

6th & 7th Floor, Tower 1 DoubleDragon Plaza DoubleDragon Meridian Park Macapagal Avenue corner EDSA Extension Bay Area Pasay City 1302

(+632) 8249-5900 loc. 631
financialservices@tieza.gov.ph
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### CERTIFICATE OF AVAILABILITY OF FUNDS

This is to certify that funds in the amount of ONE MILLION FOUR HUNDRED THOUSAND PESOS (P 1,400,000.00) are available for the Consulting Services for a Third-Party Customer Satisfaction Survey per PR # 20-10-0286 dated October 5, 2020.

Issued this 8th day of October 2020 at Pasay City.

Manager, Financial Services Department

Consultancy Services Fund Reference No. 2020-1534 dated October 8, 2020





### TOURISM INFRASTRUCTURE AND ZONE AUTHORITY

8th & 7th Floors, Tower 1 Double Dragon Plaza Double Dragon Meridean Perk Medapagai Avehue comer Edaa Extension 1902

### **MEMORANDUM**

For

The Manager

Financial Services Department

From

The Manager

General Services Division

Subject

Certificate of Availability of Budget (CABU)

Date October 8, 2020

May we request for the issuance of Certificate of Availability of Budget for Utilization (CABU) for the following:

PR No.

<u>ltems</u>

End-user Estimated Price

20-10-0286 Consulting Services for a Third-Party

**Customer Satisfaction Survey** 

COPD

P 1,4000,000.00







6th & 7th Floors, Tower 1 DoubleDragon Plaza DD Meridian Park Macapagal Avenue corner EDSA Extension 1302 Bay Area, Pasay City

ADSD.QF.29 Appendix 60

Appendix	00				
		PURCHASE REC	QUEST		
Departmen Division:	nt:	Corporate Planning Department	P.R. No.: Date:		- 0 2 8 6 6-Oct-20
Stock No.	Unit	Item Description	Quantity	Estimated Unit Cost	Estimated Total Cost
		Consulting Services for a Third-Party Customer Satisfaction Survey for the following core processes:  Travel Tax Services Assets Management Tourism Enterprise Zone Management Architectural and Engineering Services  Note: See attached Terms of Reference  Funds Available Congultancy Surice P1, 400, 010 Account RODOLEO C. Archeta Manager, Manager	1 Bi	Total  Total  Get Division and Ref. No. 20-1534	P1,400,000.00
Purpo	se:	the conduct of third-party Customer Satisfaction Survey			
		Requested by:	Approved	l By:	
Signature: Printed Na		FRANCIS RANDY J. HORTELANO	P	OCHOLO J.DC	PARAGAS
Designation	n:	Manager Corporate Planning Department		Chief Operati	ng Officer



6th & 7th Floors, Tower 1
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ADSD.QF.29 Appendix 60

		PURCHASE REQ	UEST		£
Departmen	nt:	Corporate Planning Department	P.R. No.: Date:		) - 0 2 8 6 5-0ct-20
Stock No.	Unit	Item Description	Quantity	Estimated Unit Cost	1
		Consulting Services for a Third-Party Customer Satisfaction Survey for the following core processes:  Travel Tax Services Assets Management Tourism Enterprise Zone Management Architectural and Engineering Services  Note: See attached Terms of Reference  Funds Available  Crisultancy Services Account  RODOLFO E. ANCHETA Manager, Financial Services Dept.		Total	P1,400,000.00
Purpo	se:	For the fulfillment of the GCG requirement on the conduct of third-party Customer Satisfaction Survey			
		Requested by:	Approve	d By:	1
Signature Printed N	î	FRANCIS RANDY J. HORTELANO	P	осного ј.ъ	PARAGAS
Designatio	n:	Manager Corporate Planning Department		Chief Operat	ting Officer

PROJECT PROCUREMENT MANAGEMENT PLAN (PPMP) 2020

# END-USER/UNIT: Corporate Planning Department

## Charged to COB

ategic Objectives (SOs) - Projects, Programs and Activities (PAPs)

