# CHOOSING A NEIGHBORHOOD FOR A NEW PIZZA PLACE IN MANAUS

IBM APPLIED DATA SCIENCE CAPSTONE

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## BUSINESS PROBLEM

- Brazil is passing through a large financial crisis. As a lot of persons can't find a new job, they're deciding to create an own business. But, failure is not a option.
- In this project, I developed a model to predict the best neighborhoods from Manaus to put a new Pizza Place.

#### THE DATA

- The data I used where collected from three different sources:
- 1. The neighborhoods names were scraped from Wikipedia;
- 2. The latitude and longitude of these neighborhoods were collected using Geocoder library;
- 3. And the venues on these neighborhoods were collected using the Foursquare API.

## A STEP-BY-STEP METHODOLOGY

- 1. Make the libraries imports;
- 2. Scrap the neighborhoods names from Wikipedia;
- 3. Using Geocoders get the latitude and longitude of each of these neighborhoods;
- 4. Plot a map of Manaus with markers representing the neighborhoods;
- 5. Get the venues of each neighborhood using Foursquare API;

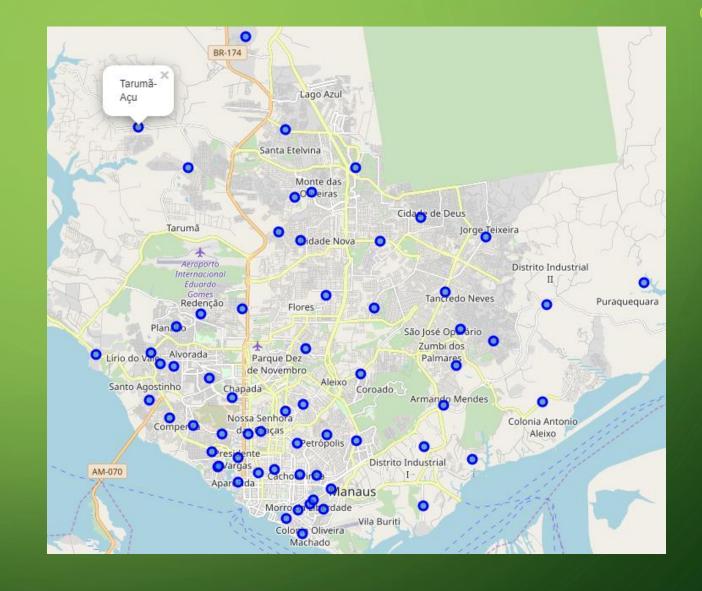
### A STEP-BY-STEP METHODOLOGY (CONT)

- 6. Make an one-hot-encoding process on 'VenueCategory' column;
- 7. Run the K-Means algorithm with K=5;
- 8. Plot a map of Manaus with each neighborhood in a same cluster colored with the same color;
- 9. Print the neighborhoods in each cluster.



#### MAP OF MANAUS

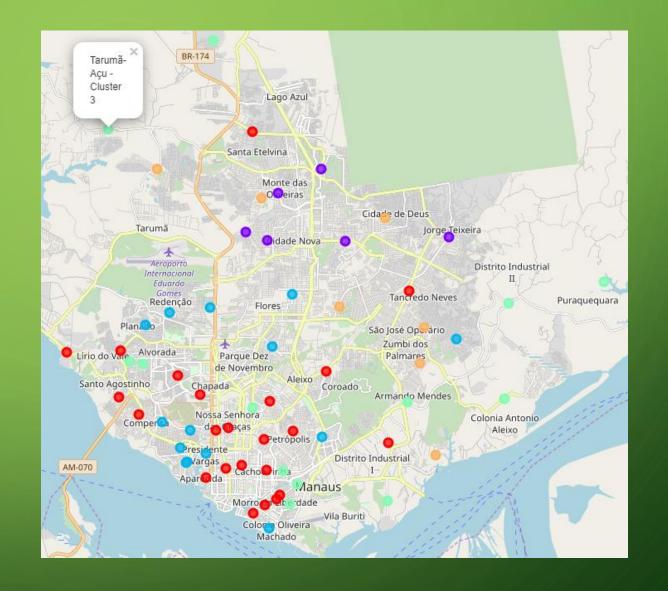
The markers represents the neighborhoods.



#### MAP OF MANAUS

The markers represents the neighborhoods.

Each neighborhood is colored based on its cluster.



