



# **TEXAS STATE CAREER SERVICES**

**MC 4326 - Advanced Social Media and  
Analytics**

**School of Journalism and Mass  
Communication**

**Texas State University**

**Spring 2023**

**Facebook**

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# CLIENT OVERVIEW

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## MISSION

Career Services empowers the diverse Texas State community to develop their full potential and enhance their personal excellence and professional marketability by providing strategic career guidance and opportunities to connect with employers worldwide.

## SERVICES

- Career Counseling and Advising
- Career Closet
- Jobs4Cats
- Resume and Cover Letter Reviews
- Career Fairs
- Podcast

## TARGET AUDIENCE

- Texas State Students and Alumni 18-24+

# CLIENT OVERVIEW

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## SOCIAL MEDIA PRESENCE

### PLATFORMS:

- Instagram
- Facebook
- Twitter
- LinkedIn

### SOCIAL MEDIA KEY PLAYERS

- Shelby Jimenez
- Adam Hernandez

## GENERAL OVERVIEW

### INSTAGRAM

- Visually more appealing to college students and alumni.
- Uses graphics to show student achievements, helpful resources, upcoming events and so on.
- Uses interactive stories as an engagement tactic like posting polls and questions to catch their attention.



# CLIENT OVERVIEW

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## FACEBOOK



- Not very active compared to other socials as it's currently inaccessible.
- Aimed towards students but receives more engagement from alumni and parents.
- Very informative when it comes to important announcements and alumni events.

## TWITTER

- Audience are mainly students and alumni who are looking for resources.
- Intended to create posts that are fun and relevant to students.
- Content includes any coming up reminders and events.



## LINKEDIN



- Aimed towards recent graduates and those searching for a job.
- Provides students with important resources regarding their career choice.
- Great platform to build connections and connect with employers.

# PLATFORM ANALYSIS

## AUDIENCE AND COMMUNITY OVERALL

- Career Services main audience are students, alumni and parents are their secondary audience.
- Their community consists of students looking for tips to build work connections and any opportunity for employment.

## CONTENT

- Most posts are informative infographics relating to upcoming events and important updates.
- They use a lot of pictures of students and staff to try and engage more with their audience.

## TONE

- Career Services is very school spirited and they are very positive online.
- When promoting their services they are very friendly and professional.
- Their content will seem playful at times in order to interact with students.

## FREQUENCY

- Career Services only posts around 2 - 3 times a week.
- Depending on the event they will post more consistently.
- There will be times where they only have 1 post per month.

## ENGAGEMENT

- There isn't much engagement besides the decent likes and few comments.
- Most of the time there will way more likes than comments.
- A lot of their content will barely reach 10 comments, its rare if it goes above that.
- When receiving comments they tend to be positive and kind.

# PLATFORM ANALYSIS

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## STRENGTHS

- Their infographics are very informative and it helps spread the word.
- Most of their content shows dedication to Texas State by including many pictures of their many students and staff.
- When promoting events or services they always include a picture of students interacting with their services in some way.
- Their content ranges from photos to reels.

## WEAKNESSES

- Not visually appealing to audience.
- Despise their many followers, not many engage with their content.
- A lot of their content is just infographics and it makes the page look bland.
- Posting schedule is inconsistent, they post at most 3 times a month.

## OPPORTUNITIES

- Creating a better posting schedule would help with their engagement.
- Partnering with influencers or brands and doing giveaways may influence them to engage more.
- Using the live and story features to promote content and get more views that way.
- Creating content with interactive polls and questionnaires to catch the attention of the audience.

# FUTURE RECOMMENDATIONS

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## GOAL

- The goal is for Career Services to be able to grow and promote their services without overwhelming their audience.

## STRATEGIES

- Posting on a consistent schedule will help students stay on top of important events and reminders.
- Creating content with a specific theme will get the attention of their audience.
- When making those infographics they can simply summarize them and use more pictures so their audience doesn't feel overwhelmed.
- Content with interactive polls and questionnaires will help engage in views.
- Engaging with other creators and influencers can help a lot with their engagement.


