

# Package ‘VMinR’

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**Type** Package

**Title** The package contains a set of functions which are required in a ValueManager study

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**Description** The package contains a set of functions which are required in a ValueManager study.  
Importing data, simulating shares, etc.

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**Encoding** UTF-8

**LazyData** true

**RoxygenNote** 6.0.1

**Depends** R (>= 2.10)

**Imports** data.table, corrgram

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beer_data	<i>VM test data - ValuePricer "beer study"</i>
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### Description

Dataset containing the variable contents (data model) settings to perform input validation.

### Format

A list with the data of teh beer study.

**dat** A matrix of the imported dat-file

**utils\_mat** A matrix including the utilities from the dat file

**utils\_list** A list including the individual utilities from the dat file. One list element per respondent

**iaaw** A matrix including the individual awareness factors from the dat file.

**idis** A matrix including the individual distribution factors from the dat file.

**seg** A matrix containing the segment data

**weight** A vector containing the weight per respondent

**def** A list containing the values from [VD.read\\_def](#)

**pricemat\_tested** A matrix containing the prices used in the model

**pricerange\_tested** A vector containing the minimal and maximal price used in the model

**pr\_range\_mat** A matrix containing the minimal and maximal prices per SKU used in the model

**SKUs** A vector containing the SKU labels from the def-file.

**nlev** A vector containing the number of levels per attribute.

**ID** A vector containing the ID per respondent

### Examples

```
data(beer_data)
str(beer_data)
```

---

convertSSItoDesign	<i>Convert SSI like design file to dummy coding</i>
--------------------	---

---

### Description

Convert SSI like design file to dummy coding.

### Usage

```
convertSSItoDesign(df.in, no.output = FALSE, none.col = NULL, nlev = NULL)
```

**Arguments**

<code>df.in</code>	A matrix/data.frame containg the design file to be recoded.
<code>no.output</code>	not used
<code>none.col</code>	not used
<code>nlev</code>	A string value with the path to the DEF file to import.

**Value**

A data.frame of the recoded dummy design

**Author(s)**

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

**Examples**

```
nlev <- VMinR$VDdata$nlev
basecase <- VMinR$basecase

basecase_dummy_2 <- as.matrix(cbind(convertSSitoDesign(basecase, nlev = nlev), 0))
```

---

<code>correlation_HeatMap</code>	<i>Correlation heatmap</i>
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**Description**

Calculates correlation heatmap and MDS coordinates for ValuePricer projects.

**Usage**

```
correlation_HeatMap(input_file = NULL, sepOUT = ";", decOUT = ",",
  usedraws = FALSE, clustered = FALSE)
```

**Arguments**

<code>input_file</code>	the path to the heatmap input file. A specific file which contains all the necessary information. (See VM sharepoint)
<code>sepOUT</code>	separator for output csv-files - default = ";"
<code>decOUT</code>	decimal sign for output csv-files - default = ","
<code>usedraws</code>	A boolean variable indicating whether DRAWS should be used as well or not - default = FALSE
<code>clustered</code>	A boolean variable indicating whether clustered heatmaps should be calculated or not - default = FALSE

**Value**

A list including 23 elements

input_file	the path to the heatmap input file.
cor	A matrix of the correlations for the scenario specified in the input file.
cor_draws	A matrix of the correlations for the scenario specified in the input file based on the DRAWS. If <code>usedraws == TRUE</code>
cor_clustered	A matrix of the correlations for the scenario specified in the input file for the CLUSTERS. If <code>clustered == TRUE</code>
cor_draws_clustered	A matrix of the correlations for the scenario specified in the input file for the CLUSTERS based on the DRAWS If <code>usedraws == TRUE</code> and <code>clustered == TRUE</code>
base_sim	A vector with the unweighted aggregated shares for the scenario specified in the input file.
base_sim_draws	A vector with the unweighted aggregated shares for the scenario specified in the input file based on the DRAWS. If <code>usedraws == TRUE</code>
draws	A matrix containing the draws used for the study
utls	A matrix containing the utilities used for the study
Xbeta	$X * \text{beta matrix (utility sums)}$ .
Xbeta_draws	$X * \text{beta matrix for the draws (utility sums)}$ . If <code>usedraws == TRUE</code>
Xbeta_clustered	$X * \text{beta matrix (utility sums)}$ . If <code>clustered == TRUE</code>
Xbeta_draws_clustered	$X * \text{beta matrix for the draws (utility sums)}$ . If <code>usedraws == TRUE</code> and <code>clustered == TRUE</code>
brand_list	A list with one item per cluster containing the respectiv indicies for the SKUs of the clusters.
MDS_coord	A matrix containing the MDS coordinates
MDS_coord_draws	A matrix containing the MDS coordinates for DRAWS. If <code>usedraws == TRUE</code>
MDS_coord_clustered	A matrix containing the clustered MDS coordinates. If <code>clustered == TRUE</code>
MDS_coord_draws_clustered	A matrix containing the clustered MDS coordinates for DRAWS. If <code>usedraws == TRUE</code> and <code>clustered == TRUE</code>
SKUlabels	A vector with the SKU labels passed by the input file.
ClusterLabels	A vector with the cluster labels passed by the input file.
prices	A matrix containing the prices used in the model.
simPrices	A vector containing the prices used for the heatmap calculation.
simSKUs	A vector with the SKU indicies used for the heatmap calculation.

