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## STOUT INDUSTRIES, INC.

6425 W. FLORISSANT AVE., ST. LOUIS, MO. 63136 • (314) 385-2280

## PROPOSAL

TO Lorillard Corporation  
 ADDRESS 666 Fifth Avenue  
 CITY New York  
 STATE New York 10103  
 Attn: Mr. Robert Kennedy

FOR Metal "Pack" Plaque  
 DATE October 16, 1987  
Mr. A. D. Steinberg  
 YOUR REPRESENTATIVE

*It is our pleasure to propose the following:*

ITEM: Harley Davidson Metal Plaque SIZE: 17½ x 23½"  
 MATERIAL: STEEL  ALUMINUM  OTHER  GAUGE .025"

COLORS: Transparent gold, opaque black, white and orange  
 BASE COLOR Aluminum SINGLE FACE  DOUBLE FACE

HOLES: YES  NO  NUMBER OF 4  
 CORNERS: ROUND  SQUARE  ANGLE  CUT TO SHAPE

EDGES: HEMMED  CURLED  EMBOSSED  BEADED BORDER   
 STAMP FRAME  RIGHT ANGLE BEND  BACK FRAME

PACKING: PER CARTON 10 PER CRATE \_\_\_\_\_ PER BUNDLE

OTHER: Price is based on reproduction of customer supplied "Pack" box.

Tooling: Form die, brass emboss die to achieve detail on eagle.

QUANTITIES: 500 Plaques One time tooling @ \$3,015.00

PRICE: \$9.18 each Steel tips \$1,045.00

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BILLING:  BILL AS MANUFACTURE.  BILL AS SHIP FOR.  6 MOS.  12 MOS.

WAREHOUSING:  SHIP IMMEDIATELY.  6 MOS. WHSE.  12 MOS. WHSE.

DROP SHIPPING: \_\_\_\_\_ PER SHIPMENT.

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## CONDITIONS:

PRICES QUOTED HEREIN ARE BASED ON CURRENT COSTS AND ARE FOR IMMEDIATE ACCEPTANCE.

\*These prices will be updated periodically, from date of order, to reflect changes in material and labor costs.

Prices and terms quoted herein are not subject to verbal changes unless confirmed in writing by the home office of this company in ST. LOUIS, MO. All contracts for delivery are contingent upon fires, strikes or other causes beyond our control.

Purchaser agrees to accept overrun or underrun to the extent of 10% of the quantity ordered.

Any taxes or governmental charges which the seller may be required to pay or collect upon the production, sale, storage, or delivery, under any existing or future law shall be for the account of the buyer who shall promptly pay the amount hereof to the seller upon demand.

F.O.B. ST. LOUIS, MISSOURI. Shipments via truck shipped freight collect.

A 15% service charge will be added to freight costs for all prepaid shipments involving 5 or more pieces.

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TERMS — NET 10 DAYS

A service charge of 1½% per month will be applied to all unpaid balances over 30 days.

STOUT  
INDUSTRIES, INC.