

THEUILLON RAPHAEL

📧 Raphael.theuillon2000@gmail.com [LinkedIn: https://www.linkedin.com/in/raphael-theuillon-689139261/](https://www.linkedin.com/in/raphael-theuillon-689139261/) ⭐ rthportfolio.com

SUMMARY

With a strong background in technical sales and business management, I am passionate about AI and digital solutions. My mission is to support teams and companies in adopting innovative digital solutions that transform processes, create concrete value, and propel their growth to new heights.

EDUCATION

English Course

Duke Language School Bangkok

📅 05/2025 - 09/2025 📍 Bangkok

- English Language Courses

BTS in Building Construction (Apprenticeship)

CFA BTP

📅 2019 - 2021 📍 Blois - Cazy

- Apprenticeship program at CFA BTP Blois - Cazy Guillaume

Professional Baccalaureate in Heritage Building Intervention (Apprenticeship)

CFA BTP

📅 2017 - 2019 📍 Blois - Cazy Guillaume

- Apprenticeship program at CFA BTP Blois - Cazy Guillaume

CAP Masonry (Apprenticeship)

CFA BTP

📅 2015 - 2017 📍 Blois - Cazy

- Apprenticeship program at CFA BTP Blois - Cazy Guillaume

CERTIFICATIONS

Driving License B, AM

LANGUAGES

English

Intermediate



French

Native Language



TOOLS

Canva

Microsoft Office

Capcut

GitHub

ChatGPT

ADDITIONAL SKILLS

HTML

CSS

JavaScript

Proactive

Team Management

Multitasking

Motivated

Digital Marketing

Stress Resilience

Artificial Intelligence

AI Agent

PROJECTS

KR GLOBAL SOLUTIONS LTD (Partner)

📅 03/2025 📍 France

- Digital solutions, automation, website, e-commerce.

Transportation Company (Partner)

📅 2021 - 2024 📍 Paris, France

- Managed fleet operations and client disputes, optimized delivery routes, and negotiated pricing agreements.

Felizbella Cosmetic (Partner)

📅 04/2025 📍 Paris, France

- Launched a cosmetic brand in e-commerce, focusing on SEO, Ads, and digital marketing strategies.

Wash Center

📅 2022 - 2023 📍 Paris, France

- Initiated and developed the project, managed all aspects including digital marketing, planning organization, and supplier negotiations.

Restaurant Le Kin Di Thaï (Partner)

📅 2022 - 2024 📍 Saint Michel Sur Orge, France

- Operated a fast-casual Japanese/Thai restaurant.

PROFESSIONAL EXPERIENCE

Technical Sales Representative

Murprotec

📅 09/2023 - 01/2024 📍 Servon, France

- Field sales technician, B2C appointments, after-sales service, customer relations.

Technical Sales Representative

Ctbj

📅 08/2022 - 07/2023 📍 Grigny, France

- Field sales technician, B2C appointments, after-sales service, customer relations, field prospecting.

Order Picker

Darty Fnac

📅 01/2022 - 04/2022 📍 Wissous, France

- Handled picking, scanning, packing, and logistics operations.

Order Picker

Geodis

📅 11/2021 - 12/2021 📍 Lisses, France

- Managed receiving, sorting, preparation, and shipping of packages.

Mason

CAZY GUILLAUME

📅 07/2021 - 10/2021 📍 France

- Worked in construction handling blocks, bricks, and formwork; skilled in blueprint reading and project monitoring, handled estimates.