

Blackshield Capital **Strategies and Products**

About Blackshield Capital

2019

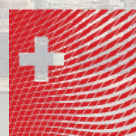
Blackshield Capital – is a Swiss multi-family office that specializes in providing comprehensive set of services for wealthy clients and companies from Eastern Europe, including:

- Asset management,
- Corporate finance and consulting,
- Multi-family office,
- Private equity, asset and transaction structuring.

The client base of the Company comprises of more than 50 active clients and more than 100 direct contacts.

Blackshield Capital manages assets with an average client account size exceeding 5 million dollars.

The team of consultants gained experience in the largest European financial institutions and has a long history of successful corporate transactions in Eastern Europe in various industries.



finma

The screenshot displays the Blackshield Capital website with a header for the U.S. Securities and Exchange Commission (SEC) and the Association Romande des Intermédiaires Financiers (ARIF). The main content area features the 'finma' logo and a section titled 'Self-regulatory organisations (SRO)' with a table listing the Association Romande des Intermédiaires Financiers (ARIF). The footer contains the website addresses for the SEC, ARIF, and FINMA.

Name	Canton	Subject to the MLA	Subject to the CoD
Blackshield Capital AG	ZH	yes	no

Showing 1 to 1 of 1 entries (filtered from 389 total entries)

U.S. Securities and Exchange Commission
www.sec.gov

Association Financiers Financiers Romande des Intermédiaires Financiers (ARIF)
www.arif.ch

Swiss Financial Market Supervisory Authority (FINMA)
www.finma.ch

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Investment Strategies

01/ Investment Principles

2019



01

Sharing motivation with client,
we earn only when our client earns



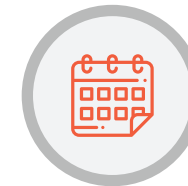
02

Investment in technology and innovation
companies which change the world



03

No lock-up** period - the capital from
the fund can be withdrawn at any time



04

A strategy aimed at a long-term
investment period (3-7 years)



05

No Management Fee*



06

A comprehensive analysis of companies in which we invest
at the level of M&A*** transactions



07

7-9 companies in each strategy

* The quarterly mandatory payment for asset management, calculated as % of the total assets under management, is withdrawn irrespective of the results of the investment activity.

Standard - 2% of the amount of assets per year.

** Standard lock-up period is 1 year

*** M&A – mergers and acquisitions transactions

Individual Investment accounts

Placing the capital in Blackshield Investment Fund

Investment format

The client deposits the money to his (her) own account in a foreign bank; we provide services on managing these accounts in the interest of the client

The client is signing an agreement and invests money directly to the fund; then the pool of capital is invested in the framework of the confirmed investment program

Duration of investment

3-7 YEARS

Entry threshold sum

From 50 thousand USD*

Recommended sum for investment

1 million USD

500 thousand USD

Basic investment strategy

Investing in bonds:

- Investing in bonds of high credit rating companies.
- High-profit bonds

Investing in shares and other securities:

- Shares of large innovation companies which pay dividends
- Shares of large innovation companies in technology sector with high quarter and annual growth rate
- Stock options of the companies, which are undervalued according to the market valuation

Investing in shares and other securities:

