

NCA ENTREPRENEUR

ROHITH SARAVANAN

SEARCH START

February 2022

REGION

United States

LANGUAGES

English Tamil, Hindi, Farsi

20 Years of
Experience

LEADERSHIP STYLE

- Servant leader that believes in coaching teams to achieve excellence.
- Unique style combines inspirational leadership along with humility, a commanding presence, and a calming demeanor.
- Positively influencing leaders at different levels of the healthcare system and within the community

CORE FOCUS

Healthcare Service Industry

EDUCATION

- Executive Masters in Business Administration (**EMBA**) – State University of New York – Buffalo
- Post-doctoral training in Family Medicine (**Board Certified**) – University at Buffalo
- Medical Doctorate (**MD**) – St. George's University
- Bachelors in Life Sciences (**BSc**) – McMaster University



SKILLS

EXPERIENCE / EXPERTISE

- Delivered complex, business transforming projects that improved overall operations, KPI for financial and operational excellence.
- Recruited multiple executives into linchpin positions within large organizations
- Served as a board/committee member at many local organizations including an ACO, DSRIP PPS, and several non-profits.
- Consulted for payors on issues such as population health, managed care organizational structure, value-based payment systems, utilization management and health data analytics.
- Proven track record of growing volume, developing businesses, building relationships, achieving shared vision, creating operational & financial efficiencies, and service to the community.

ACHIEVEMENTS

- Direct oversight over 200+ physicians and 1000+ employees at 2 hospitals with a combined budget of over \$1.3 Billion.
- M&A work with urgent care build and subsequent exit to a strategic buyer.
- Building a FQHC from the ground up, negotiating contracts, creating affiliations and setting up wrap around services
- Developed the OB hospitalist and Pediatric hospitalist service lines.
- Improved market position into a market leader in West Texas in a highly complex and competitive environment within 2 years.

➤ For further information about Dr. Saravanan please contact: rohith.saravanan@novastone-ca.com