

# Google Analytics



Project: Navigating,  
Reports, & Dashboards



# Part One: Primary Views & Filters

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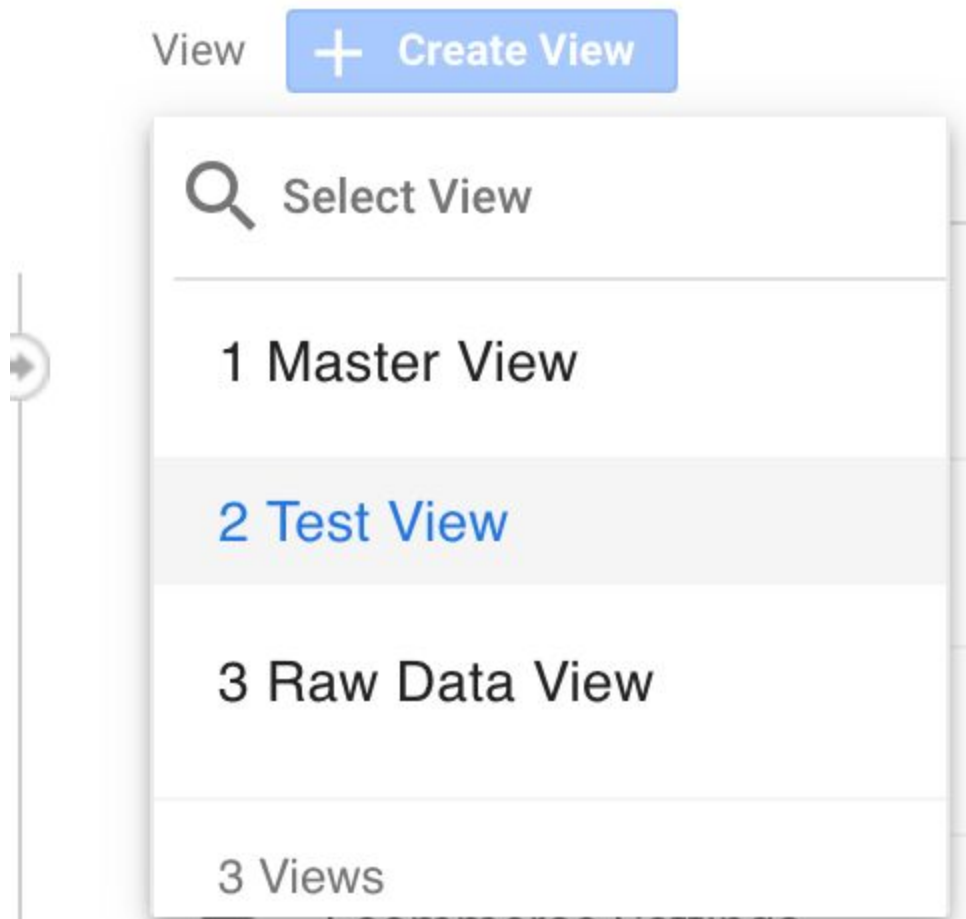


# 1. Best Practice Check:

(Google Merchandise Store Demo Account)

