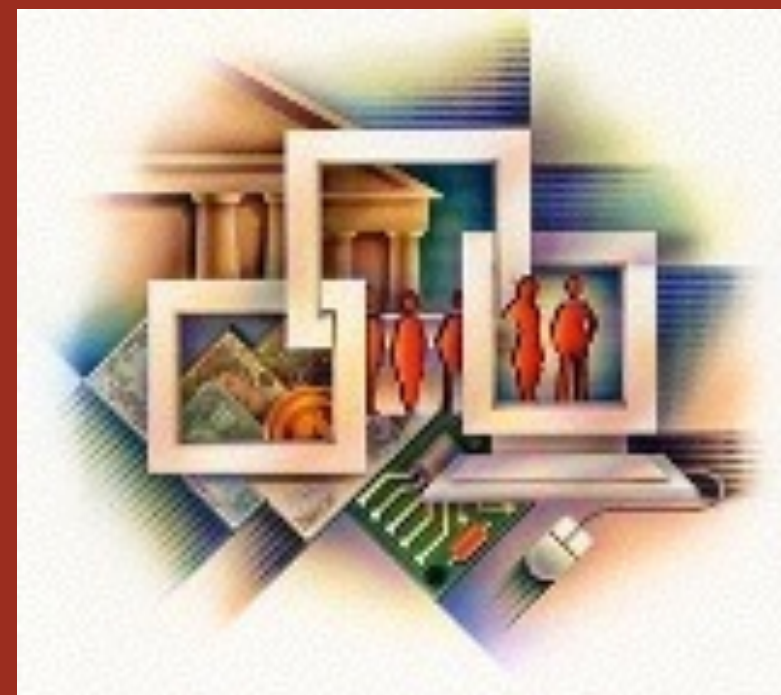




# PROVING YOUR GRC KNOWLEDGE WITH CERTIFICATIONS

PRESENTER:  
JASON MEFFORD, MEFFORD ASSOCIATES



October 9, 2014

OCEG WEBINAR SERIES

# Housekeeping

- Download slides at <http://www.oceg.org/event/proving-your-grc-knowledge-with-certifications/>
- Answer all 3 polls
- Certificates of completion (only for OCEG Premium/Enterprise members and All-Access Pass holders)
- Evaluation survey at the close of the webinar
- Archive at Recorded Events on OCEG site

# Learning Objectives

- Understand the various types of certifications and licenses, and what's the difference.
- Learn about the available GRC certifications.
- Benefits of getting certified in GRC
- Understand the requirements for getting certified as a GRC Professional and GRC Auditor.
- Understand the training and resources available to prepare for the certifications.

# The Value of Certifications

# Value of Certifications

- A recent study done by the Institute of Internal Auditors (IIA) showed certified internal auditors salaries are up to 40 percent higher than auditors without certification
  - According to The IIA's 2012 Internal Audit Compensation Study (Study)

# Value of Certifications

- “Of the four types of credentials that an HR professional might hold—an undergraduate degree, a graduate degree, a certificate, or a professional certification—the professional certification was felt to be by far the most beneficial ...”
- “The research revealed the advantages of this type of credential because it offers the most value for its cost and return on investment, it is highly flexible and customizable, it is the most practically and professionally oriented of the choices and it is the most experience based. Choosing to work toward a professional certification also provides the best networking opportunities according to respondents.”
  - ▶ Alexandre Bouché, global business development director for the HR Certification Institute

See more at: <http://www.employmentlawdaily.com/index.php/news/study-reveals-value-employers-and-hr-place-on-professional-certification/#sthash.6LhqatVi.dpuf>

# Value of Certifications

- Certifications prove you have knowledge and understanding of the professional topic
- Certifications prove your commitment to your profession
- Certifications separate you from other individuals in the profession
- Certifications have long-term earning benefits

# Certifications and Licenses



# Certifications vs. Licenses

- Certifications

- A certificate attesting the existence of some skill or education level for an individual
- Industry groups and organizations

- Licenses

- Formal permission from a governmental or other constituted authority to do something, as to carry on some business or profession
- National or local governments