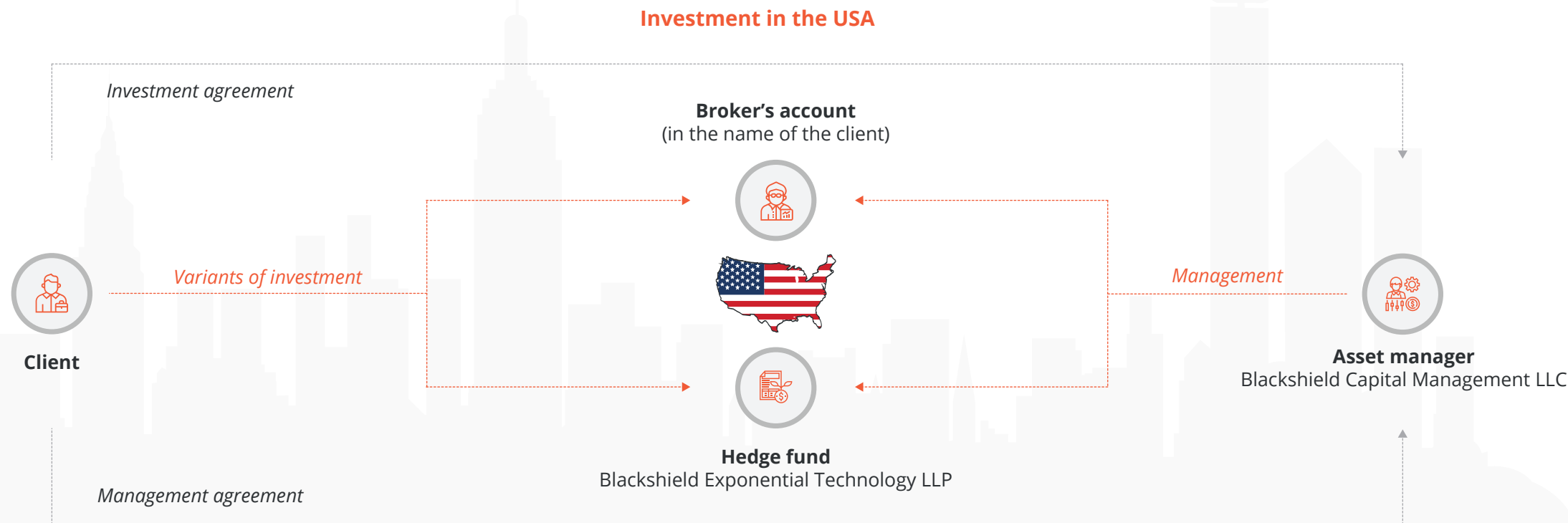
- Shares of large innovation companies in technology sector with high quarter and annual growth rate
- Stock options of the companies, which are undervalued according to the market valuation

Other conditions

Available only for accredited investors**

* According to the legislation of Ukraine, an individual resident of Ukraine can receive an electronic permission from the NBU to invest up to \$ 50 thousand a year

** More information about the criteria for obtaining the status of an accredited investor can be found on our website blackshield.fund, the website of the Federal Securities and Exchange Commission of the US sec.gov, or by contacting us.



INVESTMENT STRATEGIES OFFERED:

	Bonds	Dividend strategy	Innovation and technology	Special situations
Individual account	+	+	+	+
Hedge fund participation	-	-	+	+



03/ Investment Strategies

2019

Strategy's features

Investments in high-grade bonds

Strategy's advantages:

- Stable returns exceeding deposit returns offered by large EU and the USA banks
- Relatively low risk confirmed by a high credit rating of issuers
- High liquidity of the portfolio, which allows, if necessary, to make a quick sale with maximum preservation of value
- The portfolio is accepted by banks as collateral for a loan with a high collateral value

Strategy's
profitability
in 2018
+ 2.2%

Portfolio characteristics:



Target profitability
of the strategy 2-4%



7-9 companies
in portfolio



Companies with
A, AA, BBB credit rating



Base currency,
USD



Annual average
volatility 1-5%



Recommended terms
of portfolio investment –
from 2-3 years

Investment in high-profit bonds

Investment in high-yield bonds

Strategy's
profitability
in 2018
+ 5.8%

Strategy's advantages:

- The most profitable correlation between profitability and risk among the main asset classes. The profitability of the strategy is approaching the profitability of the stock market, while the risk remains within the class of fixed income securities
- An opportunity to diversify the overall investment portfolio with the potential to increase its profitability in different market conditions. For example, the return on* the strategy in 2002-2012 was higher than the returns on shares and investment grade bonds (10.3% vs. 6.5% and 5.5% respectively)

**Measuring the profitability of the strategy is based on the indicators of the Credit Suisse High Yield Index, the return on the shares on the S & P 500® Index, the return on investment grade bonds at Barclays Aggregate US Bond Index*

Portfolio characteristics:



Target profitability
of the strategy 6-8%



7-9 companies
in portfolio



Companies with
BB, BBB credit rating



Base currency,
USD



Annual average
volatility 5-20%



Recommended terms
of portfolio investment –
from 2-3 years

Strategy's features

Dividend strategy

Strategy's advantages:

- Portfolio generates earnings formed on the basis of the following cash flows: dividends and gains from the change in market value of stocks
- Dividend strategy enabled to outperform the market: between 2015-2019 the annual average rate of return is 12.0% (S&P 500 High Dividend Index) vs 10.7% (S&P 500 Index)
- The possibility of additional diversification of the investment portfolio, as the shares of companies that pay dividends show a higher return in a declining market

**LTV* – collateral ratio*

Portfolio characteristics:



