



Republic of the Philippines
Tourism Infrastructure & Enterprise Zone Authority

MEMO TO : ATTY. MARIA TERESA C. ALVAREZ
Manager, Operations Department

FROM : The Manager - Business Development Department

SUBJECT : Proposed Room Rates - October 1, 2021 to March 31, 2022

DATE : August 27, 2021

As we continue to monitor the ongoing global health crisis, the extension of the April 1, 2020 to March 31, 2021 room rates is due to expire on September 30, 2021.

Upon review of the maintenance cost submitted by Operations Department, an increase should take effect by an average of 15% for Banaue Hotel (BH), 6% for Balicasag Island Dive Resort (BIDR) and 30% for Gardens of Malasag Eco-Tourism Village (GMETV) on major room categories. However, considering the on and off re-opening of tourism establishments due to constant shifts in community quarantine classifications and the rising Covid-19 cases brought about by the Delta variant, the Business Development Department deemed it untimely to implement the increase on the said rates. Moreso, two of the TIEZA Operating Assets, the Banaue Hostel and GMETV are still being used as quarantine and isolation facilities.

In view of the above, we are recommending that the 2020 – 2021 rates be extended until March 31, 2022, to wit

TIEZA OPERATING ASSET	PUBLISHED RATES (net/room or bed/night)	CONTRACTED RATES (net/room or bed/night)
Banaue Hotel		
Standard Room	P 2,300.00	P 1,800.00
Deluxe Room	3,000.00	2,300.00
Suite Room	7,000.00	5,300.00
Extra Bed	650.00	650.00
Banaue Youth Hostel		
Family Room (Min of 2 pax / Max of 3 pax)	1,650.00	1,650.00
Econo Room (1 - 6 pax)	3,300.00	3,300.00
Dorm Room (10 pax)	5,500.00	5,500.00



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TIEZA OPERATING ASSET	PUBLISHED RATES (net/room or bed/night)	CONTRACTED RATES (net/room or bed/night)
Balicasag Island Dive Resort (BIDR)		
Standard Room	P 3,200.00	P 2,400.00
Deluxe Room	3,700.00	2,800.00
Extra Bed	650.00	650.00
Family Room (Min of 8 pax)	7,500.00	7,000.00
Dorm Room (Min of 10 pax)	5,000.00	5,000.00
Gardens of Malasag Eco Tourism Village (GMETV)		
Superior Cottage	P 1,850.00	P 1,400.00
Deluxe Cottage	2,200.00	1,650.00
Extra Bed	500.00	500.00
Family Room (Min/Max of 6 pax)	1,500.00	1,500.00
Dormitory (Min of 10 pax)	2,500.00	2,500.00

Set Breakfast is not inclusive on the following room categories:

1. Dormitory of BIDR
2. Dormitory and Family Room of GMETV

Thank you.


MA. EVELYNE A. FRANCISCO

Concurred :


ATTY. MARIA TERESA C. ALVAREZ
 Manager, Operations Department

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