# Types of Certifications

- Corporate (internal),
  - made by an organization for internal purposes
  - e.g. a one-day training course for all sales personnel, after which they receive a certificate
- Product-specific, and
  - referenced to a product across all applications
  - e.g. IT application or hardware certificate
- Profession-wide.
  - Done by a professional organization in order to apply professional standards, increase the level of practice, and protect the public
  - e.g. GRCP, CIA, CISA, CISSP, ARM

# Types of Professional Certifications

- Certificate training course
- Certificate training course + exam
- Certificate training course + exam backed by professional organization / certifying body
- Exam + experience backed by professional organization / certifying body

# Certification Considerations

- Certifying body - who are they and are they creditable?
- Certification requirements - training, exam, work experience?
- Continuing professional education requirements?

# POLL #1

Which of the following certificates or licenses do you already have (select all that apply)?

- |              |          |
|--------------|----------|
| a. ARM       | g. CISSP |
| b. CA or CPA | h. CMA   |
| c. CFE       | i. CPRM  |
| d. CIA       | j. JD    |
| e. CISA      | k. PMP   |
| f. CISM      |          |

# OCEG, GRC Certify and GRC Certifications

# What is OCEG?

*OCEG is a non-profit think tank that helps organizations drive Principled Performance® by improving the governance, assurance and management of performance, risk and compliance via:*

## Open Source Framework & Standards

- Process standards (key concepts, components and terminology)
- Technical standards (key systems and integration points)

## Capability Evaluation Criteria & Metrics

- Effectiveness & Performance Evaluation
- Tools for Assessing and Benchmarking
- Certification of Design and Operation

## Education & Certification

- GRC Fundamentals
- GRC Professional Certifications

Over 40,000  
members in  
the OCEG  
Global  
Community

# OCEG & GRC Certify

- OCEG is a 501c(3) non-profit organization
- Tax laws in USA don't allow for significant revenues of 501c(3) to come from certifications
- GRC Certify is a 501c(4) non-profit, sister organization of OCEG that provides GRC certifications
- [www.grccertify.org](http://www.grccertify.org)



# Available GRC Certifications



Certifications are granted by GRC Certify, a global nonprofit that is dedicated to helping individuals demonstrate their understanding of GRC standards and methodologies through professional certification. GRC Certify is affiliated with OCEG.

# GRC Professional (GRCP)



- GRCP is the foundation of all other certifications. This certification ensures that an individual has the core understanding and skills to integrate corporate governance, risk management, internal control and compliance activities.
- This certification covers:
  - Basic terms and definitions
  - Principles of GRC
  - Core components, practices and activities
  - Relationship of GRC to other disciplines

# GRC Auditor (GRCA)



- The GRCA builds on the GRCP and ensures that an individual understands and is able to audit GRC activities.
- This certification covers:
  - Using internal and external audit standards to audit GRC activities
  - Key components, practices and activities to audit
  - How to build and execute an audit plan for GRC

# GRC Certifications Coming Soon ...



Certifications are granted by GRC Certify, a global nonprofit that is dedicated to helping individuals demonstrate their understanding of GRC standards and methodologies through professional certification. GRC Certify is affiliated with OCEG.

# GRC Enterprise Architect (GRCE)



- The GRCE builds on the GRCP and ensures that an individual understands how to enable GRC activities with appropriate technology.
- This certification covers:
  - The options and types of available technology
  - When to use / not use technology
  - Building a business case to apply technology to GRC activities
  - Measuring the performance of IT as applied to GRC

# GRC Master (GRCM)



- The GRCM builds on all other certifications and represents a “cap stone” that demonstrates the highest level of expertise to the industry.
- Rather than being tested, a GRC Master is required to develop novel research and ideas; present these ideas to a panel of experts; and defend the ideas.