## Three Primary Views

- 



## 2. Best Practice Check:

### Filtering Internal Traffic

#### View Filter

Filter Information

**Filter Name**

Exclude Hostname

**Filter Type**

Predefined

Custom

Exclude ▼

traffic to the hostname ▼

that contain ▼

**Hostname**

.googlemerchandisestore.com



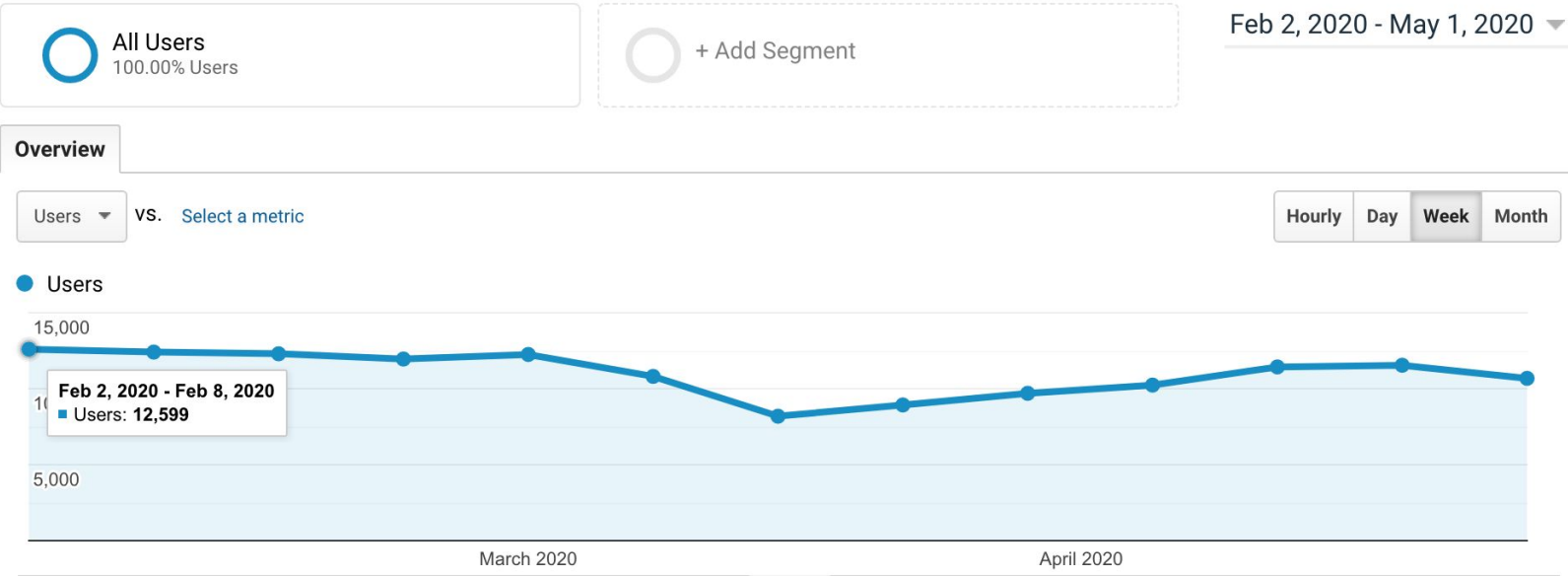
# Data Exploration

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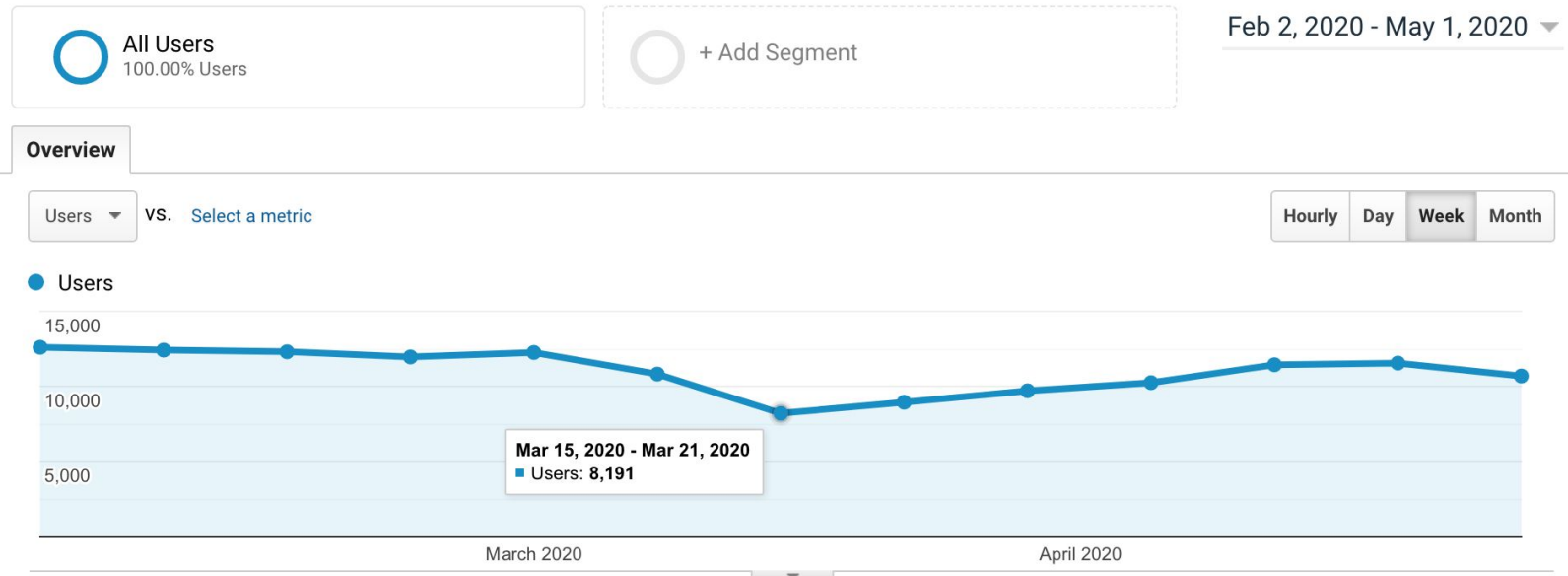
# Standard Display - Audience

From the Audience Overview Report, select a three month time period you would like to explore. Which week had the most visitors, and which week had the fewest visitors to your site?

## Week with most visitors



## Week with fewest visitors












## Standard Display - Audience

**Do you have any ideas why certain trends are associated with these specific weeks?**

There does not seem to be any specific reason why the week of Feb.2,2020 to Feb.8,2020 has the most visitors. However, the week Mar.15-Mar.21 with the fewest visitors could be caused by the breakout of the pandemic

# Standard Display: Acquisition

During the three month period you've selected, excluding *Direct* and (*Other*), which channels had the highest and lowest bounce rates and the highest and lowest eCommerce conversion rates? What do these metrics mean, based on your experience?

