



America's First Hospitality-Driven EV Charging Network

EV Drivers Wait 20-40 Minutes in Parking Lots with No Amenities



Utility Mindset

Charging networks are designed like infrastructure, not experiences



No Amenities

Drivers wait for 20-40m in parking lots with no indoor comfort, restrooms, or food



Pricing uncertainty

Time-of-use rates creates \$5-10 difference per session



Premium Charging Destinations: Turning 73% Dissatisfaction Into 95% Delight



J.D. Power 2025

73% of EV drivers rate current charging as "poor."



Hospitality DNA

- Every location operated to hotel standards, not utility standards
- Built for guest comfort, not just power delivery



Premium Amenities

- Climate-controlled Driver's Lounge
- Quality café with curated menu
- Clean, hospitality-grade restrooms



Transparent Pricing

- Rates clearly displayed on digital signs
- Pathfinder members save ~10% per session vs. time-of-use pricing

Product

Rangeway is the first hospitality-driven EV charging network

Basecamps

- Climate-controlled Driver's Lounge
- Solar Canopy
- Ultra-fast charging
- Full-service staff inside



Waystations

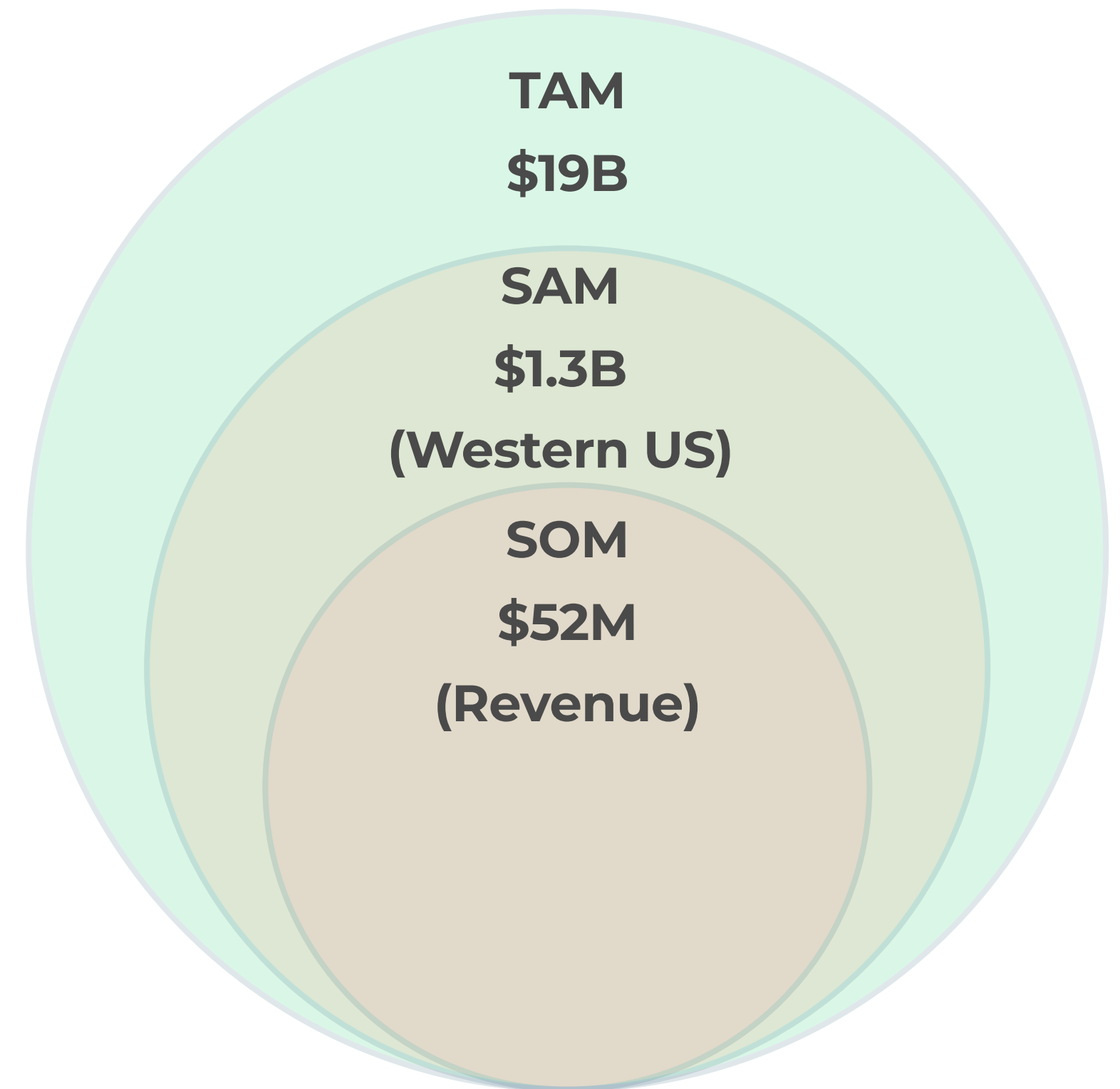
- Same indoor comfort guaranteed
- Automated Retail



