

RAVI SHANKAR GUPTA

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Ballia, UP, 221709

Skills

- SQL (SQL Server, MySQL)
- Python (Pandas, NumPy, Seaborn, Matplotlib)
- Tableau
- Excel (XLookup, VLookup, Conditional Formatting, Pivot Tables)
- Git, GitHub
- Microsoft Power BI
- Jupyter, VS Code

Projects

CREDIT CARD REPORT – Personal project

March 2024

- Developed an interactive dashboard using transaction and customer data from a SQL database, to provide real-time insights.
- Streamlined data processing & analysis to monitor key performance metrics and trends.
- Shared actionable insights with stakeholders based on dashboard findings to support decision-making process.

CUSTOMER SALES ANALYSIS – Personal project

November 2023

- Utilized SQL to extract data from 8 different related tables from customer sales databases using JOIN and VIEW.
- Transformed and filtered data by using aggregating and filtering function to improve reporting process.
- Loaded and visualized data with Python to identify key business intelligences that can improve sales performance.

Work Experience

DATA ANALYST – ATOS GLOBAL IT SOLUTION – Bangalore

September 2022 – Present

- Collaborated across teams to define project goals and gather data.
- Conducted data cleaning, preprocessing, and transformation using Python and SQL.
- Created Tableau dashboards to visualize KPIs and trends, leading to a 10% increase in sales revenue and a 15% improvement in sales pipeline velocity.
- Developed statistical models to identify factors impacting customer retention and sales.
- Assisted in A/B testing experiments and provided actionable recommendations for website optimization.
- Documented methodologies and findings for knowledge sharing.

Education

BACHELOR OF TECHNOLOGY (COMPUTER SCIENCE) – AKTU University, Lucknow

Majors: Statistics, Python, Applied Math

June 2022