificate of Entitlement | 2 | 30 10 2019 | Preparation of Certificate of Entitlement | 28 10 2019 | On time |
| 28 10 2019 | TIEZA IAD | ACOO | Preparation of Certificate of Entitlement | 1 | 31 10 2019 | Approval of the Certificate of Start of Entitlement | 28 10 2019 | On time |
| Summary of Timelines | | | 2 | On time Process | | | No. of Processes | |
| | | | | | | | 100% | |

H1

TEZ INVESTMENT FORUM
Bulacan Leg
Hiyas ng Bulacan Concention Center
23 September 2019



9/26/2019

PERMITS AND LICENSES DIVISION
RECEIVING COPY

In partnership with Bulacan Chamber of Commerce and Industry, Inc.

PERMITS AND LICENSES' COPY

SUMMARY

The TIEZA-TEZ Management Sector conducted its first TEZ Investment Promotions program in Central Luzon Region in partnership with Bulacan Chamber of Commerce and Industry. The aim of the forum is to inform and update relevant stakeholders on the TEZ Program, the investment opportunities and the incentives available under R.A. 9593 or the "Tourism Act of 2009". Key officers from the private sectors, business organizations and chambers of commerce in selected cities of Luzon, Visayas, and Mindanao are the main target for the said forum.

According to the Department of Tourism Region III, Bulacan ranked as the 4th top tourist destination in Central Luzon Region as of May 2019. A new Passenger Terminal Airport, which will start construction before the end of year 2019, will pave way to potential investors in the area. These circumstances lead to the conduct of the TEZ Investment Forum in Bulacan.

A total of eighty-eight (88) attendees made it to the event, composed of owners, managers, and other tourism related offices and establishments around the region. Attached is the copy of the attendance sheet.

PROGRAM & SPEAKERS

The forum's registration started at 9:00 A.M. and the program began at 10:30 A.M. with the invocation and the singing of the Philippine National Anthem.

As the TIEZA-TEZ Management Sector, Assistant Chief Operating Officer, Atty. Karen Mae G. Sarinas-Baydo gave the opening remarks, she welcomed the attendees to learn more about tourism investment. Atty. Baydo also mentioned how TIEZA's Five Pillar Roadmap "seek to embrace the continuously growing and dynamic Philippine tourism industry", moreover emphasizing the TEZ's role in creating a potential investment environment for both the public and private sectors to further boost the country's economic development.

The forum highlighted the Tourism Enterprise Zones (TEZs) and the fiscal and non-fiscal incentives offered to tourism investors, in line with the drive to encourage local and international business investment in the development projects of the region. The forum also highlighted the business opportunities, features, benefits, and services that the invited companies and agencies can offer.

Mr. Cris Roque, Executive Assistant from the Governor's Office of Bulacan, relayed a message from Hon. Daniel R. Fernando to all the participants. The Governor expressed his gratitude towards TIEZA for recognizing Bulacan as a potential tourism investment ground.

The first speaker, Ms. Chriselle Yambao, Supervising Tourism Operations Officer of Department of Tourism Region III, presented the Tourism Investment Situationer in the region. She talked about the updates in the province of Bulacan, as well as its strategic directions and programs. Developments in the region like the New Passenger Terminal Airport in Bulacan, Alpha Aviation Group Simulator Training Center in Clark, Freeport Area in Bataan, Subic-Clark Cargo Railway Project, Manila-Clark Railway, New Clark City, and the Pampanga Megalopolis were also discussed. Moreover, Ms. Yambao stated the Philippines' international tourist arrivals and the top destinations in the region.

TIEZA-TEZ Management Sector's Evaluation and Registration Division Manager Mr. Donaldo R. Maldonado gave a presentation about Tourism Enterprise Zones (TEZs), fiscal and non-fiscal incentives offered to investors, the application process and important updates like R.A. 11262 and the electronic Import Permit System (eIPS).

After the lunch break, as a continuation to the presentation of the TIEZA-TEZ program, TEZ Assistance and Monitoring Department Manager Mr. Hernando Enal discussed various investment opportunities in TIEZA Flagship TEZs and designated Private TEZs like the Power and Water in San Vicente, Cable Car in Mt. Samat, Esplanade in Rizal Park and various Hotel Investments in Panglao Bay.

The Question and Answer panel was composed of Atty. Karen Mae G. Sarinas-Baydo, Mr. Donaldo R. Maldonado, Mr. Hernando Enal, and Ms. Chriselle Yambao which was held before the second half of the program started.

Shortly after the Q&A, Development Bank of the Philippines' representative, Ms. Raquel C. Anzures, Assistant Vice President for Program Development and Management I, talked about Role of DBP in the Philippine Tourism Development and their financing/lending programs. She discussed the Connecting Rural Urban Intermodal Systems Efficiently (CRUISE), Lending Initiatives for Sanitation Program (LINIS), Green Financing Program, and Energy Efficiency Savings (E2SAVE) Financing Program, and their Loan Documentary Requirements.

The Department of Environment and Natural Resources (DENR) also had their time slot for a short presentation by Ms. Ofelia Conag, Chief of Technical Services Division- PENRO Bulacan. She discussed the DENR Compliances for Business Operations.

Followed shortly by the presentation of the Philippine Retirement Authority (PRA) - Development Management Officer III, Ms. Naricris Sison presented the background and the business opportunities under the PRA Program, discussing the global demographic trends of retirees and other statistics as well as the introduction of the Special Resident Retiree's Visa (SRRV).

The second part of Q&A was answered by Ms. Raquel C. Anzures of DBP, Ms. Ofelia Conag of DENR-PENRO-Bulacan, and Ms. Naricris Sison of PRA.