Market

\$52M by Year 5, Then We Scale

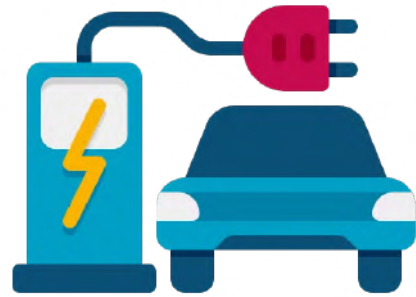
- **38% YoY growth** in DCFC port installations (Q3 2025)
- **\$1B+ in state funding programs** opened in 2025
- **NEVI program reinstatement** supporting corridor infrastructure



Three Revenue Streams from Every Visit

Monetizing EV drivers, hospitality guests, and brand partners at every location

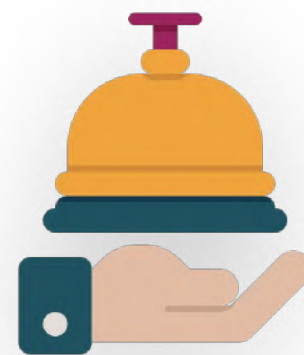
65%



EV Drivers

- \$0.50/kWh
- Loyalty engagement
- Idle fees

25%



Hospitality Guests

- Café
- Curated retail
- Grab-and-go

10%

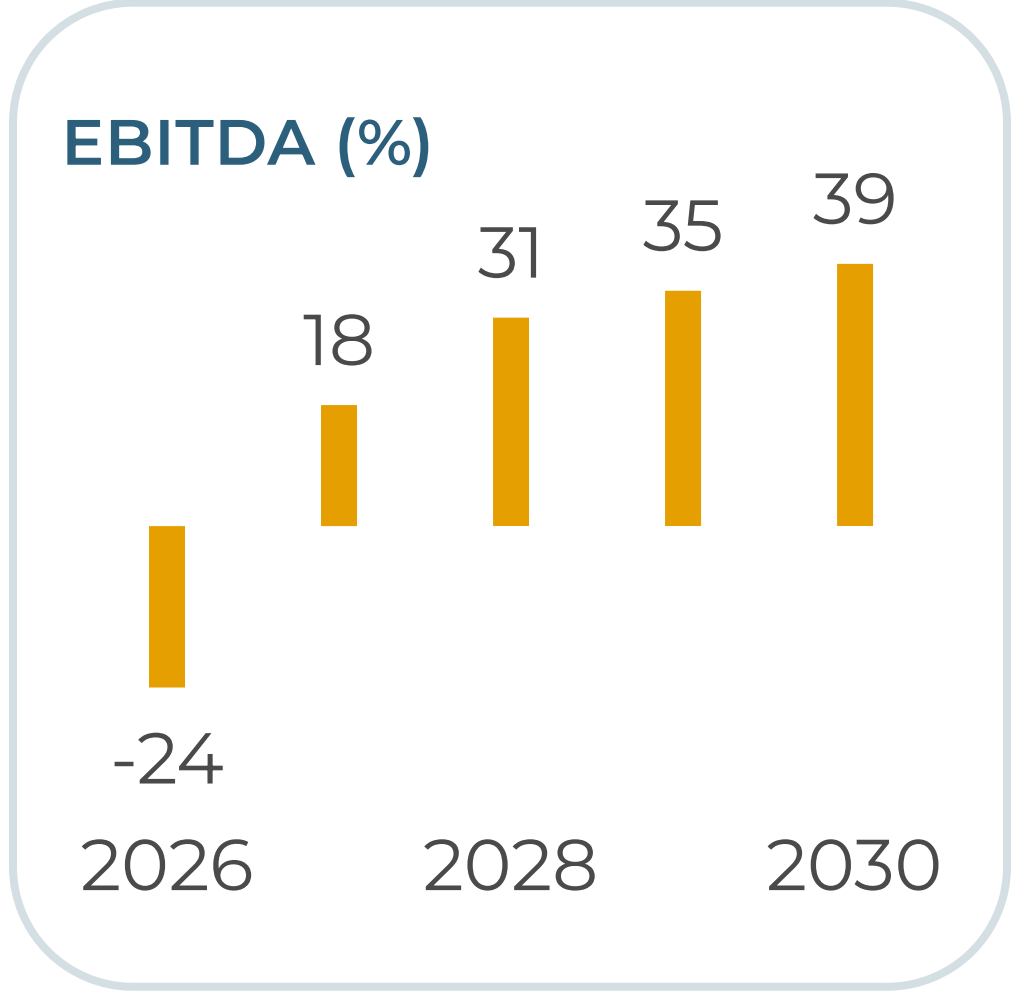
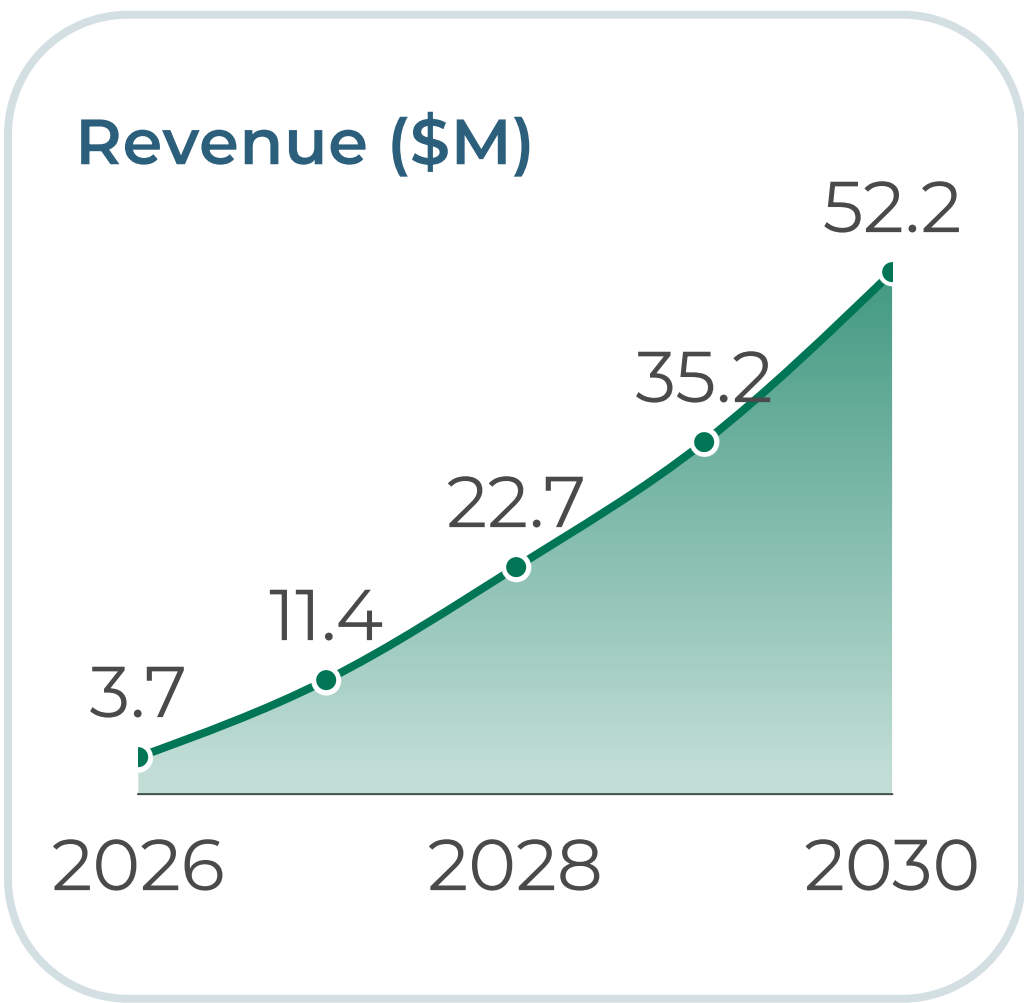
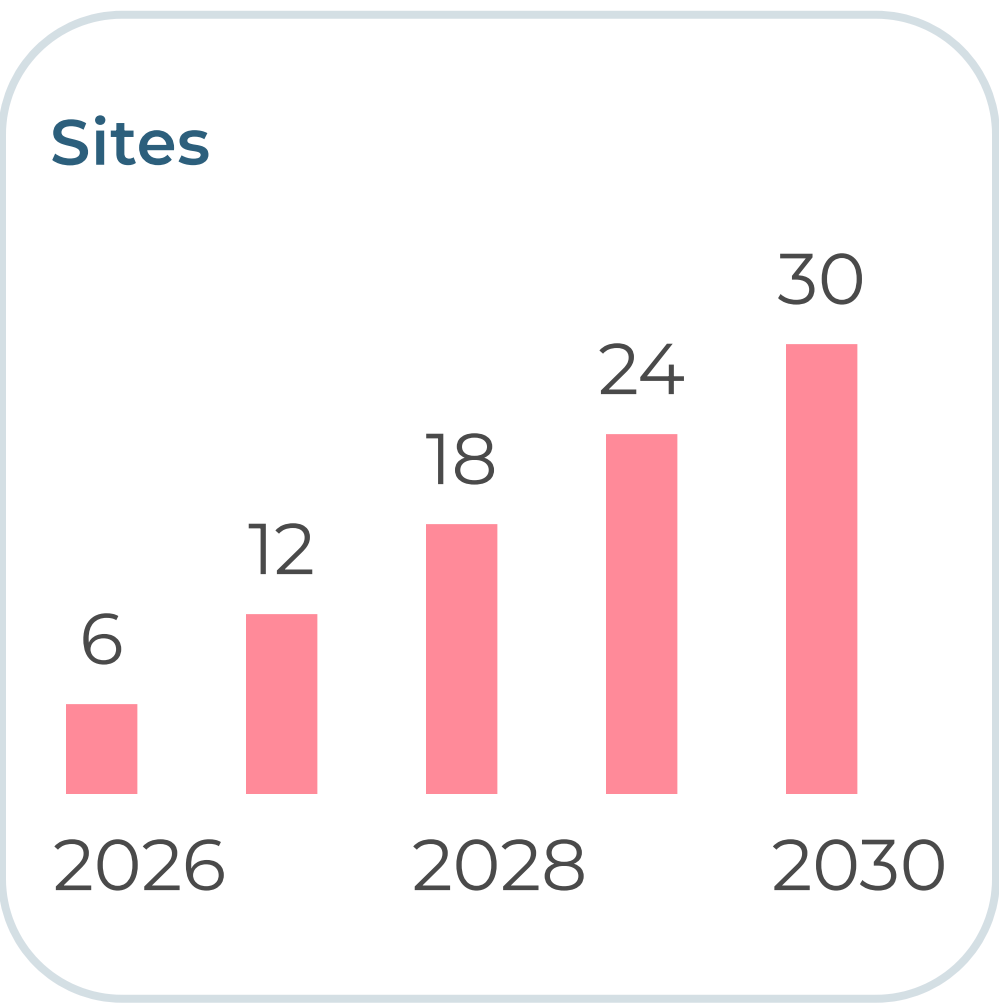


