Atliq Hardware - Data Insights

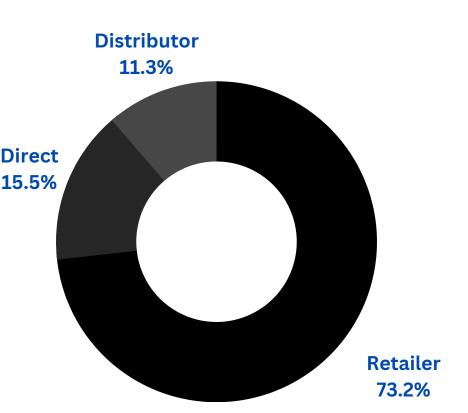
Current Operating Markets in the APAC region





34

unique products added in 2021 in the Accessories segment

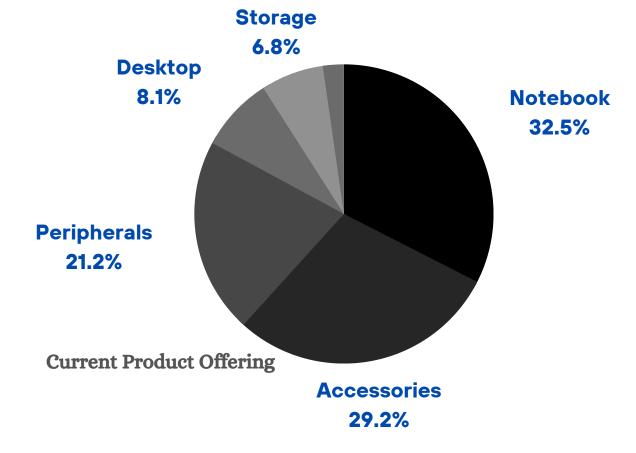


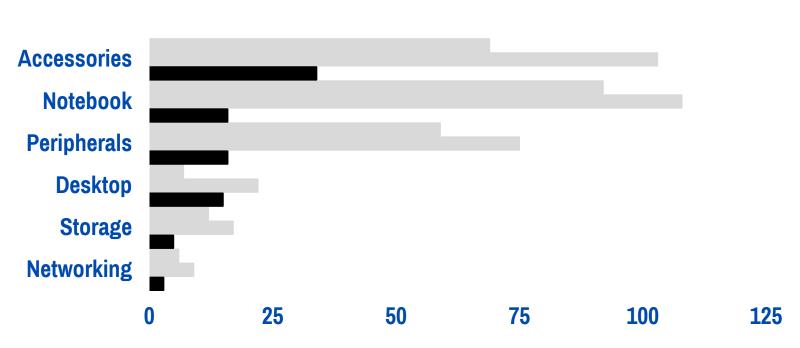
Highest Gross Sales channel

INR 240.5

AQ Home Allin 1Gen 2 Highest Mfg cost

INR 0.89 AX Master wired x1 Ms Lowest Mfg Cost

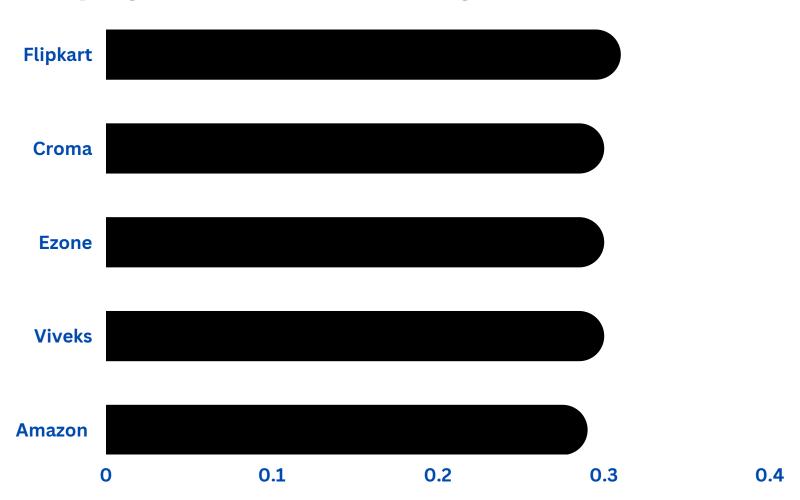




- Top Segments with most increase in unique products were Accessories ${\mathfrak E}$ Notebooks
- Storage & Networking Segments will need to introduce better products

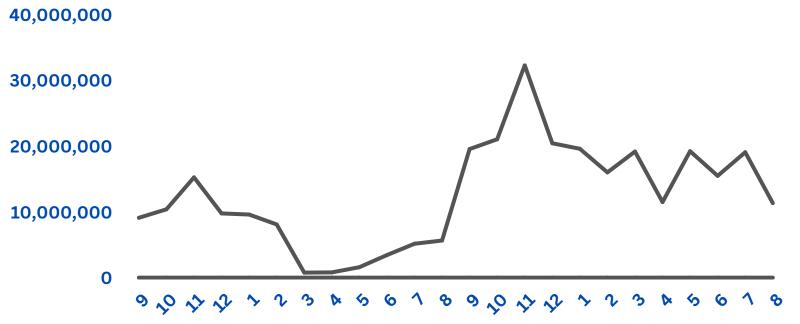
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Top 5 high discount customers in the india region



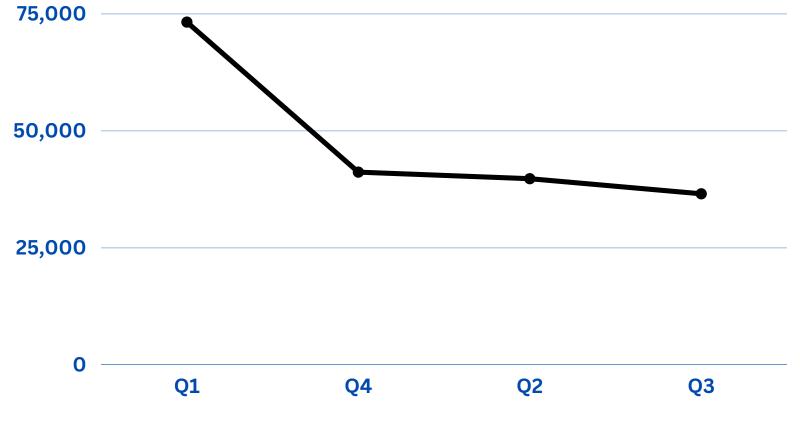
Gross Sales amount month trend

2020 Nov month saw the highest sales and 2020 March saw the lowest ever



Q1 with highest total sold quantities

Atliq's FY starts from September and Q1 (oct, nov,dec) saw the highest total sold quantities, followed by Q4



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Top 3 products in each division

Division	Product_Code	Product	Total_Sold_Qty	rank
n & s	A6720160103	AQ Pen Drive 2 IN 1	701373	1
n & s	A6818160202	AQ Pen Drive DRC	688003	2
n & s	A6819160203	AQ Pen Drive DRC	676245	3
P & A	A2319150302	AQ Gamers Ms	428498	1
P&A	A2520150501	AQ Maxima Ms	419865	2
P&A	A2520150504	AQ Maxima Ms	419471	3
PC	A4218110202	AQ Digit	17434	1
PC	A4319110306	AQ Velocity	17280	2
PC	A4218110208	AQ Digit	17275	3