

Filter

region All
 market All
 division All
 customer All
 FY 2019

P & L**By Fiscal Months**

All values are in USD

Note: Do not modify the P

Metrics	Quarter s							
	Q1		Q2		Q3			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
NetSales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	6.4M	6.3M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	3.8M	3.7M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	2.7M	2.6M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%

region All
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 FY 2020

P & L**By Fiscal Year**

All values are in USD

Metrics	Quarter s							
	Q1		Q2		Q3			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
NetSales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	2.1M	7.8M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M	1.3M	4.8M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M	0.8M	2.9M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%

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P & L**By Fiscal Year**

All values are in USD

Metrics	Quarter s							
	Q1		Q2		Q3			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
NetSales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%



Net Sales
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21 Vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%	461.2%
20 Vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%



ivot Table

Q3	Q4	Grand Total			
May	Jun	Jul	Aug		
6.5M	6.2M	6.5M	6.3M	87.5M	
3.8M	3.6M	3.8M	3.7M	51.2M	
2.6M	2.6M	2.7M	2.6M	36.2M	
40.8%	42.0%	41.5%	41.4%	41.4%	

Q3	Q4	Grand Total			
May	Jun	Jul	Aug		
9.9M	14.9M	16.1M	16.5M	196.7M	
6.2M	9.3M	10.2M	10.5M	123.4M	
3.7M	5.5M	5.9M	6.1M	73.3M	
37.5%	37.3%	36.7%	36.8%	37.3%	

Q3	Q4	Grand Total			
May	Jun	Jul	Aug		
44.4M	41.5M	44.0M	43.0M	598.9M	
28.1M	26.4M	28.0M	27.4M	380.7M	
16.3M	15.1M	16.0M	15.6M	218.2M	
36.6%	36.4%	36.4%	36.3%	36.4%	



347.0%	178.6%	173.9%	160.3%	204.5%
53.1%	140.7%	148.0%	162.0%	124.8%