



# Rangeway

***America's First Hospitality-Driven EV Charging Network***

# First Site Launching Q4 2026, Backed by 6 Strategic Partners

- **First site** deploying Q4 2026
- **2 additional sites under LOI** | 8 chargers committed
- **5 strategic partners** | Charging, energy, infrastructure



✓ Named an emerging CPO by Ohm Analytics  
(Q3 2025 US EV Charging Market Report)

ChargeMate HyWatts JUICE  
Monta ReNÜTeq®

## Problem

# EV Drivers Wait 20-40 Minutes in Parking Lots with No Amenities



## Utility Mindset

Charging networks are designed like infrastructure, not experiences



## No Amenities

Drivers wait for 20-40m in parking lots with no indoor comfort, restrooms, or food



## Pricing uncertainty

Time-of-use rates creates \$5-10 difference per session



Solution

# Premium Charging Destinations: Turning 73% Dissatisfaction Into 95% Delight



## J.D. Power 2025

73% of EV drivers rate current charging as "poor."



### Hospitality DNA

- Every location operated to hotel standards, not utility standards
- Built for guest comfort, not just power delivery



### Premium Amenities

- Climate-controlled Driver's Lounge
- Quality café with curated menu
- Clean, hospitality-grade restrooms



### Transparent Pricing

- Rates clearly displayed on digital signs
- One rate for all, loyalty rewards earned through usage

# Rangeway is the first hospitality-driven EV charging network

## Basecamps

- Climate-controlled Driver's Lounge
- Solar Canopy
- Ultra-fast charging
- Full-service staff inside



## Waystations

- Same indoor comfort guaranteed
- Automated Retail

Team

# Hospitality Meets Infrastructure Expertise



**Zak Winnick**

**Founder & CEO**

- 15+ years in operations at Cosmopolitan of Las Vegas, Westin, Hyatt, Sensei Wellness
- Community Director, Bay Area Rivian Club, NorCal EVs
- Designed AI-driven systems to minimize headcount while maximizing operational intelligence



