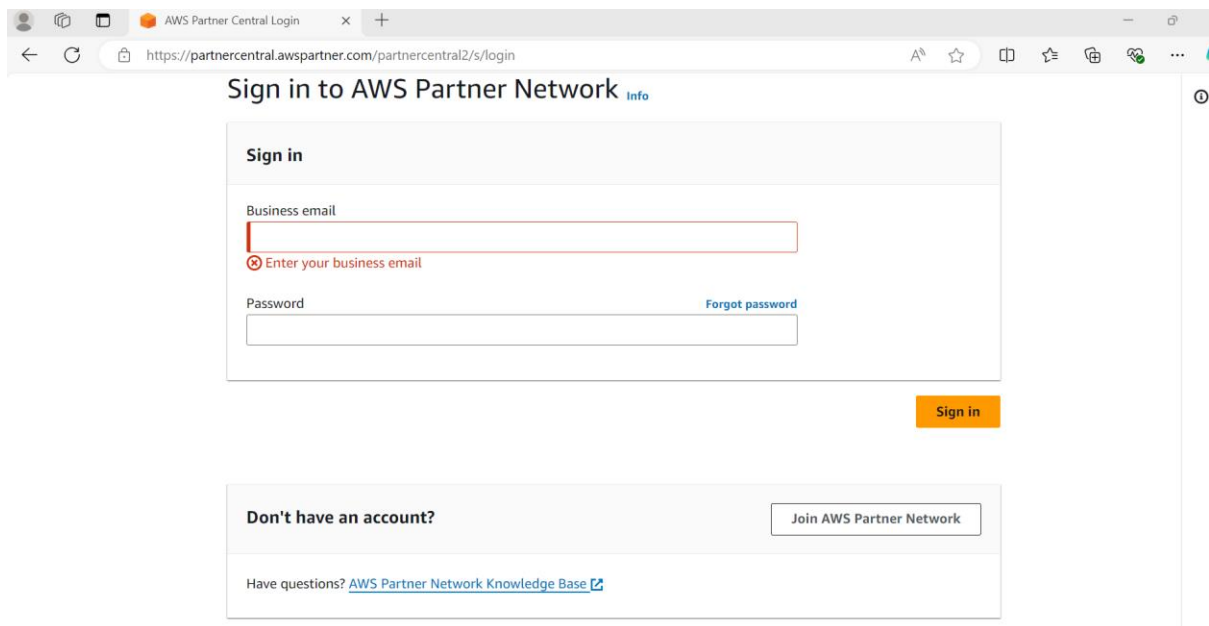
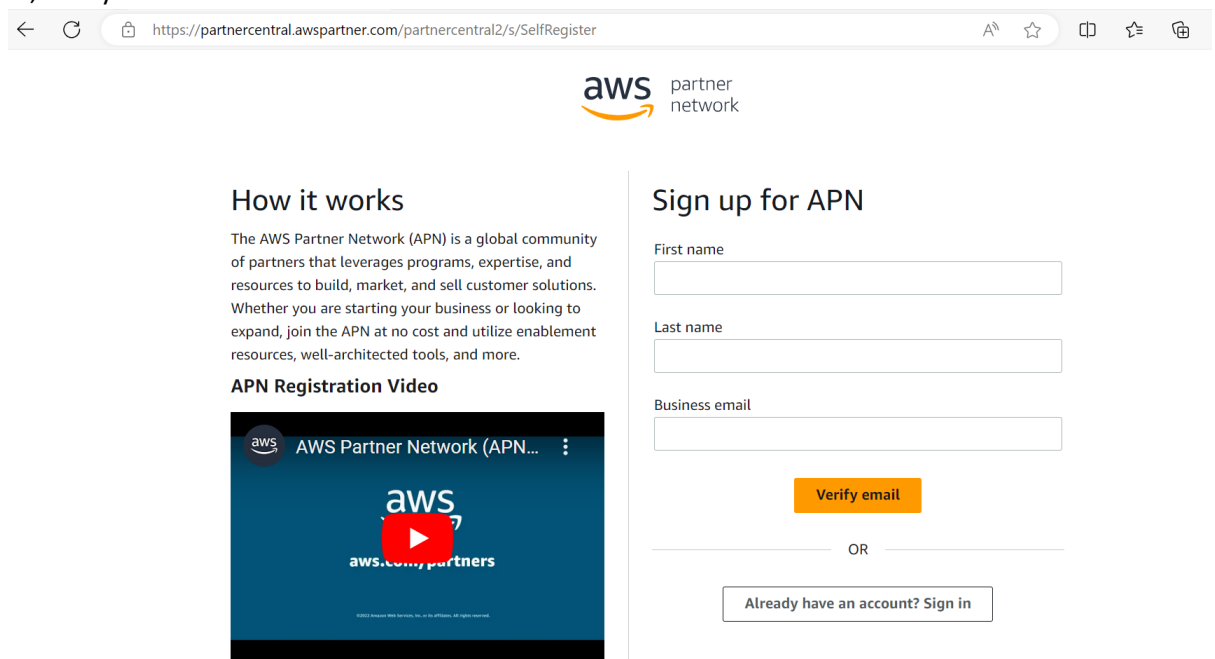