# GRC Professional (GRCP) Certification Process

# GRC Professional is defined as

- “An individual that spends substantial time helping an organization achieve principled performance by leading, planning, performing, enabling, integrating or auditing governance, performance management, risk management, internal control, compliance or ethics activities”



# Certification Requirements

- Pay the GRCP exam fee - \$250
- Pass the GRCP exam
- Maintain at least 12 CPE in future years
- Pay annual certification renewal fee - \$250
- No education requirements
- No work experience requirements

# GRC Professional Exam

# GRCP Exam Development

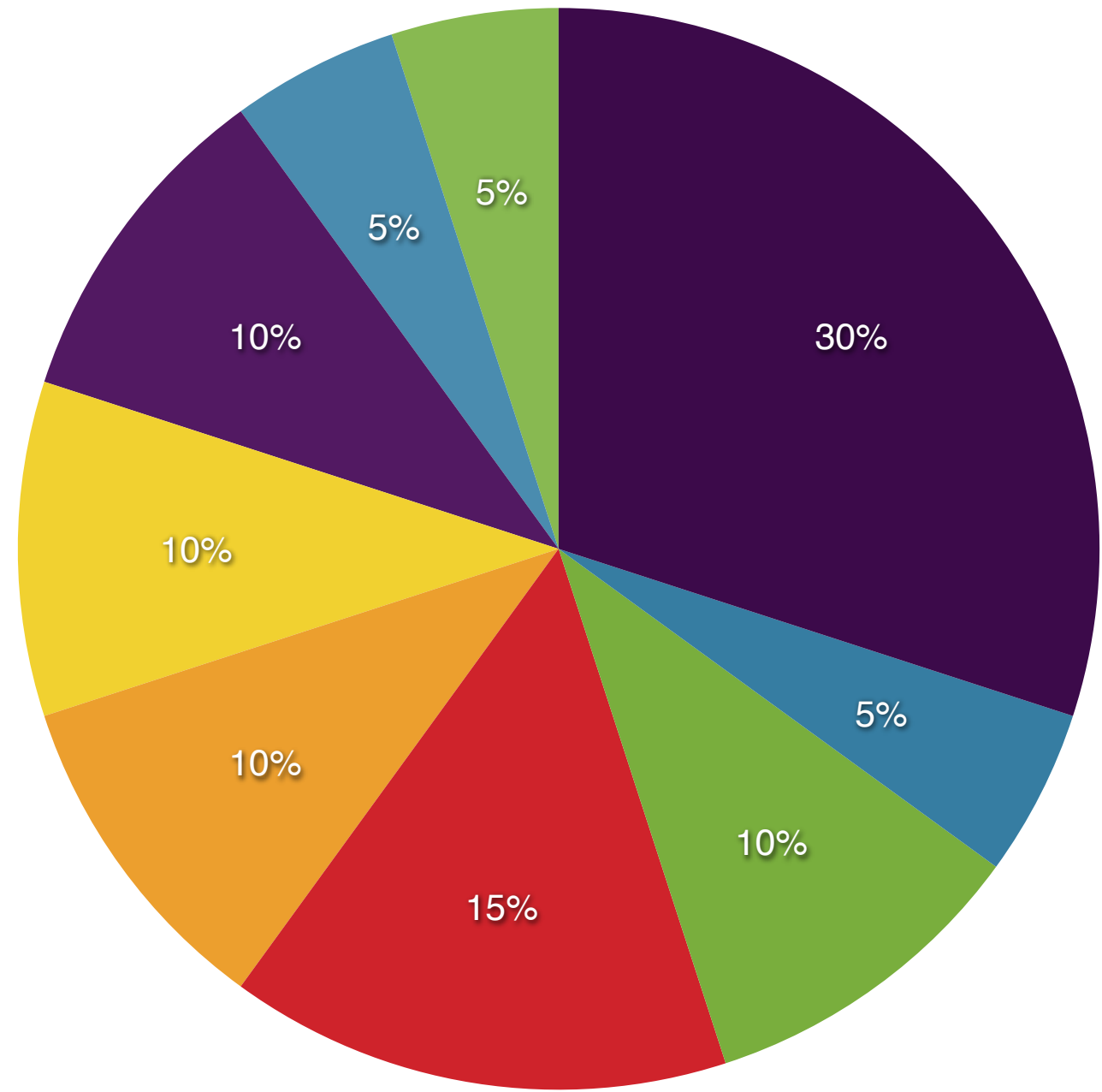
- The GRCP exam tests a broad range of areas.
- These areas were determined by conducting an extensive job analysis of over 500 GRC Professionals in June 2010.
- Participants in the job analysis were asked to analyze over 200 skills and determine their significance to a GRC Professional.
- The job analysis, and other research, yielded a competency model which serves as the blueprint for the GRCP exam.