**Theo Reichgelt**

**Marketing Advisor**

- 8+ years marketing European charging networks
- Founder/CEO of Nexxt Industry



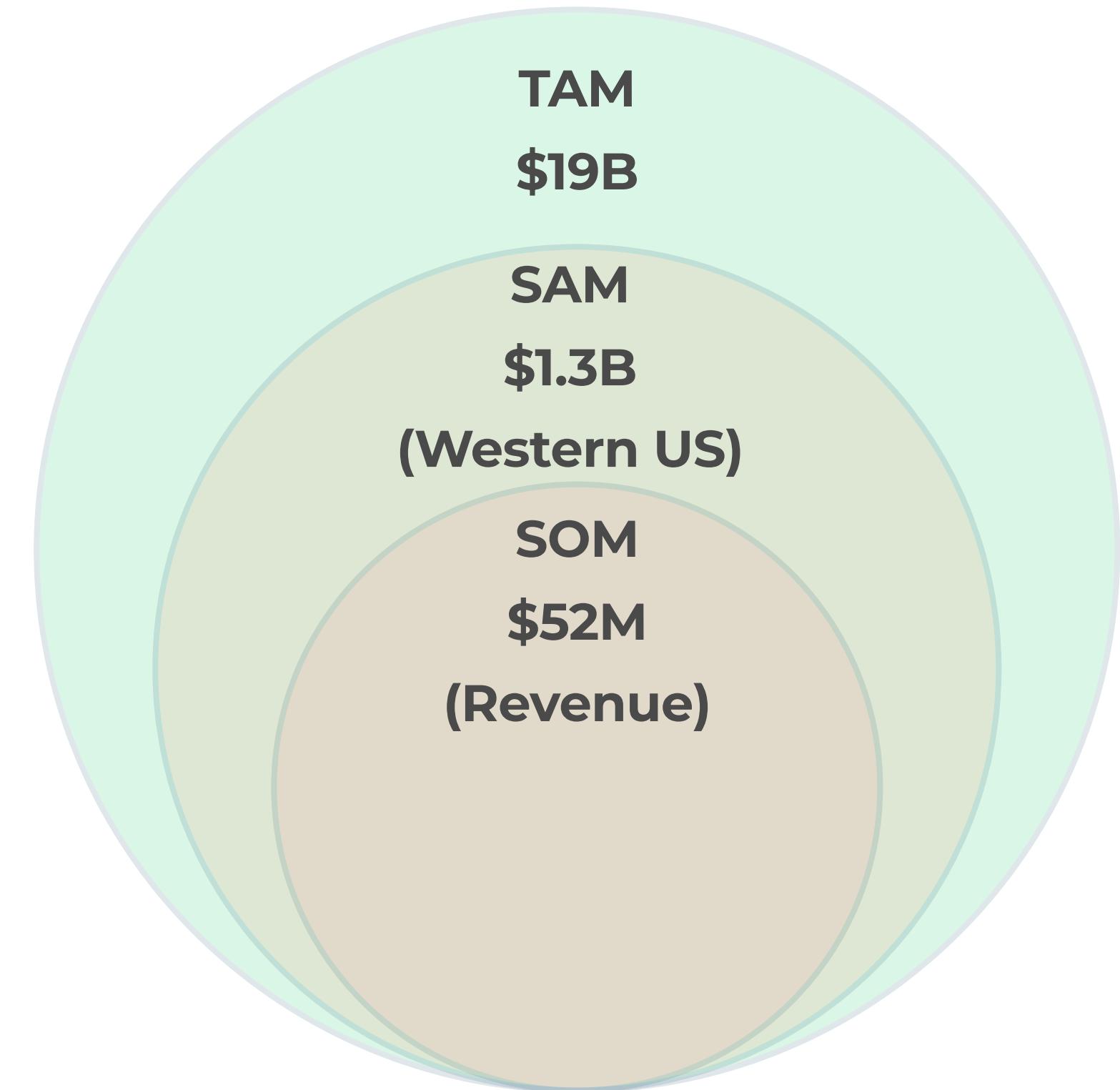
**James Regan**

**Finance & Strategy Advisor**

- 30+ years infrastructure finance
- EV charging finance specialist

## We Reach \$52M Revenue by Year 5, Then Scale Nationally

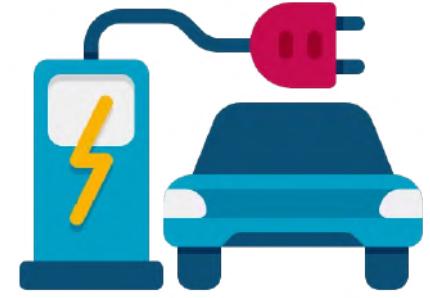
- **38% YoY growth** in charging port installations (Q3 2025)
- **\$1B+ in state funding programs** opened in 2025
- **NEVI program reinstatement** supporting corridor infrastructure