	VALIANTIO /	OHANTITY / PETTUATED Mode	Rianda of					SCHEDULE	SCHEDULE/MILESTONE OF ACTIVITIES	OF ACTIVIT	SEL				
GENERAL DESCRIPTION	,	RIDGET	Procurement		7		•	Mari		white	2	Sent	Oct	Nov	Dec
	SIZE	20001		Jan	reo	Mar	Apr	Май	Jest	Anny	200	Sept	ş	100	
Fravelling Expenses - Local		403,780.00		33648.33	33648.33	33648.33	33648.33	33648.33	33648.33	33648.33	33648.33	33648.33	33648.33	33648.33	33648.33
Office Supples Expense		397,514.49	,	33126.21	33126.21	33126.21	33126.21	33126.21	33126.21	33126.21	33126.21	33126.21	33126.21	33126.21	33126.21
Fuel, Oil and Lubricants		151,208.00		12,600.00	12,600.00	12,600.00	12,600.00	12,600.00	12,600.00	12,600.00	12,600.00	12,600.00	12,600.00	12,600.00	12,608.00
Other Supplies Expense (Car Freshener,		1,080.00		270.00			270.00			270.00			270.00		
Telephone Expenses - Mobile		80,400.00		6700.00	6700.00	6700.00	6700.00	6700.00	6700.00	6700.00	6700.00	6700.00	6700.00	6700.00	6700.00
Membership Dues		49,500.00	Small Value	49,500.00									545		
Printing and Publication Expenses		150,000.00							150,000.00						
Representation Expenses		36,000.00		3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000,00	3,000.00	3,000.00	3,000.00
Repairs and Maintenance - Office		20,000.00	_	10000.00					10000.00			1			
Repair and Maintenance - Motor Vehicle		100,000.00		25,000.00			25,000.00			25,000.00			25,000.00		
Subscription Expenses		91,830.00		7,652.50	7,652.50	7,652.50	7,652.50	7,652.50	7,652.50	7,652.50	7,652.50	7,652.50	7,652.50	7,652.50	7,652.50
Equipment Outlay															
Heavy Duty Paper Copier		120,000.00		120,000.00											
Desktop PC		130,000.00		130,000.00							r				
UPS		16,000.00		16,000.00											
Consulting Services		2,000,000.00	Public Bidding	2,000,000.00	ļ										
	Consulting Services	Consulting Services		2,000,000.00	2,000,000.00 Public Bidding	2,000,000.00 Public Bidding	2,000,000.00 Public Bidding	2,000,000.00 Public Bidding	2,000,000.00 Public Bidding	2,000,000.00 Public Bidding	2,000,000.00 Public Bidding				

TOTAL BUDGET:

3,747,312.49

NOTE: Technical Specifications for each item/Project being proposed shall be submitted as part of the PPMP

Project Planning Development Officer fikhaél Bryan G. Caluya Prepared By:

Submitted By:

Officer -in - Charge Corporate Planning Department Atty. Jy V. Asetre

### TERMS OF REFERENCE

## SERVICE PROVIDER FOR THE 2020 CUSTOMER SATISFACTION SURVEY

### Project Background/Rationale

Tourism Infrastructure and Enterprise Zone Authority (TIEZA), formerly Philippine Tourism Authority (PTA), was created on May 12, 2009 with the enactment Republic Act No. 9593, "An Act Declaring a National Policy for Tourism as an Engine of Investment, Employment, Growth and National Development, and Strengthening the Department of Tourism and its Attached Agencies to Effectively and Efficiently Implement that Policy and Appropriating Funds Therefore "otherwise known as the "Tourism Act of 2009". TIEZA is mandated to designate, regulate and supervise the Tourism Enterprise Zones (TEZs) established under R.A. 9593; develop, manage, and supervise tourism infrastructure projects in the country; and continue to exercise functions previously exercised by the PTA under Presidential Decree No. 564, not otherwise inconsistent with the other provisions of R.A. 9593.

TIEZA acknowledges the importance of determining stakeholder and customer satisfaction as it pursues its mandate. By measuring the results of customer feedbacks in the products and services offered, TIEZA will have a basis for necessitating projects, activities and programs that will lead to the improvement of product/service delivery. This will be done through the conduct of TIEZA's 2020 Customer Satisfaction Survey to be conducted by an independent third-party company that is an expert on conducting such projects.