	Acquisition			Behavior			Conversions		
	Users	New Users	Sessions	Bounce Rate	Pages / Session	Avg. Session Duration	Ecommerce Conversion Rate	Transactions	Revenue
	129,201	126,545	172,570	48.39%	4.08	00:02:45	0.11%	192	\$11,145.26
1  Display	2,083	<div><div></div></div>		74.83%	<div><div></div></div>		0.00%	<div><div></div></div>	
2  Other Paid Search	194	<div><div></div></div>		59.02%	<div><div></div></div>		0.00%	<div><div></div></div>	
3  Social	5,385	<div><div></div></div>		58.43%	<div><div></div></div>		0.03%	<div><div></div></div>	
4  Organic Search	80,103	<div><div></div></div>		54.40%	<div><div></div></div>		0.12%	<div><div></div></div>	
5  (Other)	8,412	<div><div></div></div>		49.76%	<div><div></div></div>		0.04%	<div><div></div></div>	
6  Direct	22,586	<div><div></div></div>		36.71%	<div><div></div></div>		0.21%	<div><div></div></div>	
7  Generic Paid Search	910	<div><div></div></div>		35.46%	<div><div></div></div>		0.27%	<div><div></div></div>	
8  Referral	17,611	<div><div></div></div>		34.18%	<div><div></div></div>		<0.01%	<div><div></div></div>	
9  Branded Paid Search	1,314	<div><div></div></div>		24.85%	<div><div></div></div>		0.23%	<div><div></div></div>	



## Standard Display: Acquisition

During the three month period you've selected, excluding *Direct* and (*Other*), which channels had the highest and lowest bounce rates and the highest and lowest eCommerce conversion rates? What do these metrics mean, based on your experience?

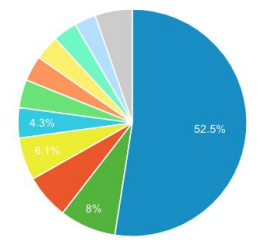
Display has the highest bounce rate, while Branded Paid Search has the lowest bounce rate.

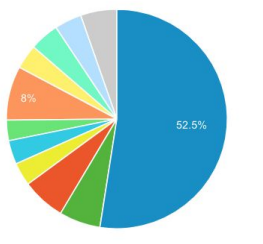
Generic Paid Search has the highest eCommerce conversion rate, while Display and Other Paid Search has the lowest.

Bounce rate refers to the percentage of users who clicked one page and then left without interacting with other pages in a session. Conversion rate refers to for all the customers we acquired, the percentage of those made a purchase or subscription. Display has the highest bounce rate and the lowest conversion rate. This means Display is wasting our money.

# Percentage Display: Conversion

During the three month period you've selected, which Product Category contributed the highest number of unique purchases for New Users and which Product Category was responsible for the largest percentage of revenue for New Users? (Screenshot(s) only; no elaboration required.)

Product Category (Enhanced Ecommerce)	Product Revenue	Product Revenue	Contribution to total: Product Revenue
<b>New Users</b>	<b>\$6,567.77</b> % of Total: 58.93% (\$11,145.26)	<b>\$6,567.77</b> % of Total: 58.93% (\$11,145.26)	
1. Apparel	\$3,444.80	52.45%	
2. Bags	\$523.00	7.96%	
3. Uncategorized Items	\$418.10	6.37%	
4. Accessories	\$397.80	6.06%	
5. Drinkware	\$283.00	4.31%	
6. Lifestyle	\$262.00	3.99%	
7. Campus Collection	\$236.00	3.59%	
8. Clearance	\$230.82	3.51%	
9. Office	\$225.00	3.43%	
10. New	\$198.75	3.03%	

Product Category (Enhanced Ecommerce)	Unique Purchases	Product Revenue	Contribution to total: Product Revenue
<b>New Users</b>	<b>322</b> % of Total: 61.45% (524)	<b>\$6,567.77</b> % of Total: 58.93% (\$11,145.26)	
1. Apparel	115	52.45%	
2. Accessories	31	6.06%	
3. Uncategorized Items	28	6.37%	
4. Office	21	3.43%	
5. Clearance	20	3.51%	
6. New	20	3.03%	
7. Bags	16	7.96%	
8. Campus Collection	15	3.59%	
9. Drinkware	15	4.31%	
10. Lifestyle	9	3.99%	

# Comparison Display: Behavior

For traffic from All Users between the start and end of your three month period, please provide a comparison report showing Site Speed Page timings for our top ten pages (based on pageviews) and identify any potential troublespots.

