



# GIORGI KAPIANIDZE

📍 Tbilisi, Gldani I district 7 0167

**AGE** 32

📱 +995568888191

**HEIGHT** 191 CM

✉️ gqapianidze@gmail.com

## SKILLS

Strong organizational abilities.  
Excellent communication skills.  
Attention to detail for accurate order processing. Problem-solving skills (handling multiple tasks). Ability to work in stressful situations

## SUMMARY

an experienced sales and service representative, I've consistently driven growth by developing new business opportunities and increasing sales. With a strong background in customer service, I prioritize client satisfaction above all else. Building lasting relationships with both clients and coworkers is my specialty. Crafting customized solutions to meet unique client needs is where I excel.

## EXPERIENCE

April 2021 - July 2024

Manager Ind. Entrepreneur Gocha zurabishvili | Tbilisi

- Oversaw sales performance metrics and offered consistent feedback and coaching to team members who needed improvement. Managed Sales

February 2017 - April 2021

Sales and Service Administrator Solo. Personal banking system | Tbilisi

- Issuing invoices and maintaining sales records. Coordinating meetings and organizing schedules. Managing a team of colleagues. Ensuring successful service delivery to clients. Collaborating with colleagues to meet client needs.

September 2013 - February 2017

Sales Assistant Massimo Dutti | Tbilisi

- Handling customer inquiries and sales transactions. Maintaining

inventory levels. Collaborating with colleagues to meet sales targets. Providing excellent customer service. Ensuring the store's visual merchandising standards.

## EDUCATION

2014

Master of Business | Business administration and Administration

management Ilia state university,  
Tbilisi, TB

## LANGUAGES

Georgian: English: First Language

Upper Intermediate B2

## CERTIFICATIONS

- Tbilisi wine school. Wine knowledge certificate
- Bank of georgia university. service plus certificate

## HOBBIES AND INTERESTS

•traveling ,new cultures, new friends, reading,music, skiing,  
basketball, fencing, gym, yoga