



Republic of the Philippines
Tourism Infrastructure & Enterprise Zone Authority

MEMO FOR : THE MANAGER
Operations Department

FROM : THE MANAGER
Business Development Department

SUBJECT : PAYMAYA PAYMENT SOLUTION

DATE : September 14, 2021

Reference is made to the approved memo re: Paymaya Philippines as our new Payment Acceptance Solution Partner for payment of bookings in the TIEZA Operating Assets.

We have engaged the services of PayMaya Philippines as another payment gateway provider for the individual websites of the Operating Assets in addition to our existing partnership with Paynamics Solution

Paymaya's Payment Acceptance Solution Package we have availed of includes the following:

1. Online Checkout for Online Bookings/Room Reservations
2. PayMaya One POS Terminal for Onsite Payments

To facilitate the creation of a separate PayMaya Manager Credential for TIEZA Operating Assets and the deployment of the POS Terminals, may we request your office to fill out the attached Request Form for Additional Merchant ID and Merchant Information Template per TIEZA Operating Asset with complete delivery address and contact persons for the POS terminal delivery.

Thank you


MA. EVELYNE A. FRANCISCO



REQUEST FORM FOR ADDITIONAL MERCHANT ID (MID)

IMPORTANT REMINDER: ALL FIELDS ARE MANDATORY. IF NOT APPLICABLE, INDICATE "NA" OR "N/A".

SERVICE/S TO BE ENROLLED (TO BE FILLED-OUT BY PAYMAYA RELATIONSHIP MANAGER)		
APPLYING AS: <input type="checkbox"/> Direct Merchant <input type="checkbox"/> Payment Facilitator (PF) <input type="checkbox"/> Third Party Processor (TPP) <input type="checkbox"/> Independent Sales Organization (ISO) <input type="checkbox"/> Merchant Referrer (MR)	MODE/S OF PAYMENT & MERCHANT DISCOUNT RATE (MDR): <input type="checkbox"/> PayMaya Checkout MDR: _____% <input type="checkbox"/> Website (API Keys) <input type="checkbox"/> Mobile (SDK) Keys <input type="checkbox"/> Email Invoicing Plug-ins: <input type="checkbox"/> Woocommerce <input type="checkbox"/> Magento <input type="checkbox"/> Shopify <input type="checkbox"/> PayMaya Vault MDR: _____% <input type="checkbox"/> Pay with PayMaya MDR: _____% OTHER FEES: _____	MERCHANT CATEGORY CODE (MCC): _____ <input type="checkbox"/> check if High Risk SECURITY DEPOSIT: CARD TYPE(S): <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> JCB <input type="checkbox"/> WeChat <input type="checkbox"/> BancNet <input type="checkbox"/> Others: _____ CURRENCY(IES): <input type="checkbox"/> Php <input type="checkbox"/> USD <input type="checkbox"/> Others: _____

INSTRUCTION: PLEASE SUBMIT ONE FORM FOR EVERY ADDITIONAL MID REQUEST WITH CORRESPONDING MERCHANT INFORMATION TEMPLATE (MIT) EXCEL FILE.
IMPORTANT REMINDER: ALL FIELDS ARE MANDATORY. PLEASE FILL-OUT LEGIBLY. DO NOT LEAVE BLANK FIELDS. IF NOT APPLICABLE, INDICATE "NA" OR "N/A".
THIS FORM SHOULD BE SUBMITTED WITH ORIGINAL OR WET SIGNATURES.

CLIENT INFORMATION		
REGISTERED BUSINESS NAME (50 characters only):		
TRADE NAME/DOING BUSINESS AS (if different from registered business name, 21 characters only):		
SETTLEMENT INFORMATION		
<small>*If different from the existing PayMaya account settlement information.</small>		
PAYMAYA ACCOUNT NAME:	PAYMAYA ACCOUNT NO.:	
<small>*If different from the existing bank account settlement information. Details should be the same as the Bank Certificate, Passbook, Statement of Account (SOA), etc. submitted.</small>		
BANK NAME:	MAINTAINING BRANCH:	
ACCOUNT NAME:	ACCOUNT NUMBER:	
CONFORME		
By affixing my signature below, I hereby state that: 1) all information stated herein are true and correct; 2) I have read and agreed to the conditions stipulated herein and to the terms and conditions where this form will be used; and 3) that I am duly authorized to sign for and in behalf of the corporation/business stated herein.		
_____ PRINTED NAME AND SIGNATURE OF AUTHORIZED SIGNATORY DATE	_____ PRINTED NAME AND SIGNATURE OF AUTHORIZED SIGNATORY DATE	
<small>NOTE: SIGN WITH PRINTED NAME ON THE SPACE PROVIDED ABOVE IF MORE THAN TWO (2) AUTHORIZED SIGNATORIES.</small>		
PAYMAYA INTERNAL APPROVALS		
PAYMAYA RELATIONSHIP MANAGER:	VALIDATED BY:	APPROVED BY:
_____ PRINTED NAME AND SIGNATURE DATE	_____ PRINTED NAME AND SIGNATURE DATE	_____ PRINTED NAME AND SIGNATURE DATE