The program was formally closed by Ms. Cristina C. Tuzon, President of Bulacan Chamber of Commerce and Industry. She expressed her appreciation to TIEZA for selecting BCCI as their partner and recognizing the potential of Tourism business opportunities in Bulacan. She also thanked the participants for the support and interest in the TEZ Investment Forum.

The forum ended at 4:00 in the afternoon.

MEMBERS OF THE TEAM

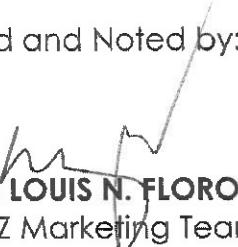
| NAME | TASK |
|----------------------------------|--|
| Atty. Karen Mae G. Sarinas-Baydo | Opening Remarks |
| Mr. Donaldo R. Maldonado | Speaker |
| Mr. Hernando Enal | Speaker |
| Michael Louis N. Flororita | Program Director, Host |
| Jeff-Ray D. Nicdao | Event Coordinator / Tech Assistant (Audio/ Video) |
| Edgardo Lorico III | Registration and Logistics / Floor Management |
| Aryne Leigh Monton | Writer and Media Coordinator |

Prepared by:



JEFF-RAY D. NICDAO
Enterprise Services Specialist
Permits and Licenses Division

Reviewed and Noted by:



MICHAEL LOUIS N. FLORORITA
Head, TEZ Marketing Team

Photos during the Event



Image 1 On-going registration of participants



Image 2 Atty. Karen Mae G. Sarinas-Baydo delivering her Opening Remarks



Image 3 Mr. Cris Roque, Executive Assistant of the Governor's Office, relaying the message of Hon. Daniel Fernando, Governor of Bulacan



Image 4 (From the left) Mr. Donaldo Maldonado, Ms. Chriselle Yambo, Atty. Karen Mae Sarinas-Boydo, Mr. Cris Roque, Mr. Hernando Enal, Ms. Ofelia Conag, and Ms. Naricris Sison during their photo opportunity.

