

To Whom It May Concern:

This is to state that I have known **Raunak Jalan** for past 2 months, working as an Investment Banking Analyst on the Finlatics Investment Banking Experience Program. FincruX is recognised as a 'Start - Up' by Department of Industry & Internal Trade (DPIIT), Ministry of Commerce & Industry, Government of India. It is one of start - ups selected for the prestigious incubation program at Atal Incubation Centre - NMIMS, supported by the Atal Innovation Mission, under the aegis of NITI Aayog, Government of India

I was supervising **Raunak Jalan** for the Finlatics Investment Banking Experience Program. I found **Raunak Jalan** to be very diligent and hardworking Investment Banking Analyst. **Raunak Jalan** has deep interests in private equity and has a unique way of looking at PE caselets. The Investment Banking Analyst role was aimed at presenting project reports on Founder Profiling, Convertible Note based Investing, Customer Lifetime Value & Customer Acquisition Cost based Modelling, Setting up of a Private Equity Fund, and Analysing Exit Strategies of PE Funds. Case analysis conducted by **Raunak Jalan** on the project reports showcase understanding of market conditions and ability to map potential of start-up ideas.

Raunak Jalan is an able analyst & learner and has huge interests in the Private Equity & Venture Capital domain.



Nisant Mohta
Founder

FINCRUX TECHNOLOGIES LLP.
903, KANAKIA ATRIUM 2,
ANDHERI - KURLA ROAD,
ANDHERI (EAST), MUMBAI - 400 093.