# GRC Professional Exam

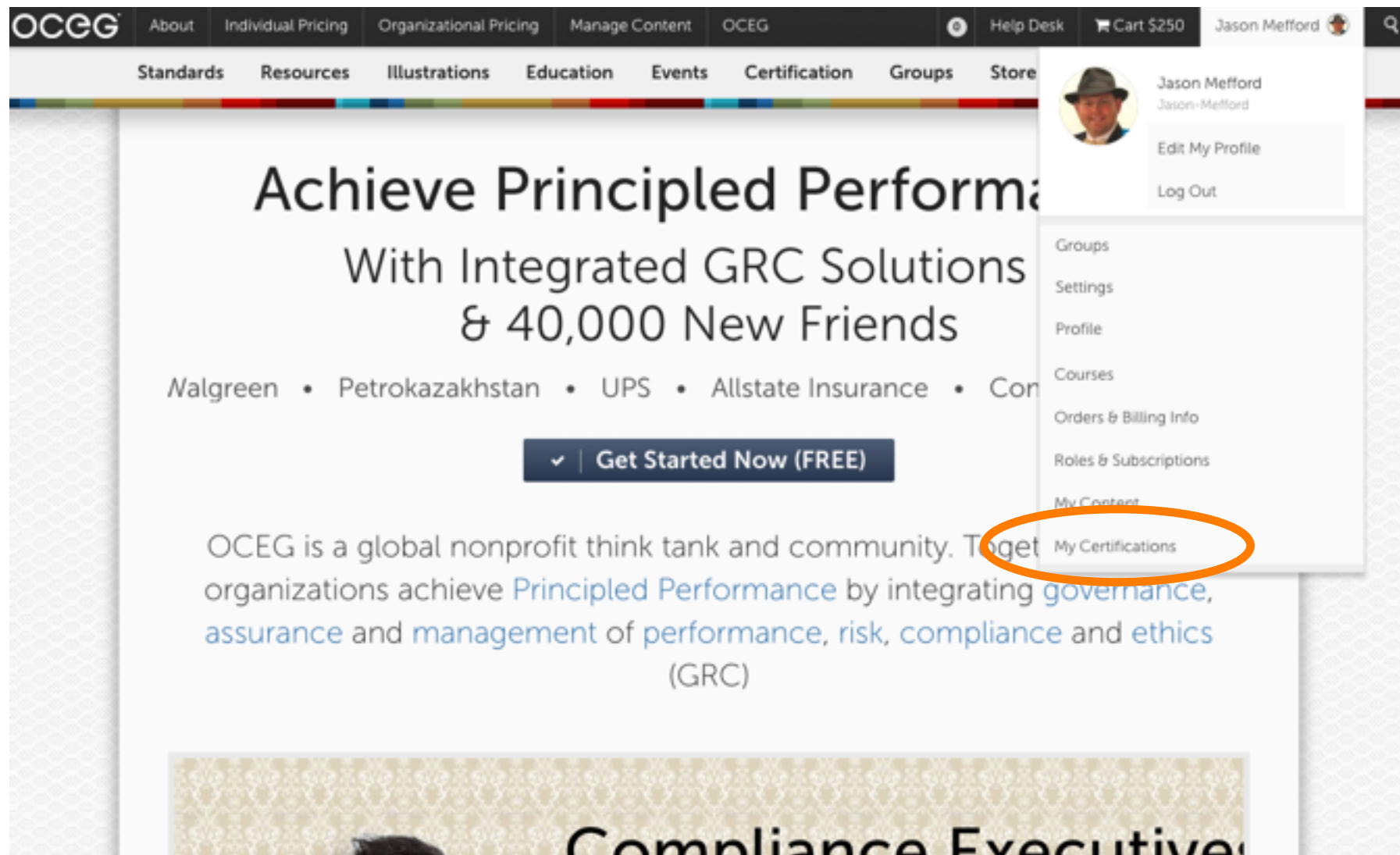
- Computer based exam through [www.grccertify.org](http://www.grccertify.org)
- Available on-line from any computer attached to the internet 24/7
- 100 questions in 120 minutes
- ~ 96 MC, 4 T/F
- Open book