**Author(s)**

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

## Examples

```
## Not run:
heat <- correlation_HeatMap("Input_DUMMY.txt",
                             usedraws=FALSE,
                             clustered = FALSE,
                             sepOUT=" ",
                             decOUT=".")

## End(Not run)
```

---

get_DriverData	<i>Import ValueDriver data and definitions</i>
----------------	--

---

## Description

Imports the dat/def files for a ValueDriver study and extracts the relevant information.

## Usage

```
get_DriverData(dat_file = NULL, def_file = NULL, nlev = NULL,
               none = TRUE)
```

## Arguments

dat_file	A string value with the path to the DAT file to import.
def_file	A string value with the path to the DEF file to import.
nlev	A vector indicating the number of levels per attribute
none	A boolean variable indicating whether NONE is included in the dat file or not - default = TRUE

## Value

A list including elements

dat	A matrix of the imported dat-file
utils_mat	A matrix including the utilities from the dat file
utils_list	A list including the individual utilities from the dat file. One list element per respondent
seg	A matrix containing the segment data
weight	A vector containing the weight per respondent
def	A list containing the values from <a href="#">VD.read_def</a>
nlev	A vector containing the number of levels per attribute.
nseg	A variable indicating the number of segments in the dat file
ID	A vector containing the ID per respondent
RLH	A vector containing the root likelihood (RLH) from the HB estimation per respondent.
check1	check if the extracted info is consistent with the dat file (number of segments)
check2	check if the extracted info is consistent with the dat file (number of total levels)

**Author(s)**

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

**Examples**

```
## Not run:
VDdata <- get_DriverData(dat_file = "TEST_timtim_gew.dat",
                        def_file = "TEST_timtim_gew.def",
                        nlev = c(4, 6, 4, 2, 2, 2, 2, 2, 2, 2, 5, 5, 5, 5, 5, 5),
                        none = TRUE)

str(VDdata)

## End(Not run)
```

---

get\_PricerData

---

*Import ValuePricer data and definitions*


---

**Description**

Imports the dat/def files for a ValuePricer study and extracts the relevant information.

**Usage**

```
get_PricerData(dat_file = NULL, def_file = NULL, nseg = NULL,
               none = TRUE)
```

**Arguments**

dat_file	A string value with the path to the DAT file to import.
def_file	A string value with the path to the DEF file to import.
nseg	An integer indicating the number of segments in the dat-file
none	A boolean variable indicating whether NONE is included in the dat file or not - default = TRUE

**Value**

A list including elements

dat	A matrix of the imported dat-file
utils_mat	A matrix including the utilities from the dat file
utils_list	A list including the individual utilities from the dat file. One list element per respondent
iaw	A matrix including the individual awareness factors from the dat file.
idis	A matrix including the individual distribution factors from the dat file.
seg	A matrix containing the segment data
weight	A vector containing the weight per respondent
def	A list containing the values from <a href="#">VD.read_def</a>

pricemat_tested	A matrix containing the prices used in the model
pricerange_tested	A vector containing the minimal and maximal price used in the model
pr_range_mat	A matrix containing the minimal and maximal prices per SKU used in the model
SKUs	A vector containing the SKU labels from the def-file.
nlev	A vector containing the number of levels per attribute.
ID	A vector containing the ID per respondent

**Author(s)**

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

**Examples**

```
## Not run:
beer_data <- get_PricerData(dat_file = "beer_study.dat",
                           def_file = "beer_study.def",
                           nseg = 42,
                           none = TRUE)

str(beer_data)

## End(Not run)
```

---

hello

*Hello, World!*

---

**Description**

Prints 'Hello, world!'.

**Usage**

```
hello()
```

**Examples**

```
hello()
```

---

readCHO	<i>Read Sawtooth CHO file</i>
---------	-------------------------------

---

### Description

Reads the Sawtooth CHO file

### Usage

```
readCHO(fileIN, progress = TRUE)
```

### Arguments

fileIN	A string with the file name to be imported incl. path (if necessary)
progress	A boolean variable indicating if progress bar should be displayed - default TRUE; set to FALSE if less than 50 cases to read.

