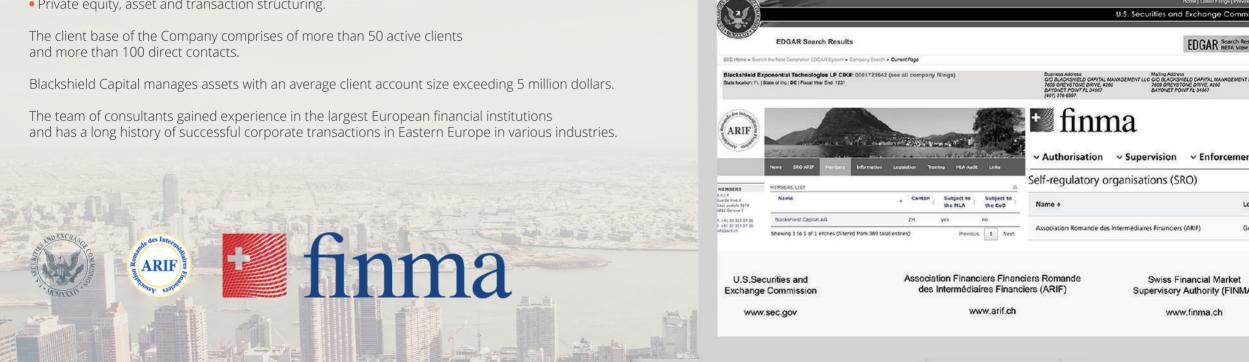


## **About Blackshield Capital**

**Blackshield Capital** – is a Swiss multi-family office that specializes in providing comprehensive set of services for wealthy clients and companies from Eastern Europe, including:

- Asset management,
- Corporate finance and consulting,
- Multi-family office,
- Private equity, asset and transaction structuring.



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Blackshield Capital / 02



### 01/

Investment principles

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Investment strategies

## **01/** Investment Principles



Common motivation with client. we earn only when our client earns



Investment in technological and innovation

companies which change the world



No lock-up\*\* period - the capital from the fund can be with drawn at any time



A strategy aimed at a long-term investment period (3-7 years)







7-9 companies in each strategy

No management Fee\*

A comprehensive analysis of companies in which we invest at the level of M&A\*\*\* transactions

- The quarterly mandatory payment for asset management, calculated as % of the total assets under management, is with drawn irrespective of the results of the investment activity. Standard - 2% of the amount of assets per year.
- \*\* Standard lock-up periodis 1 year
- *M&A* mergers and acquisitions transactions

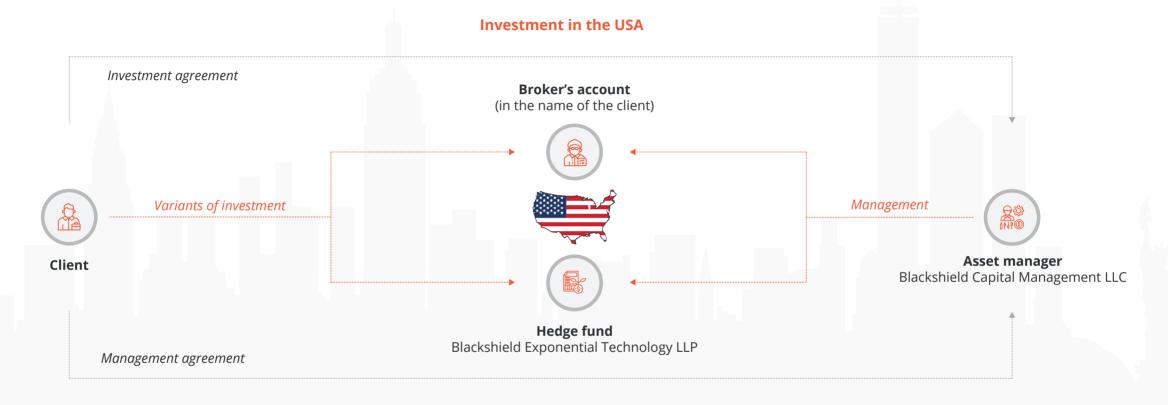
## **02/** Investment Opportunities

#### Individual investment accounts Placing the capital in Blackshield investment Fund The client is signing an agreement and invests money directly to the fund; Investment format The client deposits the money to his (her) own account in a foreign bank; we provide services on managing these accounts then the pool of capital is invested in the framework of the confirmed investment program in the interests of the client **Duration of investment 3-7** YFARS **Entry threshold sum** From 50 thousand USD\* Recommended sum for investment 1 million USD 500 thousand USD **Basic investment strategy Investing in bonds:** Investing in shares and other securities: • Investing in bonds of high credit rating companies. • Shares of large innovation companies in technology sector with high quarter and annual growth rate High-profit bonds • Options on the companies share, market evaluation of which is Investing in shares and other securities: substantially different from the real internalcost • Shares of large innovation companies which pay dividends • Shares of large innovation companies in technology sector with high quarter and annual growth rate • Options on the companies share, market evaluation of which is substantially different from the real internal cost Other conditions Available only for accredited investors\*\*

