Converted Document from PDF

# Page 1

Client:

Ragavendran Bala, ragav endranbala@theshiv gam es.com

Offered by :

B l ueOc ean G ami ng, s al es @ bl ueoc eang ami ng. c om

D eliv eredo n:

29 .

01 .20 24

Valid until:

29 .02 .20 2

4

# Page 2

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

2

C

ONTE N TS

1. E XE CUTI VE SUMM ARY

................................

................................

................................

................................

........

3

2. SOL U TION BE N E FITS

................................

................................

................................

................................

............

4

3.

OUR P AR TN E RS

................................

................................

................................

................................

...................

5

4. BUSIN E SS PR OPOSAL

................................

................................

................................

................................

...........

6

4.1 SE T UP FE E

................................

................................

................................

................................

....................

6

4.2 MO N TH L Y M IN IMU M

................................

................................

................................

................................

...

6

4.3 ROY ALTIE S

................................

................................

................................

................................

.....................

6

4.3.1 L IVE CASIN O P ROVIDE R S

................................

................................

................................

.......................

6

4.3.2 CA SIN O PROVIDE R S

................................

................................

................................

...............................

7

4.3.2 VIR TUA L SPOR TS

................................

................................

................................

................................

..

11

4.3.2 VIR TUA L SPOR TS

................................

................................

................................

................................

..

12

5. TE RMS & CON DI TION S

................................

................................

................................

................................

......

13

5.1 CASINO CONTE N T

................................

................................

................................

................................

.......

13

5.1.1 Ga me p ro v id ers licen s e req u irem en t

................................

................................

................................

..

13

5.1.2 Ga me p ro v id ers licen s e req u irem en t an d Du e Diligen c e

................................

................................

....

13

5.1.3 Ga me p ro v id er av aila b ili ty

................................

................................

................................

..................

13

5.1.4 E xt ra co s ts

................................

................................

................................

................................

...........

13

5.2 P AYME N T TE RM S

................................

................................

................................

................................

........

14

5.2.1 Set u p fe e p ay men t

................................

................................

................................

.............................

14

5.2.2 Mo n th ly M in imu m

................................

................................

................................

..............................

14

5.2.3 Ro y alt ies p ay men t

................................

................................

................................

...............................

14

5.2.4 N o n egat iv e ca rry o v er

................................

................................

................................

.........................

14

# Page 3

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

3

1

. EXE CUTIVESUMMARY

WHOWEARE

O u r co mp an y

BlueO ceanGam ing is a B2 B o nline casino so ftw are

pro v ider w ithmo re t han 10 yearso fex perience inthe

o nline gam ing industry . Our m issio n isto o ffer quality

so ftwareso lutio ns fo ro nline casino o perato rs, stim ulate

their business andco nsequentlytheir g

ro wt h.With

a

tim e

-

sav ing and re liable all

-

in

-

o ne casino platfo rm co m bined

with o ur t eam ex pertisewe mee t o ur c lient nee ds and

achiev e rem arkable resultsto get her.

WHAT WEDO

O u r so lu tion s

Our lead pro duct isGameHub,

a

game aggregatio n

platfo rm ,which allows casino o perato rs to quickly launch

m o re than

11

0 casino game prov iderswitho ne AP I

inte gratio nand a singlecontract. Other pro ducts we

dev elo p includeWhit

e

L abel and T urnkey so lutio n w hich

bo th prov ideclients w ith acom plete suite o f pro ductsand

serv ices required to start their own o nline c asino .

WHAT MAKESUSG REAT

O u r q u ali ti es

Withm o re than1 00 satisfied clients w ho benefit from o ur

so lutio ns

,

we are driven bykno wledge, hardwo rk

,

and

com m itmentto deliver

quality so ftware and a seto f

additio nal featureswhichm akeo ur client's businessrun

smo othly .

# Page 4

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

4

2

. SOLUTIO NBE NE FIT S

Gam eHubso lutio nis

a

quickandeasy way to takeyo urex istingo nlinecasino businesso neste pfurther.

It co m bines

an

all

-

in

-

o ne casino gam es API so lutio n filled with

an

ext ensiv e choice o f leading game

pro v iders and co nvenient t im e

-

sav ing to o ls.

11

0+ game pro vid ers,

10.

000+ games

Sing le API i ntegrat io n &

o ne c o ntrac t

Plug & Play c o nc ept

Auto mated gam e

c atalo gue

Co mplimentary 24/7

o perato r sup po rt

FreeR o un d API

Game Histo ry API

Unifie d Jac kpo t

F

ee d API

G ett ing

st art ed is easy,fas t and convenient !