# Three Revenue Streams from Every Visit, Averaging \$45 Per Session

Monetizing EV drivers, hospitality guests, and brand partners at every location

65%



## EV Drivers

- \$0.50/kWh
- Loyalty engagement
- Idle fees

25%



## Hospitality Guests

- Café
- Curated retail
- Grab-and-go

10%

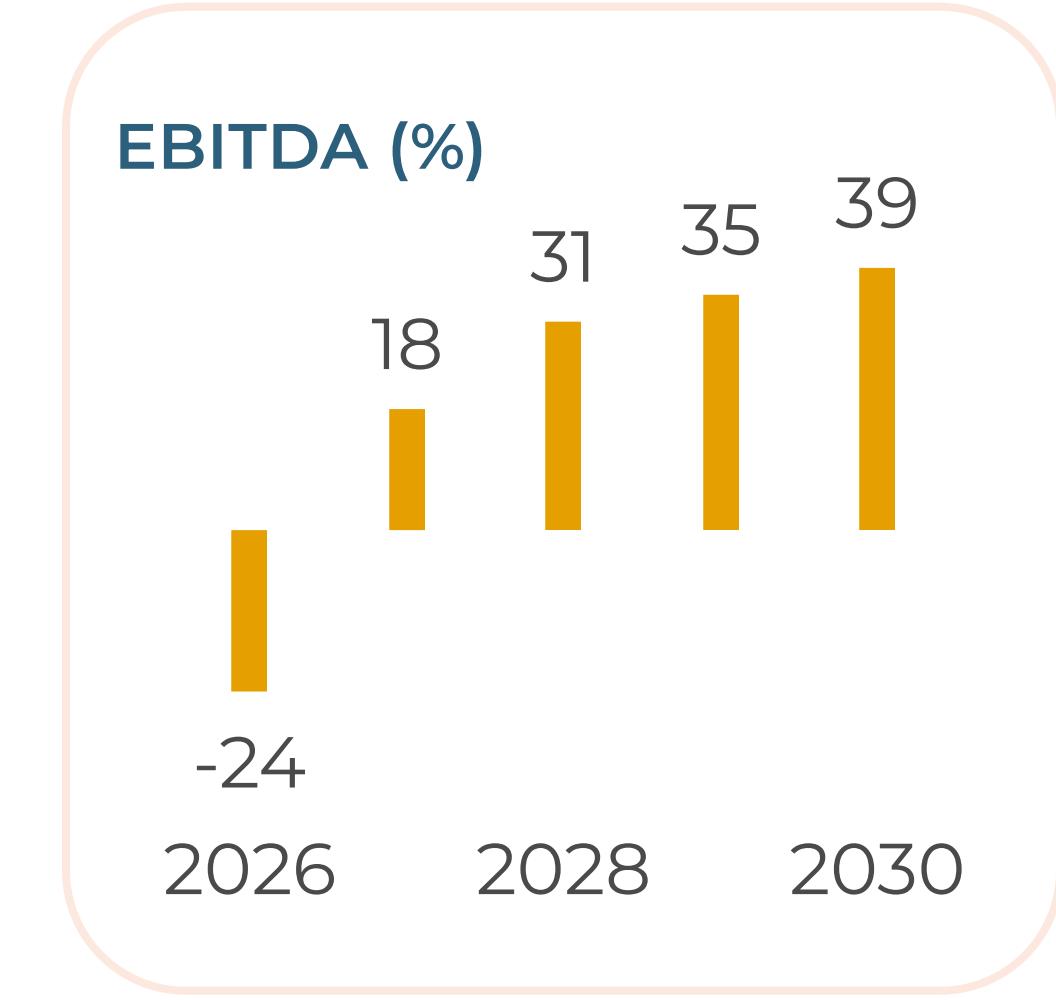
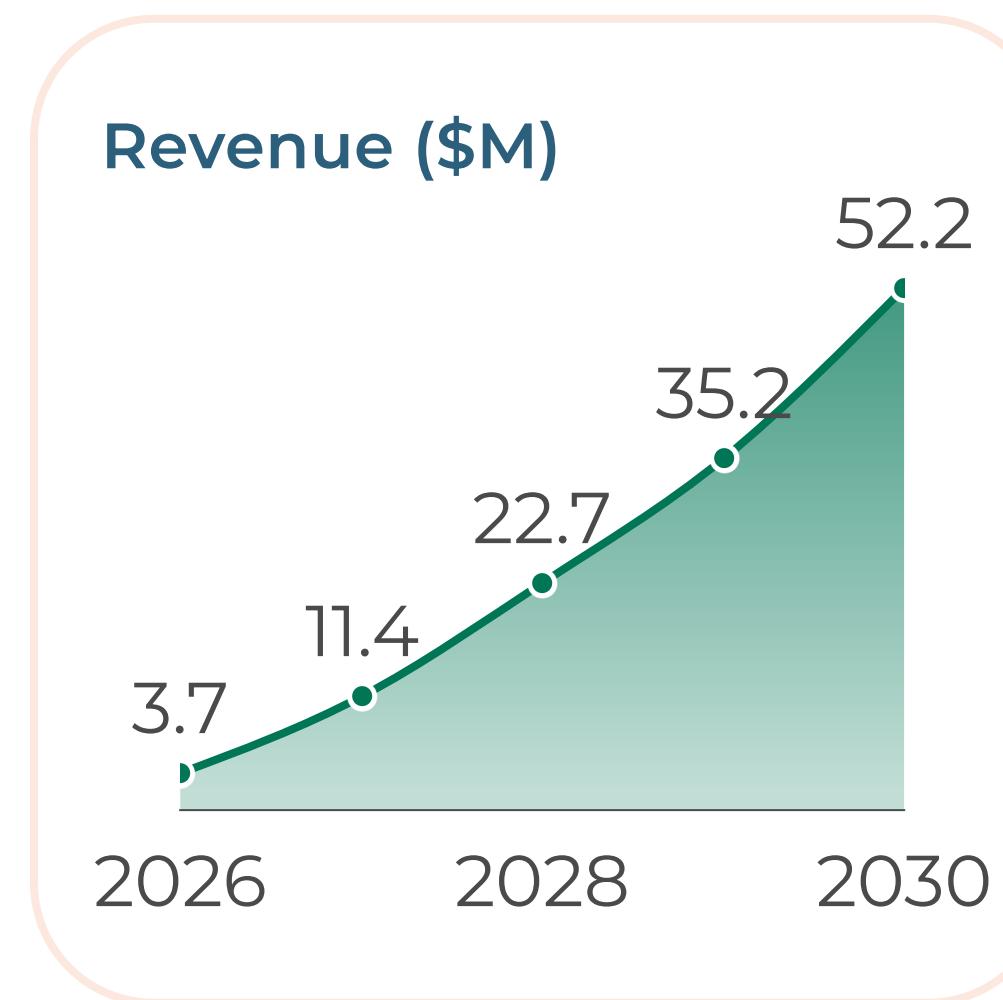
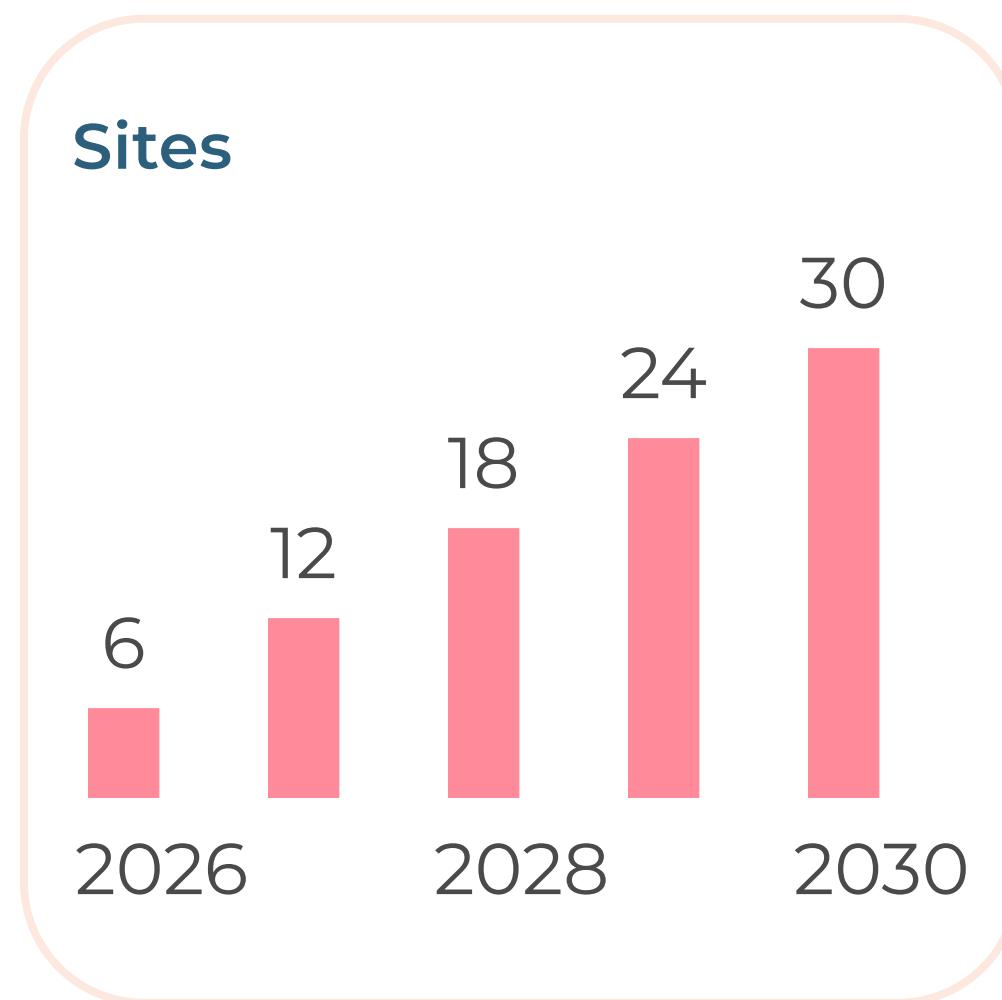