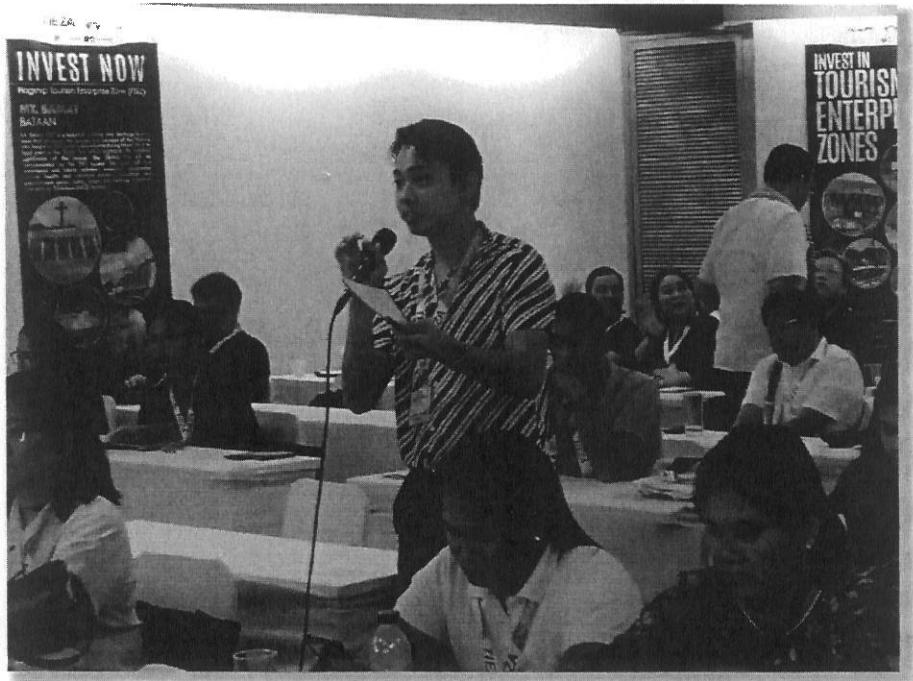


Image 5 Participant during the Question and Answer



Image 6 Mr. Hernando Enal during his presentation



Image 7 Some of the Investment Forum speakers and participants

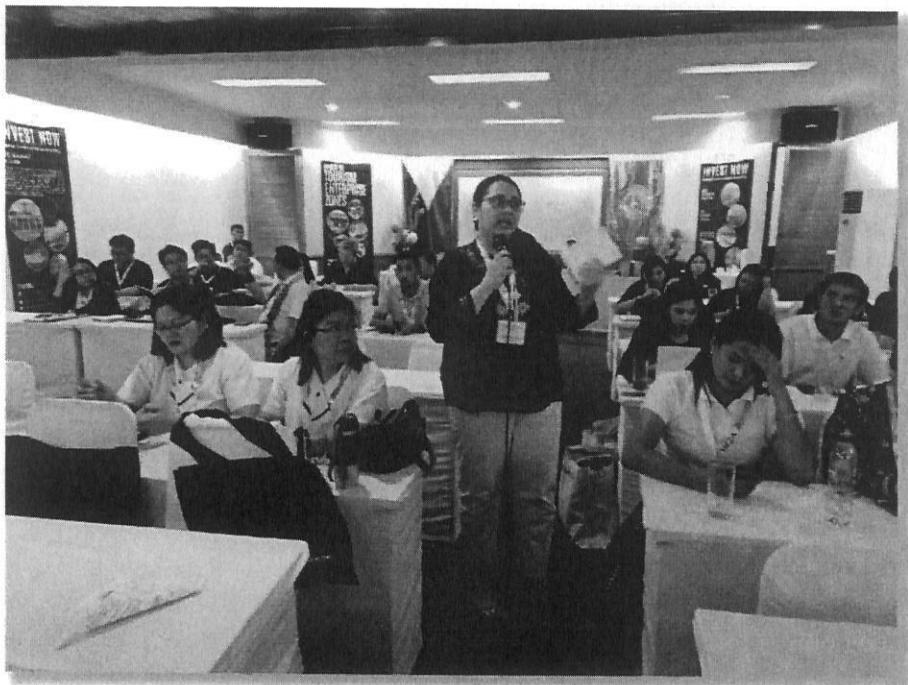


Image 8 Participant during the Question and Answer

TOURISM INVESTMENT FORUM

Pangasinan-La Union Leg

Marand Hotel and Resort

16 August 2019

In partnership with the Department of Tourism Region I

HIGHLIGHTS REPORT

SUMMARY

The TIEZA-TEZ Management Sector organized series of fora entitled Tourism Enterprise Zone Investment Forum. The aim of the forum is to inform and update relevant stakeholders on the TEZ Program, the investment opportunities and the incentives available under R.A. 9593 or the "Tourism Act of 2009". Key officers from the private sectors, business organizations and chambers of commerce in selected cities of Luzon, Visayas, and Mindanao are the main target for the said forum.

The team partnered with the Department of Tourism (DOT) Region I headed by Regional Director Martin Valera.

A total of ninety (90) attendees made it to the event, composed of members of the presidents, managers, directors, consulting firms, and other tourism enterprise operators in Pangasinan and La Union Province.

PROGRAM & SPEAKERS

The forum highlighted the Tourism Enterprise Zones (TEZs) and the fiscal and non-fiscal incentives offered to tourism investors, in line with the drive to encourage local and international business investment in the development projects of the region. The forum also highlighted the business opportunities, features, benefits, and services that the invited companies and agencies can offer.

The forum's registration started at 9:30 a.m. and the program began at 10:30 a.m.

The program started with a prayer and the singing of the Philippine National Anthem.

TIEZA- TEZ Management Sector, Assistant Chief Operating Officer, Atty. Karen Mae G. Sarinas-Baydo gave the opening remarks and welcomed the attendees to learn more about tourism investment. Atty. Baydo also mentioned how TIEZA's Five Pillar Roadmap "seek to embrace the continuously growing and dynamic Philippine tourism industry", moreover emphasizing the TEZ's role in creating a potential investment environment for both the public and private sectors to further boost the country's economic development.

As the first speaker, Department of Tourism (DOT) Region I Regional Director Martin Valera presented an overview of the Tourism Investment Situation in the country, specifically the Ilocos Region, and the potential investment areas in every province under Region 1.

TIEZA-TEZ Management Sector, TEZ Regulation Department Manager Atty. Niño Ruperto F. Aquino gave a presentation about Tourism Enterprise Zones (TEZs), fiscal and non-fiscal incentives offered to investors, the application process and important updates like R.A. 11262 and the eIPS.

On the other hand, TIEZA-TEZ Management Sector, TEZ Assistance and Monitoring Department Manager Mr. Hernando Enal discussed various investment opportunities in TIEZA Flagship TEZs and designated Private TEZs.

The panel Q&A composed of RD Martin Valera, Atty. Karen Mae G. Sarinas-Baydo, Atty. Niño Ruperto F. Aquino, and Mr. Hernando Enal was held before the second half of the program started.

Philippine Retirement Authority (PRA) - Development Management Officer III, Ms. Naricris Sison presented the background and the business opportunities under the PRA Program, discussing the global demographic trends of retirees and other statistics as well as the introduction of the Special Resident Retiree's Visa (SRRV).

Development Bank of the Philippines (DBP) Ilocos and Benguet Lending Center, Ms. Aprille Cess Balagot and Mr. Marcos Perez Jr. discussed the Role of DBP in the Philippine Tourism Development. They introduced the CRUISE Program (Connecting Rural and Urban Intermodal System Efficiently) which is DBP's developmental initiatives for the transport and logistics sectors and to respond to the National Government's efforts to stimulate massive investments in transport infrastructure.

The issues raised during the Q&A were as follows:

- Is it mandatory for the proponent to put up all the enterprises inside a TEZ?
- Where is the best place to build PRA Satellite Offices?
- What are the plans for TIEZA Assets such as Agoo Playa and Marcos Park in La Union?
- Is there a special rate for investors who will be putting their businesses inside Tourism Enterprise Zones?

Full transcript of the Question and Answer part of the forum is attached in the report.

The forum ended at 2:30 in the afternoon.

MEMBERS OF THE TEAM

| NAME | TASK |
|----------------------------------|--|
| Atty. Karen Mae G. Sarinas-Baydo | Opening Remarks |
| Atty. Niño Ruperto F. Aquino | Speaker |
| Mr. Hernando Enal | Speaker |
| Michael Louis Flororita | Program Facilitator, Host |
| Retz Mara Fernandez | Project Coordinator, On-site Coordinator, Tech Booth Manager and Documentation |
| Mericris Tonio | Registration |

| | |
|--------------|------------------------------|
| Ronald Raga | Assistant Tech Booth Officer |
| Aryne Monton | Writer and Media Coordinator |

Prepared by:

MICHAEL LOUIS FLORORITA

RETZ MARA FERNANDEZ

MERICRIS TONIO

ARYNE MONTON

RONALD RAGA

TOURISM INVESTMENT FORUM
Siquijor Leg
Coco Grove Beach Resort
11 September 2019

In partnership with the Department of Tourism Region VII

HIGHLIGHTS REPORT

SUMMARY

The TIEZA-TEZ Management Sector conducted its first TEZ Investment Promotions program in Visayas in partnership with Siquijor Chamber of Commerce and Industry. The aim of the forum is to inform and update relevant stakeholders on the TEZ Program, the investment opportunities and the incentives available under R.A. 9593 or the "Tourism Act of 2009". Key officers from the private sectors, business organizations and chambers of commerce in selected cities of Luzon, Visayas, and Mindanao are the main target for the said forum.

