

ASSIGNMENT - 10

Define Cash conversion cycle:-

The Cash conversion cycle (CCC) is a metric that measures that time (in days) it takes for a company to convert its instruments in inventory and other resources into cash flows from sales. It reflects the efficiency with which a company manages its working capital. The CCC helps a company understanding how long each dollar invested in operations is tied up before it is converted into cash.

The formula for the Cash conversion cycle is

$$CCC = \text{Days Inventory outstanding (DIO)} + \text{Days sales outstanding (DSO)} - \text{Days payables outstanding (DPO)}$$

Key Components

Day Inventory Outstanding (DIO):-

The average number of days the company takes to turn its inventory into sales. A lower DIO indicates efficient inventory management.

$$DIO = \frac{\text{Average Inventory}}{\text{Cost of Good sold [COGS]}} \times 365$$

Day Sales Outstanding (DSO) :-

The average number of days it takes the company to collect payment after making a sales. A lower DSO means the company is collecting payments from customers quickly.

$$DSO = \frac{\text{Accounts Receivable}}{\text{Total Credit Sales}} \times 365$$

Days Payable Outstanding (DPO) :-

The average number of days the company takes to pay its suppliers after receiving inventory.

A higher DPO is generally better for cash flow as the company can hold onto its cash longer.

$$DPO = \frac{\text{Accounts Payable}}{\text{COGS}} \times 365$$

Glenn