



America's First Hospitality-Driven EV Charging Network

First Site Launching Q4 2026, Backed by 6 Strategic Partners

- **First site** deploying Q4 2026
- **2 additional sites under LOI** | 8 chargers committed
- **5 strategic partners** | Charging, energy, infrastructure

✓ **Named an emerging CPO** by *Ohm Analytics*
(Q3 2025 US EV Charging Market Report)



 **ChargeMate**  **HyWatts**  **JUICE**
 **Monta**  **ReNüTec**

EV Drivers Wait 20-40 Minutes in Parking Lots with No Amenities



Utility Mindset

Charging networks are designed like infrastructure, not experiences



No Amenities

Drivers wait for 20-40m in parking lots with no indoor comfort, restrooms, or food



Pricing uncertainty

Time-of-use rates creates \$5-10 difference per session



Premium Charging Destinations: Turning 73% Dissatisfaction Into 95% Delight



J.D. Power 2025

73% of EV drivers rate current charging as "poor."



Hospitality DNA

- Every location operated to hotel standards, not utility standards
- Built for guest comfort, not just power delivery



Premium Amenities

- Climate-controlled Driver's Lounge
- Quality café with curated menu
- Clean, hospitality-grade restrooms



Transparent Pricing

- Rates clearly displayed on digital signs
- One rate for all, loyalty rewards earned through usage

Product

Rangeway is the first hospitality-driven EV charging network

Basecamps

- Climate-controlled Driver's Lounge
- Solar Canopy
- Ultra-fast charging
- Full-service staff inside



Waystations

- Same indoor comfort guaranteed
- Automated Retail



Hospitality Meets Infrastructure Expertise



Zak Winnick

Founder & CEO

- 15+ years in operations at Cosmopolitan of Las Vegas, Westin, Hyatt, Sensei Wellness
- Community Director, Bay Area Rivian Club, NorCal EVs
- Designed AI-driven systems to minimize headcount while maximizing operational intelligence