	Neighborhood	Pizza Place	Cluster Labels	Latitude	Longitude
31	Morro da Liberdade	0.030000	0	-3.13664	-59.99987
33	Nossa Senhora das Graças	0.030000	0	-3.10729	-60.01957
28	Lírio do Vale	0.020000	0	-3.07531	-60.06433
51	São Francisco	0.020000	0	-3.11206	-60.00492
49	Santo Agostinho	0.020000	0	-3.09457	-60.06487
48	Santa Luzia	0.020000	0	-3.13906	-60.00441
47	Santa Etelvina	0.028571	0	-2.98487	-60.00960
21	Educandos	0.020000	0	-3.14273	-60.00937
20	Dom Pedro	0.030000	0	-3.08579	-60.04079
52	São Geraldo	0.030000	0	-3.10819	-60.02475
18	Distrito Industrial I	0.031250	0	-3.11344	-59.95334
14	Compensa	0.030303	0	-3.10161	-60.05682
39	Petrópolis	0.030000	0	-3.10865	-59.99303
15	Coroado	0.026667	0	-3.08387	-59.97915
6	Centro	0.030000	0	-3.12399	-60.02063
1	Aleixo	0.030000	0	-3.09622	-60.00263
42	Praça 14 de Janeiro	0.030000	0	-3.12252	-60.01424
4	Betânia	0.020000	0	-3.13487	-59.99843
5	Cachoeirinha	0.020000	0	-3.12461	-60.00391
7	Chapada	0.030000	0	-3.09341	-60.03136
32	Nossa Senhora Aparecida	0.020000	0	-3.12783	-60.02900
57	Tancredo Neves	0.015873	0	-3.05077	-59.94501
41	Ponta Negra	0.017857	0	-3.07591	-60.08657

	Neighborhood	Pizza Place	Cluster Labels	Latitude	Longitude
12	Colônia Santo Antônio	0.098765	1	-3.02968	-60.00359
37	Novo Israel	0.098039	1	-3.02629	-60.01250
34	Nova Cidade	0.096774	1	-3.00026	-59.98115
26	Jorge Teixeira	0.111111	1	-3.02839	-59.92836
30	Monte das Oliveiras	0.086957	1	-3.01041	-59.99912
8	Cidade Nova	0.091837	1	-3.03013	-59.97116

	Neighborhood	Pizza Place	Cluster Labels	Latitude	Longitude
38	Parque 10 de Novembro	0.040000	2	-3.07368	-60.00146
43	Presidente Vargas	0.040000	2	-3.11788	-60.02900
40	Planalto	0.050000	2	-3.06484	-60.05415
22	Flores	0.034483	2	-3.05193	-59.99318
50	Santo Antônio	0.040000	2	-3.11538	-60.03959
25	Japiim	0.040000	2	-3.11095	-59.98095
24	Glória	0.040000	2	-3.12127	-60.03669
23	Gilberto Mestrinho	0.047619	2	-3.07046	-59.92513
17	Da Paz	0.040000	2	-3.05772	-60.02716
53	São Jorge	0.050000	2	-3.10827	-60.03556
11	Colônia Oliveira Machado	0.035294	2	-3.14878	-60.00275
56	São Raimundo	0.040000	2	-3.12169	-60.03723
61	Vila da Prata	0.050000	2	-3.10480	-60.04709
46	Redenção	0.040000	2	-3.05946	-60.04406

	Neighborhood	Pizza Place	Cluster Labels	Latitude	Longitude
55	São Lázaro	0.01	3	-3.13889	-59.99412
59	Tarumã-Açu	0.00	3	-2.98379	-60.06931
60	Vila Buriti	0.00	3	-3.13729	-59.95393
0	Adrianópolis	0.00	3	-3.09907	-60.00971
44	Puraquequara	0.00	3	-3.04676	-59.86425
35	Nova Esperança	0.01	3	-3.07978	-60.06053
27	Lago Azul	0.00	3	-2.94707	-60.02602
19	Distrito Industrial II	0.00	3	-3.05580	-59.90360
16	Crespo	0.01	3	-3.13042	-59.99135
10	Colônia Antônio Aleixo	0.00	3	-3.09518	-59.90549
3	Armando Mendes	0.00	3	-3.09647	-59.94543
2	Alvorada	0.01	3	-3.08071	-60.05521
45	Raiz	0.01	3	-3.12525	-59.99695

	Neighborhood	Pizza Place	Cluster Labels	Latitude	Longitude
36	Novo Aleixo	0.083333	4	-3.05731	-59.97373
29	Mauazinho	0.076923	4	-3.11864	-59.93371
54	São José Operário	0.068182	4	-3.06567	-59.93851
13	Colônia Terra Nova	0.083333	4	-3.01232	-60.00587
9	Cidade de Deus	0.062500	4	-3.02062	-59.95474
58	Tarumã	0.076923	4	-3.00029	-60.04924
62	Zumbi dos Palmares	0.071429	4	-3.08040	-59.94052

#### DISCUSSION

- As the neighborhoods on cluster 3 have a low number of Pizza Places or even don't have one they are the best places to install a new Pizza Place. Alvorada, for instance, is the sixth neighborhood with most domestic residences in the city;
- The neighborhoods of clusters 1 and 4 are the ones to be avoided, since these areas contain the large number of Pizza Places;
- Neighborhoods on cluster 0 and 2 could be also good options for a new Pizza Place if the new place has some differential over the others in the neighborhood.

#### CONCLUSION AND FUTURE WORK

- The model was successfully developed;
- The neighborhoods on cluster 3 are the best option to install a new Pizza Place in Manaus, Brazil;
- For future work, a good idea is to apply this methodology for different business types and cities.