







# LUTHO JARA

FRONT-END DEVELOPER

## CONTACT

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## SKILLS

### LANGUAGES

HTML  
CSS  
JavaScript

### CSS FRAMEWORKS

Tailwind  
Styled Components  
Material UI

### FRAMEWORKS / LIBRARIES

React

### TESTING

Jest

## EDUCATION

Matric  
Pretoria Boys High School  
2017-2021  
Pretoria, Gauteng

## PROFILE

With five years of programming experience, I bring a diverse skill set and eagerness to excel. Proficient in problem-solving, communication, and coordination, I strive for optimal solutions. My expertise spans copywriting, sales, marketing, lead generation, graphic and web design, and programming. Articulate and empathetic, I effectively understand and address user needs and pain points. Known for attention to detail and a commitment to intuitive user experiences, I thrive in fast-paced environments with tight deadlines.

## WORK EXPERIENCE

### Entrepreneur

January 2021- January 2022

EasierEdits

Remote

- Skilled in initiating cold calls and gathering information to engage potential customers, leading to successful sales appointments
- Proficient in WordPress and plugin utilization for customized website development aligned with client preferences.
- Experienced in analyzing Google tools such as Analytics, Console, Keywords, and AdSense to enhance marketing strategies.
- Adept copywriter capable of crafting persuasive content that inspires audiences to take action.
- Demonstrated ability to generate interest, foster engagement, and achieve sales conversions through strategic communication and marketing initiatives.

### Sales Representative

January 2022 - January 2023

Prosperity Trading Academy

Remote

- Gather leads through content from Facebook, Pinterest, YouTube and Twitter.
- Earned R5,000 per month on average from commission via sales.
- Responsible for the prospecting, qualifying, negotiation and closing of sales for over 100+ clients
- Provided exceptional pre- and post-sales support, fostering positive customer experiences and loyalty through responsive communication and problem resolution.
- Demonstrated comprehensive knowledge of products/services, effectively articulating features, benefits, and value propositions to drive customer engagement.