Brand Partners

- Digital displays
- Tourism partnerships
- Brand placements

\$45 average spend per visit

Path to \$52M Revenue, 39% EBITDA Margins



\$35 avg session × 50+ daily sessions = \$1.7M/site/year | 24-36 mo payback | 94% CAGR

Three Channels to 50+ Daily Sessions

Community & Media

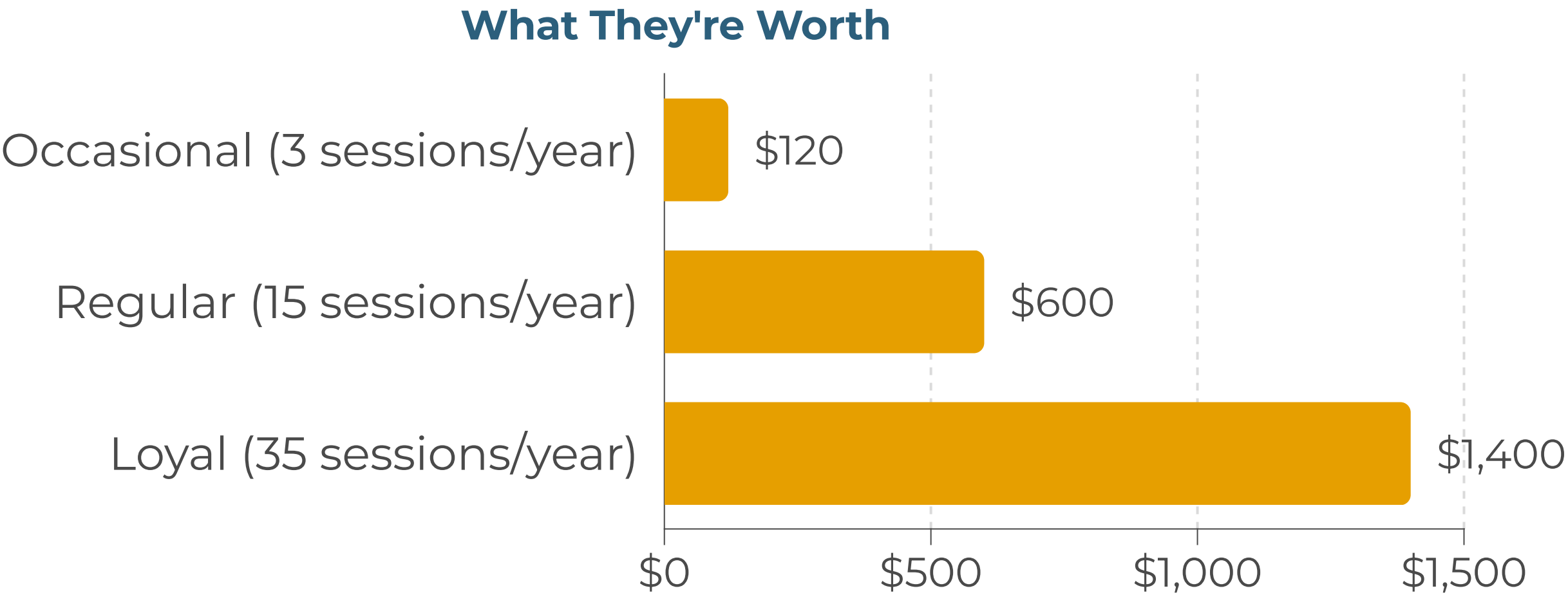
1,000+ community members, influencer partnerships, social content

Tourism Partners





Regional tourism boards, destination co-marketing

Route Discovery

EV trip planning apps, in-car navigation, natural travel patterns



We're Not Competing - We're Creating a New Category

				
Indoor Comfort	✓	Rarely	Never	Never
Hospitality Focus	✓	No	No	No
Premium Experience	✓	Yes	Partial	No
Open to All EVs	✓	Partial	Yes	Yes
Multiple Revenue	✓	No	No	No

Hospitality Meets Infrastructure Expertise



Zak Winnick

Founder & CEO

- 15+ years in operations at Cosmopolitan of Las Vegas, Westin, Hyatt, Sensei Wellness
- Community Director, Bay Area Rivian Club, NorCal EVs
- Designed AI-driven systems to minimize headcount while maximizing operational intelligence



Theo Reichgelt

Marketing Advisor

- 8+ years marketing European charging networks
- Founder/CEO of Nexxt Industry



James Regan

Finance & Strategy Advisor

- 30+ years infrastructure finance
- EV charging finance specialist

Traction

De-Risking Execution from Day One

- ✓ **Two sites under LOI**

20 chargers committed (California)

- ✓ **3 additional sites in pipeline**

(\$3M+ development value)

- ✓ **6 strategic partners committed**

across charging, energy, and infrastructure

- ✓ **1,500+ member EV community**

with 70% stated purchase intent

- ✓ **Named an emerging CPO** by *Ohm*

Analytics (Q3 2025 US EV Charging Market Report)



