

Assignment - 8

Explain about Negative working Capital and in what perspective it will be good, why?

Working Capital is company's current liabilities exceed its current assets it results in negative working capital. Negative working Capital is not always adverse for a business it shows that a business can sell inventory more efficiently and use revenue before settling supplier payments.

When negative working capital can be good

Cash - Flow Efficient Business
companies with strong cash flow and low reliance on inventory can benefit from negative working capital

For example, retail businesses often receive cash from customers up front but time before they need to pay suppliers. This means they didn't need a lot of working capital and they may deliberately run with negative working capital.

Fast Turnover Industries.

Business with quick inventory turnover and short-term sales cycles. Such as fast food chains and e-commerce platforms can operate with negative working capital. They receive payments from customers quickly (sometimes before delivering goods) but suppliers are paid on credit terms creating a situation where liabilities temporarily exceed assets.

Supplier financing:-

Companies may intentionally extend their payments terms with suppliers using this! Credit as a form of keep less cash or working capital on hand while still fulfilling operations. Essentially

The business is using suppliers
to finance operations rather
than its own capital.

Why negative working capital can be
Beneficial

Lower financing Need.

Companies with negative
working capital don't need to raise
or hold as much cash for
operations reducing borrowing or capital
costs

Higher Efficiency:

it can reflect operational
efficiency, especially in industries
where goods are sold quickly and
payments are delayed to suppliers

Focus on core activities

Firms can allocate their
resources to more productive areas
like expansion or innovations, instead
of tying up cash in working capital