Karan Raturi

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EDUCATION

The University of Texas at Dallas, Texas

Master of Science, Business Analytics and Artificial Intelligence

Aug 2023 - May 2025 **GPA 3.71**

Guru Gobind Singh Indraprastha University, India Aug 2018 - Aug 2021 Bachelor of Business Administration

GPA 3.50

TECHNICAL SKILLS

- PROGRAMMING: Python (NumPy, Pandas, Seaborn, scikit-learn, TensorFlow), R, SQL, C++, HTML
- TOOLS: Power BI, Tableau, Microsoft Excel (Pivot Tables, VLOOKUP), Adobe Analytics, Google Analytics, Stata
- DOMAIN KNOWLEDGE: Predictive Analytics, Prescriptive Analytics, Marketing Web Analytics, A/B Testing, Cloud Computing
- CERTIFICATIONS: Introduction to MongoDB, Advanced Google Analytics, AWS Cloud Practioner
- SKILLS: Data Management, Data Engineering, Data Modeling, Data Visualization, Business Analysis

PROFESSIONAL EXPERIENCE

Doon Star Public School, India

Aug 2021 – Aug 2023

Data Analyst

- Optimized data-driven solutions to streamline administrative operations, reducing overhead costs by \$1,000 per quarter through data analysis.
- Improved data integrity by 20% by leveraging data auditing tools to identify and eliminate redundancies within school records, enhancing data accuracy.
- Increased financial planning accuracy by 15% by analyzing expenditure data and providing actionable insights for budget.

Relocatte, India

Jun 2020 - Sep 2020

Management Trainee

- Collaborated with the operations and sales teams to streamline daily activities, leading to a 30% reduction in pending tickets.
- Identified expansion opportunities of business operations and collected relevant data of 75% of prospects.

ACADEMIC PROJECTS

Gardein Sales Performance & Market Strategy

- Modeled product sales using logistic regression, identifying flavor, size, and form combinations that drive performance.
- Segmented regional trends via clustering, highlighting growth opportunities for health-focused SKUs.
- Market recommended region-specific product strategies to boost market share and reduce underperforming inventory.

Data Insights from Google Merchandise Store

- Analyzed key KPIs in Google Analytics to uncover a 68% YoY revenue increase, driven by a 60% rise in conversion rate and 20% growth in sessions.
- Identified a 210% spike in tablet usage and recommended UX enhancements to improve mobile engagement.
- Flagged a 73% bounce rate increase in email traffic and proposed checkout and email optimizations to reduce drop-offs.

Credit Card Approval Prediction

- Developed a machine learning model to predict the likelihood of credit card approval for an applicant given 21 predictors.
- Applied various machine learning algorithms such as Logistic Regression, Support Vector Machine (SVMs), Random Forest Classifier and k-Nearest Neighbors using scikit-learn to optimize accuracy and reliability to 95%.

Car Sales Price Prediction

- Developed a sales price prediction model using an artificial neural network with TensorFlow Sequential and Dense layers.
- Conducted data collection, cleaning, and feature engineering to improve model accuracy and achieved an adjusted R² score of 0.8.

ORGANIZATIONAL AND VOLUNTEER EXPERIENCE

Comet Cupboard. The University of Texas at Dallas

Feb 2024 – May 2025

• Volunteered 40+ hours an on-campus student-led initiative, dedicated to helping students achieve academic success by alleviating their food insecurity challenges.

Cygnus, MAIMS

Aug 2019 – Aug 2021

 Directed and successfully coordinated a team of 15+ individuals for multiple campus fashion parades, achieving a 100% event execution rate with exceptional results.

Kind Beings, Delhi Feb 2019 - Aug 2021

- Engaged in NGO-led citywide cleanliness and donation drives, covering over 50% of the area.
- Participated in weekly stray animal feeding drives, contributing to the nourishment of over 100 animals per week.