

NCA ENTREPRENEUR

WILLIAM HUNNAM

SEARCH START

September 2021

REGION

United Kingdom

LANGUAGES

ΕN

25 Years of Experience

SELECT EXPERIENCE

INDUSTRIES

Search core;

- Engineering services
- Light manufacturing

Opportunistic;

Robotics and automation

EDUCATION

- Cambridge Judge Business School, Executive MBA (2010)
- Northumbria University, BEng Marine and Mechanical Engineering (2006)
- **SHELL** Engineering Superintendent, managing four assets with full safety, budget and engineering oversight.
- **AKOMA MINERALS** CEO of mining explorations business in DRC, backed multi-family office.
- **FIRST AFRICA GOLD** Interim CEO to execute intensive drilling program, again multi-family office backed.
- **CAPRO** One of three Founding Partners of corporate advisory firm.
- ORBITT Co-Founded successful fintech investment platform, matching investors to investment opportunities.



SKILLS

LEADERSHIP

- Lean management approach with heavy focus on execution and continuous improvement.
- Open flat management style encouraging individual responsibility, empowering strong teams to deliver.
- Managed budgets of \$15+ m pa and teams of 150+ people.

GROWTH / M&A

- Deep experience across investment management and transaction advisory, gained whilst running portfolio businesses for a family office and as Founding Partners of an advisory firm.
- For his own fintech business, successfully completing three funding rounds, raising both equity and debt from Angel investors, VC's and strategic partners.
- Experience worked across equity, structured term debt, asset finance, working capital and trade finance transactions.

ENGINEERING CREDENTIALS

- BEng Mechanical Engineering
- Extensive industrial engineering training courses
- Consulting projects completed for blue chip clients
- Strong network within engineering industry



For further information about Rania please contact: will.hunnam@novastone-ca.com