## INFLUENCER RECOMMENDATION

- We believe that Texas State Career Services should partner up with more known businesses and food places such as Torchy's Tacos and Chipotle. For their sponsor we think Boko the Bobcat would be a great fit!
- As the school mascot he is a fun and playful character, the perfect candidate to spread word about Career Services especially if he's around these small businesses.
- It's a win win for both parties because having Boko work with these companies will bring in more promotions for these businesses, as well as good-standing collaborations for Career Services.



# FUTURE RECOMMENDATIONS


## SAMPLE POSTS



Texas State University Career Services

Sponsored · 🌐

Hey, Bobcats! I just told these two fellas about TXST Career Services and they wanted me to tell you to go and check it out! Tell the office that Boko sent you!



👍 Like

💬 Comment

➦ Share



Texas State University Career Services

Sponsored · 🌐


See how happy we are? This is the face you make when you get help building your resume!



👍 Like

💬 Comment


➦ Share



Texas State University Career Services

Sponsored · 🌐

Have you stopped by Career Services yet? I'm giving a fist bump to the first 10 people who show up.



👍 Like

💬 Comment

➦ Share



Texas State University Career Services

Sponsored · 🌐

It's Boko! I just wanted to stop by and let you know that I will be hanging out with TXST Career Services all week long for motivation during finals week. Come and see me!



👍 Like

💬 Comment

➦ Share

# ANALYTICS REPORT



## Facebook Analytics Report

Jan 1 - Jan 31, 2022



### Engagement



Number of  
Followers:  
4,537



Average Comments  
per day:  
0.5

Average Shares  
per day:  
0.5

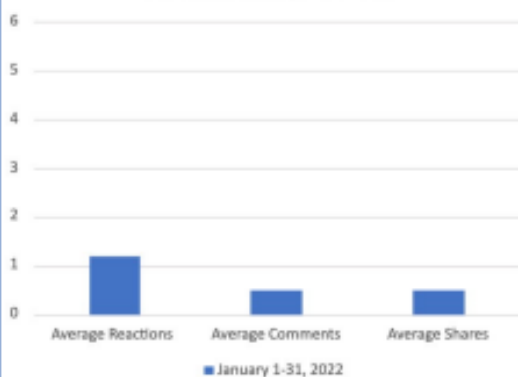


Number of  
posts:  
6

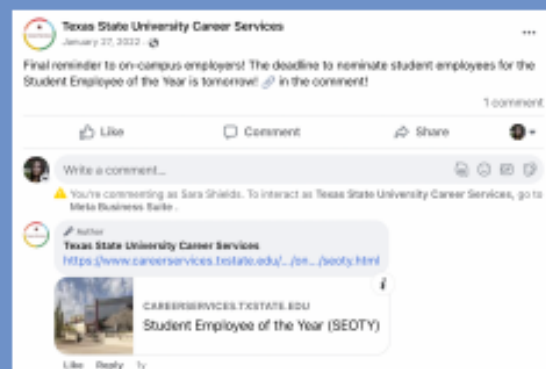
Average Reactions  
per Day:  
1.2



Average data (PER DAY)



### Top Performing Post



*based on reach*  
392

This post was a final reminder for on-campus employees about the coming up deadline to nominate student employees for the Student Employee of the Year!

# COMPETITOR ANALYSIS

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## COMPETITOR OVERVIEW

Our competitor analysis is completed by observing three separate university's own versions of career services and comparing that information with Texas State's Career Services. The three accounts all have different qualities that set them apart. For Baylor University, the content is very similar to how Texas State Career Services works, but there is a much clearer theme that allows the viewers to easily select the topic they are interested in. UT's account has a much lower follower count but has a closer focus on their post habits. Most of the services they offer consist of conversational topics and typical resume-building exercises. Texas A&M University's account has a much higher follower count and good engagement. They have a very clear theme and utilize still photography to help show what their events actually look like. However, they do not post as much, which may have viewers perceiving them as unreliable.