The Ask

Raising \$1.5M Pre-Seed to Deploy First Site

Structure

SAFE + Debt Combo

Use

Deploy first site, build team

Timeline

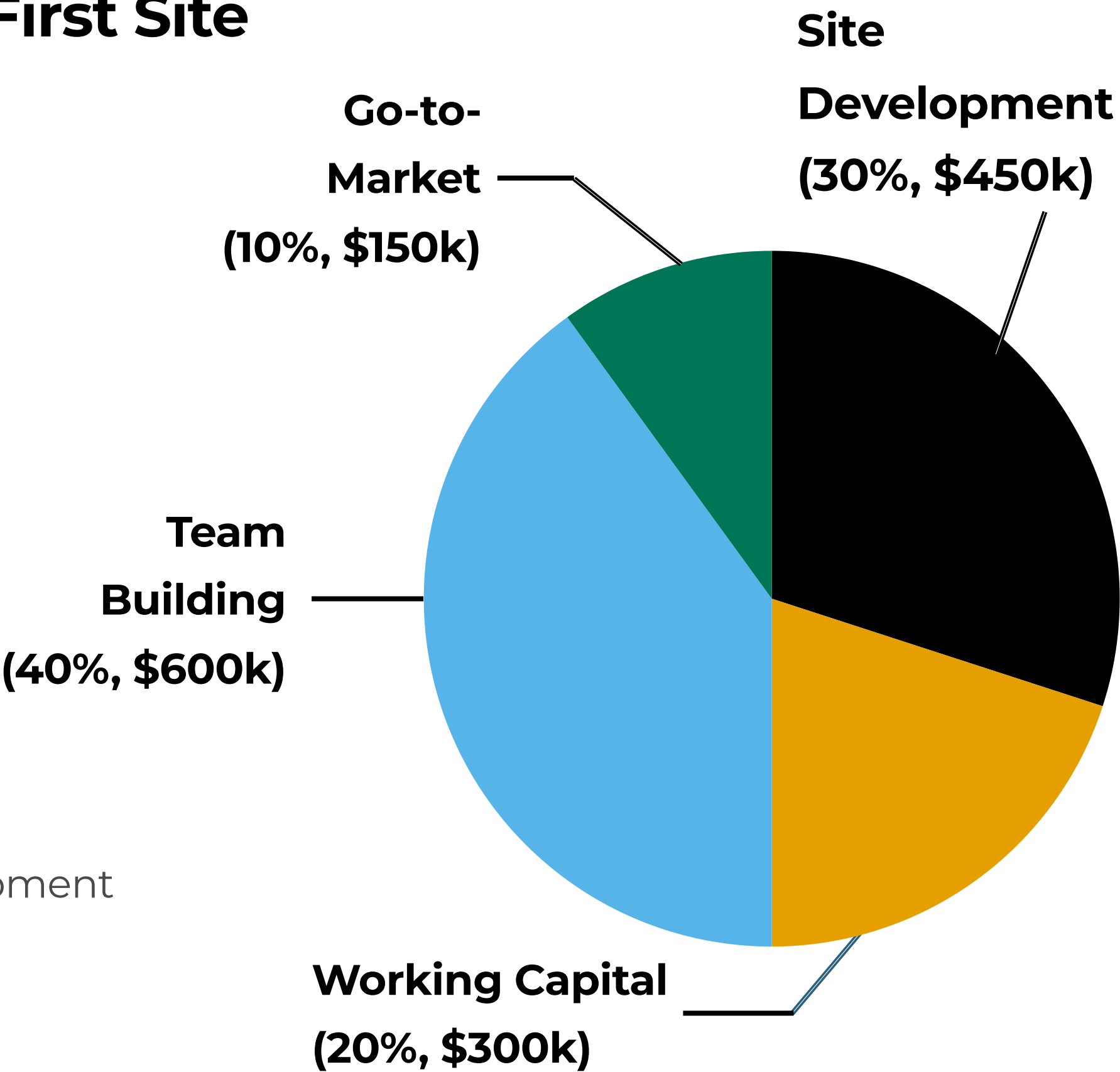
Q1 2026 close

Deploy

Q4 2026/Q1 2027 deployment

Seed Milestone

50+ sessions/day, \$500K+ run rate, sites 2-3 in development



Where every charge becomes part of your journey

Let's Build the Future of EV Travel Together



Rangeway

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Founder & CEO

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