### Value

A list including elements

fileIN	A string which returns the input file name
choIN	A matrix containing the raw imported cho-file
ind_info	A matrix (one line per respondent) containing the info of the first line per respondent of the Sawtooth cho-file
nconc	A list (one list element per respondent) containing vectors (length: ntasks) of the numbers of concepts per task. (Can vary per task, e.g. ACBC)
choice	A list (one list element per respondent) of vectors (length: ntasks) containing the choices per task.
design	A matrix containing the plain experimental design; no version, task or concept information included
design_out	A matrix: design to be used in e.g. writeCHO; 1st column: sequential version number; 2nd column: ID; 3rd column: task; 4th column: concept; 5th column ++: design
ID	A vector containing the IDs

### Author(s)

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

### Examples

```
## Not run:
choIN <- readCHO("example.cho")

## End(Not run)
```



---

readDAT	<i>Read Sawtooth DAT file</i>
---------	-------------------------------

---

## Description

Reads the Sawtooth DAT file

## Usage

```
readDAT(inFILE, exportCOMPLETES = FALSE, exportUNIQUE = TRUE,
        ID_var = "r", out_unique = NULL, out_COMP = NULL, progress = TRUE)
```

## Arguments

inFILE	A string with the file name to be imported incl. path (if necessary)
exportCOMPLETES	A boolean variable indicating if a dat file with the COMPLETE cases should be exported. default FALSE
exportUNIQUE	A boolean variable indicating if a dat file with the UNIQUE cases should be exported. default TRUE
ID_var	A string variable giving the variable name of the ID variable. default = "r"
out_unique	A string variable in case the outfile should be specifically labeled. If NULL label is set to fileIN_UNIQUE.dat
out_COMP	A string variable in case the outfile should be specifically labeled. If NULL label is set to fileIN_Complete.dat
progress	A boolean variable indicating if progress bar should be displayed - default TRUE; set to FALSE if less than 50 cases to read.

## Value

A list including elements

inFILE	A string which returns the input file name
dat_file	A character-vector containing the raw imported dat-file
dat_table	A data.frame containing the information from the dat file
dat_completes	A character-vector containing the raw dat-file including status = "terminate" only
dat_unique	A character-vector containing the raw dat-file with unique and complete cases only

## Author(s)

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

**Examples**

```
## Not run:
dat_file <- readDAT("example.dat")

## End(Not run)
```

---

VD.computeShares	<i>Compute ValueDriver shares</i>
------------------	-----------------------------------

---

**Description**

Calculates the shares (first choice or preference share) for a ValueDriver like study.

**Usage**

```
VD.computeShares(design, utils, nlev, weight = NULL, FC = FALSE,
  dummy = TRUE)
```

**Arguments**

design	A matrix containing the design including the concepts to simulate - in case it is not dummy coded use dummy = TRUE to ally dummy coding via <a href="#">convertSSIttoDesign</a>
utils	A matrix containing the utilities
nlev	A vector indicating the number of levels per attribute
weight	A vector with the weights (one per respondent)
FC	A boolean variable indicating if first choice simulation should be used (FALSE indicates preference share simulation) - default TRUE
dummy	A boolean variable indicating if the design file needs to be dummy-coded using <a href="#">convertSSIttoDesign</a> . - default TRUE

**Value**

A list including elements	
meanShares	aggregated shares accross all respondents
indShares	individual shares for each respondent

**Author(s)**

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

## Examples

```
utils_mat <- VMinR$VDdata$utils_mat
nlev <- VMinR$VDdata$nlev
weight <- VMinR$VDdata$weight
basecase <- as.matrix(VMinR$basecase_dummy_2)

sim_BaseR <- VD.computeShares(design = basecase,
                              utils = utils_mat,
                              nlev = nlev,
                              weight = weight,
                              FC = FALSE)

round(sim_BaseR$meanShares, 3)
```

---

VD.read_def	<i>Read ValueDriver definitions file</i>
-------------	--

---

## Description

Reads the ValueDriver def file containing the definition (e.g. labels, prices)

## Usage

```
VD.read_def(file, nlev)
```

## Arguments

file	A string value with the path to the DEF file to import.
nlev	A vector indicating the number of levels per attribute

## Value

A list including elements

att_List	A list containing one element per attribute which contains a vector of the levels
nlev	A vector indicating the number of levels per attribute
natt	A variable returning the number of attributes
def_seg	A list containing the labels of the segment data (variable names and levels)
nseg	A variable returning the number of segments
file_in	A string value with the path to the DEF file which was passed to the function.