S EALT HE DEA L

After agr eein g o n th e o ff er, w e will pro vid e yo u w ith

a

draft agr ee ment.

I NT EG RAT E A PI

O ur tec hnic al t eam w ill pro vid e d etaile d do c umentat io n c o vering ex ac tly ho w to integrate o ur API and

c o nstant su ppo rt th ro ugho ut t he integ ratio n.

G O LI VE

After s uc c essfu l int egratio n w e w ill pro vid e live c re den tials an d yo ur de dic ated ac c o unt mana ger w i ll

ex plain all yo u nee d to kno w to start the w o rk.

G ROWYOURB US IN ESS

W ith o ur

ama z ing gami ng c o nten t, daily new game r eleas es, vario us pro mo tio ns

,

and a set o f usef u l to o ls

yo u w ill be all s et to gro w yo ur busin ess.

# Page 5

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

5

3

.

OURPART

N

E RS

We wo rk with leading c asino so ftware pro v iders; acro ss all o ur gam ing so lutio ns yo u c an get

mor e

than

6

0 00 onli ne c as i no g ames from mor ethan

11

0 game prov i ders .

# Page 6

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

6

4

. BUSINE SS PROPOSAL

4

.1SETUP FEE

S ER VI C E

S C OPE

PRIC E

Set

-

up fe e

Te chnical set up,

integration suppo rt

ï Xììì¦

4

.

2

MONTHL Y MINIMUM

PER I OD

MONT HLY MI NI MUM

0

-

6

mo nths

ì

6

m o nths

t

o nwards

3

Xììì¦

4

.3ROYAL TIES

No negativ ecarryov er deal applies separate ly fo r e ach gam e prov idero ffered.

4

. 3.1 LI VE CA SINO PRO VI DERS

G AMEPROVIDER

RE VENUES HARE

LI CENC E

Asia Gam ingL ive

1 4%

No

Bom bayL ive

1 3%

No

Bet gam es

1 4%

No

Bet co nstruct L iv e Casino

1 4%

No

Ev o lutio nL ive Casino

1

6

%

No

eBET

1

2

%

No

Ezugi L ive Casino

1

3

%

No

L iveG24

1 4%

No

OnAir L ive Casino

1

5

%

Ye s\*\*

P o po kL ive Casino

1 4%

No

# Page 7

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

7

P ragm aticP lay L iv eCasino

1 4%

No

P laytechL ive Casino

1 5%

Ye s\*\*

SkyW indL ive Casino

1 5%

Ye s\*\*

Tro nius Gam ing

1 3%

No

Tw ain Spo rt

1 4%

No

TV Be t

1 2%

No

VIVO L ive Casino/ VIVO Aladdin

1

2

%

No

4

. 3.2 CA SINO PRO VIDERS

G AMEPROVIDER

RE VENUES HARE

LI CENC E

Amusnet (

EGT

)

1

7

%

Ye s\*\*

5 Men Gam ing

1

2

%

No

Amat ic

1

4

%

Ye s\*

AmigoGam ing

1 2%

Ye s\*

Arcadem

1 2%

No

AvatarUX

1 2%

No

Bet co nstruct

Slo ts

1 4%

No

Bet so ft

1

3

%

No

Bet so lutio ns

1 3%

No

Bo om ing Games

1

4

%

Ye s\*\*

BF Games

1

3

%

No

Bet ixo n

1

3

%

No

Blueprint

1

4

%

No

Blueprint P rem ium

1

7

%

No

3 Oaks

(ex Bo oo ngo )

1 2%

No

Caleta

1

2

%

No

Casimi

1 1%

No

CT Inte ractive

1

2

%

No

D rago nGam ing

1 0%

No

Elbet

1 1%

No

# Page 8

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

8

Elys ium

1

2

%

No

Endo rphina

1 4%

No

ESA Gam ing

1 2%

No

Espresso Gam es

1 1%

No

Ev o play

1

2

%

No

Expanse Studio s

1 1%

No

Fantasm a(Re lax)

