



GIORGI KAPIANIDZE

📍 Tbilisi, Gldani I district 7 0167

AGE 32

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HEIGHT 191 CM

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SKILLS

Strong organizational abilities.
Excellent communication skills.
Attention to detail for accurate order processing. Problem-solving skills (handling multiple tasks). Ability to work in stressful situations

SUMMARY

an experienced sales and service representative, I've consistently driven growth by developing new business opportunities and increasing sales. With a strong background in customer service, I prioritize client satisfaction above all else. Building lasting relationships with both clients and coworkers is my specialty. Crafting customized solutions to meet unique client needs is where I excel.

EXPERIENCE

April 2021 - July 2024

Manager Ind. Entrepreneur Gocha zurabishvili | Tbilisi

- Oversaw sales performance metrics and offered consistent feedback and coaching to team members who needed improvement. Managed Sales

February 2017 - April 2021

Sales and Service Administrator Solo. Personal banking system | Tbilisi

- Issuing invoices and maintaining sales records. Coordinating meetings and organizing schedules. Managing a team of colleagues. Ensuring successful service delivery to clients. Collaborating with colleagues to meet client needs.

September 2013 - February 2017

Sales Assistant Massimo Dutti | Tbilisi

- Handling customer inquiries and sales transactions. Maintaining inventory levels. Collaborating with colleagues to meet sales targets. Providing excellent customer service. Ensuring the store's visual merchandising standards.

EDUCATION

2014

Master of Business | Business administration and Administration

management Ilia state university,
Tbilisi, TB

LANGUAGES

Georgian: English: First Language
Upper Intermediate B2

CERTIFICATIONS

- Tbilisi wine school. Wine knowledge certificate
- Bank of georgia university. service plus certificate

HOBBIES AND INTERESTS

•traveling ,new cultures, new friends, reading,music, skiing,
basketball, fencing, gym, yoga