The team partnered with the Department of Tourism (DOT) Region VII headed by Regional Director Shalimar Hofer Tamano.

A total of seventy nine (79) attendees made it to the event, composed of owners, managers, and other tourism related establishments around the island.

PROGRAM & SPEAKERS

The forum's registration started at 8:30 A.M. and the program began at 10:40 A.M. with the invocation and the singing of the Philippine National Anthem.

As the TIEZA-TEZ Management Sector, Assistant Chief Operating Officer, Atty. Karen Mae G. Sarinas-Baydo gave the opening remarks, she welcomed the attendees to learn more about tourism investment. Atty. Baydo also mentioned how TIEZA's Five Pillar Roadmap "seek to embrace the continuously growing and dynamic Philippine tourism industry", moreover emphasizing the TEZ's role in creating a potential investment environment for both the public and private sectors to further boost the country's economic development.

The forum highlighted the Tourism Enterprise Zones (TEZs) and the fiscal and non-fiscal incentives offered to tourism investors, in line with the drive to encourage local and international business investment in the development projects of the region. The forum also highlighted the business opportunities, features, benefits, and services that the invited companies and agencies can offer.

The first speaker, Ms. Gay Therese M. Bucol, OIC Provincial Planning Development Office - Provincial Tourism Office presented the Tourism Investment Situationer in the Philippines. She discussed the updates in the province of Siquijor, as well as its strategic directions and programs.

TIEZA-TEZ Management Sector, TEZ Regulation Department Manager Atty. Niño Ruperto F. Aquino gave a presentation about Tourism Enterprise Zones (TEZs), fiscal and non-fiscal incentives offered to investors, the application process and important updates like R.A. 11262 and the eIPS.

As continuation to the presentation of the TIEZA-TEZ program, TEZ Assistance and Monitoring Department Manager Mr. Hernando Enal discussed various investment opportunities in TIEZA Flagship TEZs and designated Private TEZs.

The panel Q&A composed of Atty. Karen Mae G. Sarinas-Baydo, Atty. Niño Ruperto F. Aquino, Mr. Hernando Enal and Ms. Gay Therese M. Bucol was held before the second half of the program started.

Shortly after lunch, DENR-PENRO's representative, Mr. Moreno S. Tagra talked about DENR Compliances for Business Operations.

The Development Bank of the Philippines (DBP) also had their time slot for a short presentation by Mr. Dale Stephen Ecleo. He discussed the Role of DBP in the Philippine Tourism Development and their financing/lending programs.

Followed shortly by the presentation of the Philippine Retirement Authority (PRA) - Development Management Officer III, Ms. Naricris Sison presented the background and the business opportunities under the PRA Program, discussing the global demographic trends of retirees and other statistics as well as the introduction of the Special Resident Retiree's Visa (SRRV).

The second part of Q&A was answered by Mr. Hernan Enal of TIEZA, Mr. Moreno S. Tagra of DENR-PENRO, Mr. Dale Stephen Ecleo of DBP, and Ms. Naricris Sison of PRA.

The program was formally closed by Engr. Judy Uy Booc, President of Siquijor Chamber of Commerce and Industry.

The forum ended at 4:00 in the afternoon.

TIEZA Q&A

1st Portion

1st Question

Ms. Maria: Right now we are experiencing water shortage and I see in the programs and projects that there is no program for water, electricity, transportation and as well as management of garbage. So, may I ask ma'am Bucol if you can say something about this issue?

Ms. Bucol: It's not really that there's no program. It was an abridged kind of presentation given the limited time that I was given, but if you want it to have some details as far as the local initiatives of those projects that we wanted to look into, then you're very much welcome to visit our office. Because If I'm going to go into the details of the water, power and telecommunication, we also have this plan with DICP. Maybe we'll allocate one day to discuss all these.

Ms. Maria: But as of the moment these are the major problems that the investors right now are facing. So instead of thinking to expand, they think of stopping the projects. It's because, right now in San Juan, the investors in some points of the municipality have no water supply during the peak season where the guests maybe are more. Right now, it's low season from June until first week of December, so during this time we have Sir James who is the owner of that resort in Solamo, saying that there were problems of water in that area during the peak season, and we still have problems even in low season. We will greatly appreciate it if we have priority projects of these things. Especially in water, electricity, transportation and communication, and especially in garbage management.

Atty. Aquino: If I may relay ma'am, I just came in from Siquijor and we had the tourism development planning wherein the local government officials of San Juan, Siquijor, and other surrounding areas were there to brainstorm and to come up with their issues and problems, and according to them, the common issues to all municipalities are water, power, access roads, and solid waste management. When we come up with a tourism development plan, there will be programs, activities, plans, and priority to address concerns regarding water, power, road access, and solid waste management. So if we come up with this tourism development plan we will submit it to the province, and the province, may come up with their own projects. Of course you have to do some feasibility study, ma'am and to consolidate the demand of all the municipalities, because cost wise, if we put up a single water facility for the entire provinces and not for each municipalities po. This issue will come up during the development plan. Hopefully by October we have the draft already and by November we can present it to the provincial governor and implement the timetable. Don't worry, it will be addressed. During the brainstorming, Those issues came up.