<sup>\*</sup> According to the legislation of Ukraine, a individual resident of Ukraine can receive an electronic permission from the NBU to invest up to \$ 50 thousand a year

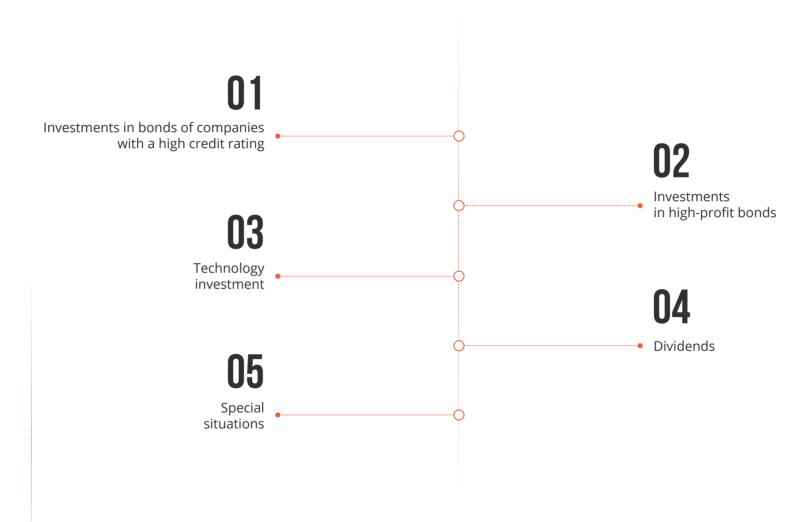
<sup>\*\*</sup> More information about the criteria for obtaining the status of an accredited investor can be found on our website blackshield.fund, the website of the Federal Securities and Exchange Commission of the US sec.gov, or by contacting us.

# **02/** Investment Opportunities



#### **INVESTMENT STRATEGIES OFFERED:**

	Bonds	Dividends strategy	Innovation and technology	Special situations
Individual account	+	+	+	+
Hedge fund participation			+	+



Strategy's profitability

in 2018 + 2.2%

## **03/** Investment Strategies

#### Strategy's features

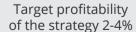
#### Investments in high credit rating bonds

#### **Strategy's advantages:**

- Stable returns exceeding deposit returns offered by large EU and the USA banks
- Relatively low risk confirmed by a high credit rating of issuers
- High liquidity of the portfolio, which allows, if necessary, to make it a quick sale with maximum preservation of value
- The portfolio is accepted by banks as collateral for a loan with a high collateral value

#### **Portfolio characteristics:**







7-9 companies in portfolio



Companies with A, AA, BBB credit rating



Base currency, USD



Annual average volatility 1-5%



Recommended terms of portfolio investment – from 2-3 years

Investment in high-profit bonds

#### **Investment in high-profit bonds**

Strategy's profitability in 2018 + 5.83%

#### Strategy's advantages:

- The most profitable correlation between profitability and risk among the main asset classes. The profitability of the strategy is approaching the profitability of the stock market, while the risk remains within the class of fixed income securities
- An opportunity to diversify the overall investment portfolio with the potential to increase its profitability in different market conditions. For example, the return on\* the strategy in 2002-2012 was higher than the returns on shares and investment grade bonds (10.26% vs. 6.51% and 5.48% respectively)

\*Measuring the profitability of the strategy is based on the indicators of the Credit Suisse High Yield Index, the returnon the shares on the S & P 500® Index, the return on investment grade bonds at Barclays Aggregate US Bond Index

#### **Portfolio characteristics:**



Target profitability of the strategy 6-8%



7-9 companies in portfolio



Companies with BB, BBB credit rating



Base currency, USD



Annual average volatility 5-20%



Recommended terms of portfolio investment – from 2-3 years

Strategy's features

**Dividends strategy** 

#### **Strategy's advantages:**

- The portfolio profitability is formed both at the expense ofdividends flow, and at the expense of change of cost of the share
- Annual premium of the market underestimated companies in the period of 2007-2017 made 8.19% (The S P 500® Pure Value Index) as compared to the total by the market profitability of shares of 7.17% (The S P 500®)
- The possibility of additional diversification of the investment portfolio, as the shares of companies that pay dividends show a higher return in a declining market