Theo Reichgelt

Marketing Advisor

- 8+ years marketing European charging networks
- Founder/CEO of Nexxt Industry



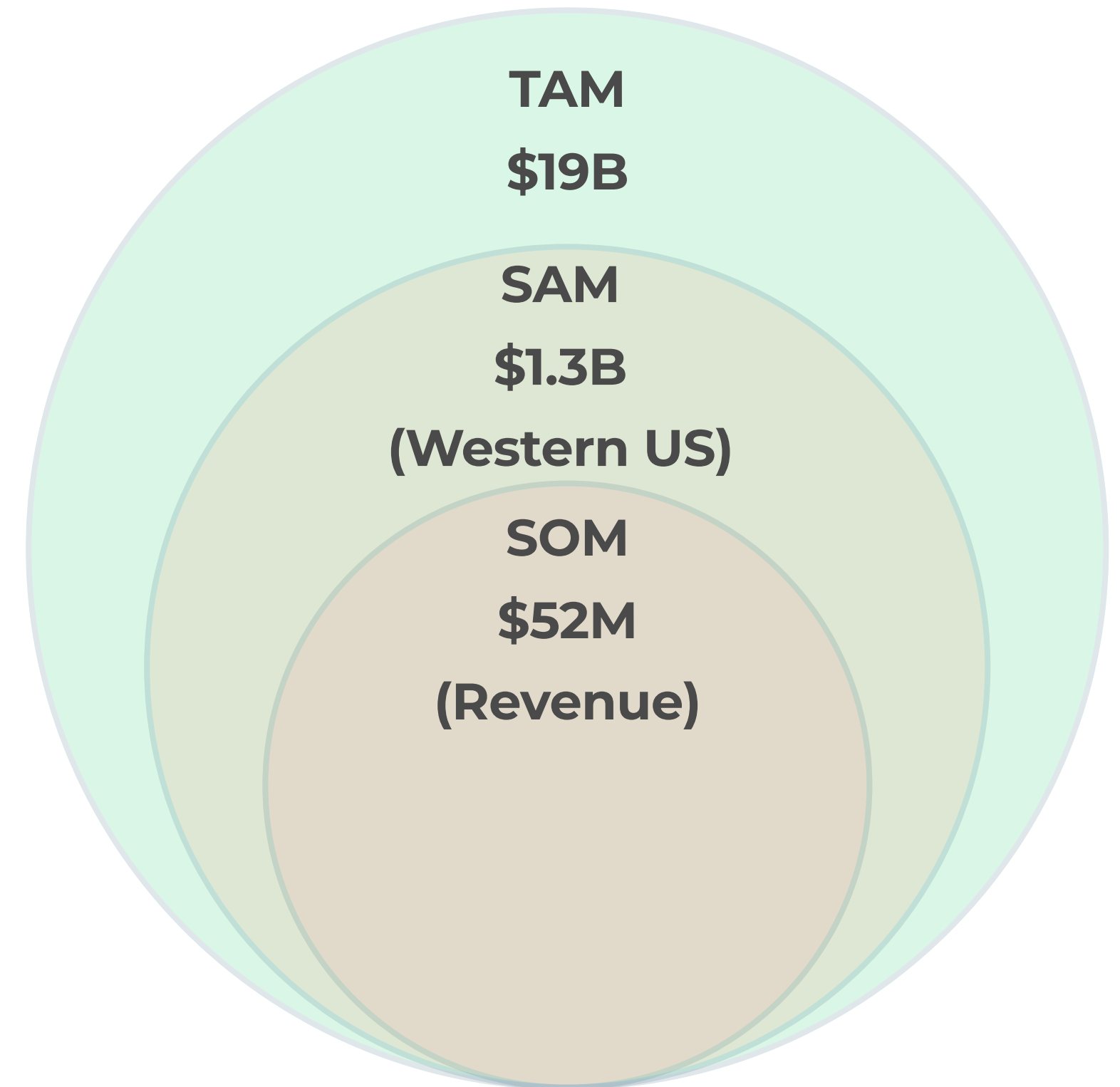
James Regan

Finance & Strategy Advisor

- 30+ years infrastructure finance
- EV charging finance specialist

We Reach \$52M Revenue by Year 5, Then Scale Nationally

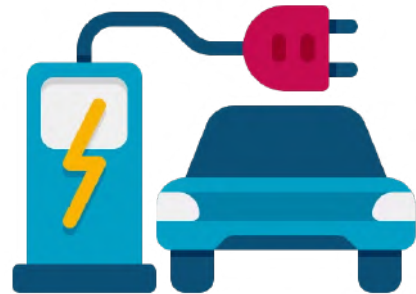
- **38% YoY growth** in charging port installations (Q3 2025)
- **\$1B+ in state funding programs** opened in 2025
- **NEVI program reinstatement** supporting corridor infrastructure