Target profitability
of the strategy 10-15%



7-9 companies
in portfolio



Large
underestimated
companies



Regular
dividend flow



Base currency,
USD



Annual
average volatility
10-20%



Recommended terms
of portfolio investments
from 3-4 years



LTV*
60-70%

Profitability history

Dividends strategy



03/ Investment Strategies

2019

Strategy's features

Innovation and technology strategy

Strategy's advantages:

- Investments in shares of large innovative technology companies with the potential for further value growth
- By including exponential innovative and technological companies with a high quarterly and annual growth in the portfolio, we expect to increase the value of the portfolio minimum to 2 times for 3-5 years
- The strategy improves the diversification indicators in the context of the overall investment portfolio

Portfolio characteristics:



Target profitability
of strategy 25-30%



7-9 companies
in portfolio



Investment in large
innovation business



Base currency,
USD



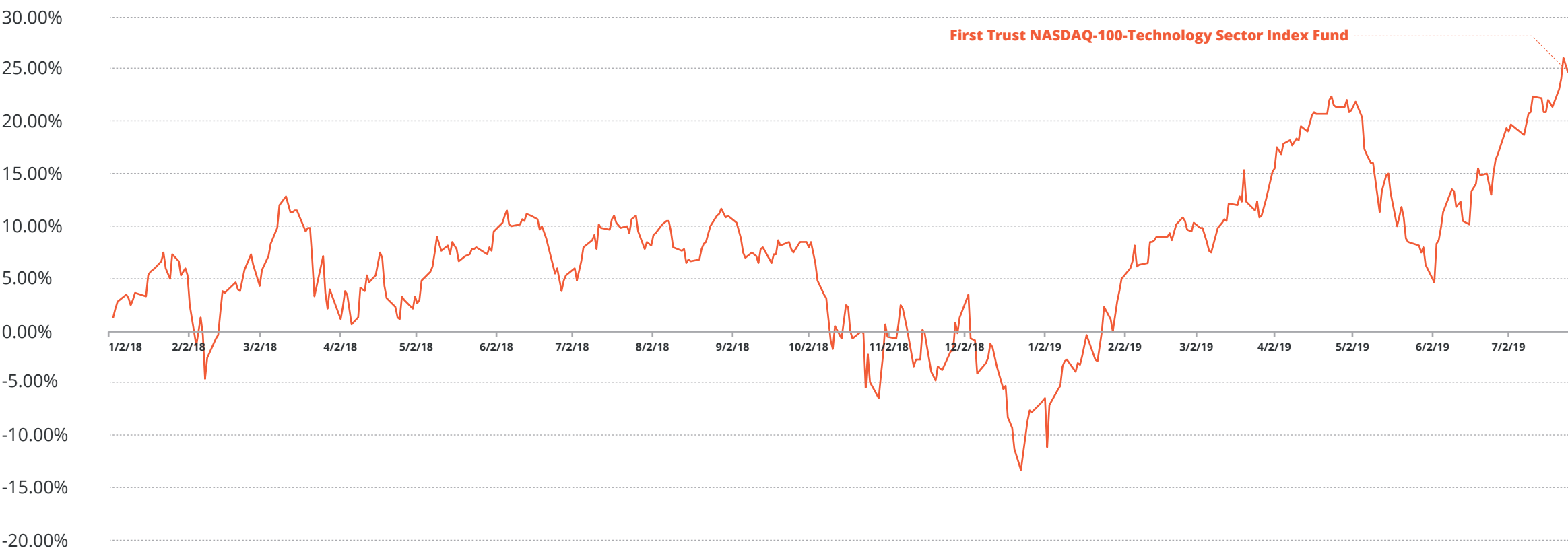
Annual average
volatility 10-30%



Recommended terms
of portfolio investment –
from 4-5 years

Profitability history

Innovation and technology strategy



Strategy's features

Special situations strategy

Strategy's advantages:

- The strategy is used to increase the general portfolio profitability
- Observation and realization of arising on the market temporary opportunities to get overmarket income. Investments are done with clear understanding of the reasons of the situations on the market and expected growth catalysts
- The portfolio consists of options to buy/sell shares of companies, thus, the opportunity to buy/sell securities at a predetermined price is acquired.

Portfolio characteristics:



Target profitability
of strategy 30-50%



1-3 companies
in portfolio



Realization of the temporary
opportunities on the market



Base currency,
USD



Annual average
volatility 20-40%



Recommended terms
of portfolio investment –
from 4-5 years

Legal information

2019

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M.J. Blackshield



Our Partners in Europe and Asia:

2019



Julius Bär



Invest your capital together with us
and we will increase it for you

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