Page		Pageviews	Avg. Page Load Time (sec) ↓ (compared to site average)
		703,560 % of Total: 100.00% (703,560)	4.23 Avg for View: 4.23 (0.00%)
1.	/home	144,482	-4.05%
2.	/store.html	53,758	3.16%
3.	/basket.html	35,224	-30.88%
4.	/store.html/quickview	31,513	26.92%
5.	/google+redesign/apparel/mens/quickview	24,545	-34.25%
6.	/google+redesign/shop+by+brand/youtube	24,324	56.76%
7.	/google+redesign/apparel/mens	23,909	-11.79%
8.	/google+redesign/new	23,875	-12.93%
9.	/google+redesign/apparel	18,474	-12.60%
10.	/signin.html	16,617	-38.21%

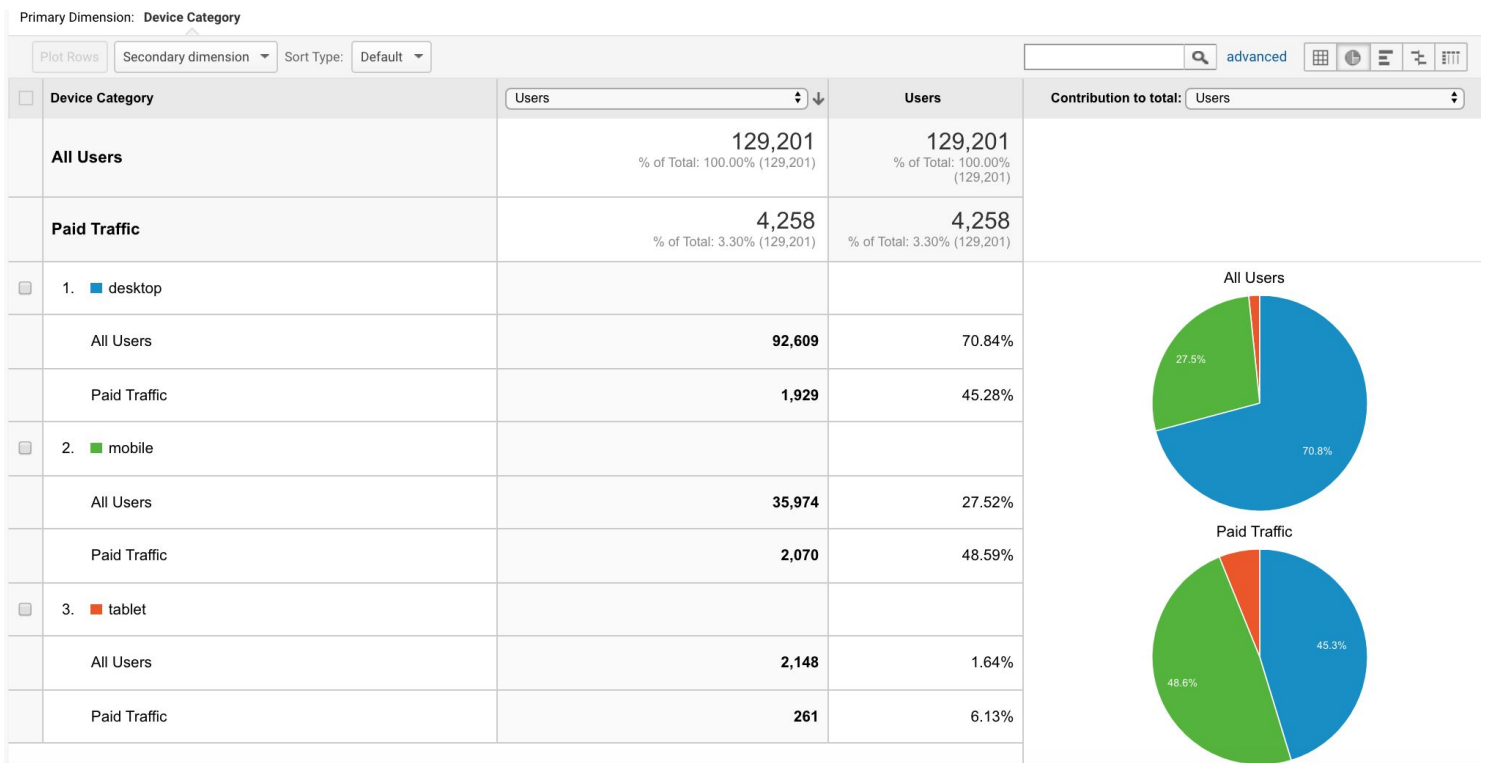
The two pages below take relatively too long to load:

</google+redesign/shop+by+brand/youtube>

</store.html/quickview>

# Percentage Display: Audience

Please go into the Audience → Overview → Mobile report and provide a screenshot or screenshots that show the following: Between the start and end of the three month period you've chosen, please provide percentage charts (pie charts) that show what percentage of All Users came from mobile, desktop, and tablet devices and what percentage of Paid Traffic Users came from mobile, desktop, and tablet devices.