Conduct of the 2020 Customer Satisfaction Survey (CSS) shall be guided by R.A. 10149 otherwise known as the "GOCC Governance Act of 2011", E.O. 605, s. 2007 "Institutionalizing the Structure, Mechanisms and Standards to Implement the Government Quality Management Program", ISO 9001:2015 and the Governance Commission for GOCCs' (GCG) "Enhanced Standard Methodology for the Conduct of the Customer Satisfaction Survey" and the "Additional Guidelines in the Conduct of the Customer Satisfaction Survey (CSS) for 2020 in the GOCC sector dated August 14, 2020.

### Standard Guideline of GCG (2020)

As required in GCG Memorandum Circular (MC) 2012-07 Code of Corporate Governance, GOCC Governing Boards are required to:

- a) Ensure integrity and honesty in dealings with customers and operate a highly effective organization, focused on meeting customer objectives with the aim of providing services which give fair value and consistent quality, reliability and safety in return for the price paid for the same.
- b) Operate policies of continuous improvement, of both processes and the skills of staff, to take best advantage of advances in all aspect of society in order to ensure that it continues to add value to its customer businesses.

To ensure GOCCs such as TIEZA are able to satisfy these requirements, the GCG made it mandatory for GOCCs to conduct an annual Customer Satisfaction Survey (CSS) as one of the performance indicators under the Performance Evaluation System (PES). Anchored on the principle of continuous improvement, an enhanced guideline for CSS was developed by the GCG and shall be applied by GOCCs starting on 2020.

The primary reference for this undertaking is GCG's Enhance Standard Methodology for the Conduct of the Customer Satisfaction Survey. However, due to the impact and circumstances caused by the Covid-19 pandemic, GCG issued "Additional Guidelines in the Conduct of the Customer Satisfaction Survey" (August 14, 2020). The latter document relaxed some provisions of the guidelines to somehow adapt to the issues and uncontrollable situation brought about by this public health emergency.

### **Data Gathering Methods**

Based on the guidelines established by GCG, specific data gathering methods will be used depending on the identified target respondent (Annex A - Classification of GOCCs According to Survey Methodology) Hereunder are the methodologies required by GCG for the different TIEZA clientele:
a.) Intercept (Travel Tax Payers/Applicant) – Objective of the intercept interview is to gather onsite feedback from customers upon transaction with TIEZA. Intercept interviews are done by having trained interviewers positioned in either the main office, satellite offices or airport counters of TIEZA.

b.) Telephone or Face – to Face Interview (TEZ Operators, Tourism Enterprises, LGUs, Customer in Operating Assets) - Telephone interview is the is the most efficient way of reaching customers who do not usually visit the main office, satellite offices and assets of TIEZA. Face –to – face interview may be conducted as well depending on the convenience of the respondents. The respondents that will participate in the interview should come from the official list of clients (individuals, corporations, and non-profit organizations). In using this methodology, the complete contact information including the names and contact details are required.

However, GCG's "Additional Guidelines in the Conduct of the Customer Satisfaction Survey" (August 14, 2020) provided key recommendations/modifications that may be taken up if issues relating to the ongoing pandemic are encountered.

### Data Collection and Data Collection Instrument

The data to be collected must strictly abide with the requirements set forth in Section IV and VI of the Enhanced Standard Methodology for the Conduct of the Customer Satisfaction Survey and questions must be strictly guided by the Survey Questionnaires for the Conduct of the CSS 2020 for TIEZA (Annex B).

### Sample Universe and Size

The sample universe and sample size for this project must be in accordance with the guideline stated in sections IV B and C of the Enhanced Standard Methodology for the Conduct of the Customer Satisfaction Survey.

