

# Ryan Weidling

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As a graduate student transitioning careers, I bring a unique perspective to the table, combining my previous experience in software sales with a newfound passion for technical work. I have already demonstrated my ability to excel in a challenging academic program, and am eager to apply my skills and knowledge to real-world situations.

## EDUCATION

**Master of Science (M.S.) - Computer Science Software Development** Jan 2022 - May 2024 (Expected)

Marist College, Poughkeepsie, NY

**Bachelor of Arts (B.A.) - Communications - Advertising** Aug 2014 - May 2018

Marist College, Poughkeepsie, NY

## EXPERIENCE

**Student Network Technician** Jan 2023 - Present

Marist College, Poughkeepsie, NY

- Respond to networking tickets, diagnose and resolve networking issues
- Member of Marist Fiber Map project
- Member of Wireless Access Point swapping project

**Software Sales BDR/AE** Jun 2018 - Aug 2022

ADP, Yext, MyFBAPrep, MediaRadar

- **ADP** - 92% Quota Attainment, MVP December 2018(120% quota)
- **Yext** - 100% Quota Attainment, promoted twice during tenure - SMB/Mid-Market/Enterprise BDR
- **MyFBAPrep** - 120K closed won, +400K pipeline creation
- **MediaRadar** - 30+ new logo opportunities opened worth +400K

## SKILLS

HTML, CSS, Bootstrap, JavaScript, Java, Python, Flask, SQL, Swift, PostGres, Leaflet

## Projects

**Marist Fiber Map** Jan 2023 - Present

- This is a project to replace the status.net.marist.edu website. The goal is to add editing functionality to various elements on the map and translate the PHP code to modern languages.

**Personal Website** Jan 2023 - Present

- Created a website that will house my resume experience, projects I am involved in and currently working on, and fun projects I have planned to continue building my programming skillset.

**Red Fox Fitness Club** August 2022 - December 2022

Developed an IT system for the fictional 'Red Fox Fitness Club' that manages membership sales, dues, member points and guests, sales for drinks and merchandise, inventory, group fitness enrollment and attendance tracking, monthly class schedules, and online scheduling for personal training.

**Contact Management System** August 2022 - December 2022

As part of a semester long group project, created a CMS that allows for admin access with secure credentials, allows for users to customize their stored information, provides a Graphical User Interface (GUI) which allows for interaction between the user and the database, and ciphers sensitive user information.