

Certificate of Course Completion

Raul Coello

has successfully achieved student level credential for completing the Discovering Entrepreneurship course.

The student was able to proficiently:

- *Explain entrepreneurial vision and goals.*
- *Describe the entrepreneurial mindset.*
- *Describe the high-level process of becoming an entrepreneur.*
- *Explain how to use frameworks to pursue an entrepreneurial venture.*
- *Explain how to research potential business opportunities.*
- *Explain competitive analysis and its importance in pursuing business opportunities.*
- *Explain how to use a vision statement, mission statement, and goals to pursue an entrepreneurial venture.*
- *Explain how to develop pitches to meet the needs of various audiences and goals.*



Scan to Verify

Lynn Bloomer

Lynn Bloomer
Director, Cisco Networking Academy