### **Objectives**

- a.) Generate feedback from identified clients, customers and stakeholders of TIEZA;
- b.) Enable TIEZA to measure its performance in delivering its service to stakeholders based on satisfaction metrics and variables as identified by GCG Timeliness; Ease of Access; Staff; Quality; and Outcome:
- c.) Identify specific actions that TIEZA can take to improve product and service delivery

- d.) Be able to identify organizational risks and opportunities guided by the ISO 9001: 2015 standards
- e.) Comply with the good governance conditions of GCG

### Scope of Work

The Service Provider must commit to the following:

- Develop a composite measure of client satisfaction and use it to determine the overall rating
  of the current level of satisfaction
- Determine the quality of service delivery as perceived by clients
- Identify gaps in service delivery
- Identify the sources of client complaints/dissatisfaction in regard to service delivery
- Provide thorough analysis of survey results and necessary recommendations
- Proposed product and service improvement measures
- Prepare and deliver a Comprehensive Final Report

### Key Personnel Required

The minimum key personnel in conformity with the required research/survey team composition and structure as stated in GCG's guidelines are as follows:

- Overall Project Manager (1)
- Assistant Project Manager (2)
- Field Manager (1)
- Data Processing Manager (1)
- Field Supervisors (at least per major area)
- Data Processing Supervisors (2)
- Programmers/Scripters including checker (2)
- Data Processing Assistants including checker (2)
- Group Leaders (at least 1 for every 5 interviewers)
- Field Interviewers (depends on the sample size; maximum number of interviews per interviewer should only be 15% of the total sample)
- Coders (depends on the number of questions to be coded)
- Field Quality Checkers/Back-checkers (depends on the sample size; should be able to backcheck at least 30% of the total sample size)

The identified personnel must have at least three (3) years of experience in relation to their function and have at least handled or is currently handling a CSS project for a GCG supervised GOCC.

### Status Reports and Documents for Submission

The service provider must submit the following documents while the project is on-going:

Activity	Document for Submission
Pre-test	Survey Instrument
	Stimulus Materials
	Pre-Test Results
	Pre-Test Report
Training	Survey Instrument
	Stimulus Materials
	Training Manual

	Training Report
Project Kick-Off/Start-Off	Survey Instrument
	Stimulus Materials
	Observation Report
	Clearing/Debriefing Report
Project Implementation	Supervision/Observation Report
	Fieldwork Report
Back-checking and spot checking	Back-checking and Spot-checking Report
Data Processing Spot Checking Report for Data Pro	
	Quality Control
Analysis	Final Report

### **Contract Duration**

The suggested duration for this Customer Satisfaction Survey Project is two-hundred forty (180) calendar days upon issuance of the Notice to Proceed (NTP).

### Timeline

### Phase 1

October 2020

- Pre-Test
- Training
- Project Kick-off/Start-off

### Phase 2

Q4 2020-January 2021

- Project +Implementation
- Actual survey for customers/clients of Travel Tax Services, Asset Management Sector, Tourism Enterprise Zone Management Sector, and Architectural and Engineering Services Sector

### Phase 3

### Q1 2021

- Spot Checking Report for Data Processing and Quality Control
- Exit briefing of the CSS results
- Submission of the Final Comprehensive TIEZA Customer Survey Satisfaction Report 2020 (March 15, 2021 Deadline)
- Transfer of Technology

### Minimum Required Content for the Final Report

- 1. Data Gathering Methodology (i.e. sampling procedure, total primary customers, sample size used, survey methodology, frequency of data collection)
- 2. Percentage of Satisfied Customers using Top 2 Box (Very satisfied and satisfied)
- 3. Average of the Overall Satisfaction Rating
- 4. Comparative Analysis of Survey Results based on 2019 findings;
- 5. Crosstabs of the Reasons for Overall Satisfaction Rating against Type of Raters (Positive and Negative) to determine Top Reasons for Satisfaction and Top Reasons for Dissatisfaction
- 6. Derived Importance (Correlation and Kruskal Analysis)
- 7. Scatter Diagram

### **Evaluation of Proposals**

The proposals shall be evaluated using the Quality-Based Cost Evaluation. The technical proposal shall be given a weight of 70% whereas the financial proposal shall be given a weight of 30%.

Evaluation Criteria	Weight	Minimum
		Score
Technical Proposal	70%	
Applicable Years of Experience of the Consultant/Firm (15%)		
Similar Projects Completed (15%)		
Qualification of personnel who shall be assigned to the project (15%)		
Research Design (25%)		
Financial Proposal	30%	- THE STREET,
TOTAL	100%	75%

### Terms of Payment

Progress Billing:

Phase 1 (15%) Submission of Pre-Test Report and Training Report

Phase 2 (35%) Submission of Project Implementation Report Phase 3 (50%) Submission of Final Report on TIEZA's 2020 CSS

Prepared by:

Reviewed by:

Mikhael Bryan G. Caluya

Senior PPDO

Monitoring and Evaluation Division

Anna Leah R. Bayot

Manager

Strategic Planning Division

Arty. Jose T. Bechayda Jr.

