

RAUL J. SOLA NAVARRO

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EDUCATION

Baruch College, Zicklin School of Business | New York, NY | **MS in Business Analytics** | GPA: 3.71 12/26

- **Leadership:** Student Ambassador, Event Coordinator (Data Science and Analytics Society)

University of Puerto Rico | San Juan, PR | **BBA in Accounting** | GPA: 3.01 12/14

- **Leadership:** Business School Student Council, President

EXPERIENCE

Texas Instruments | Dallas, TX (In-Person) and New York, NY (Remote) 01/15 – 02/25

Offloads Demand Manager

03/24 – 02/25

- Improved enterprise forecasting model for supply buffers, optimizing supply signals and reducing build requirements by 25%, while simultaneously minimizing excess inventory risk by more than \$100M and alleviating fab capacity constraints.
- Deep understanding of planning led to identifying and resolving critical gaps in bridge-builds, preventing over 50 unique stockouts and avoiding over \$5M in revenue plus potential negative client experience.
- Streamlined buffer monitoring through statistical modeling-driven outlier analysis, improving mix accuracy by 50% and helping to achieve manufacturing goals and timeline which saved over \$25M operating expenses.

Demand Manager

03/23 – 02/24

- Led inventory strategies for a \$1.5B product line, reducing excess inventory while building critical buffers.
- Enhanced forecasting using SQL and SAP reports, increasing forecast accuracy and improving OTD from 85% to 90+%.
- Contributed to a roadmap fab transition, refining capacity and project readiness processes.

Senior Business Planner

01/21 – 02/23

- Drove global planning for \$200M portfolio, sustained 90% OTD, and resolved distribution issues for key customers.
- Selected as super-user and tester for new processes and provided essential feedback for system improvements.

Strategic Planner

01/18 – 12/20

- Streamlined inventory management for a \$6M+ portfolio, maintaining stockouts to <1% and reducing excess inventory by 10% through data-driven forecasting and strategic sourcing via effective supplier-vendor collaboration.
- Implemented a global PR process integrating SharePoint and SAP to reduce cycle time by 2 days and improve ease of use.

Leadership Rotational Program

01/15 – 12/17

- **Pricing Specialist:** Developed pricing strategies for a \$50M customer base, enhancing market competitiveness and accuracy, which lead to increased margins of 10%+ for several automotive and medical accounting and improving win-rates by 5%+.
- **Financial Analyst:** Built financial models and streamlined revenue tracking processes for \$500M business unit, improving forecasting accuracy by a few percentage points and enabling leadership to identify \$10M+ in cost savings.
- **Management Accountant:** Automated the cost allocation process with Excel macros, reducing monthly closing by 1 day by building dependency from other departmental accountants and maintaining 100% accuracy.

LEADERSHIP & VOLUNTEER ACTIVITIES

Crunch Fitness | New York, NY | **Personal Trainer** 10/25 – Present

City Tutors | New York, NY | **Mentor** 09/25 – Present

Lean Systems Consulting | New York, NY | **Business Development Manager** 03/25 – Present

Reading Partners | Dallas, TX and New York, NY | **Tutor** 03/15 – Present

Training Facilitator and Operations SME | Dallas, TX | **Texas Instruments** 01/21 – 02/25

Mi Escuelita Preschool | Dallas, TX | **Board Member** 05/20 – 10/20

Toastmasters International | Dallas, TX | **VP of Membership** 01/20 – 10/20

SKILLS

Experienced in: Advanced Excel (Pivot Tables, formulas, index), SQL, Python, PowerPoint, SAP, Spotfire, Business Objects

Studied: Lean Six Sigma (White Belt- pursuing Green), Python, SQL, R, Tableau, Power BI, R Markdown, Looker

Languages: Fluent in English and Spanish