# GRCP Exam Areas

- General Knowledge (30%)
- Context (5%)
- Organize (10%)
- Assess (15%)
- Proact (10%)
- Detect (10%)
- Respond (10%)
- Measure (5%)
- Interact (5%)



# GRCP Exam Steps



- go to “My Certifications”

# GRCP Exam Steps

The screenshot shows the OCEG website interface. At the top is a navigation bar with links like 'About', 'Individual Pricing', 'Organizational Pricing', 'Manage Content', 'OCEG', 'Help Desk', 'Cart \$250', and 'Jason Mefford'. Below this is a secondary navigation bar with 'Standards', 'Resources', 'Illustrations', 'Education', 'Events', 'Certification', 'Groups', 'Store', 'Services', and 'Blog'. The main content area displays the user profile for Jason Mefford, including a profile picture, name, and contact information. A sub-navigation bar lists 'Profile & Interests', 'Groups', 'Discussions', 'Email & Password', 'Courses', 'Orders & Billing Info', 'Roles & Subscriptions', and 'My Content'. Under 'My Certifications', two options are shown: 'GRC Professional Certification' and 'GRC Auditor Certification'. The 'GRC Professional Certification' section includes a description, a list of topics covered, and two buttons: 'Learn More' and 'Buy Now'. The 'Buy Now' button is circled in orange. The 'GRC Auditor Certification' section also includes a description, a list of topics covered, and two buttons: 'Submit Supporting Documentation' and 'Learn More'.

OCEG About Individual Pricing Organizational Pricing Manage Content OCEG Help Desk Cart \$250 Jason Mefford

Standards Resources Illustrations Education Events Certification Groups Store Services Blog

Jason Mefford  
@Jason-Mefford active 3 minutes ago  
jasonmefford@mac.com

Profile & Interests Groups Discussions Email & Password Courses Orders & Billing Info Roles & Subscriptions My Content

My Certifications

**GRC Professional Certification**  
GRCP is the foundation of all other certifications. This certification ensures that an individual has the core understanding and skills to integrate governance, performance management, risk management, internal control and compliance activities. This certification covers:

- Basic terms and definitions
- Principles of GRC
- Core components, practices and activities
- Relationship of GRC to other disciplines

Learn More Buy Now

**GRC Auditor Certification**  
The GRCA certifies an individual has the core understanding, skills, and competence to assess, evaluate and audit the performance of GRC activities and controls. This certification covers:

- Using internal and external audit standards to audit GRC activities
- Key components, practices and activities to audit
- How to build and execute an audit plan for GRC

Step 1: submit documentation.  
Submit Supporting Documentation Learn More

Step 2: purchase your certification.  
Buy Now

- select “Buy Now”



# GRCP Exam Steps

The screenshot shows the OCEG Checkout page. At the top, there's a navigation bar with links: About, Individual Pricing, Organizational Pricing, Manage Content, OCEG, Support Desk, Cart \$250, and Jason Mefford. Below the navigation bar, the page title is "Checkout". There's a coupon field with the text "Have a coupon? Click here to enter your code". Under "Your order", there's a table:

Product	Total
GRC Certifications → GRCP Certification x 1	\$250 / year (auto renewal)
Cart Subtotal	\$250 / year (auto renewal)
Order Total	\$250 / year (auto renewal)

Below the table, there's a "Credit Card" section with logos for Visa, Mastercard, American Express, and Discover. It says "Pay securely using your credit card." and has fields for "Credit Card Number", "Expiration Date" (Month and Year), and "Card Security Code". At the bottom, there's a checkbox for "I have read and accept the terms & conditions" and a green "Checkout Now" button. An orange oval highlights the payment information fields, and another orange oval highlights the "Checkout Now" button.

- enter payment information
- check out now



## POLL #2

The GRC Professional certification exam is an on-line, on-demand exam available 24/7 through GRC Certify?