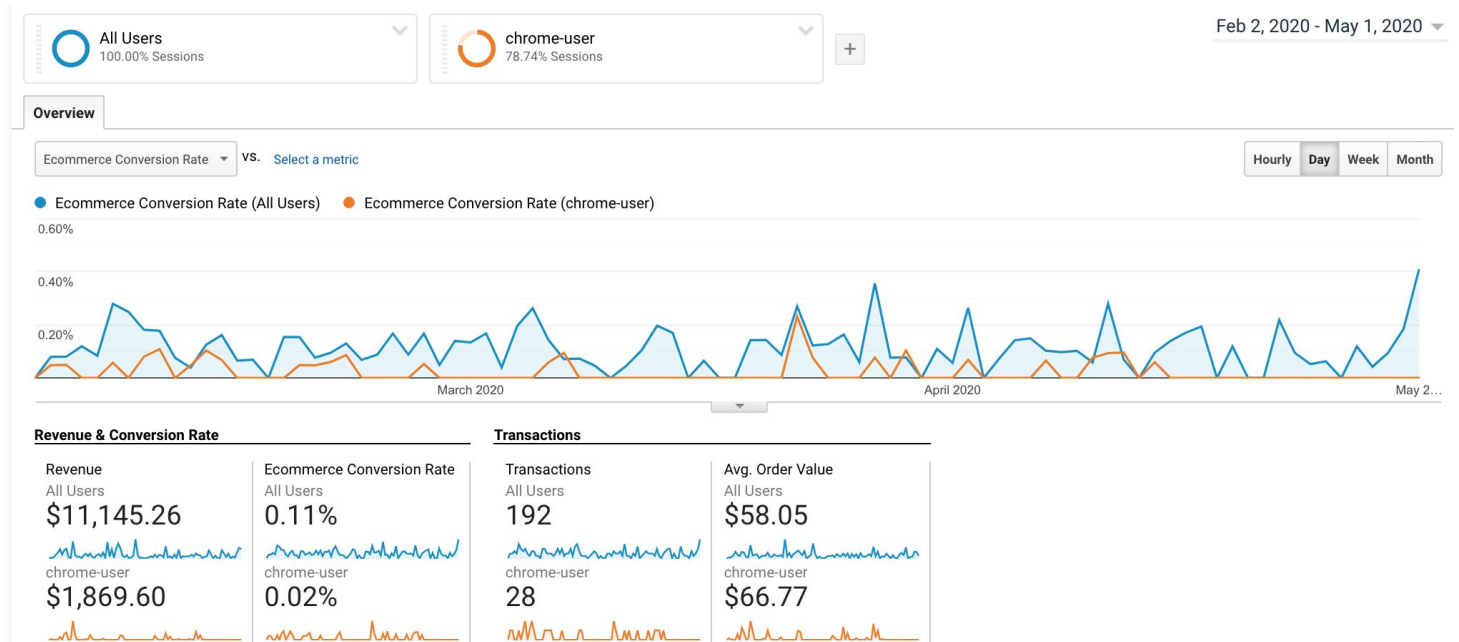




# Segmentation

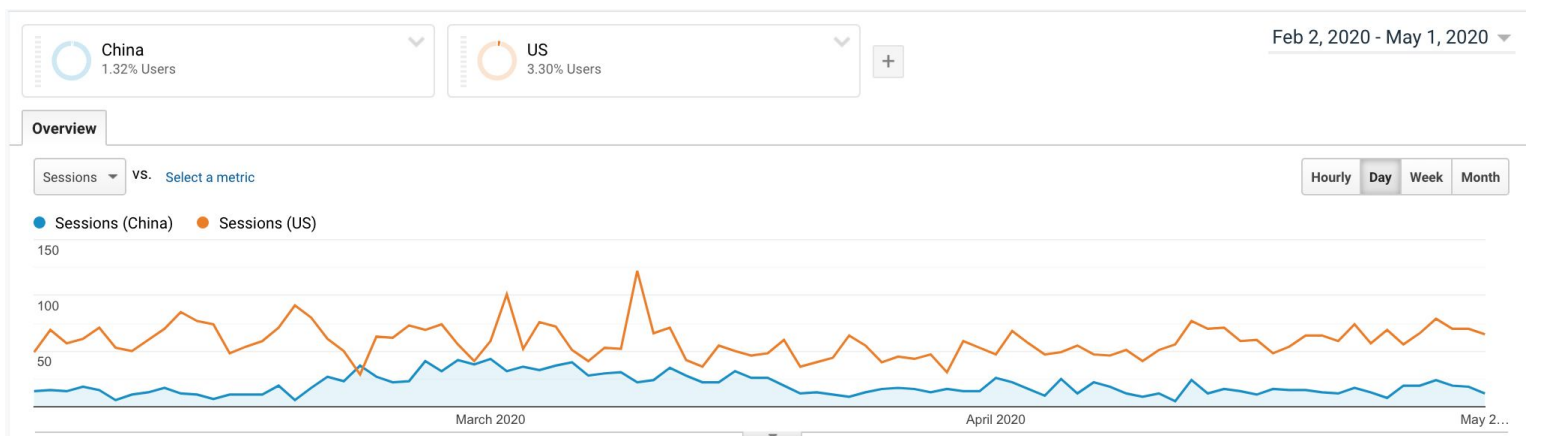
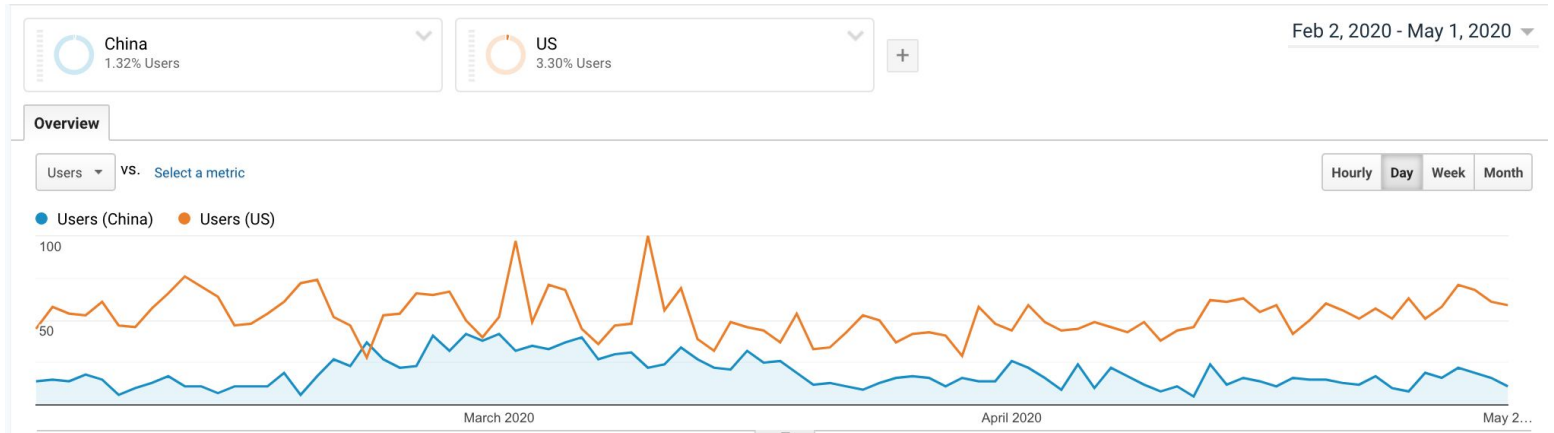
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# Audience Segment: Characteristic



