

Certificate of Course Completion

Raul Coello

has successfully achieved student level credential for completing the *Discovering Entrepreneurship* course.

The student was able to proficiently:

- Explain entrepreneurial vision and goals.
- Describe the entrepreneurial mindset.
- Describe the high-level process of becoming an entrepreneur.
- Explain how to use frameworks to pursue an entrepreneurial venture.
- Explain how to research potential business opportunities.
- Explain competitive analysis and its importance in pursuing business opportunities.
- Explain how to use a vision statement, mission statement, and goals to pursue an entrepreneurial venture.
- Explain how to develop pitches to meet the needs of various audiences and goals.



Scan to Verify

Lynn Bloomer

Lynn Bloomer
Director, Cisco Networking Academy