1 4%

Ye s\*\*

Fantasm a

1 4%

No

Fugaso

1

3

%

No

Fazi

1

2

%

No

FBM

1 2%

Ye s\*

Felix

1

2

%

No

Felt

1

3

%

No

Friendsplay

1 1%

No

Galaxsy s

1 2%

No

G Games

1 1%

No

Gam eArt

1

2

%

No

Gam eArt Branded

1

5

%

No

Gam eArt BrandedP rem ium

1

7

%

No

Gam ing Co rps

1 1%

No

Gamo mat

1

5

%

Ye s\*\*

Gamo matP rem ium

1

8

%

Ye s\*\*

Gam zix

1 1%

No

Habanero

1

3

%

No

Hacksaw

1

3

%

No

Iro n Do g

1

3

%

No

Kalam ba

1 4%

No

L eap Slo ts

1

1

%

No

Gam es Glo bal

-

M icro gam ing

1

5

%

Ye s\*\*

Gam es Glo bal

-

M icro gam ing P rem ium

20

%

Ye s\*\*

# Page 9

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

9

Gam es Glo bal

-

M icro gam ing

t

2 by 2

1

5

%

Ye s\*\*

Gam es Glo bal

-

M icro gam ing

-

JFTW

1

5

%

Ye s\*\*

Gam es Glo bal

-

M icro gam ing

-

Rabcat

1

5

%

Ye s\*\*

Gam es Glo bal

-

M icro gam ing

-

Fo xium

1

5

%

Ye s\*\*

Gam es Glo bal

-

M icro gam ing

t

Big T im e

Gam ing

1

5

%

Ye s\*\*

Gam es Glo bal

-

M icro gam ing

t

Big T im e

Gam ing Branded

1

8

%

Ye s\*\*

Gam es Glo bal

-

M icro gam ing

t

Real D ealer

1

5

%

Ye s\*\*

M ancala Gam ing

1 2%

No

M asco t

1

2

%

No

M erkur

1

5

%

Ye s\*\*

M erkur Branded

1

8

%

Ye s\*\*

M rSlo tty

1 1%

No

Nem esis

1 1%

No

Net Ent

1

6

%

Ye s\*\*

Net EntP rem ium

1

8

%

Ye s\*\*

No L im it

1 4%

Ye s\*\*

No vo matic

1 5%

No

No vo matic prem ium

1 6%

No

nSo ft Slots

1 2%

No

Ory x

1

2

%

Ye s\*\*

Ory x

t

A

tom ic Slo tL ab

1 2%

Ye s\*\*

Ory x

t

Bluberi

1

2

%

Ye s\*\*

Ory x

t

Blue Guru

1

2

%

Ye s\*\*

Ory x

-

CandleBets

1

2

%

Ye s\*\*

Ory x

t

GIVM E

1

2

%

Ye s\*\*

Ory x

t

Go lden Hero

1

2

%

Ye s\*\*

Ory x

t

Indigo

M agic

1

2

%

Ye s\*\*

Ory x

t

P eter& So ns

1

2

%

Ye s\*\*

Ory x

t

WinFast

1

2

%

Ye s\*\*

OneTo uch

1

3

%

No

# Page 10

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

10

Onegame

1 1%

No

1

5

%

Ye s\*\*

ˆ˚ˆ

1

9

%

Ye s\*\*

P layso n

1

2

%

No

P layso nP rem ium

1

4

%

No

P laytech

1 4%

Ye s\*\*

P laytech Branded

1 7%

Ye s\*\*

P ragm aticP lay

1

2

%

No

P ragm aticP lay Branded

1

5

%

Ye s\*

P laypearls

1

3

%

No

P latipus

1 1%

No

P o po k Slo ts

1 4%

No

P ush Gam ing

1 4%

Ye s\*\*

P G So ft

1

2

%

No

Reev o

1 1%

No

Revo lver

1

2

%

No

Red T iger

1 4%

Ye s\*\*

Red T iger Branded

1

6

%

Ye s\*\*

RedRake Gam ing

1 2%

No

Relax Gam ing

1 4%

Ye s\*\*

Relax

t

Big T ime Gam ing

1 4%

Ye s\*\*

Relax

t

Big T ime Gam ing Branded

1

6

%

Ye s\*\*

Ree lP lay

1

3

%

No

Quickspin

1 4%

No

Salsa Te chno lo gy

1

2

%

No

SkyW ind

1 4%

Ye s\*\*

SkyW ind Branded

1

6

%

Ye s\*\*

Slo tm ill

1 2%

Ye s\*

Spino m enal

1

3

%

No

Spinm atic

1

2

%

No

# Page 11

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

11

Spintho n

1 2%

No

Spadegam ing

1

2

%

No

Spearhead

1 1%

No

Spearhead Branded

1 3%

No

Spribe

1 2%

Ye s\*\*

Smartso ft

1

2

%

No

Swintt

1 4%

No

Swintt P rem ium

1

6

%

No

Stakelo gic

1

2

%

Ye s\*\*

Stakelo gic Branded

1 4%

Ye s\*\*

Syno tGam ing

1 1%

Ye s\*

Tom

Ho rn

1

2

%

No

Thunderkick

1 4%

No

Triple PG

1

2

%

No

Xplo siv eP RO

1

1

%

No

Wazdan

1 4%

Ye s\*

Wizard

(e x P ariplay )

