## Business Ethics & Corporate Social Responsibility

Session 20 Chapter 9:Business and Environmental Sustainability

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### **AGENDA**

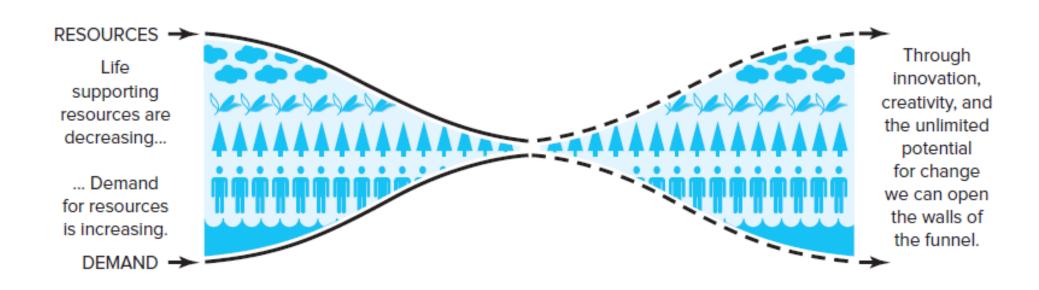
- Session Objectives
- Sustainability
- Business's Environmental Responsibility

## SESSION OBJECTIVES

- Understand the concept of sustainability.
- Discuss the reason for protecting sustainability.
- Explain the difference between market-based and regulatory-based environmental policies.
- Identify the inadequacies of sole reliance on a market-based approach.
- Identify the inadequacies of regulatory-based environmental policies.
- Define and describe sustainable development and sustainable business.

## Figure 9.1

## The Natural Step's Funnel







#### INTRODUCTION

- Many believe we have entered the sustainability revolution,
  - where the race to create environmentally and economically sustainable products and services is creating unlimited business opportunities.
    - The Industrial Revolution brought the ability to degrade the natural environment at a faster rate than ever before.
    - By the start of the 21st century, the earth is experiencing a high species extinction rate which also threatens humans.
- The major ethical question of this chapter is what responsibilities businesses have regarding the environment.
  - Sustainable business and economic development seek to create new ways of doing business in which success is measured in terms of
    - economic, ethical, and environmental sustainability,
    - Often called the *triple bottom line* approach.



- The Natural Step challenges business to "backcast" a path toward sustainability.
- Sustainable business must use resources and produce wastes at rates that do not jeopardize human wellbeing.
- Businesses that do so will succeed in moving through the funnel and emerging as successful in the age of sustainability.

# Backcasting

The Natural Step challenges business to imagine what a sustainable future must hold

From that vision, creative businesses then look backward to the present and determine what must be done to arrive at that future

#### BUSINESS ETHICS AND ENVIRONMENTAL VALUES

- Earlier chapters talked of ethics in terms of practical reasoning.
- And our standards encourage us to act one way rather than another.
- Given this objective,
  - which values and decisions are supported by a concern with the natural environment?
  - Why should business value the natural world?

- Human self-interest is the most obvious answer.
  - Two environmental realities underscore the importance.
  - Global climate change, species extinction, soil erosion and nuclear wastes threaten future generations.
  - Ecology shows us that natural systems are connected,
    - and we are a natural system.
  - The conservation movement advocated a restrained and prudent approach to the natural world.

#### **HUMAN SELF-INTEREST!**

- All human beings depend on the natural environment in order to survive.
  - Humans need clean water to drink, healthy air to breathe, fertile soil and oceans to produce food, an ozone layer to screen out solar radiation, and a biosphere that maintains the delicate balance of climate in which human life can exist.
- Two aspects of contemporary environmental realities underscore the importance of self-interested reasoning.

#### 1. THE THREAT TO LIFE

- Past human societies have often run up against the limits of the local environment's ability to sustain human life.
- In these historical cases, environmental degradation has been localized to a particular region and has seldom affected more than a generation.
- In contrast, some contemporary environmental issues have the potential to adversely affect the entire globe and change human life forever.
- Global climate change, species extinction, soil erosion and desertification, and nuclear wastes will threaten human life into the indefinite future.

#### 2. THE THREAT TO EVERYTHING ELSE



- The science of ecology and its understanding of the interrelatedness of natural systems have helped us to understand the wide range of human dependence on ecosystems.
  - Where once we might have thought that buried wastes were gone forever, we now understand how toxins can seep into groundwater and contaminate drinking water across great time and distances.
  - We now understand how pesticides accumulate throughout the food chain and pose greatest dangers not only to top predators such as bald eagles, but to human beings as well.
  - Where once we thought that ocean fisheries were inexhaustible and the atmosphere too big to be changed by humans, we now understand the precise balance necessary to maintain life-supporting systems.

