

3) Explain Descriptive analytics? it's often impossible to understand what the dalta means thousands of individual sales transactions for the latest quarter doesn't tell you the average amount customers spent or whether total sales were higher or lower than in previous periods. Descriptive analytics is the first step in making sense of that now data. It often uses basic mathematical operations to produce sumary statistics - such as average revenue per customes. It helps companies understand what has happened to date. It tells us few tuings: i) Current business performance ii) thistorical trends iii) Strengths and weaknesses. reports, Financial metric, Social Examples: Business media engagement, surveys. 4) Explain Predictive analytics! " what night happen in future" Predictive analytics is the use of data to predict future trends and events. It was historical data to forecast potential ocenarios that can help drive strategy decisions. The predictions could be for the near future for inetance, predicting the malfunction of a piece of machinery later that day for the more distant future, such as predicting your company's cash flows for the upcoming year Examples 2) Marketing: Be harroral Targeting