## Brand Partners

- Digital displays
- Tourism partnerships
- Brand placements

## Financials

# Profitability in Year 2 and 39% EBITDA by Year 5



**\$35 avg session × 50+ daily sessions = \$1.7M/site/year | 24-36 mo payback | 94% CAGR**

# Three Channels Drive 50+ Daily Sessions Per Location

## Community & Media

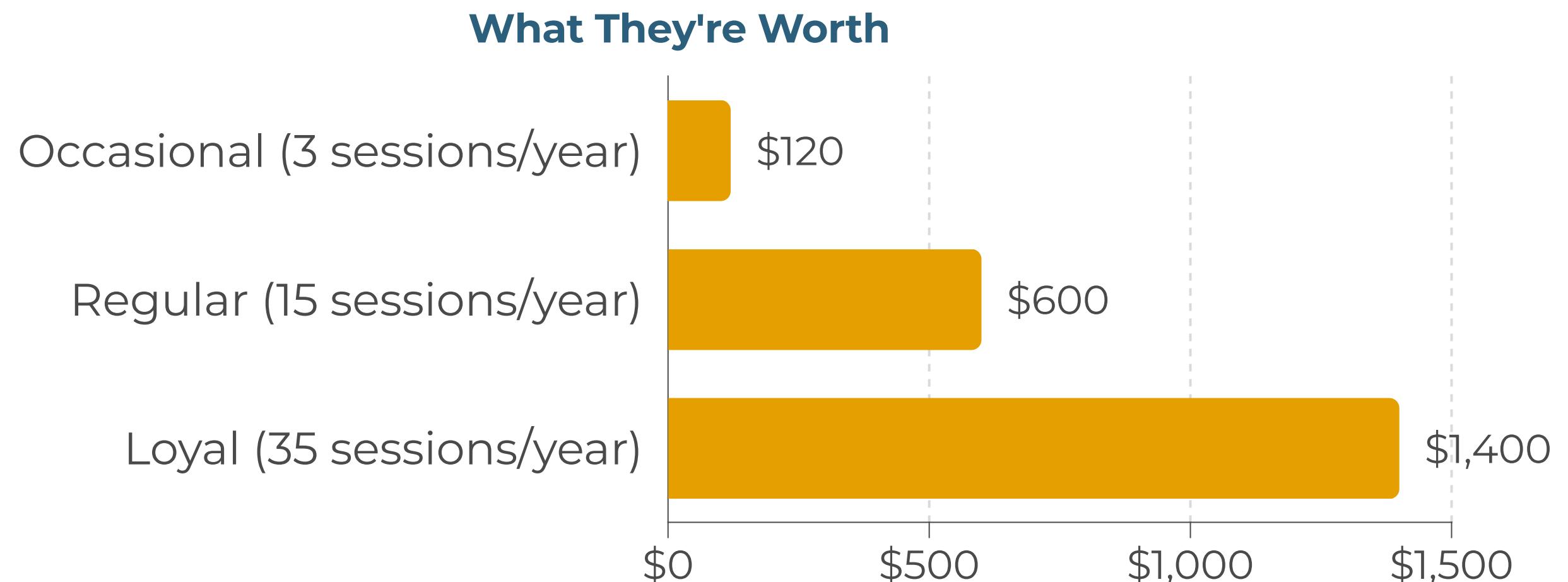
1,500+ community members, influencer partnerships, social content

## Tourism Partners

Regional tourism boards, destination co-marketing

## Route Discovery

EV trip planning apps, in-car navigation, natural travel patterns



# We're Not Competing - We're Creating a New Category

	Rangeway	TESLA	electrify america	EVgo®
<b>Indoor Comfort</b>	✓	Rarely	Never	Never
<b>Hospitality Focus</b>	✓	No	No	No
<b>Premium Experience</b>	✓	Yes	Partial	No
<b>Open to All EVs</b>	✓	Partial	Yes	Yes
<b>Multiple Revenue</b>	✓	No	No	No

The Ask

# \$5M Builds Three More Sites and Proves the Model

Raising a \$5M SAFE | Q1/Q2 2026 Close



- Close Pre-seed Round
- Build-out leadership team
- Start prep work on Saint Louis site

2026  
Q1/Q2

- Open Washington site
- Close on Baker, CA site
- Close on Site #4

2026  
Q4

- Open Saint Louis site
- Open Baker site
- Open Site #4

2027

- 4 sites operational with utilization data
- Unit economics validated across multiple locations
- Path to Series A or infrastructure debt facility

# Where every charge becomes part of your journey

Let's Build the Future of EV Travel Together



**Zak Winnick**

**Founder & CEO**

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