\*LTV\* - collateral ratio

#### **Portfolio characteristics:**







7-9 companies in portfolio



Large underestimated companies



Regular dividend flow



Base currency, USD



Annual average volatility 10-20%



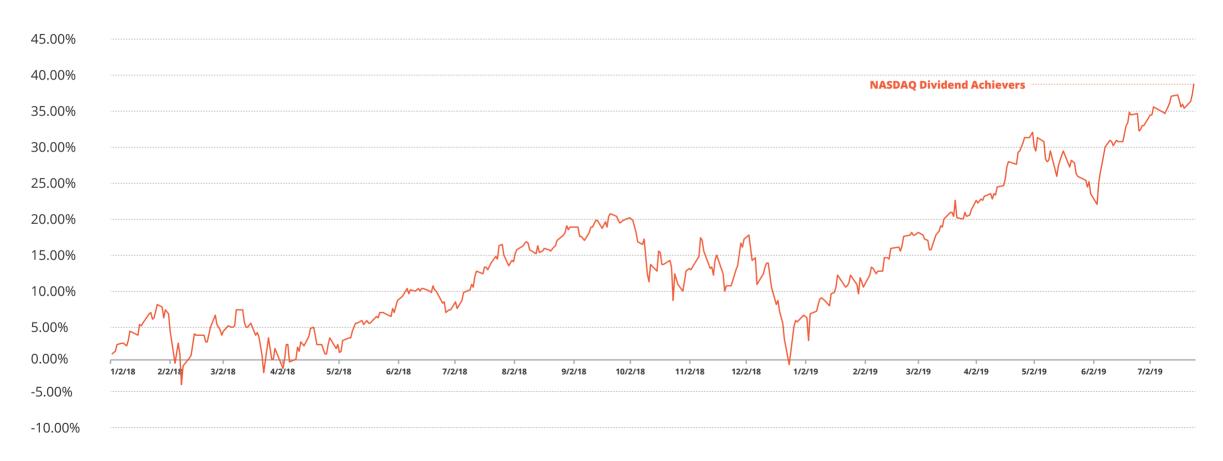
Recommended terms of portfolio investments from 3-4 years



LTV\* 60-70%

#### **Profitability history**

### **Dividends strategy**



#### Strategy's features

#### Innovation and technology strategy

#### **Strategy's advantages:**

- Investments in shares of large innovative technology companies with the potential for further value growth
- By including exponential innovative and technological companies with a high quarterly and annual growth in the portfolio, we expect to increase cost of the portfolio minimum to 2 times for 3-5 years
- The strategy improves the diversification indicators in the context of the overall investment portfolio

#### **Portfolio characteristics:**



Target profitability of strategy 25-30%



7-9 companies in portfolio



Investment in large innovation business



Base currency, USD



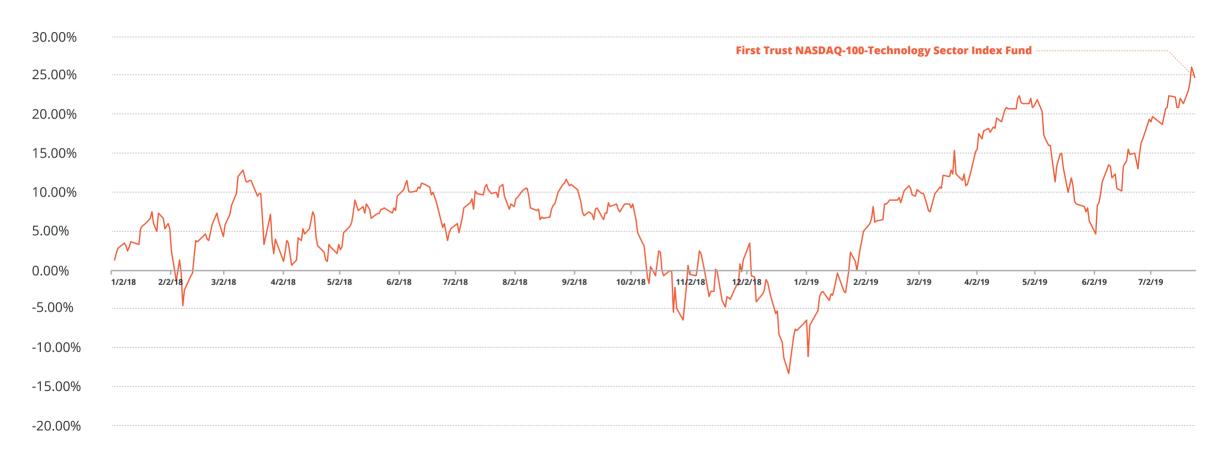
Annual average volatility 10-30%



Recommended terms of portfolio investment – from 4-5 years

#### **Profitability history**

### Innovation and technology strategy



Strategy's features

**Special situations strategy** 

#### **Strategy's advantages:**

- The strategy is used to increase the general portfolio profitability
- Observation and realization of arising on the market temporary opportunities to get overmarket income. Investments are done with clear understanding of the reasons of the situations on the market and expected growth catalysts
- The portfolio consists of options to buy/sell shares of companies, thus, the opportunity to buy/sell securities at a predetermined price is acquired. In the event that the price of such securities is unprofitable, the actual transaction of purchase/sale will not be conducted

#### **Portfolio characteristics:**



Target profitability of strategy 30-50%



1-3 companies in portfolio



Realization of the temporary opportunities on the market



Base currency, USD



Annual average volatility 20-40%



Recommended terms of portfolio investment – from 4-5 years

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Julius Bär









