

SHIELD INSURANCE









HOME

GENERAL VIEW

SALES MODE ANALYSIS

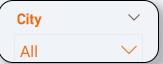
AGE GROUP ANALYSIS



General View



Month	\ \ \ \ \
All	~ ,









154M

Apr 2023



Total Revenue

131.7MY LM: (Blank) (+Infinity%)



Total Customers

3787 LM: (Blank) (+Infinity%)



DRG

4.39M LM: (Blank) (+Infinity%)



DCG

126.23 LM: (Blank) (+Infinity%)



Split by Age Group

City	×)
All	<u> </u>

Revenue and Customer Split by City and Age group



Policy_id	×)
All	∨

Age Grou
All





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Age Group	Total_Customers	Total_revenue ▲
18-24	2239	30.7M
25-30	3407	61.5M
51-65	2792	156.9M
65+	2069	193.8M
41-50	5357	210.6M
Total	26841	989.3M

Customers Segmentation by City and Age Group		
City	Total_Customers	Total_revenue
⊕ Chennai	2966	106.3M
⊞ Delhi NCR	11007	401.6M
⊞ Hyderabad	4340	160.5M
⊞ Indore	2096	81.3M
⊞ Mumbai	6432	239.5M
Total	26841	989.3M



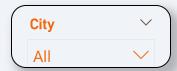
DRG: Daily Revenue Growth DCG: Daily Customer Growth LM: Last Month



Sales Analysis















Total Revenue

131.7M
LM: (Blank) (+Infinity%)



Total Customers

3787 LM: (Blank) (+Infinity%)



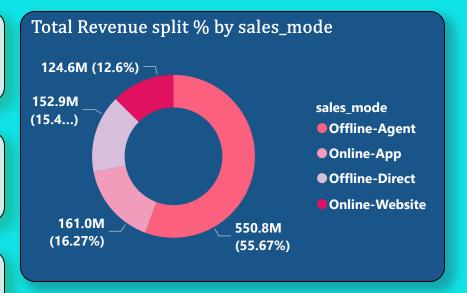
DRG

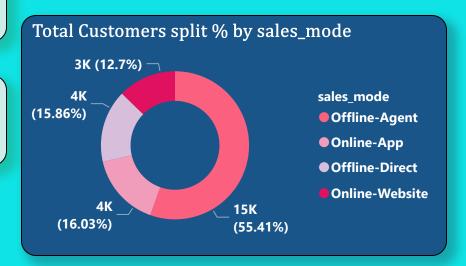
4.39M LM: (Blank) (+Infinity%)

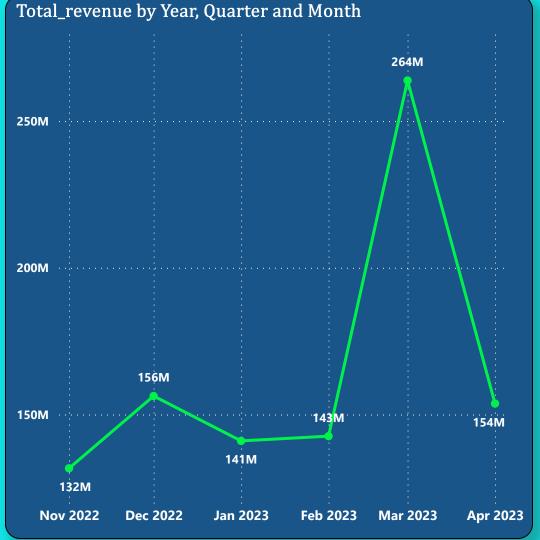


DCG

126.23 LM: (Blank) (+Infinity%)









DRG : Daily Revenue Growth DCG : Daily Customer Growth LM : Last Month



Age Group Analysis

Month		\ \ \ \
	All	· /

Age Group vs Policy

Age Group Total Customers

Preference

18-24

25-30

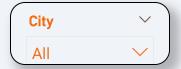
31-40

41-50

51-65

65+

Total









11.0K



Total Revenue

131.7M LM: (Blank) (+Infinity%)



3787~ LM: (Blank) (+Infinity%)

DRG

4.39MY LM: (Blank) (+Infinity%)

DCG

126.23 LM: (Blank) (+Infinity%)

Age Group Vs Sales Mode (Total Customer) Age Group Offline-Offline-Online-Online-Website Direct **Agent** App 18-24 1283 240 393 323 25-30 1921 612 493 381 31-40 5914 1635 1868 1560 41-50 3019 842 817 679 51-65 1596 439 430 327 **Total** 14873 4256 4302 3410

2239

3407

10977

5357

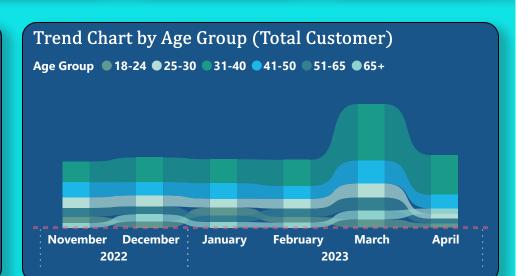
2792

2069

26841

Age Group vs Expected Settlements

Age Group Sum of Estimates 18-24 ₹ 42.5M 25-30 ₹ 89.8M ₹ 516.8M 31-40 41-50 ₹ 338.3M 51-65 ₹ 259.3M 65+ ₹ 331.8M Total ₹ 1,578.4M



3.4K

5.4K







DRG: Daily Revenue Growth DCG: Daily Customer Growth LM: Last Month



18-24

25-30