Ms. Maria: Thank you for that sir, but you know I've been attending a lot of fora already, twenty years ago. I hope this forum is different. Because these same questions when we were still four resorts in San Juan, now we are ninety-nine, we raised the same issues, and the issue is still the same twenty years ago. I just hope that this forum is different from the rest of the fora I've attended.

Atty. Aquino: Yes ma'am, we address that. Thank you for being active. I've been here two or three years ago, I've seen the development, and I've seen that the stakeholders are more active right now and the LGUs are more aggressive. So hopefully we can address those issues as soon as possible.

Ms. Bucol: Ok. One last, I'll just go for the details. Long before what we did was there was no comprehensive and integrated water system development that is being done in the Province of Siquijor, so what happened was the barangays had their own initiatives to the drilling and development of water system for the respective barangay landowners, and we all know that some of these drilling facilities, what happened was with the advent of PRDP, we were able to realize that it is also the same problem that the agriculture was being faced, so what happened was the provincial government commissioned the University of San Carlos Water Resource Center Foundation to do a fora in the directory, because at first, we just funded this drilling for a certain barangays without realizing that there is no sufficient supply underground. So San Carlos was able to come up with a list of resources that is reliable, because the next phase of the project will be a drill for an exploratory well. Exploratory in a sense that in every meter they will be testing if it's sufficient even during dry season. We identified 10 sites and eventually it will be developed as a production well capable of supplying large scale barangays. Phase 2 is the water system development for the different barangays, and I tell you, with this none was regulated and that's what we are trying to address. I just talked to the governor a while ago about the issues we want to address, and water is one of it.

Mr. Flororita: We will do this because we have a beautiful opportunity coming, tourists are getting to know Siquijor as the next destination. Let's just support each other, work together actively, and cooperate so that we can address these concerns here in Siquijor.

2nd Question

Mr. Flororita: Atty. Aquino, if we have less than five hectares for the TEZ, can they consolidate it with other owners of land to come up with TEZ and how are they going to do it? Second is it required for a TEZ operator to develop everything inside a zone, or can they also offer to other investors?

Atty. Aquino: If you have a property less than five hectares, but you have a neighboring property which if you total it will equal to or be more than five hectares, you can have a partnership, or have an arrangement you can associate yourself and put up the entity or a joint venture agreement and authorize one of you or that entity that you will be creating to apply for TIEZA, and authorize the entity to use and develop the property. So it's just a matter of associating, it's up to you how you're going to associate yourselves. What we just need is one entity that will represent all of you, and duly authorized by all of you owners. As for the question whether that operator or developer must develop the entire zone, the developer/operator may come up with a plan but with the implementation of the plan he or she can look for investors to put up the locators inside or some of the enterprises inside so if the plan or space shows that there should be 3 hotels and the operator cannot put up those 3 hotels, the operator can look for the investor partners to put up the 2 hotels or other 2 hotels and even put up all those 3 hotels so the developer/operator should come up with a plan and implementing by facilitating the provision of the project.

Mr. Flororita: It says here that "my hotel is currently existing, but we want to include it inside a TEZ", can it still be possible?

Atty. Aquino: If your hotel is not located within a TEZ, it will be hard, so it will fall under the exception. The exception is if the hotel will undertake substantial expansion, in which case you may register and avail of its incentives including the six years income tax holiday and tax and duty free importation, because the general rule is that those located within the zone may be registered. The exception is existing accommodation that shall undertake substantial expansion. Unfortunately, if there's no expansion or the expansion is not substantial, you cannot register the zone under TIEZA, but we can endorse you to BOI maybe, so you can also register with BOI and register with the incentives thereof.

3rd Question

Ms. Bambi: I already partly know the answer to this question but I want it to come from you. Has the province of Siquijor identified a Tourism Enterprise Zone that they can apply for TEZ?

Atty. Aquino: We have Bravo Golf in Negros Oriental. For Siquijor, we don't have applicants yet. Mr. Bravo is intending to apply his resort in Siquijor, I assume that he will be coming up with some expansion of his current resorts, but applicant and pending application, we don't have yet.

Atty. Karen: Just to let everybody know, that the TEZ may be applied for by a local government unit or a joint venture between private sector and the local government, or the private sector. Right now the joint tourism planning team is doing the study but so far there's no area that has been identified to be designated as a TEZ. But we are here to engage the private sectors, if you have a 5 hectare land, you just have to come up with a plan and we can help you to become a TEZ. We are here to assist if anyone is interested. If you think your area has the potential to be a TEZ, please approach us and we will gladly assist you.

Ms. Bambi: Is it possible to turn the Salagdoon Forest Area and the Camp Bandilaan into a TEZ because I heard that they don't allow agricultural.

Atty Aquino: We think Salagdoon is LGU owned. I think there's existing development already it's just that they are coming up with a master plan. Maybe it is feasible for it to be a TEZ, we just have to see the development plan for us to assess whether it can be designated or not. As of now, our knowledge is limited to it being developed by the LGU. The LGU can reclassify it from agricultural to commercial or tourism. In that case we can have it registered and designated. We will just coordinate if there are other necessary documents. If the property is LGU owned, and the LGU has the power to reclassify or to land zone, we can zone it as tourism.