#### BUSINESS ETHICS AND ENVIRONMENTAL VALUES

- Besides the self-interest reasons, the natural environment is essential and valuable for other reasons.
- These other values often conflict with the direct value that comes from treating the natural world as a resource.
  - The beauty and grandeur of the natural world provides great aesthetic, spiritual, and inspirational value.
  - Many view the natural world in religious or spiritual values.
  - Parts of the natural world hold symbolic value, historical value, and psychological values such as serenity and exhilaration.
  - The animal rights movement attributes a moral standing to animals.

#### TWO APPROACHES TO ANIMAL MORAL STANDING:

- Many animals, presumably all that have a central nervous system, have the capacity to feel pain.
- Reminiscent of the utilitarian tradition, this view asserts an ethical responsibility to minimize pain.
- Inflicting unnecessary pain is taken to be an ethical wrong; therefore, acts that inflict unnecessary pain on animals is ethically wrong.



#### TWO APPROACHES TO ANIMAL MORAL STANDING:

- A second approach argues that at least some animals have the cognitive capacity to posses a conscious life of their own.
- Reminiscent of the Kantian ethical tradition, this view asserts that we have a duty not to treat these animals as mere objects and means to our own ends.





#### MARKET OR REGULATION?

- Debate continues on whether efficient markets or government regulation is best when meeting the environmental responsibilities of business.
  - Each approach has significant implications for business.
- If the best approach to environmental concerns is to trust them to efficient markets,
  - then businesses should seek profits and allow the market to allocate resources efficiently.
- If government regulation is a more adequate approach,
  - then business should comply to regulatory requirements.
- Defenders of a market approach contend that environmental issues are economic problems, deserving economic solutions.

#### THE MARKET APPROACH

- William Baxter argued for an optimal level of pollution
  - by leaving it to a competitive market.
- Society could strive for pure air and water,
  - but the costs in lost opportunities is too high.
- A reasonable approach is to aim for air and water quality that is safe enough to breathe and drink.

- From a market perspective resources are "infinite."
- History shows that humans find substitutes for any shortages.
- All resources are "fungible"
  - as they can be replaced by substitutes, and thus, infinite.
- Resources not being used to meet consumer demand are being wasted.

#### THE MARKET APPROACH

- A variety of market failures point to the inadequacy of market solutions.
  - One example is the existence of externalities.
    - The "costs" of environmental degradation is borne by parties "external" to the economic exchange, such as future generations.
- A second type of market failure occurs when no markets exist to create a price for important social goods, such as scenic vistas.
  - Markets alone fail to guarantee that such things are protected.
- A third market failure involves a distinction between individual decisions and group consequences.
  - Important ethical issues may be missed if policy decisions are solely the outcome of individual decisions.

#### THE REGULATORY APPROACH

- Much of the most significant environmental legislation in the U.S. was enacted during the 1970s.
- Before these laws, tort law was the only recourse.
  - Only individuals who could prove that they had been harmed by pollution could raise legal challenges to air and water pollution.
  - That legal approach placed the burden on the person who was harmed and, at best, offered compensation for the harm only after the fact.
- The laws established standards that shifted the burden from those threatened to those who would cause the harm.
  - Business was free to pursue its own goals as long as they complied.

#### THE REGULATORY APPROACH

- Several problems suggest this approach will prove inadequate over the long term.
  - First, it underestimates the influence that business can have in establishing the law.
    - The automobile industry used lobbying influence to exempt light trucks and SUVs from Corporate average fuel economy (CAFE) standards.
  - Second, this approach also underestimates the ability of business to influence consumer choice.
    - It is misleading to claim that business passively responds to consumer desires and that consumers are unaffected by advertising.
  - Finally, this model assumes that economic growth is environmentally and ethically benign.
    - There are many roads to profit and different roads can have very different environmental consequences.

#### THE SUSTAINABILITY APPROACH

• The 1980s brought a new model which combined financial opportunities with environmental and ethical responsibilities.

