

TO: K. A. Spanew

SUBMISSION DATE

FROM: J. L. McGhee

MAY 19 ☐AUG 11 ☐JUN 30 ☐SEP 22 ☒

SUBJECT: MAVERICK SPECIALS MENTHOL - PROGRESS REPORT

GEOGRAPHY

REGION: FULL X

PARTIAL _____

(ONLY IF PARTIAL REGION CONTINUE WITH DIVISION(S) SCOPE)

DIVISION: FULL _____

PARTIAL _____

DIVISION NAME: _____ DIVISION NAME: _____ # REPS _____

DIVISION NAME: _____ DIVISION NAME: _____ # REPS _____

DIVISION NAME: _____ DIVISION NAME: _____ # REPS _____

DISTRIBUTION

DIRECT ACCOUNTS AND CHAINS HEADQUARTERED WITHIN THE REGION
(15+ STORES) STOCKING NO MAVERICK SPECIALS MENTHOL

| NAME OF ACCOUNT | IND/LOR VOLUME | NO. OF STORES | NAME OF ACCOUNT | IND/LOR VOLUME | NO. OF STORES |
|-----------------------|----------------|---------------|-----------------|----------------|---------------|
| Don & Bens | 20/2 | 20 | Sac N Pac | 75/2 | 27 |
| Western Beverage | 42/2 | 15 | ACQ/Texas | 95/3 | 15 |
| Speedy Stop | 108/4 | 29 | Lone Star | 76/3 | 37 |
| Get-N-Go | 83/2 | 44 | | | |
| Valley Shamrock | 78/4 | 17 | | | |
| Albertson's - Houston | 319/16 | 34 | | | |
| Mini Mart | 65/3 | 15 | | | |
| Nea's One Stop | 68/3 | 20 | | | |
| Shopper Mart | 80/4 | 22 | | | |

DIRECT ACCOUNTS AND CHAINS HEADQUARTERED OUTSIDE THE REGION
(15+ STORES) STOCKING NO MAVERICK SPECIALS MENTHOL

| NAME OF ACCOUNT | IND/LOR VOLUME | NO. OF STORES | NAME OF ACCOUNT | IND/LOR VOLUME | NO. OF STORES |
|-------------------------|----------------|---------------|-----------------|----------------|---------------|
| Chevron | ? | 115 | | | |
| Brooks/Bre Bros's | ? | 38 | | | |
| Eckard Drugs - S. Texas | ? | 217 | | | |
| Exxon | ? | 36 | | | |
| Phillip's 66 | ? | 27 | | | |
| Star Enterprise | ? | 79 | | | |
| Walgreen's | ? | 177 | | | |
| | | | | | |
| | | | | | |

82253362