

Dear Mr. Keinath ,

If you are looking for a talented, intelligent and energetic professional with excellent work experience, I may be just the candidate. A PMP certified Computer Science PhD Student at University of Bridgeport with five years diverse experience in software engineering, teaching, service delivery management, and technical project management.

Most recently, I worked as a Licensing Sales Specialist at Microsoft from which I just resigned in order to relocate to USA. Through this experience, I worked directly with C-level executives from companies nationwide to negotiate and close large-dollar deals. Prior to that, I worked as a Technical Account Manager at Microsoft, managing the financial sector clients. During that time, I worked with distributed teams to manage seven banks simultaneously and successfully keeping those difficult customers happy in a challenging economic environment. I generated additional revenue in several accounts through selling special services and beating competitive products. After obtaining my Master's degree and before joining Microsoft, I worked as a Faculty Staff Member in both the Institute of Public Administration and Arab Open University, where I taught several computer science classes to different student levels. Before starting my Master's, I worked in Banque Saudi Fransi as a software engineer designing, implementing, and testing various web applications.

The attached resume highlights my experiences and skills; additional information and references are available upon request. I would welcome a personal interview at your convenience. I can guarantee you that my work ethic, quality of performance and commitment will proudly represent BuzzFeed. Thank You.

Sincerely,  
Reem Alattas