To Register on APN Portal and Register for Accreditation Courses in Sales (Business) or Technical

1. Open the following link to create your ID under APN central Partner:
<https://partnercentral.awspartner.com/partnercentral2/s/login>
2. If you are an already registered user then click on **Sign in** to AWS Partner Network ID else to create a new account you can click on **Join AWS Partner Network**.



3. Fill the gives details and click on Verify email, A code will be sent on the given business email id, Verify that.



Fill the Verification Code received in mailbox and set up the password. Fill the given captcha and confirm it.

Check your business email for a verification code.

mis_centre@indovisionservices.in

Update email

Verification code


Resend


Security code is required


Create password


Re-enter password


Choose all **the chairs**





























English



Confirm

Fill the Step 1 details as shown below:

aws

Partner Central

Step 1

Begin customer registration

Step 2

Provide contact information

Step 3

Review and register

Begin customer registration

info

Customer information

How did you hear about AWS Partner Network (APN)?

☐ Campaigns

☒ Marketing events

☐ Partner referrals

☐ Recruiting events

☐ Others

You are here to do the following:

☒ Build

Build and develop an AWS-based service or solution

☒ Market

Market an existing AWS-based service or solution

☒ Sell

Sell an existing AWS-based service or solution

☒ Learn

Learn AWS from experts and gain AWS accredited certifications

☒ All

Cancel

Next

Enter your job Title and contact details and click Next

Step 1

Begin customer registration

Step 2

Provide contact information

Step 3

Review and register

Provide contact information

info

Title and phone number

Job title

Bid Manager

Phone number

+91 (India)

4

Ext

Which of the following best describes your role?

☐ Executive Sponsor

☒ Sales Staff

☐ Marketing Staff

☐ Technical Staff

☐ Other

Registered email address for AWS training and certification

mis_centre@indovisionservices.in

Data sharing opt-in

info

☒ I consent to sharing my AWS training and certification data with the AWS Partner Network (APN).
AWS handles your information in accordance with the AWS Privacy Notice. You can opt out of data sharing at any time.

To learn more about how AWS handles your data, refer to the AWS Privacy Notice or Contact us

AWS news opt-in

☒ I'd like to receive communications from Amazon Web Services (AWS) by email, post, or telephone.
Stay up to date with the latest information from AWS, including new product releases, announcements, special offers, trainings, and events. You can unsubscribe at any time by following the instructions in the received communication.

Cancel

Previous

Next

Review the filles details and click on Register.

Step 1
Begin customer registration

Step 2
Provide contact information

Step 3
Review and register

Review and register [Info](#)

Step 1: Customer registration

Customer information

How did you hear about AWS Partner Network (APN)?
Marketing events

You are here to:
Build, Market, Sell, Learn, All

Step 2: Contact information

Title and phone number

Job title
Bid Manager

Phone number
+91 09654321281

Job type
Sales Staff

Registered email address for AWS training and certification
mis_centre@indovisionservices.in

Data sharing opt-in

Data sharing: training and certification
☒ Opted in

AWS news opt-in

AWS news
☒ Opted in

Cancel

Previous

Register

Once you are registered, You will land up on the following page.

The screenshot shows the AWS Partner Central dashboard. The top navigation bar includes the AWS logo, 'Partner Central', a search bar, and links for 'Support', 'English', 'My company', and 'My profile'. Below this is a secondary navigation bar with 'Home', 'Learn', 'Build', 'Programs', 'Funding', and 'Resources'. The main content area features a large 'Welcome, Jyoti Tomar' heading. Below the heading is a section titled 'AWS Partner Network' with a welcome message and information about APN programs. At the bottom, there is a table with two columns: 'Company Name' (Indovision Services Private Limited) and 'Partner Path' (Services Path). A user profile icon is visible in the bottom right corner.

aws Partner Central

Search all Partner Central data and resources

Support English My company My profile

Home Learn Build Programs Funding Resources

Welcome, Jyoti Tomar

AWS Partner Network

Thank you for registering with AWS Partner Network (APN).