RFAMID v.082819



Tourism Infrastructure and Enterprise Zone Authority
Office of the Chief Operating Officer

SEP 01 2021

DOCUMENT TRACKING/ACTION PAGE		Date Received: September 01, 2021	Acct.: Symonds <i>1.00</i>
		Serial No. 21090120	Pages: 7 pages
FROM/SUBJECT: BUDD Manager - PayMaya Payment Acceptance Solution			
FROM	TO	REMARKS/ACTIONS	
	<i>9/2</i>	<i>Please scan signature pages for esig. Thank you.</i>	



June 23, 2021

Mark T. Lapid
Chief Operating Officer
Tourism Infrastructure and Enterprise Zone Authority (TIEZA)

Dear COO Lapid,

Greetings from PayMaya!

In support of Republic Act (RA) No. 8792, or the "Electronic Commerce Act of 2000", that mandates all departments, bureaus, offices, and agencies of the government, as well as all government-owned and controlled corporations, to accept payment through electronic means; and

Republic Act (RA) No. 11032, or the "Ease of Doing Business and Efficient Government Services Delivery Act of 2018", that mandates all offices and agencies to improve their transactions systems and procedures;

We are pleased to introduce and offer you our PayMaya Payment Acceptance Solutions that will help digitize payments and promote operational efficiency of the Tourism Infrastructure and Enterprise Zone Authority (TIEZA).

PayMaya Philippines, Inc. is the digital financial services arm of Voyager Innovations, the leading technology company in the country. We are focused on developing customer-centric emerging market platforms in the areas of digital payments, financial technology, and marketing technologies.


In 2018, Voyager raised the largest funding to date in Philippine technology industry with Kohlberg Kravis Roberts & Co. (KKR), Tencent and World Bank's International Finance Corp. (IFC) and IFC Emerging Asia Fund, joining PLDT as investors.

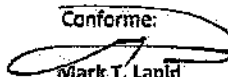
This partnership aims to do the following:

- Expand your payment channels to accept various modes of payments
- Implement a secure means of facilitating payment transactions; and
- Help improve member satisfaction by using advanced digital technology to make payments better, faster and easier

Should you find the business commercials (Annex A) of this proposal acceptable, we would appreciate you signing and returning this document to us.

Thank you and we look forward to starting a mutually valuable partnership with you.

Approved by:

MARVIN C. SANTOS
Government Sector Head
PayMaya Enterprise

Conforme:

Mark T. Lapid
COO
TIEZA



ANNEX A

A. Business and Commercial Terms

Given the above proposal of PayMaya's products and solutions, below are the commercial terms that may be agreed upon between PayMaya Philippines and the TIEZA (Assets).

Product	Type of Fee	Description	Unit Cost
PayMaya Online Checkout	Merchant Discount Rate (MDR)*	This fee is charged for every payment as a percentage of the transaction amount made via cards branded with Visa, Mastercard & JCB	2.50%
	Merchant Discount Rate (MDR)*	This fee is charged for every payment made via e-wallet accounts, ie. PayMaya, GCash, WeChatPay	1.00%
	Set Up Fee	A one-time set up fee to set up merchant account within the gateway and card schemes	Waived
	Annual License Fee	A yearly fee for the license to use the Payment Gateway (i.e., Year 2 onwards)	Waived
PayMaya One (POS) Terminal	Merchant Discount Rate (MDR)	This fee is charged for every payment as a percentage of the transaction amount made via cards branded with Visa, Mastercard & JCB	1.85%
	Merchant Discount Rate (MDR)	This fee is charged for every payment made via e-wallet accounts, ie. PayMaya, GCash, WeChatPay	1.00%

*These fees may be charged to the customers as a convenience fee.

Acceptance of which indicates that:

- PayMaya and TIEZA will be proceeding with the integration of PayMaya's payment platforms;
- Onboarding is subject to TIEZA's submission of complete documentary requirements; and



MARK T. LAPID

Chief Operating Officer
Tourism Infrastructure and Enterprise Zone Authority



Republic of the Philippines
Tourism Infrastructure & Enterprise Zone Authority

MEMO FOR : **THE CHIEF OPERATING OFFICER**

THRU : **THE ASSISTANT CHIEF OPERATING OFFICER**
ASSETS MANAGEMENT SECTOR

FROM : **THE MANAGER**
BUSINESS DEVELOPMENT DEPARTMENT

SUBJECT : **PAYMAYA PAYMENT ACCEPTANCE SOLUTION**

DATE : **08 AUGUST 2021**

This is with reference to the attached proposal of PayMaya Philippines, a Payment Acceptance Solution, that is a fast, secure, and hassle-free digital platform for personal and business use.