- a. true
- b. false

# GRC Auditor (GRCA) Certification Process

# GRC Auditor is defined as:

“An individual that is proficient in using internal and external audit standards to audit GRC activities. This includes understanding, assessing, and evaluating key components, practices and activities to build and execute a risk-based audit plan for governance, performance management, risk management, internal control, compliance or ethics activities.”

# Breaking it Down

*“An individual that is:*

***proficient** in using internal  
and external **audit standards**  
to audit GRC activities.*

# Breaking it Down

This includes:

- understanding,
- assessing, and
- evaluating
- key components,
- practices, and
- activities

# Breaking it Down

To build and execute a **risk-based** audit plan for

- governance,
- performance management,
- risk management,
- internal control,
- compliance or
- ethics activities

# GRCA Requirements

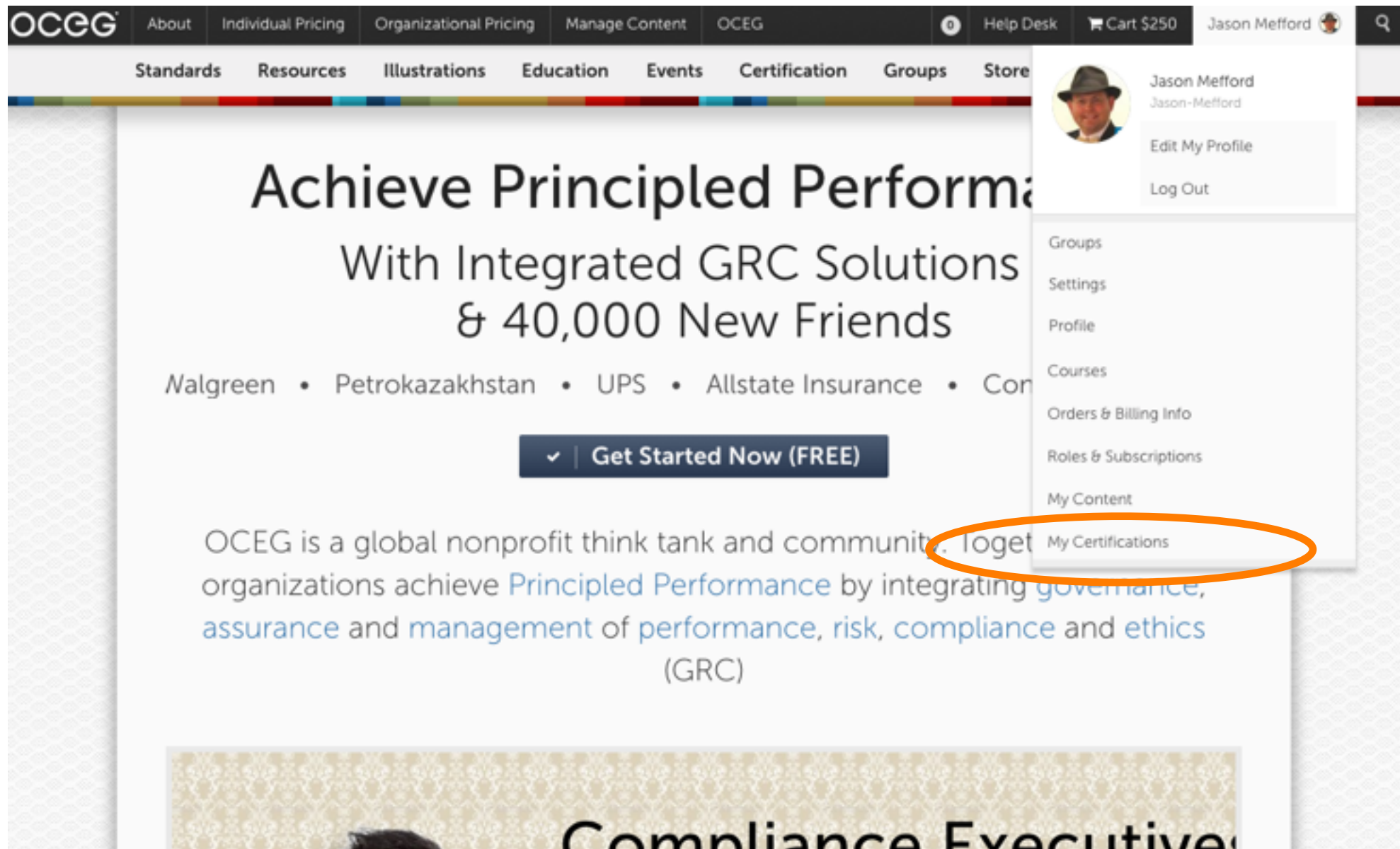
- Be a GRC Professional (GRCP) in good standing
- Be a current and active Certified Internal Auditor (CIA), Certified Public Accountant (CPA), Chartered Accountant (CA) or international equivalent, in good standing; or
- Participate in a live GRCA seminar to demonstrate audit knowledge
- Have a minimum of three years of verifiable audit related experience
- Complete an OCEG approved GRCA training class either:
  - 3 - 1 hour online sessions through OCEG.org, or
  - 1/2 - 1 day, interactive session through an approved OCEG instructor / training partner

