

THEUILLOON RAPHAEL

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☆ www.rthportofolio.com

SUMMARY

With a strong background in technical sales and business management, I am passionate about AI and digital solutions. My mission is to support teams and companies in adopting innovative digital solutions that transform processes, create concrete value, and propel their growth to new heights.

EDUCATION

English School

Duke Language School Bangkok

05/2025 - 09/2025 Bangkok

- English Language School

BTS in Building Construction (Apprenticeship)

CFA BTP

2019 - 2021 Blois - Cazy

- Apprenticeship program at CFA BTP Blois - Cazy Guillaume

Professional Baccalaureate in Heritage Building

Intervention (Apprenticeship)

CFA BTP

2017 - 2019 Blois - Cazy Guillaume

- Apprenticeship program at CFA BTP Blois - Cazy Guillaume

CAP Masonry (Apprenticeship)

CFA BTP

2015 - 2017 Blois - Cazy

- Apprenticeship program at CFA BTP Blois - Cazy Guillaume

CERTIFICATIONS

Driving License B, AM

LANGUAGES

English

Intermediate



French

Native Language



TOOLS

Canva Microsoft Office Capcut GitHub ChatGPT

ADDITIONAL SKILLS

HTML CSS JavaScript Team Management Multitasking

Motivated Digital Marketing Stress Resilience

Artificial Intelligence Low Code CRM SEO Shopify

Votre compétence

PROFESSIONAL EXPERIENCE

Technical Sales Representative

Murprotec

09/2023 - 01/2025 Servon, France

- Field sales technician, B2C appointments, after-sales service, customer relations.

Technical Sales Representative

Ctbg

08/2022 - 07/2023 Grigny, France

- Field sales technician, B2C appointments, after-sales service, customer relations, field prospecting.

Order Picker

Darty Fnac

01/2022 - 04/2022 Wissous, France

- Handled picking, scanning, packing, and logistics operations.

Order Picker

Geodis

11/2021 - 12/2021 Lisses, France

- Managed receiving, sorting, preparation, and shipping of packages.

Mason

CAZY GUILLAUME

07/2021 - 10/2021 France

- Worked in construction handling blocks, bricks, and formwork; skilled in blueprint reading and project monitoring, handled estimates.

PROJECTS

KR GLOBAL SOLUTIONS LTD

(Partner)

03/2025 France

- Digital solutions, automation, website, e-commerce.

Transportation Company (Partner)

2021 - 2024 Paris, France

- Managed fleet operations and client disputes, optimized delivery routes, and negotiated pricing agreements.

Felizbella Cosmetic (Partner)

04/2025 Paris, France

- Launched a cosmetic brand in e-commerce, focusing on SEO, Ads, and digital marketing strategies.

Wash Center

2022 - 2023 Paris, France

- Initiated and developed the project, managed all aspects including digital marketing, planning organization, and supplier negotiations.

Restaurant Le Kin Di Thai (Partner)

2022 - 2024 Saint Michel Sur Orge, France

- Operated a fast-casual Japanese/Thai restaurant.