

Korin A. Vincent

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Objective

I am seeking a challenging position in a financial institution that will utilize my mortgage experience.

My abilities are:

- Great listening and communication skills
- Excellent computer skills
- Ability to explain complex information with great customer service skills
- Solid organizational and time management skills
- Ability to maintain positive relationship with customers
- Good knowledge of FNMA, FHA and VA guidelines
- Proficient in multi-tasking

Employment History

Citimortgage - Southfield, MI
(1996 - 2009)

Retail Client Relations Representative

August 2002 - February 2009

- Train Lending Consultants on mortgage product, policy, process, procedure, and pricing guidelines
- Attended Project calls and provide review and feedback on new initiatives being introduced to Sales
- Fluent in the Application Quality and POS Audit points
- Facilitate loan processes by acting as a liaison between the sales and operations teams to approve process and close loans
- Join weekly conference meetings with various Area Sales Managers and their staff to review and clarify updates to Citi Policies, procedures, pricing and promotions
- Strong system skills in Contact Manager, LPM and Salesforce Tool as well as knowledge of Citi programs and Community Lending programs
- Strong skills in pricing, live rate locks, rate negotiations and bond loan locks

Telesales Mortgage Consultant

November 2001 - August 2002

- Responsible for originating FHA loans
- Provided borrowers with accurate and timely information
- Worked in conjunction with processors to close loans as quickly as possible

Correspondent Processor

April 1996 - November 2001

- Cleared problem loans for purchase
- Handled over 70 loans in pipeline and worked with many different Correspondent Lenders providing quick and accurate loan purchases

Education

Lee M. Thurston High School - Redford, MI

General Studies

Diploma - 1986