Three Revenue Streams from Every Visit, Averaging \$45 Per Session

Monetizing EV drivers, hospitality guests, and brand partners at every location

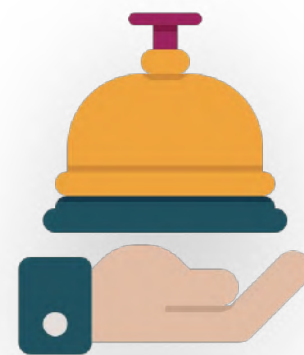
65%



EV Drivers

- \$0.50/kWh
- Loyalty engagement
- Idle fees

25%



Hospitality Guests

- Café
- Curated retail
- Grab-and-go

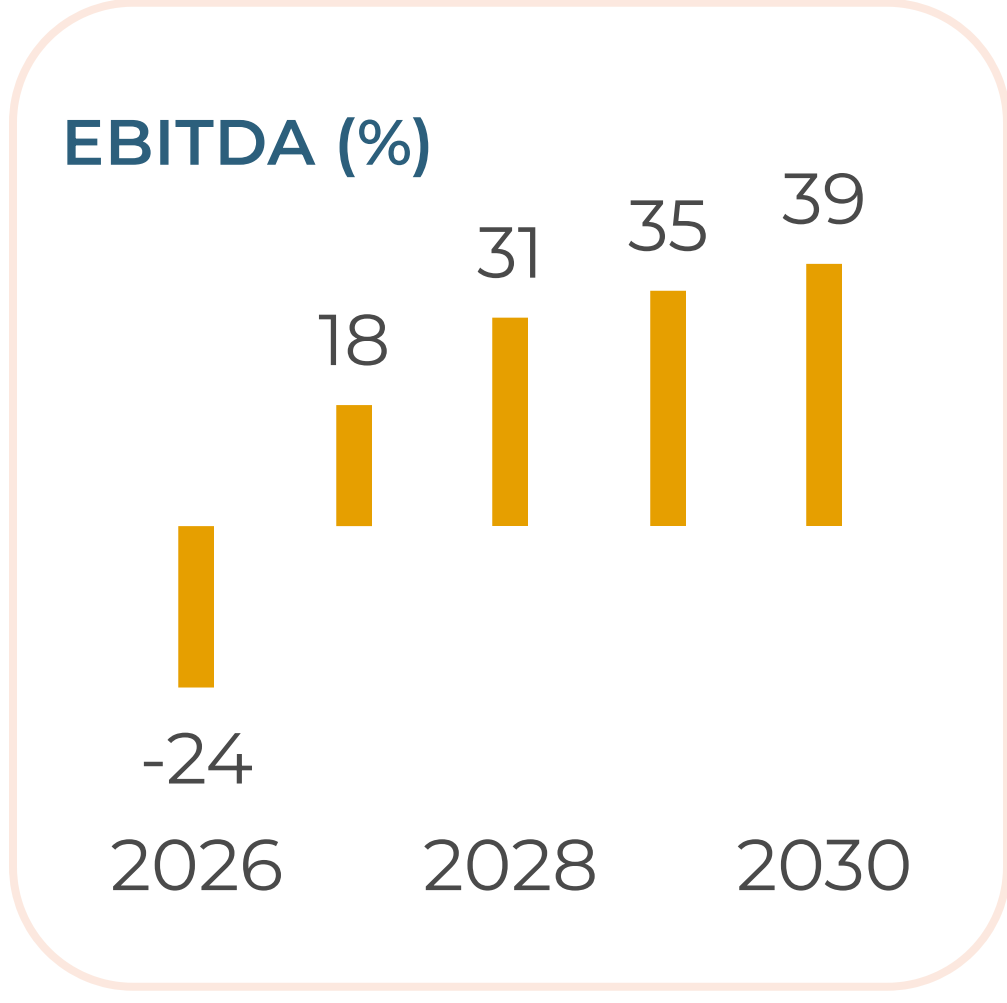
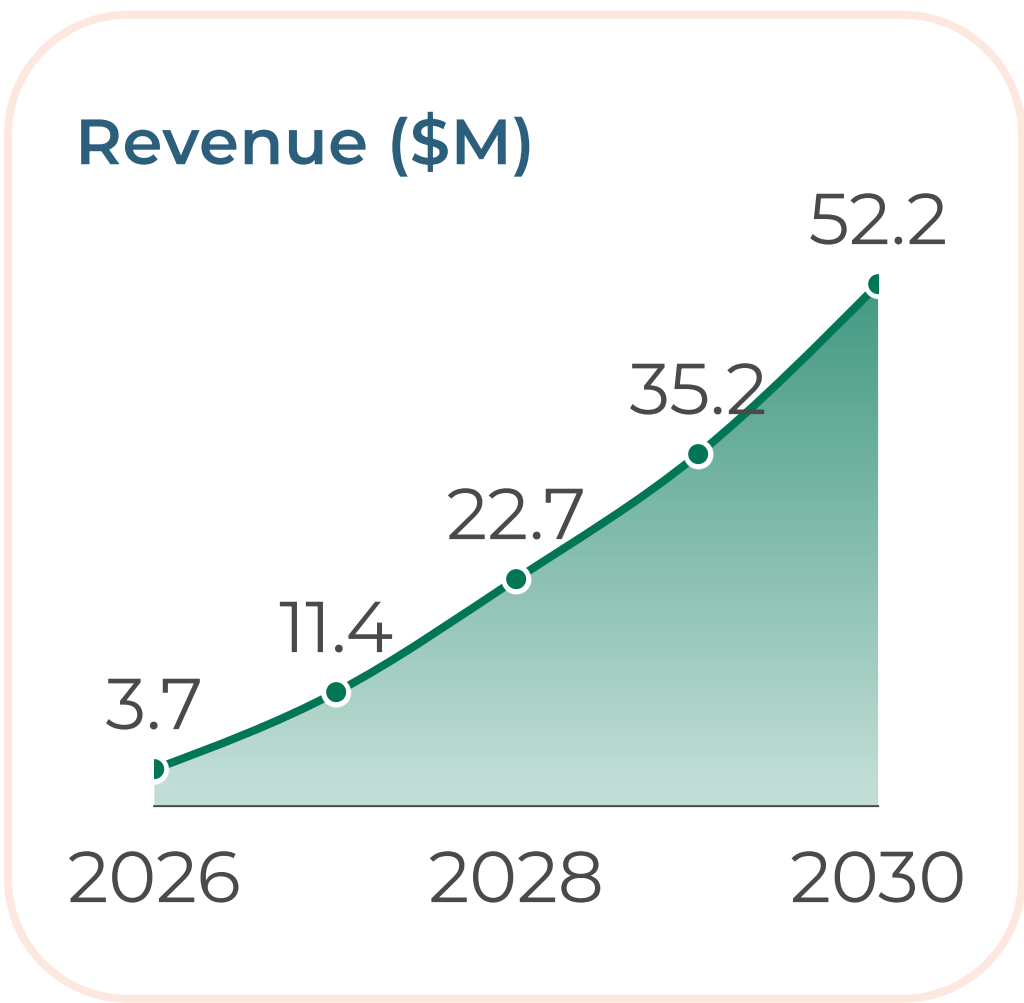
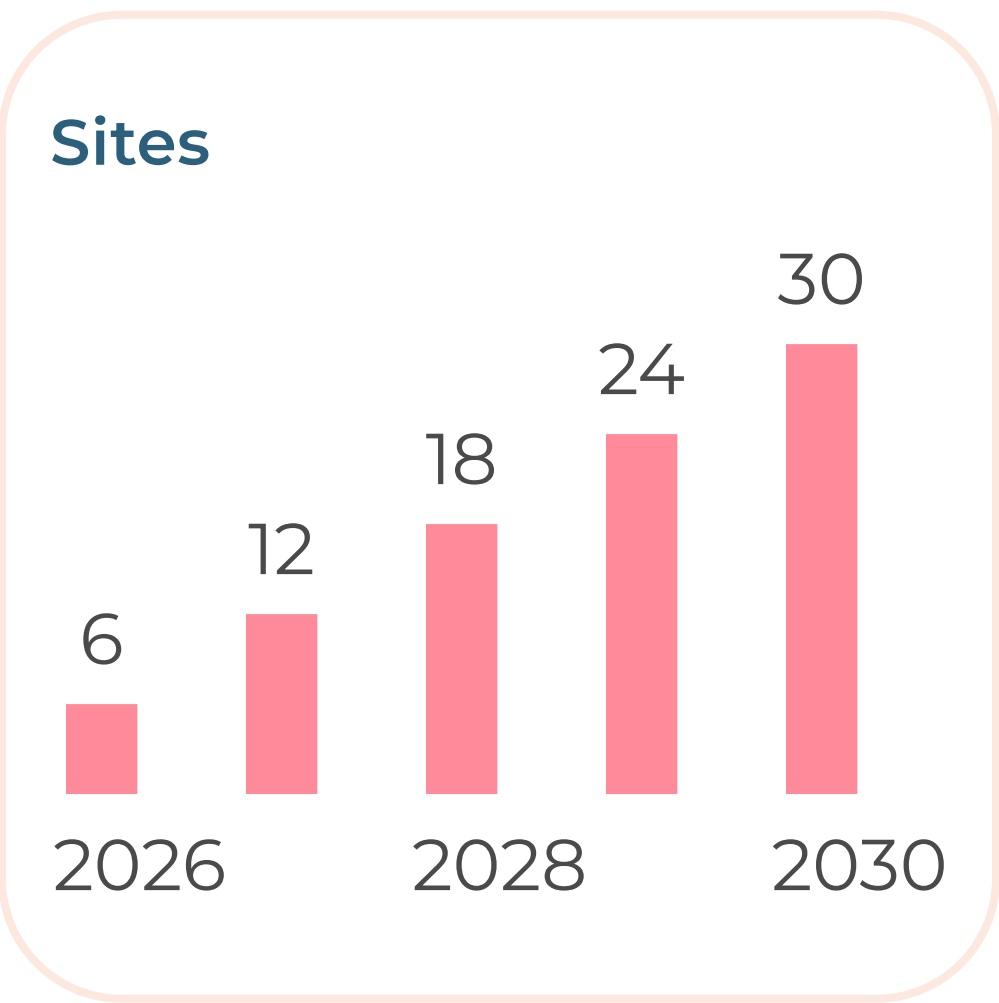
10%