PayMaya Philippines, Inc. is the digital financial services arm of Voyager Innovations, the leading technology company in the country. They are focused on developing customer-centric emerging market platforms in the areas of digital payments, financial technology, and marketing technologies.

PayMaya aims to make its Partners globally efficient and competitive and achieve the following:

- Expand payment channels to accept various modes of payments
- Implement a secure means of facilitating payment transactions; and
- Help improve member satisfaction by using advanced digital technology to make payments better, faster and easier

Further, in adherence to the various laws of the government such as the Republic Act (RA) No. 8792, or the "Electronic Commerce Act of 2000", that mandates all departments, bureaus, offices, and agencies of the government, as well as all government-owned and controlled corporations, to accept payment through electronic means; and Republic Act (RA) No. 11032, or the "Ease of Doing Business and Efficient Government Services Delivery Act of 2018", that mandates all offices and agencies to improve their transactions systems and procedures, securing the services of PayMaya will help digitize payments and promote operational efficiency of the TIEZA Operating Assets.



Republic of the Philippines
Tourism Infrastructure & Enterprise Zone Authority

In view of the above, may we respectfully recommend that we engage the services of PayMaya Philippines as TIEZA's Payment Acceptance Solution Partner for payment of bookings in the operating assets for the following reasons:

1. Digital payments through PayMaya is convenient whether it is online, in-store, onsite, mobile, or with an invoice or QR code. Our customers will have more payment options via credit card, debit card, QR code, or e-wallet (i.e. GCASH, Paymaya e-wallet, etc.)
2. PayMaya's financial transactions through cashless payment does not only guarantee a safe and secure payment method but likewise eases and speeds up the process.
3. PayMaya's digital platform expands market reach and allows customers to access a broader range of products and services
4. Securing the services of PayMaya will help ensure business continuity, promote operational efficiency, and improve customer satisfaction in our operating assets.
5. Encouraging wider participation in digital payments is best supported by government agencies going digital themselves such as TIEZA. PayMaya Philippines, as a Payment Acceptance Solution Partner, offers the Authority an opportunity to have another secure online payment gateway provider for the individual websites of our Operating Assets in addition to our existing partnership with Paynamics.

PayMaya Payment Acceptance Solution Package includes the following:

- Online Checkout for Online Bookings/Room Reservations
- PayMaya One POS Terminals for On-Site Payments

Below are the fees for the services of the Paymaya Payment Acceptance Solution:

Product	Type of Fee	Description	Unit Cost
PayMaya Online Checkout	Merchant Discount Rate (MDR)*	This fee is charged for every payment as a percentage of the transaction amount made via cards branded with Visa, Mastercard & JCB	2.50%
	Merchant Discount Rate (MDR)*	This fee is charged for every payment made via e-wallet accounts, ie. PayMaya, GCash, WeChatPay	1.00%
	Set Up Fee	A one-time set up fee to set up merchant account within the gateway and card schemes	Waived
	Annual License Fee	A yearly fee for the license to use the Payment Gateway (i.e., Year 2 onwards)	Waived
PayMaya One (POS) Terminal	Merchant Discount Rate (MDR)	This fee is charged for every payment as a percentage of the transaction amount made via cards branded with Visa, Mastercard & JCB	1.85%
	Merchant Discount Rate (MDR)	This fee is charged for every payment made via e-wallet accounts, ie. PayMaya, GCash, WeChatPay	1.00%

*These fees may be charged to the customers as a convenience fee.

Acceptance of which indicates that:

- PayMaya and TIEZA will be proceeding with the integration of PayMaya's payment platforms;
- Onboarding is subject to TIEZA's submission of complete documentary requirements; and

A separate PayMaya Manager credentials for TIEZA Assets will be created since the current TIEZA account is for travel tax transactions only.

TIEZA, in return will comply the following:

- Signed Request for Merchant ID (please see attached)
- Filled out Merchant Information Template with complete delivery address and contact persons for POS terminal delivery (please see attached)
- Signed Business Commercial Terms (please see attached)



Republic of the Philippines
Tourism Infrastructure & Enterprise Zone Authority

- Valid Government ID of TIEZA Signatory
- Bank documents for settlement account (validated deposit slip, copy of Bank Statement showing account name and account number)

For your consideration and approval, Sir.

Thank you.


MA. EVELYNE A. FRANCISCO
(11/10) 8

Recommending Approval:

Approved:


JETRO NICOLAS F. LOZADA


MARK T. LAPID 73