## Author(s)

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

## Examples

```
## Not run:
VD.read_def(file = "data/TEST_timtim_5seg_2_gew_gew2.def",
            nlev = c(4, 6, 4, 2, 2, 2, 2, 2, 2, 2, 2, 5, 5, 5, 5, 5))

## End(Not run)
```

---

VMinR	<i>VM test data - timtim</i>
-------	------------------------------

---

## Description

Dataset containing the variable contents (data model) settings to perform input validation.

## Format

A list with 3 elements.

**VDdata** A list containing the output of [get\\_DriverData](#)

**basecase** A matrix containing the scenario information in SSI style

**basecase\_dummy\_2** A matrix containing the scenario information in dummy coding

## Examples

```
data(VMinR)
str(VMinR)
```

---

VP.computeShares	<i>Compute ValuePricer shares</i>
------------------	-----------------------------------

---

## Description

Calculates the shares (first choice or preference share) for a ValuePricer like study.

## Usage

```
VP.computeShares(utils, prices, simPrices, simSKUs = NULL, nlev,
                weight = NULL, none = FALSE, iaw = NULL, FC = FALSE)
```

**Arguments**

utils	A matrix containing the utilities
prices	A matrix containing the prices used in the interview
simPrices	A vector containing the prices to be used in the simulated scenario
simSKUs	A vector containing indices of the SKUs to be used in the simulated scenario
nlev	An vector indicating the number of levels per attribute
weight	A vector with the weights (one per respondent). Will be set to 1 if NULL
none	A boolean variable indicating if NONE should be used in the simulated scenario. - default FALSE
iaw	A matrix of individual awareness factors corresponding to those in the ValuePricer tool. All are set to 1 if NULL. In case both individual awareness and distribution factors need to be used the respective matrices need to be multiplied before passing to this function.
FC	A boolean variable indicating if first choice simulation should be used (FALSE indicates preference share simulation) - default TRUE

**Value**

A list including elements

ind_sim	individual shares for each respondent
Xbeta	$X \times \text{beta}$ matrix used to calculate the shares (utility sums).
simPrices	respective input object passed through
simSKUs	respective input object passed through
prices	respective input object passed through
iaw	respective input object passed through
none	respective input object passed through
weight	respective input object passed through
simShares	aggregated shares accross all respondents

**Author(s)**

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

**Examples**

```
beer_def <- beer_data$def

sim_Beer <- VP.computeShares(beer_data$utils_mat,
                             beer_def$prices,
                             beer_def$prices[,3],
                             simSKUs = NULL,
                             nlev = beer_data$nlev,
                             weight = beer_data$weight,
                             none = FALSE,
                             iaw = NULL,
                             FC = FALSE)

round(sim_Beer$simShares, 3)
```

---

VP.read_def	<i>Read ValuePricer definitions file</i>
-------------	--

---

### Description

Reads the ValuePricer def file extracting the labels and prices

### Usage

```
VP.read_def(file)
```

### Arguments

file	A string value with the path to the DEF file to import.
------	---

### Value

A list including elements

brands	A vector including the SKU labels
--------	-----------------------------------

prices	A matrix (nSKUs x nPrices) including the prices per SKU
--------	---

### Author(s)

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

### Examples

```
## Not run:
VP.read_def(file = "data/TEST_FILE.def")

## End(Not run)
```

---

writeCHO	<i>Read Sawtooth CHO file</i>
----------	-------------------------------

---

### Description

writes the Sawtooth CHO file; Input is based on the list elements of [readCHO](#).

### Usage

```
writeCHO(export_file = "outfile.cho", design_out, ind_info_OUT, nconc, cho,
progress = TRUE)
```

**Arguments**

export_file	A string with the file name to be written to incl. path (if necessary)
design_out	matrix/data.frame: design to be exported: 1st column: sequential version number; needs to be sequential 1 to nversions (no parts missing); 2nd column: ID; 3rd column: task; 4th column: concept; 5th column ++: design;
ind_info_OUT	A matrix (one line per respondent) containing the info of the first line per respondent for the Sawtooth cho-file
nconc	A list (one list element per respondent) of vectors (length: ntasks) containing the numbers of concepts per task. (Can vary per task, e.g. ACBC)
cho	A list (one list element per respondent) of vectors (length: ntasks) containing the choices per task.
progress	A boolean variable indicating if progress bar should be displayed - default TRUE; set to FALSE if less than 50 cases to read.

**Value**

No output returned. File written to working directory.

**Author(s)**

Maximilian Rausch - Maximilian.Rausch@tns-infratest.com

**Examples**

```
## Not run:
writeCHO(export_file = "outfile.cho", choIN$design_out, choIN$ind_info_OUT, choIN$nconc, choIN$cho)

## End(Not run)
```

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