Brand Partners

- Digital displays
- Tourism partnerships
- Brand placements

Profitability in Year 2 and 39% EBITDA by Year 5



\$35 avg session × 50+ daily sessions = \$1.7M/site/year | 24-36 mo payback | 94% CAGR

Three Channels Drive 50+ Daily Sessions Per Location

Community & Media

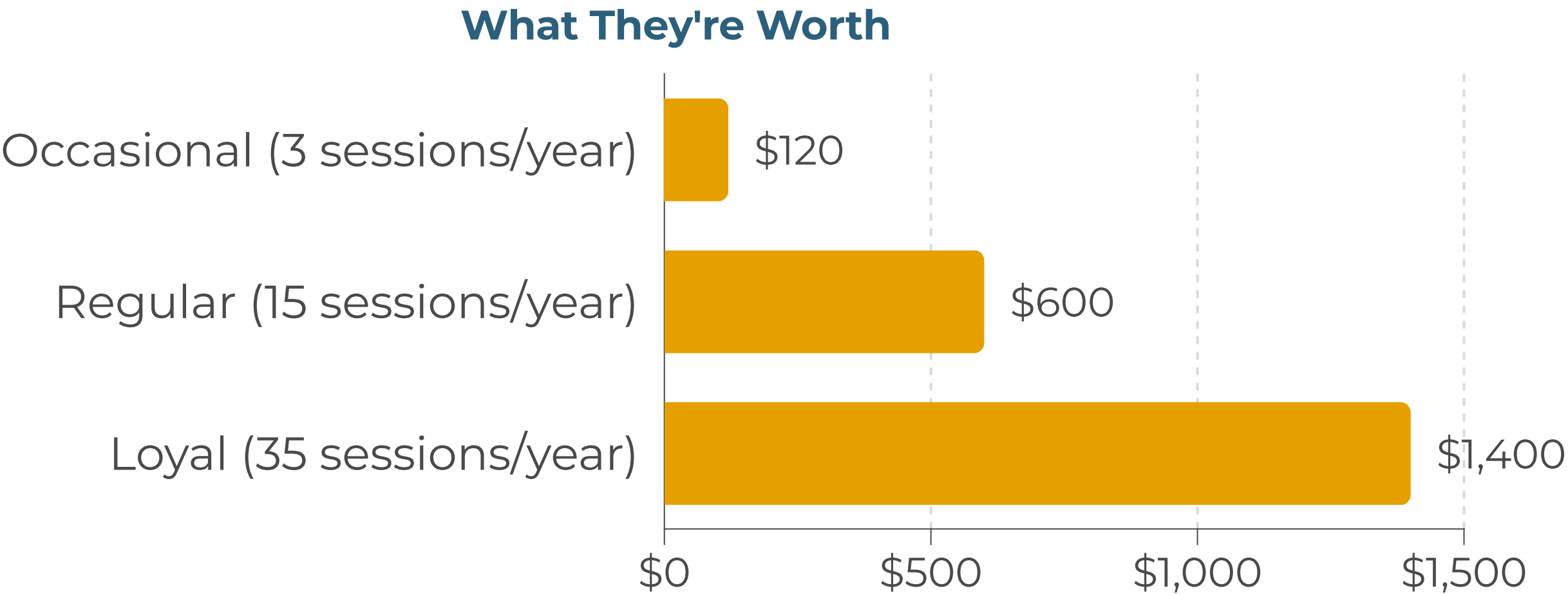
1,500+ community members, influencer partnerships, social content

Tourism Partners





Regional tourism boards, destination co-marketing

Route Discovery

EV trip planning apps, in-car navigation, natural travel patterns



We're Not Competing - We're Creating a New Category

				
Indoor Comfort	✓	Rarely	Never	Never
Hospitality Focus	✓	No	No	No
Premium Experience	✓	Yes	Partial	No
Open to All EVs	✓	Partial	Yes	Yes
Multiple Revenue	✓	No	No	No

The Ask

\$5M Builds Three More Sites and Proves the Model

Raising a \$5M SAFE | Q1/Q2 2026 Close



- 4 sites operational with utilization data
- Unit economics validated across multiple locations
- Path to Series A or infrastructure debt facility

- Close Pre-seed Round
- Build-out leadership team
- Start prep work on Saint Louis site

2026
Q1/Q2

- Open Washington site
- Close on Baker, CA site
- Close on Site #4

2026
Q4

- Open Saint Louis site
- Open Baker site
- Open Site #4

2027

Where every charge becomes part of your journey

Let's Build the Future of EV Travel Together



Zak Winnick

Founder & CEO

zak@rangewayev.com

rangewayev.com