TIEZA Q&A

2nd Portion

1st Question

Ms. Arlene: This question is for DENR. Sir, 589,000 tourists arrivals in Siquijor and 144,000 of these tourists stay with us, and it can be analyzed that around 400,000 just had a day tour and their target mostly are the tourist spots. Most of the tourist spots here are Calipay spring, we have also the waterfalls, and as for evaluation in our office, how healthy is our tourist sponsors, especially the falls, and spring, Balete tree.

Mr. Tagra: In terms of water quality and irrigation, concerns about solid waste and water quality are still not normal. At present we don't have the information because in order to come up with stats, we need at least one year of observation because we have the climate, the dry season and wet season. During the wet season, the chloroform rise up but we do not have any definite sources where these are coming from. But our LGUs will have to do their share, because they have the municipal so they have all the control.

Ms. Arlene: As to you knowledge sir, are the LGUs helping in the rehabilitation and protection of these tourism spots?

Mr. Tagra: Of course they are trying to do their best but they have their limitations financially and even in the zoning or finances subject to amendments. You have to inform and comply

Ms. Arlene: If you assess the environment right now of the island, is the island still capable of handling more investors to come in based on the state of our environment?

Mr. Tagra: Based on the specifics we would not have the straight answer to you because we do not have the study on the current capacity of the province as of the entry of guest in our province and that the limitations also in database and information factors in giving you the appropriate answer

Ms. Arlene: Do we just accept investors even if the data is not yet readily available?

Mr. Tagra: It can be regulated through these zoning finances that we have. Because if you have those zoning finances it will be easier for investors to come in because you have already defined where they will put up their development of enterprise but given the present scenario that we have, if you have the money you put up the structures there and sometimes you do it even without the permits of the LGUs

Ms. Arlene: I hope we can do something to that. Thank you sir.

2nd Question

Mr. Enal: For PRA, does the SRR Visa deposit have an interest?

Ms. Sison: Yes sir.

Mr. Enal: Is the interest exempted from final tax?

Ms. Sison: No sir. It will still be taxed.

Mr. Enal: Because the deposit is a long term deposit meaning it has already been invested with PRA for 5 years.

Ms. Sison: Yes sir, as long as they're a member of the program, the money will stay in the bank.

Mr. Enal: The money will stay in the bank, but I am asking whether the interest that we earned from the deposit will be taxable?

Ms. Sison: I will have to confirm with our finance division.

Mr. Enal: Because under the TRAIN Law, the local deposit is exempt from tax.

3rd Question:

Ms. Bambi: This is in relation with the concern of Ms. Arlene. I have been personally concerned about the state of the Balete tree fish pond, as you can see the water is rapidly depleting, so of course we had the water sample. I think we know already the result. Do you have any idea what caused the water depletion of water in this fish pond?

Mr. Tagra: Siquijor has experienced a very long dry season/spin. That is a not a definite factor that affects the Balete tree. The other one is that accordingly, there was also a drilling activity that must be undertaken but we do not know if that is operational or not. Because it has also to pass through the Local Government Units whether the use of that water is really approved in local government because they will have to allocate the use of the water because by definition that is municipal water, all bodies of water goes to the Local Government Units. but the issuance of permits may be through the DENR as deputized by the national water resource board, but we look at government allocates wherein he defines the use of the water in that specific medium

Ms. Bambi: My primary concern is it might affects the tree itself, which we are trying to protect now because in my knowledge I've heard they are already filling up the spa from the water that they drew elsewhere. So I presume that the water is not flowing naturally anymore and I understand the reason that we have experienced long dry season but this is the first time in the history of that spa that this has happened.

Mr. Tagra: Yes, of course. Everybody observed this but if you have to consider the Balete tree is an aerial land that doesn't necessarily absorb water from the ground. At present, you will find that the Balete tree has embraced totally the host

land and died already, so that's why there is a hollow portion inside the Balete tree but normally these are aerial plants so the source of water is not from underground but from the atmosphere.

4th Question:

Ms. Bambi: I want to ask if TIEZA has any programs for SMEs? Because your presentations were about big investment and ventures which most of us in the island do not have because we have a scarcity of land in the island.

Mr. Enal: Yes we have programs for Small Medium Enterprises, actually now in the San Vicente project, we encourage land owners to consolidate so that they can put up what we call an Aloha Type Resort in Bohol. Therefore not all establishment in San Vicente will be high rise. There will be area that is included in the land use plan that SMEs will be able to consolidate with. In Siquijor, once it's applied as a TEZ therefore the program from the SMEs would also be implemented

Ms. Bambi: Do you have any financing programs or grants for SMEs? Because I have already opened this same question in Cebu, like the DOST have their set of stakeholders to avail that, as well as with other agencies, DOLE, DTI, but for us in the tourism industry, we have no one to turn to except for TIEZA.

Mr. Enal: I think the gentleman from DBP can answer that.

Mr. Ecleo: As I've mentioned in my report, financing to SMEs is one of the benefits of the bank. We can assist and help you go through the evaluation process.

Ms. Bambi: Yes but other stakeholders and agencies don't need to go to the bank, because we don't want to go through all the requirements. Of course we can comply, but what about the other SMEs? I have requested TIEZA during their forum about Cruise Port Center to consider this dilemma in our industry because what is happening now is if you own a small area, you're forced to sell it because

you don't have the capacity to develop it which should have been your small scale livelihood. That's very difficult, and DOT will say 'we're only here for accreditation', so who are we going to ask? Do you understand the program that other agencies are giving? We want something similar to that. If it's not there, then maybe you can make it happen or we can propose it. There is no DOT in Siquijor, only the Provincial Tourism Office and they are only there to assist for the accreditation so we have no one to turn to, and in Central Visayas, I guess it's only Siquijor that doesn't have an economic tourism zone.

