

TO: K. A. Sparrow
 FROM: J. L. McGinnis
 SUBJECT: MAVERICK SPECIALS MENTHOL - PROGRESS REPORT

SUBMISSION DATE

MAY 19 AUG 11
 JUN 30 SEP 22

GEOGRAPHY

REGION: FULL PARTIAL

(ONLY IF PARTIAL REGION CONTINUE WITH DIVISION(S) SCOPE)

DIVISION: FULL PARTIAL

DIVISION NAME: _____ DIVISION NAME: _____ # REPS _____

DIVISION NAME: _____ DIVISION NAME: _____ # REPS _____

DIVISION NAME: _____ DIVISION NAME: _____ # REPS _____

DISTRIBUTION

DIRECT ACCOUNTS AND CHAINS HEADQUARTERED WITHIN THE REGION

(15+ STORES) STOCKING NO MAVERICK SPECIALS MENTHOL

NAME OF ACCOUNT	IND/LOR VOLUME	NO. OF STORES	NAME OF ACCOUNT	IND/LOR VOLUME	NO. OF STORES
Don & Bens	26/2	20	Sac N Pac	75/2	27
Western Beverage	42/2	15	ACO/Texaco	95/3	15
Speedy Stop	106/4	29	Lone Star	76/3	37
Get-N-Go	62/2	44			
Valley Shamrock	78/4	17			
Albertson's - Houston	319/16	34			
Mini Mart	65/3	15			
Neal's One Stop	69/3	20			
Shopper Mart	80/4	22			

DIRECT ACCOUNTS AND CHAINS HEADQUARTERED OUTSIDE THE REGION

(15+ STORES) STOCKING NO MAVERICK SPECIALS MENTHOL

NAME OF ACCOUNT	IND/LOR VOLUME	NO. OF STORES	NAME OF ACCOUNT	IND/LOR VOLUME	NO. OF STORES
Chevron	?	115			
Brookshire Bro.'s	?	38			
Eckerd Drugs - S. Texas	?	217			
Exxon	?	38			
Phillip's 66	?	27			
Star Enterprise	?	70			
Walgreen's	?	177			

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