



# CAPABILITY STATEMENT

**RedTail Solutions, LLC**, an Alabama-Quassarte Tribal Town company, is an American Indian, Tribally-owned, Small Disadvantaged Business (SDB) that provides professional, technical, and administrative support to civilian and defense U.S. Government agency customers to ensure readiness of critical systems, equipment, and supplies.

## COMPANY DATA

UEI: K5N2W3F7E4A7 | CAGE Code: 96YQ4

Socioeconomic Status: Small Disadvantaged Business | SBA 8(a) certification in progress

NAICS: **333248**, 484210, 541614, 561612, 562111, 712110

## CAPABILITIES

**Facilities and Equipment Integration:** Process Flow Design; Industrial Equipment Installation, Configuration, and Relocation; Preventative Maintenance (PM) and Repair

**Base Operations Support:** Solid Waste Collection & Removal; Physical Security and Access Control; Asset Management and Base Facilities Management; Custodial and Janitorial Services

**Logistics:** Warehousing; Inventory Management; Quality Assurance and Control; Furniture Moving and Installation; Configuration Management

**Engineering:** Systems Engineering and Integration (SE&I); Mechanical, Electrical, and Plumbing (MEP) Design; CAD Drawing Support; Facility Design; Network Engineering

**Information Technology:** Cybersecurity and Information Assurance; Telecommunications Infrastructure Planning and Installation; Audio/Visual System Design, Installation, and Maintenance; Database Design, Development, Implementation, and Management

## DIFFERENTIATORS

- Quality Management System (ISO 9001:2008 compliant)
- NIST 800-171 (CUI) Compliant IT Systems and Processes
- Small business flexibility and responsiveness with large business strength as a Tribally-owned entity
- Betterment of the Alabama-Quassarte Tribe and its Members

## PAST PERFORMANCE

**Corpus Christi Army Depot (CCAD)**  
*Support Modernization Program*  
Contracting Officer: Archie Covington  
Telephone: (361) 961-0507  
Email: [archie.l.covington2.civ@mail.mil](mailto:archie.l.covington2.civ@mail.mil)

**USAG Redstone Arsenal**  
*Refuse Collection and Removal*  
Contracting Officer: Cleveland Crutcher  
Telephone: (256) 955-4919  
Email: [cleveland.crutcher.civ@mail.mil](mailto:cleveland.crutcher.civ@mail.mil)

## CONTACT US

**James Factor**  
Member Representative Manager  
Telephone: (405) 213-9091  
Email: [JFactor@redtailsolutionsllc.com](mailto:JFactor@redtailsolutionsllc.com)

**Devoy Brown**  
General Manager  
Telephone: (256) 836-5639  
Email: [DBrown@redtailsolutionsllc.com](mailto:DBrown@redtailsolutionsllc.com)