## Sustainable development

 Meets present needs without compromising future generation's needs

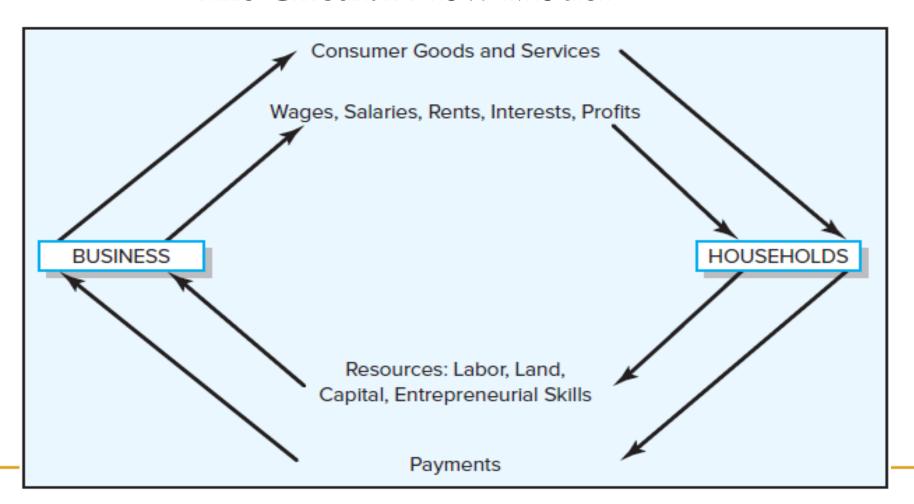
## Sustainable business practices

• A model in which business activities meet the standards of sustainability

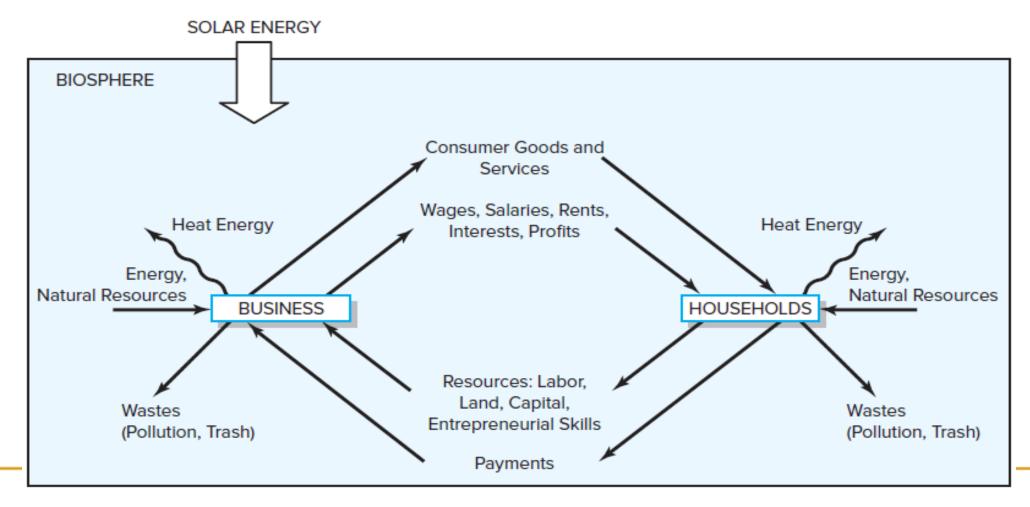
## Three pillars of sustainability

 Development must be economically, environmentally, and ethically satisfactory

## The Circular Flow Model



### A Model of the Economy (or Economic System) as a Subset of the Biosphere (or Ecosystem)





#### THE SUSTAINABILITY APPROACH

- Daly argues that over the long term,
  - resources and energy cannot be used, nor waste produced, at rates at which the biosphere cannot replace or absorb them.
  - Daly calls these the "biophysical limits to growth."
  - The biosphere can produce resources indefinitely, and it can absorb wastes indefinitely, but only at a certain rate and with a certain type of economic activity.
  - The goal of sustainable development is to find that rate and type of activity, thereby creating a sustainable business practice.
    - This is the ultimate environmental responsibility of business.

#### THE "BUSINESS CASE" FOR A SUSTAINABLE ECONOMY

- Unlike the regulatory and compliance model, the sustainability model may present greater opportunities than burdens.
  - *First, sustainability is a prudent long-term strategy.* 
    - As the funnel showed, successful businesses must use sustainable practices.
  - *Second, the huge unmet market potential among developing economies can only be met in sustainable ways.* 
    - The base of the economic pyramid represents the largest and fastest growing economic market in human history.
  - Third, significant cost savings can be achieved with sustainable practices.
  - Fourth, competitive advantages exist for sustainable businesses.
  - Finally, sustainability is a good risk management strategy.
    - Avoiding future government regulation and avoiding legal liability are both potential benefits of sustainable products and practices.

CASE DISCUSSION QUESTIONS FOR NEXT CLASS

- What happened to luckin coffee?
- What's luckin's marketing strategy?
- Do you feel there's ethically wrong doing for luckin's marketing strategy, especially from a sustainability perspective?