# COMPETITOR ANALYSIS 1



Baylor University

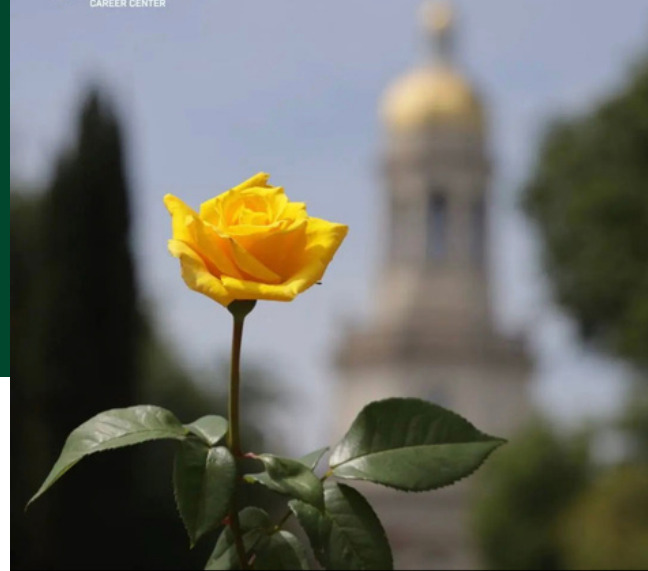
## Top Post



baylorcareercenter  
Pat Neff Hall



Baylor University  
CAREER CENTER



72 likes

baylorcareercenter Less than a month left of school!

Prepare for your summer and more by scheduling an appointment with your CSP today through Handshake

#baylor #baylorcareercenter #baylorcampus #study #bu26 #bu23 #bu24 #bu25 #baylorbears 🐻 #baylorproud #baylorfamily #sicembears #successstartshere #sicem #bayloruniversity #careercenter

April 19

**Handle:** Baylorcareercenter

**Followers:** 2,029

**Posts in April:** 8

**Average Likes:** 49

**Content-Type:** Infographics, tips and tricks, and advice on how to access their services.

## Overview

Our first competitor, Baylor's Career Center, is an account that prioritizes infographics revealing information about services that they offer. The main services that they advertise are their interview tips, resume building, and overall info on their upcoming events. If they spent more time trying to engage in the comment section with students, their account will be even more successful.



## COMPETITOR ANALYSIS 2



# TEXAS

The University of Texas at Austin

Top Post



cns careers

...

TEXAS LEADERSHIP EDUCATION AND DEVELOPMENT

**BECOME A TEAM  
MANAGER FOR 23-24**

PROJECT ADVANCE AUSTIN



Deadline to Apply is April 24, 2023



24 likes

cns careers Texas Leadership Education and Development (LEAD) is pleased to announce that applications to be a Team Manager with Project... more

April 13

**Handle:** cns careers

**Followers:** 1,294

**Posts in April:** 3

**Average Likes:** 15

**Content-Type:** Infographic style, career events, skill-building events.

**Overview** Our second competitor, University of Texas at Austin is an account that utilizes infographics to share career events and guest speaker events in specific fields. The main services they offer are ted talk style events in specific fields, general career events and internship opportunities. I would suggest, they host more large scale career exploration events and more engagement with the student body and also posting more frequently would help the account grow.

## COMPETITOR ANALYSIS 3



TEXAS A&M  
UNIVERSITY

**Handle:** tamucareercenter

**Followers:** 5,541

**Posts in April:** 2

**Average Likes:** 157

**Content-Type:** Live photography, tips and tricks, and promotional photos

**Overview:** This account has almost three thousand more followers than anything other account linked above. They prioritize actual photography showing students at their events. This seems to lend them more followers because the students can visualize themselves working with TAMU Career Services. The only downside to this account is that they have a loose post schedule, and sometimes almost go through a whole month before posting again.

### Top Post



tamucareercenter  
Aggieland



181 likes

tamucareercenter Congratulations to the ~6000 Aggies receiving their Aggie gold this week!

We are so proud of you!

#aggiering #aggienetwork #tamu

April 13