Rares Sandu



linkedin.com/in/rares-sandu



sandurares57@gmail.com



https://raressanduconstantin.github.io/ modern_portfolio/index.html



0732099792

Summary

Proactive team player with good adaptability in dynamic environments looking for professional development in the IT area.

I am a highly motivated self-taught web developer at the beginning of my career looking for a collaboration where I can put my creativity and problem-solving skills into practice.

Experience



Sales Specialist

SC ANTISEL RO SRL

Apr 2019 - Present (1 year 3 months +)

- -Achieve or exceed sales quota.
- -Provide Mass Spectrometry sales expertise with regard to market, applications and competition.
- -Conduct effective customer meetings/presentations/seminars.
- -Partner in the territory with local service and other support staff to ensure total customer solution and satisfaction.
- -Attend and support local technical shows and mass spectrometry related discussion groups.
- -Provide online/phone customer technical suppor
- -Resolve applications related technical customer escalations
- -Support workshops, user events, and other related activities to help promote Scies's quantitative solutions

Sales Specialist

Bruker Optics

Oct 2018 - Mar 2019 (6 months)

I was involved in sales, technical assistance, demonstration and training for the FT-IR, FT-NIR and Raman technology lines. Actively involved with the marketing of Bruker products, promoting the technology behind the equipment to potential customers.



Engineer Internship

HeidelbergCement

Jun 2017 - Sep 2017 (4 months)

By intensive learning the process of manufacturing cement I delivered a project at the end of the internship about materials and energy balance of the cement mill. By shadowing the process engineer during the 3 months of the internship and being involved in every aspect of the production, my attributions were:

- -assisting the cement manufacturing
- -verification of production parameters
- -assisting with maintenance work



Bartender

Arena Criente SRL

2014 - 2017 (4 years)

During the summer break between my student years I worked as a bartender at the sea side in Neptun. During this activity my customer service skills evolved along with gaining responsabilty for the administration of a bar.

Education



University POLITEHNICA of Bucharest

Master's degree, Chemical Engineering

2018 - 2020

I finished the master's degree with a grade of 10, presenting a paper entitled "Composite materials for photovoltaic devices" where I detailed the latest research and development of the state of the art for these devices.



University POLITEHNICA of Bucharest

Licentiate degree, Chemical Engineering

2014 - 2018

The project I made for the bachelor's degree was entitled "Perovskit Solar Cells", which has been an analysis of research and development of the state of the art for these devices. This was concluded by manufacturing a device for converting solar energy into electrical energy and characterizing it by various methods.

Administrative and Services Highschool ,, Victor Slavescu'', Ploiesti

High School Diploma, Mathematics and Computer Science

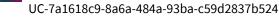
2010 - 2014

- Focus of mathematics and informatics
- HTML course
- CSS course

Licenses & Certifications



Certificate of Completion - The Complete Web Developer in 2020: Zero to Mastery - Udemy





Certificate of Completion - Advanced JavaScript Concepts - Udemy

UC-6181a3c9-2981-4fa8-859b-80b5857ddf74

Skills

Engineering • Research • Teamwork • Chemistry • Research and Development (R&D) • Materials Science • Nanotechnology • Characterization • Front-end Development • Cascading Style Sheets (CSS)