Mr. Enal: What I mean by tourism zone is the one designated by TIEZA to apply to TIEZA to be a Zone, other tourism zone accredited by DOT is not designated by TIEZA

Ms. Bambi: Can we designate one for Siquijor?

Mr. Enal: Yes. You have to apply.

Ms. Bambi: I don't know where we can look for a five hectare requirement. It's very hard. What we need is something immediate, accessible, and easy. Since tourism is our prime economic driver, the government should make it easy for us. Because they're making it easy for agriculture. How come they're not doing something for our sector? It's a dilemma. For example, in farming, wastewater facilities, and rainwater system, you know how much that cost? Where can we get the funds, the grant? I always go to the municipal engineer. I say 'show me your wastewater facility'. They say we don't have one. So you're going to jail first before us.

Mr. Flororita: We've been advocating that because we have applications under SMEs and I think we're coming up with an application with the consolidated area because five hectares is big for us, but in other countries like Thailand, Malaysia, their requirement is twenty-five hectares, and for us it's only five. Before they can come up with a zone, they need twenty-five hectares, but our mandated law only requires five hectares. Regarding the SMEs, actually in San Vicente, Palawan we have already registered two SMEs, the Kabote Hotel Beach Resorts of about fifteen to twenty room hotel, and the other one is Lazuli which is only around roughly thirty room hotels. We are not really limiting because when it comes to

tourism enterprises, there is no required investment cost but it's just really the designation of our zone and that's what we're really advocating, if we're having problems with having an area of at least five hectares, you consolidate and form an association with one officer who can represent the group. Basically that's how we push for it. That's what the model of TEZ is really all about. So that in one destination, everything is already there so the tourists will not go out anymore, because one of the problems that the tourists are facing is when they get here in one resort, what to do inside this resort? But if you're coming with a destination, the TEZ, there might be other activities and other tourism enterprises that will be catering to them so it also solves the problem of why is our location only a stopover and they will not stay here at least for a night? We've been hearing those queries from our stakeholders and we already pinpointed the solution, because there are no other tourism facilities within the area and no other activities that will make the tourist stay in your place, basically that's the bottom line. If you're building a destination where they can stay longer than one week because in that zone alone they can do other activities other tourism enterprises which can offer them other services before they can go out, and then go back in that zone because when I go back in the zone, I can do anything. I can have sports and recreation center, a mice conversion center. I have it all in one place. Basically that's what we're advocating. To come up with a zone so that tourists can stay longer.

Ms. Bambi: In that line, can you help us and assist the provincial government look for a used land that can be designated as a TEZ?

Mr. Enal: Siquijor is undergoing masterplanning, so the concern will be raised in the study of the masterplanning, such as the SMEs being unsupported and it will be addressed. And shall we expand more, do we need more SMEs or high end? Everything will be in the plan because it's hard to implement a tourism zone if it's not masterplanned. It will show us the issues that should be addressed.

Mr. Flororita: At the same time they can also identify areas which can be designated with the help of the local government or maybe if there are areas in one streak of land that can be totaled into more than five hectares, maybe they can already facilitate the organization of this property owners and come up with a development plan that will really make that area one whole zone. That is also why TIEZA is very active in promoting the preparation of masterplans in every area because we cannot really know the demands of the tourists because they will bring a lot of people with them to go to a particular place, but if they do not

recommend the place because there are not enough activities, they might not go.

Ms. Bambi: Going back, a while ago, we're suggesting five establishment to build one waste water treatment facility, is it ok with the ECC?

Mr. Tagra: It should be part of the ECC. The whole development of the area, that zone that we are talking now, you can have all different enterprise and activities so that only one ECC will be secured from the office.

Ms. Bambi: Let's set aside the TEZ. What about for common water treatment facility? How are you going to issue the ECC? One by one or as a whole?

Mr. Tagra: There will be a minimum of at least 90 rooms.

Ms. Bambi: So there's a minimum.

Mr. Tagra: Yes so before you can have the waste water treatment facility.

Mr. Flororita: So you really have to cluster the zone.

Ms. Bambi: Who will assist us because if we do it individually, we have to spend on our own, and I think DBP will also fund that?

Mr. Ecleo: Yes DBP can help. That will be under the environmental-related projects.

Ms. Bambi: So that's a different kind of funding?

Mr. Ecleo: Yes.

Ms. Bambi: It will have a higher interest?

Mr. Ecleo: As I've mentioned earlier, 5.5-6.5, around that range

Mr. Flororita: Actually that's why we have them here. In all our forums we've been asking DBP if they can really have a special rate ofr us, other location sof DBP are suggested that the group of associations can write to them a letter to give them a lower rate for loans related to tourism, that' what they suggested so they can have it approved by the head office.

Mr. Enal: IS there a representative here from the local government who can answer the question

Ms. Bambi: Sir, How many percent of the accommodations have wastewater treatment facility?

Mr. Tagra: So far zero. We have not yet visited the final construction. At present we have only... basically the municipal government will have the medium hotel or a groups of resort hotels because if Because if that will be from the LGU side, they can have their own business, its already an enterprise itself because the hotels that will tap into their cities will have to pay something.

Mr. Flororita: I just have a question for Mr. Pedro, we've heard in other forum that the DENR has a program for SMEs, is that also applicable in your province? For example, they have an easy to assemble water system facility with. A lower cost and DENR can help them install.

Mr. Tagra: At present we do not have that kind of program in the DENR. Basically it's a convergence from the private sector who can provide the best facility because when this will be used privately so it's a group of individuals the government can't provide them with the necessary design but can assist and how they'll be able to pass the requirement but not really make the design

because that's outside the authority of DENR, the local govt based on the authority of the municipal engineer whether the design of the construction will be visible and acceptable to the individuals.