// Officer -- in - Charge Monitoring and Evaluation Division

Recommending Approval:

Francis Randy J. Hortelano

Manager

Corporate Planning Department

Approved by:

POCHOLO J.D. PARAGAS Chief Operating Officer



6th & 7th Floors, Tower 1 Double Dragon Plaza Double Dragon Meridian Park Macapagal Avenue corner Edsa Extension Bay Area Pasay City 1308

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3 249-5986 Local 713/714

Sbacsecretariat@tieza.gov.ph

www.tieza.gov.ph

### **MEMORANDUM**

To

Manager

Corporate Planning Department

From

**BAC Secretariat** 

Subject

Cancellation of Purchase Request No. 20-02-0120

Date

08 October 2020

Relative to your memorandum dated 07 October 2020 regarding the above-mentioned Purchase Request, respectfully endorsing the original copies of the Purchase Request, Scope of Services, Project Procurement Management Plan and Certificate of Availability of Funds.

Thank you.

SUNSHINE RIEGO-CAUNIN

Yanyau 08 Oct 2020 10:24 AM





6th & 7th Floors, Tower 1 DoubleDragon Plaza DD Meridian Park Macapagal Avenue corner EDSA Extension 1302 Bay Area, Pasay City

(+632) 8249-5900 loc 713

bacsecretariat@tieza.gov.ph

www.tieza.gov.ph

TO

:

ANNA RUTH L. MATEO

**Division Manager** 

**General Services Department** 

**FROM** 

.

**BAC Secretariat** 

SUBJECT

Cancellation of PR no. 20-02-0120

DATE

07 October 2020

Respectfully endorsing request for cancellation of the end user for the above mentioned Purchase Request.

Please see attached PR and other related documents as reference.

Thank you.

Sunshing Riego-Caunin





6th & 7th Floors, Tower 1 Double Dragon Plaza DD Meridian Park Macapagal Avenue corner EDSA Extension 1302 Bay Area, Pasay City

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### **MEMORANDUM**

FOR

The Head, BAC Secretariat

**FROM** 

The Manager, Corporate Planning Department

SUBJECT

Cancellation of PR No. 20-02-0120

DATE

October 7, 2020

Please be informed that per review and market research, the estimated cost of Two Million Pesos (P 2,000,000.00) included in the PR No. 20-02-0120, relative to the procurement for the Consulting Services for the Third-Party Customer Satisfaction Survey (CSS), could still be reduced in consideration of the Additional Guidelines of GCG relative to conduct of the CSS in consideration of the current COVID-19 pandemic situation.

As such, kindly cancel the said PR. We will forward to your office the new PR as soon as possible.

Thank you.

FRANCIS RANDY J. HORTELANO

encl: Notice to all GCG Stakeholders dated 14 August 2020











### NOTICE TO ALL GCG STAKEHOLDERS

SUBJECT: ADDITIONAL GUIDELINES IN THE CONDUCT OF THE CUSTOMER

SATISFACTION SURVEY (CSS) FOR 2020 IN THE GOCC SECTOR

DATE : 14 AUGUST 2020

In view of the circumstances brought about by the COVID-19 pandemic, and further considering the safety of the customers and the difficulties that may be encountered during this time relative to the conduct of the intercept or face-to-face methods of interview, the GCG hereby issues the following additional guidelines applicable for the conduct of the Customer Satisfaction Survey (CSS) for 2020:

