

## Ravindra Patare

Plant Head | Operations Management

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### Profile Summary

Dynamic and results-driven Mechanical Engineer with over 10 years of experience leading plant operations, project management, and cross-functional teams. Proven track record of enhancing productivity, efficiency, and profitability through strategic implementation of operational excellence initiatives. Adept at managing large-scale projects and driving continuous improvement in manufacturing processes. Strong leadership skills with the ability to inspire and guide teams toward achieving organizational goals. Seeking a challenging role as an Operations Head to leverage my expertise in implementing innovative technologies, driving operation force efficiency, and managing change within diverse industries like Consumer and Feed sector.

### Professional Experience

#### Godrej Agrovet Limited

#### Plant Head - Operations

Sept 2021 - Present

- **Spearheaded Operations initiatives** aligned to business objectives and goals for 2 of the business units - Godrej Tyson Foods and Godrej Agrovet (Godrej GAVL)
- **Directed a team of 120+ across** multiple functions, leading training initiatives and performance evaluations.
- Achieved significant cost reductions through innovative process improvements and rigorous cost control measures.
- **Successfully managed a Rs.35Cr. project for a 400 TPD** Poultry Feed Auto Plant, ensuring completion within budget and on schedule.
- Implemented a **414KW rooftop solar power plant** project, **leading to a 30% reduction in energy costs.**
- Orchestrated **QR-based Preventive Maintenance plan & tracking** enabling TPM model with **seamless integration** with OneDrive.
- **Reduced downtime by 30%** through Developing maintenance strategies and enhanced operational efficiency.
- Piloted **In-plant automation** and **GPS enabled track and trace solution** for logistics ensuring on time delivery and reducing pilferage losses, data help to negotiate & **reduce 10% transport cost gives saving of 36lakh/year.**
- Played a key role in the development of MIS dashboards using **Waterfall chart** for comprehensive management reviews.
- **Stakeholder management** and seamless collaboration with corporate, regional CBF & operation and Government team to timely deliver projects with high quality outputs.
- Ensure product quality and hazard mitigation through **HACCP technique.**
- Ensure monitoring of expenses with respect to budgeted plan. **Track PVOH & PFOH.**

#### Baramati Agro Ltd.

#### Plant Head (Deputy Manager-Operation)

Aug 2018 – Sept 2021

- Support envisioning, understanding customer's pain points and **identify digital imperatives** for transformation.
- Led plant operations and project management for **a 200 TPD Auto Plant**, focusing on optimizing production efficiency and minimizing overhead costs.
- Implemented strategic initiatives that enhanced plant productivity and reduced operational waste, contributing to an overall increase in profitability.
- Managed and delivered projects under budget, including a 200 TPD Poultry Feed Plant installation, which **boosted production capacity by 15%.**
- Designed and executed **cost-saving initiatives that resulted in an 18 Cr. reduction in operational expenses.**
- **Influenced a multi-year strategic partnership with a Feedmill owners** for a contract deal size of Rs.127M over 5 years.

#### CPF India Pvt Ltd., India

#### Production Engineer (Lead Shift Operations)

Sept 2014 to Aug 2018

- **Managed shift operations for a fully automated 1000 TPD Poultry** Feed Plant, coordinating with cross-functional teams to ensure seamless production flow.
- Received recognition for engineering solutions that resulted in significant cost savings and **operational improvements in storage loss by 0.2% (annual saving of 1.2Cr) Stopped free flow of material during Scaling.**