# GRCA Application

- Complete the GRCA application which includes:
  - Professional license or certification verification
  - Professional experience documentation
  - Evidence of GRCA training completion
  - 100-250 word description of GRC audit activities performed
  - Validation of experience and license/certification from GRC Certify
- Pay the \$50 annual fee, \$75 first year

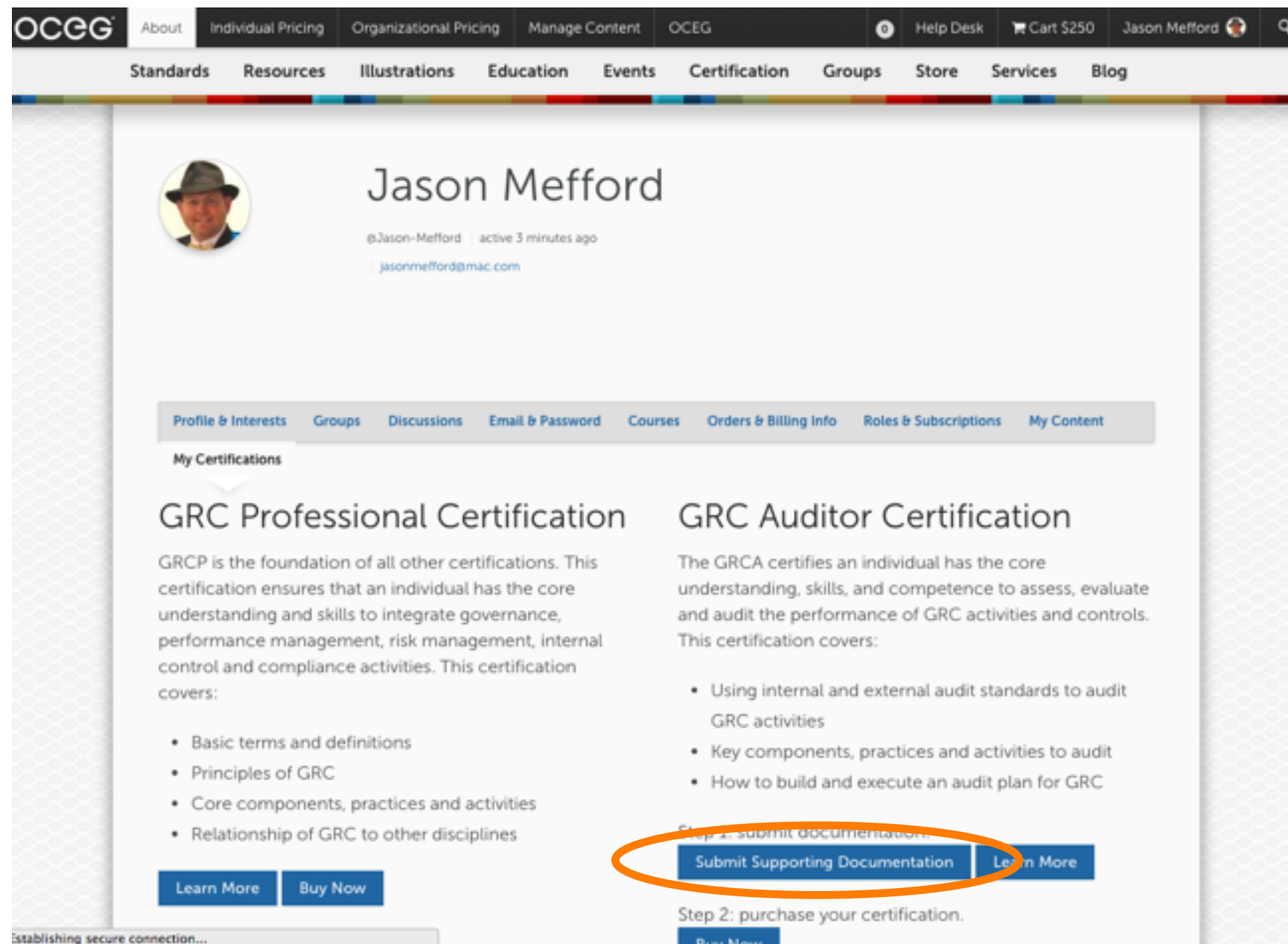


# GRCA Steps



- go to “My Certifications”

# GRCA Steps



- select “Submit Supporting Documentation”

# Training Options

# Certification Training Options

- OCEG Training Partners
  - Seminars
  - Webinars
- Self-Study
  - Self-study courses
  - OCEG GRC Capability Model “Red Book”
  - GRC Fundamentals online recordings

# OCEG Training Partners

- OCEG works with authorized training partners around the world to provide OCEG licensed content
- Training partners provide GRC Professional seminars, webinars, and other training
- USA, Europe, Middle East, Africa, Australia
- Quarterly e-mails with upcoming training dates
- Discounts on GRCP exam available through most training partners

# Upcoming 2014 OCEG Training Partner Sessions

- GRC Professional – Bogota, Colombia – October 2014, October 15 - 17
- GRC Fundamentals – Guadalajara MX – October 2014, October 27 - 29
- GRC Professional – Dallas, TX – October 2014, October 28 - 30
- GRC Auditor – Dallas, TX – October 2014, October 30
- [www.oceg.org/events](http://www.oceg.org/events)

# Self Study Options

- Download and read the OCEG GRC Capability Model - “Red Book”
- Purchase a self-study course through [www.grc-certifications.com](http://www.grc-certifications.com)
- Watch the GRC Fundamentals online training through [www.oceg.org](http://www.oceg.org)
  - Disclaimer: self-study is not usually NASBA compliant



# All Access Pass



- CPE Credits for all live webinars
- Access to archive of all previous webinars
- Access to all OCEG Standards, Guides and Resources
- **Access to GRC Fundamentals (eLearning program)**