1

2

%

Ye s\*\*

Wizard

P rem ium

(ex P ariplay)

1

5

%

Ye s\*\*

Woo hoo

1

2

%

No

UpGam ing

1

2

%

No

Vibra Gam ing

1 1%

No

Vibra Gam ing Branded

1 3%

No

4

. 3.2

VIRT UAL SPO RT S

G AMEPROVIDER

RE VENUES HARE

LI CENC E

1 x2 Gam ing

1 2%

No

Go lden Race

1 6%

No

Kiro n

1 6%

No

L eap

1 6%

No

# Page 12

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

12

nSo ft

1 4%

No

4

. 3.2

SPO RT S

BO OK

G AMEPROVIDER

RE VENUES HARE

LI CENC E

S ET UP FEE

( i nc as e of s epar atei ns tanc e)

Bet co nstruct

1 8%

No

¦ñ Xìì ì

D igitain

1 8%

No

¦

5

.00 0

+mo nthly m inimum \*

D elaspo rt

1 8%

No

¦ì Xìì ì

Te lebetw in

1 7%

No

5

.0 00

P arlaybay

1 5%

No

¦

# Page 13

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

13

5

. TERMS & CONDITIONS

5

.1CASINOCONTENT

5

. 1.1 G ame p rovi d er s l icen

s

e

r eq u ir emen t

\*

I

n o rder to o btain t he fo llo wing pro v iders o perato rm ust prese nt a valid gam ing licen

s

e,which

should also bev isibleo n t he URL w here gam es are live:

5

. 1.2 G ame p rovi d er s l icen

s

e r eq u ir emen t an d Du e Di li gen ce

\*\*

I

no rder

to

o btainthe follo wing prov iders o perato rm ust prese nt a valid gam ing licen

s

e,which

should also bev isibleo n t he URL w here gam es are live and

pass t heD ueD iligence requirem ents):

5

. 1.3 G ame p rovi d er avai l ab il i ty

The av ailability o f gam e pro v ider o fferedm ightchange depending o nthe:

Currency av ailability

t

depends o n

the

gam e prov ider

'

s list of suppo rted currencies

Te rrito ries re strictio ns

t

depends o n

the

gam e pro v ider

'

s listo f restricted te rrito ries, which

can be changed at any t im e.

Them

ost update d list can be fo undo n

htt ps: // blueo ceangam ing.co m/ additio nal

-

te rm s

-

and

-

co nditio ns

-

gamm ixsts/

5

. 1.4 Extr a co sts

Jackpo t games (jackpot co ntributio n), gam e prov idersco ver jackpot winnings,o perators

co ver jackpot co ntributio nand jack pot seed

Ev o lutio n Fee s

t

som e Evo lutio n t ables have additio nal fee s

Bet co nstruct

t

som e Be tconstruct Blackjack t ables and Branded Aurum gam es hav e

additio nal fees

Spo rtsboo k D igitain

t

]v } ( ›„ı˚u}vıZoÇ ]v]u µu} Xì ìì ¦››o] (ı˚„

4

th

mo ntho nwards

# Page 14

Business pro po sal: Gam eHub so lutio n by BlueOceanGam ing

14

5

.2PAYMENTTERMS

5

. 2.1 Set up f ee p aymen t

Set

-

up fe e amo unt sho uldbe settled befo re prov iding c lientwith pro ductio n c redentials.

5

. 2.2 Mon th l y Min i mu m

M o nthly m inim um depends o n t he Go

-

live date. If t he invo ice do es no t mee t t hem o nthly m inim um

required,

itwill be inv o iced as per

the

o ffer.

5

. 2.3 Royal ti esp aymen t

P rov idershall prepare andsubm iteach invo ice related t o mo nthly chargeswithin 7 days fo llo wing

the e ndo f each c alendar mo nth. T he fixe d fee s and roy alty fe es are due to be paid by the c usto mer8

days after

the

invo ice date.

5

. 2.4

No n egati ve car r yover

No negativ ecarryov er applies to e ach gam e pro v ider separate ly ,m eaning t hat t herewill be no o ffset

o f positive and negativ e GGR betwe en Gam esP ro v iders, and no negativ e lo ss c arryov ers from mo nth

to mo nth.