## • Roles & Responsibilities Handled

- Responsible for Production planning & preparation of **annual operating plan (AOP) for factory**.
- Ensure **Availability 90%** with no **unplanned downtime**.
- Review techno commercial offer, Vendor follow up and safety in project.
- Involved in statutory compliances of factory and updating in lexcare system.
- Plant installation & commissioning such as **PSSR, FAT, machine installations, product pilot trials /scale up**.
- Proficient in **project management & installed 10TPH poultry line, 5000MT Maize silo (Symaga) & 414 kw solar project, Total Cost of Project 35Cr**, responsibilities of Design, Machine Selection & Installation & invoice approvals, make control to execute project in Budget cost & highlight the red flag & Project report to Management.
- Successful cost optimization through **de-bottle necking** and productivity improvement which **yielded 10% product cost reduction**.
- Working with engineering team to optimize performance & KPI for Utilities like Boiler fuel consumption, Power consumption of all unit.
- Work as **operational excellence lead for factory** and drive implementation of Lean Six sigma system and tools such as **POKAYOKE, KAIZEN, SMED** etc.
- Risk analysis and mitigation using **why-why, HIRA, Root cause analysis**.
- Implementation of **5 S & TPM** (Total productive maintenance).
- Monitoring of **TPH, TPD, OEE, MTTR & MTBF**.
- Work on **line balancing, yield improvement, Line balancing & debottlenecking**.
- Overseeing finished product and raw material inventory ensuring **Just in time (JIT) stock for supply chain**.
- Overseeing **PM schedule** for equipment's and integrate it with production plan effectively
- Identify and deliver cost saving project for **manpower reduction, alternate fuels, utilities consumption** optimization such as compressor, boiler & MHE etc.
- Prepare SOPs and updating them periodically considering GMP practices.
- External Audit preparation & conducting internal audits.

## Projects

- Auto Batching System (Manpower reduction) - 04/2019-09/2019** for Godrej, manpower optimization from manual batching and weighing system with help of automation. Cost saving of 30lakh per annum.
- Productivity improvement Project - 02/2021-06/2021** for Godrej, Productivity improvement of 10TPH line with 20%, subsequently achieving cost saving of 30cr for plant expansion
- Boiler Fuel consumption reduction (Process study & Quality improvement)- 11/2022-2/2023** for Godrej, Developed Fuel Vs Steam consumption dashboard & Briquet penalty SOP to improve vendor quality, Fuel consumption drop by 2.5Kg/MT cost saving of 20lac per annum.
- Boiler Fuel optimization (Alternate Fuel)- 6/2024-7/2024** for Godrej, developed alternate cost-effective fuel to replace biomass briquet by Paper briquet, **Fuel consumption drop by 22% & Ash reduction by 92%, cost saving of 12lakh per annum**.
- Process Moisture Optimization Project- 12/2023-3/2024** for Godrej, study a production process & Piloted MOP to maintain input & output moisture at same level, Process loss reduction by 1% & **cost saving of 1.2Cr per annum**.
- Cost optimization of spares- 2022-2023** For Godrej, Cost Saving of 1.8cr by initiative with developing alternate suppliers for high cost OEM spares.
- Regional Office Project- 06/2023-09/2023** for GTFL, commissioned GTFL Regional office at Dwaraka, Nashik worth of Rs.1Cr. with a responsibility of Finalizing layout, furniture selection & execution as per management requirement.

## Academic Qualifications

| Degree | Year        | Institute, University/ Board             | %   |
|--------|-------------|--|-----|
| B. E   | 2010 - 2014 | University of Pune                       | 66% |
| H.S.C  | 2010        | MAHARASHTRA STATE BOARD, Pune University | 68% |
| S.S.C. | 2008        | MAHARASHTRA STATE BOARD, Pune University | 77% |

- GODREJ RACE AWARD** for showing exemplary performance towards business success, 2023
- Awarded **GODREJ AWARD**—for Outstanding commitment to good & green, 2023
- Awarded **Safe Tech Awards – Team** for Best Possible Safest Work Place at Nashik Feedmill, 2023
- Spot & Special appreciation award – Individual** for best Regional office project at Godrej, 2022
- Best Plant Award – Team** for Best plant practices in PAN India at Baramati Agro, 2020
- Star Performer Award** for Achieving lowest OH among PAN India factories at Baramati Agro, 2020.

## Skills

- - Plant Operations Management
- - Production Planning
- - Operational Excellence
- - Vendor Management
- Operations Budgeting
- Maintenance
- Cost Optimization
- GMP & SHMS
- Project Management
- Supply Chain Management
- Statutory Compliance
- SAP Implementation

## Certifications

- Fundamentals of TPM
- Power BI Domination Workshop.
- ChatGPT & AI Hacks in MS Office.

## Personal Details

- **Permanent Address:** House No. 118, Swamini Park, Panchwati, Nashik, Maharashtra - 422003
- **Current Work Location:** Ozer, Nashik
- **Nationality:** Indian