

# Ilya Volochkov

## Project Manager

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## 📄 Summary

Highly motivated and results-oriented **IT project manager** with 5 years of experience as business/data/system analyst and leading projects(6+ years) that exceed expectations on time and under budget in web applications,Big Data,DWH and BI/AI domains.

Adept at stakeholder management, client engagement, and building strong relationships with customers.

## 👋 Skills

⚙ **Hard skills:**Agile Project Management, Scrum,Risk Management,SDLC, Python,SQL, Git/Terminal, Big Data/DWH, Web(rest API/JS)

💡 **Software:** Jira,Confluence,MS project,Visio

🌐 **Languages:** 🇬🇧 English(fluent), 🇷🇺 Russian(native)

## 👜 Experience

### **Neoflex** *IT services and IT consulting*

Deliver manager

05/2021–present

- Successfully completed presale; as a result, 2 frame contacts were signed.
- Designed and coordinated 100% technical aspects of project.
- Reduced development costs by 25% by Airflow implementation instead Bash scripts , to make data flows transparent,visualized and easy maintain.
- Accomplished 4 fix-price projects with high profit value 30%
- Trained and mentored 4 employee members

### **Luxoft** *IT services and IT consulting*

Project manager

10/2017–05/2021

- Resolved project crises by applying Agile methods (Scrum framework)
- Worked closely with customer team to define project scope and schedule deliverable.
- Designed and managed custom CRM implementation to help customer increase staff productivity over 50% by automating internal processes and control.
- Oversaw integration of third party solutions(Chats,CTI, speech transcription) by leading 5 developers and 2 testers to meet custome's goals.
- Trained data analyst from junior to middle to meet project needs.

### **Other companies** *telecommunications,retail,banking,media*

System/Business analyst

10/2012 –10/2017

- Prepared project economy, roadmap ,success criteria and managed contractor to laugh machine learning project; this resulted in 10% CHURN rate reducing.
- Freed up time to 90% by automating reporting.
- Implemented CRM (with ERP system integration) by leading developers team to help customer increase sales and improve logistics process.
- Reduced loans interest rates 50
- Developed methodology to calculate fair interest rated and analysed company's loan contracts ;as result after renegotiation of the loan's terms,decreased loans interest rates more then 50%.

## 📖 Education

**Lomonosov Moscow State University**  
*Master's Degree in Mathematics*

**Moscow, Russia**  
2007–2012