- Access to GRC Illustrated Series (beautiful, full-color posters)
- Priority Support
- Available in OCEG store



# Conclusion

# Value of Certifications

- Certifications prove you have knowledge and understanding of the professional topic
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# Certification Training Options

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  - Seminars
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  - Self-study courses
  - OCEG GRC Capability Model “Red Book”
  - GRC Fundamentals online recordings

# A FREE Bonus!

- Download a FREE document with tips on successfully passing the GRC Professional certification exam
- [www.grc-certifications.com](http://www.grc-certifications.com)

# Jason Lee Mefford

Jason Lee Mefford is an internationally sought after adviser and speaker on ethics, corporate governance, GRC, and internal audit topics. He is currently the President of Mefford Associates, a professional training, coaching and boutique advisory firm, and an authorized OCEG training partner.

Mefford has been the chief audit executive at two different multi-billion dollar manufacturing companies. Prior to that he was a manager at both Arthur Andersen and KPMG, performing internal and external audits and advisory services for clients in various industries.

He is an OCEG Fellow with the Open Compliance and Ethics Group (OCEG) a non-profit think tank that uniquely helps organizations drive “Principled Performance” by enhancing corporate culture and integrating governance, risk management, and compliance processes. He is also the Managing Director of GRC Certify, the certification body for OCEG.



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## POLL #3

Are you a PAID member of OCEG who is interested in receiving CPE credit for this event?

- A. Yes, I am a PAID OCEG member and would like to receive a Certificate of Completion for this event
- B. No, I am not a PAID OCEG member

# Questions?