5th Question:

Mr. John: Just a quick question, you mentioned two SMEs accreditation/registration. There's a divide here from our understanding from some of the presentation in terms of the program. So if we sign up for registration, if we have that based on the 2 SMEs, what participation did TIEZA give to them? Other than being accredited as a tourist zone, is there a project with them?

Mr. Flororita: Actually, our mandate sir is we regulate and provide incentives. If you are a new established tourism enterprise that's inside the Flagship TEZ, you can choose from the three, a 6 year income tax holiday, 5% GIT, and third is 6-year enhance NOLCO, and after that you can also get the social responsibility incentive that if your CSR program, 50% of that is deductible from your NET income, and other fiscal and non-fiscal.

Mr. John: The non-fiscal, was there any projects for example, you're handling events before from chamber, are there something that was other than the fiscal incentives.

Mr. Flororita: After the registration or designation of the zone, it will be part of our portfolio when we go abroad and when we conduct roadshows. If we have for example investment opportunities and at the same time they just want tourist to come to their place, it's really part of our portfolio already and they're being promoted locally and abroad, and if we're doing roadshows abroad they may also join us and promote their establishments so that people can come from different parts of the world to their enterprises.

6th Question:

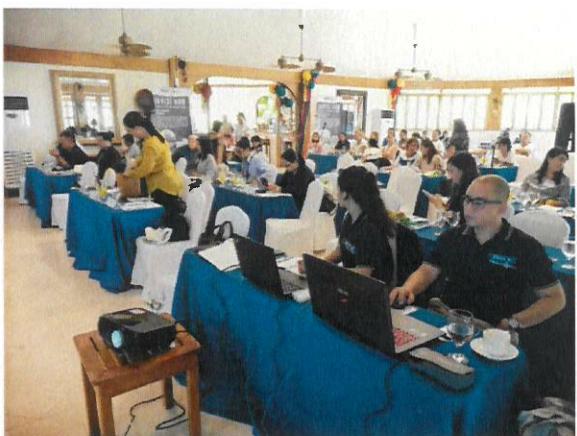
Mr. Tagra: I'd just like to raise some issue regarding the zoning, tourism zone or economic zone. It's not really to facilitate TIEZA will have to identify criteria because the local government do not know what are the criteria, the establishments to be put in there. If you can provide the local government the

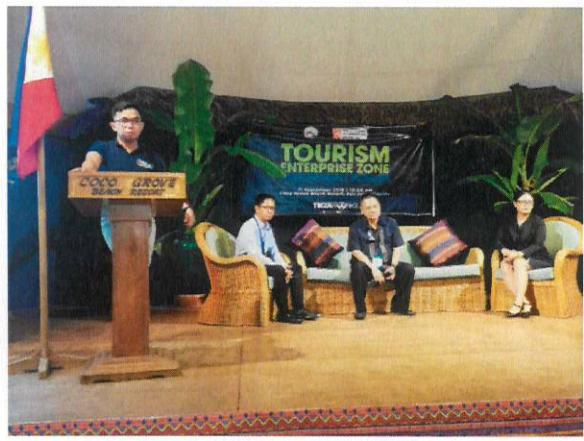
complete projects or activities in tourism development zone, it will be easier for the local government to identify areas and zone it as tourism development zone so it will pass only through the Sangguniang Bayan declaring this area as tourism development zone, then the 2nd one because as pointed out that the ownership of these properties are smaller, you can have a consolidated area that will eventually be declared as a tourism zone then DENR comes in because it has to be consolidated again to consolidate the different lots into one motherland. Now, if this is identified, then any private corporation may come in and buy all the properties there because these are all the different individuals who cannot afford to do business or who can do business so that with the support of TIEZA to facilitate the development of TEZ the LGU can define, provide incentives through their local policies about financial so it will be easier for any investor to come in and even the ECC will be easier because it's already consolidated and will be done by one corporation.

Mr. Enal: If you're a landowner, you can consolidate wherein your equity and the investor will be putting up the required capital but your equity will be your lot. For example, shareholders of the corporation. That will be one option, second option is to lease the property, or to sell the property. But my recommendation is for you to be the part owner of the corporation, so that you can still earn, you are still the owner and at the same time, you are earning.

Mr. Flororita: That's a good proposal. So basically, we have that model already in the designated San Vicente. There are landowners who don't have the capacity and the capital to really put up tourism enterprise and our program for them is to have a consolidated list of all these properties which can be offered for lease, joint venture or sale. So that's our extended services if the area has already been designated as a zone.

SIQUEJOR ROADSHOW PHOTOS









MEMBERS OF THE TEAM

| NAME | TASK |
|----------------------------------|-------------------------------------|
| Atty. Karen Mae G. Sarinas-Baydo | Opening Remarks |
| Atty. Niño Ruperto F. Aquino | Speaker |
| Mr. Hernando Enal | Speaker |
| Michael Louis Flororita | Program Director, Host |
| Edgardo Lorico III | Event Coordinator, Floor Management |
| Mhargot Biolena | Registration and Logistics |
| Retz Mara Fernandez | AVP Support |
| Ronald Raga | Tech Assistant (Audio/ Video) |
| Aryne Monton | Writer and Media Coordinator |

Prepared by:

MICHAEL LOUIS FLORORITA

RETZ MARA FERNANDEZ

MHARGOT BIOLENA

EDGARDO LORICO III

RONALD RAGA

ARYNE MONTON