- 1. GOCCs required to observe seasonality (i.e. peak season and lean season) in the conduct of the survey may otherwise opt to conduct the survey only once, instead of the required bi-annual conduct of the CSS.
- 2. Where telephone interviews are among the methodologies identified for a customer segment, GOCCs are strongly advised to elect to utilize such methodology instead of the allowed alternative (i.e. face-to-face, intercept).
- 3. In cases where the GOCC has contact information on its customer segment identified solely for intercept or face-to-face interview, it may proceed to utilize the telephone interview methodology so as not to exclude such customer segment as respondents in the CSS, subject to compliance with the Data Privacy Act.
- 4. While the CSS Guidebook does not require the recording of telephone interviews with the respondent, as well as submission of the same as an attachment to the Final Report, the procedure undertaken to corroborate the consistency and accuracy of the telephone interview must however be detailed in the Back-Checking Report which the GOCCs are required to submit as part of its Quarterly Monitoring Report. Through back-checking, a project team member other than the original interviewer/enumerator shall recontact the respondent to check the quality and validity of the interviews/outputs.

It shall be the task of the interviewer/enumerator to fill-out the questionnaires in surveys conducted through telephone interview. Considering the mode employed, the signature of the respondents shall be dispensed with. Similarly, the Spot-Checking and Back-Checking Reports must detail that the respondents are correctly identified and that their answers are accurately reflected. In using telephone methodology, GOCCs are therefore reminded that complete contact information of the possible respondents including names and contact details should be provided to the researcher, subject to ESOMAR codes and guidelines.

- 5. Under Data Collection Instrument (Item V) in the CSS Guidebook, the actual length of telephone interviews is limited to 15 minutes at the maximum, as lengthy interviews often result in higher refusal and drop-out rates. The same shall be determined during the pre-testing activity, and should the questionnaire be longer than 15 minutes, the information coverage will be reviewed and checked for prioritization of questions. However, please note that questions under the main questionnaires are fixed and may not be altered, modified or deleted.
- 6. GOCCs that proceed to survey their customers through the intercept or face-to-face methods are enjoined to ensure that their respective survey providers shall follow the health protocols (e.g. physical distancing, wearing of face masks and face shields, hygiene practices, etc.) prescribed by the Department of Health (DOH), Inter-Agency Task Force (IATF) for the Management of Emerging Infectious Diseases, and other relevant bodies in the conduct of the CSS.
- 7. The Enhanced Standard Methodology also allows the use of online survey tool/platform or self-accomplishment of the survey questionnaires in the following cases:
  - a. Limited budget for the GOCC to conduct personal interviews (i.e. door-to-door, intercept, telephone, face-to-face);
  - b. Respondents are top executives/managers in which securing an appointment is difficult; and
  - c. The only available means of communication is through email.
- 8. The Enhanced Standard Methodology does not allow the use of hybrid data collection for the same customer segment; so GOCCs cannot use methodologies other than what was initially chosen any time during the duration of data collection.
- 9. For customer segments identified for intercept or face-to-face interview, which cannot otherwise be subjected to other survey methods such as telephone or online interviews, GOCCs may seek approval from the GCG for exclusion of such customer segment in the conduct of the CSS for 2020.
- 10. For GOCCs whose operations have been adversely affected by the pandemic, hence, also encountering significant decrease in the total number of customers (population) during the year, such GOCCs may adjust the minimum sample size, which shall be based on the adjusted projections of the total population for 2020 (per customer segment), provided, that the required confidence level and margin of error indicated in the Enhanced Standard Methodology will be maintained.
- 11. The Enhanced Standard Methodology also allows the conduct of data gathering/survey until January of the succeeding year, except for intercept data gathering method, provided, that the Final Report and other supporting documents are made available by March; and provided further, that customers are informed that the scope of services being covered by the survey are services rendered in 2020.

12. GOCCs shall report the actions they have undertaken, or have opted to undertake, for the conduct of the CSS for 2020 in their 3<sup>rd</sup> Quarter Monitoring Report, to be submitted to the GCG and uploaded in the GOCC's website within thirty (30) calendar days from the close of the quarter.

For other queries and concerns, the GCG may be reached through e-mail at feedback@gcg.gov.ph.

FOR INFORMATION AND GUIDANCE.

Digitally signed by Dagpin Samuel

SAMUEL G. DAGPIN, JR.

Chairman

Digitally signed by
Cloribel Michael
Paquera

MICHAEL P. CLORIBEL Commissioner Digitally signed by Doral Marites Cruz

MARITES C. DORAL Commissioner