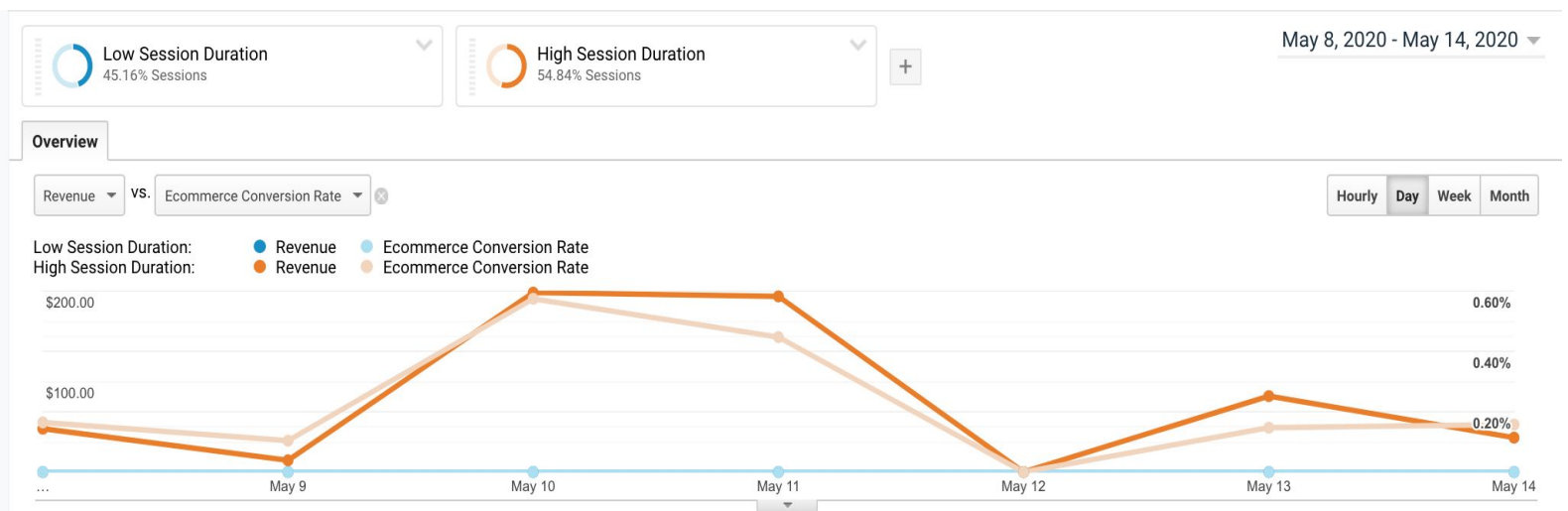
*Chrome users have a relatively lower ecommerce conversion rate than all users.*

# Audience Segment: Geography



*There more users as well as more sessions from US than China*

# Audience Segment: User Behavior



*Users with a longer session duration tend to generate much more revenue and have a much higher conversion rate.*




# Part Two:


## Connecting a Data Source and Creating a Custom Dashboard


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# 1. Merchandise Store Draft


## Dashboard: Built on the Master View

 Create

 Recent

 Shared with me

 Owned by me


 Trash

Recent

Reports

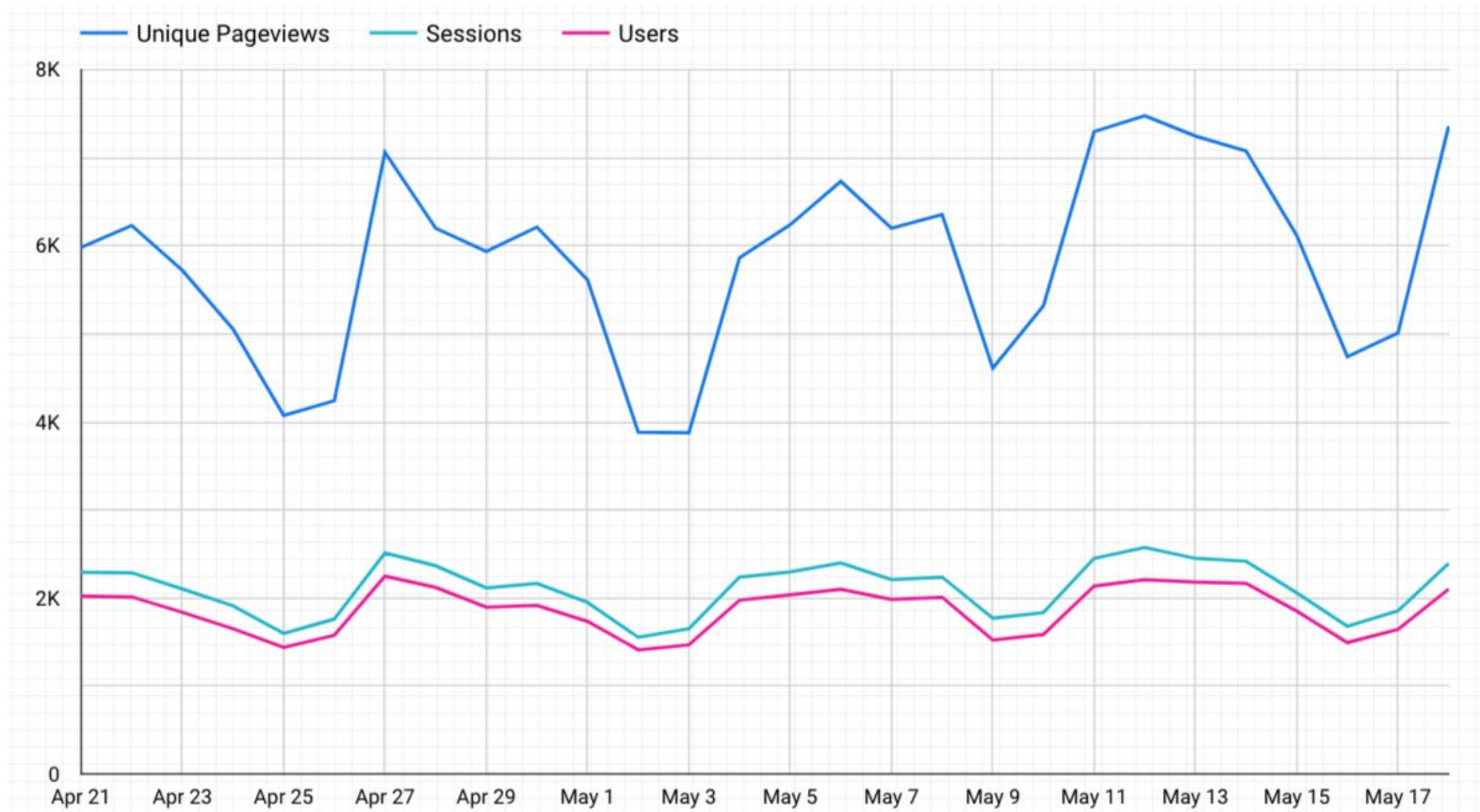
Data sources

Explorer

Name	Owned by anyone ▼	Last opened by me ▼	↓
 1 Master View	Wong Ray	1:41 PM	

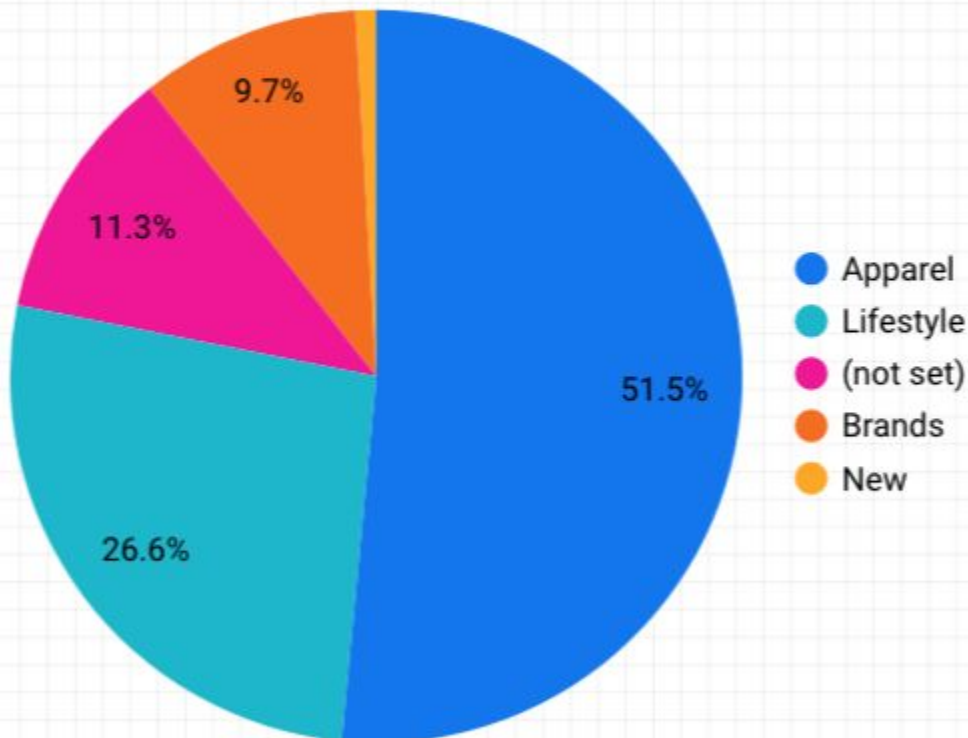
## 2. Merchandise Store Draft

### Dashboard: Time Series chart



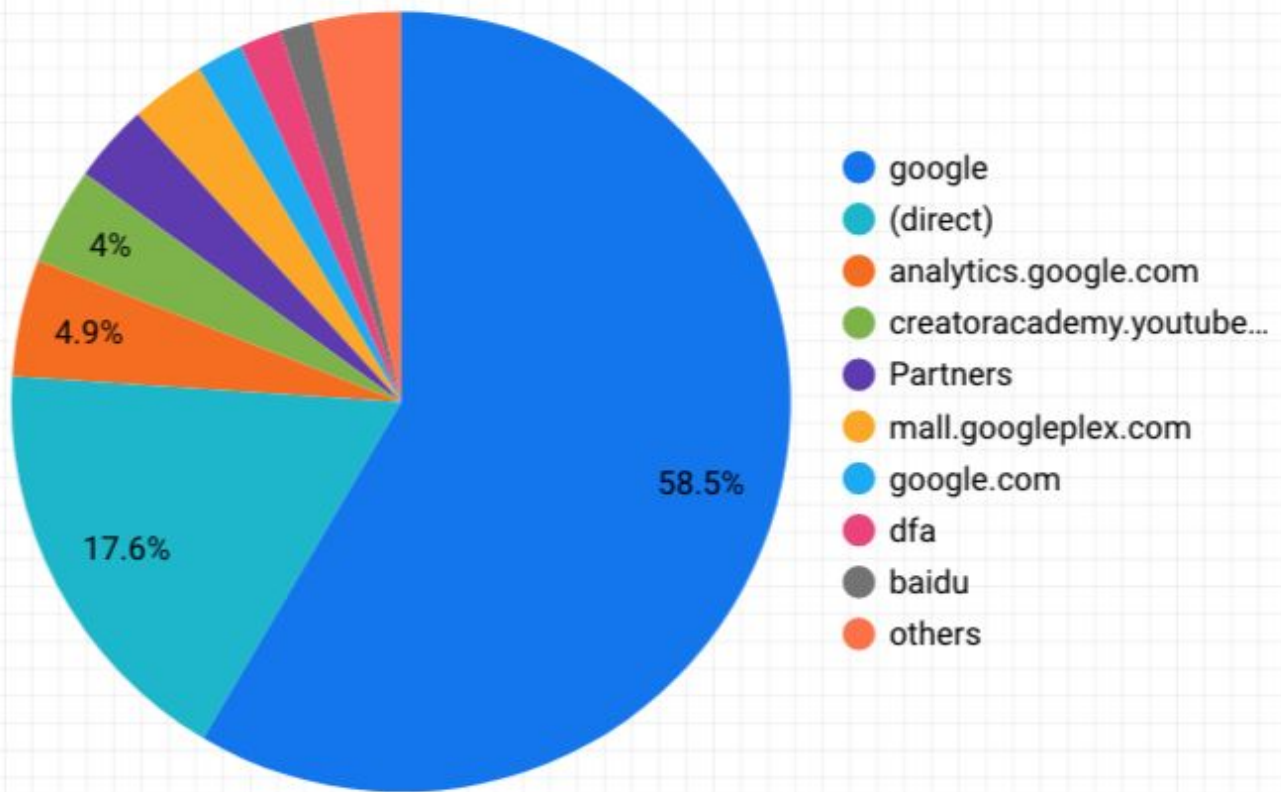
### 3. Merchandise Store Draft

## Dashboard: Pie chart, 7 slices



## 4. Merchandise Store Draft

### Dashboard: Pie chart, 5 slices





## 5. Merchandise Store Draft Dashboard: Scorecard

Avg. Order Value

**\$47.67**

## 6. Merchandise Store Draft Dashboard: Date Range Control

Aug 1, 2018 - Sep 5, 2018



# Marketing Analytics Nanodegree Program

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## Google Analytics