Every company has a different journey and path to success. Whether you are starting an AWS based business or looking to expand, there are APN programs available to help you grow and succeed. Utilise the resources and programs available to you at no cost.

APN Navigate Foundations is your custom enablement program. Through this you can achieve your company's goals with step-by-step guidance and help establish your business. Utilize a wide variety of APN resources to build your business, and help customers to design, build, and manage their workload on AWS. As you progress, you'll learn about other APN programs and benefits.

To learn more sign in to APN. You'll learn about other APN programs and benefits.

Company Name	Partner Path
Indovision Services Private Limited	Services Path

This screenshot is identical to the one above, but the name 'Jyoti Tomar' in the 'Welcome' heading has been redacted with an orange box. Additionally, the 'My company' and 'My profile' links in the top navigation bar are underlined with an orange line.

aws Partner Central

Search all Partner Central data and resources

Support English My company My profile

Home Learn Build Programs Funding Resources

Welcome, [Redacted]

AWS Partner Network

Thank you for registering with AWS Partner Network (APN).

Every company has a different journey and path to success. Whether you are starting an AWS based business or looking to expand, there are APN programs available to help you grow and succeed. Utilise the resources and programs available to you at no cost.

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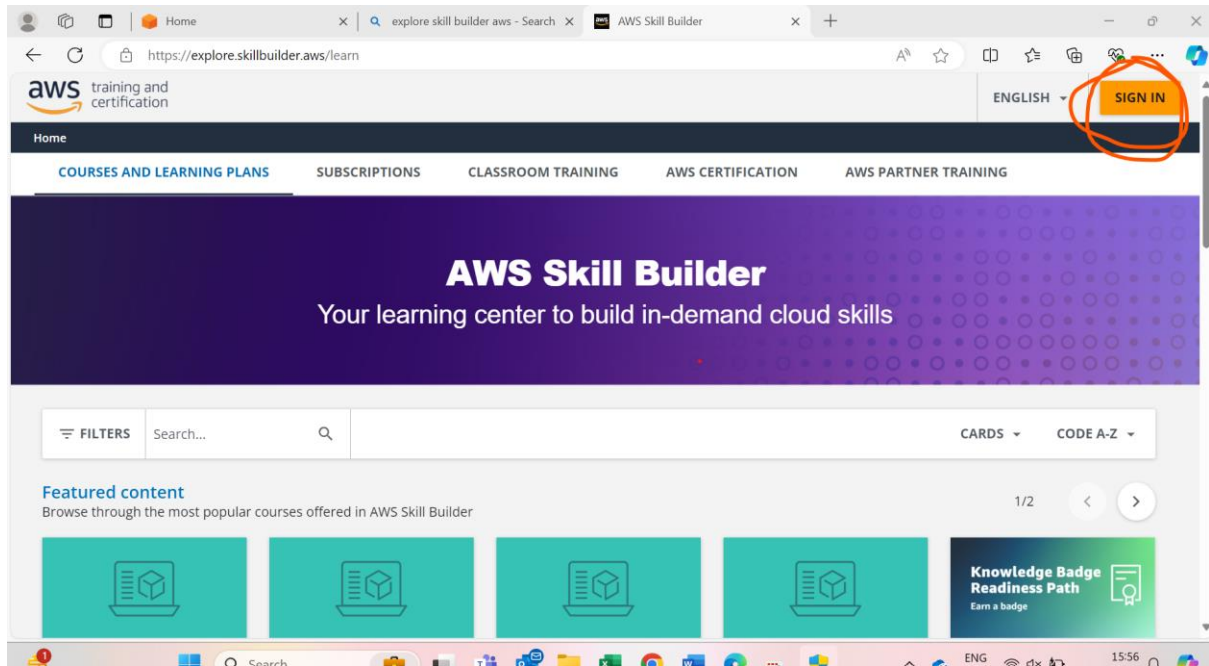
To learn more sign in to APN. You'll learn about other APN programs and benefits.

Company Name	Partner Path
Indovision Services Private Limited	Services Path

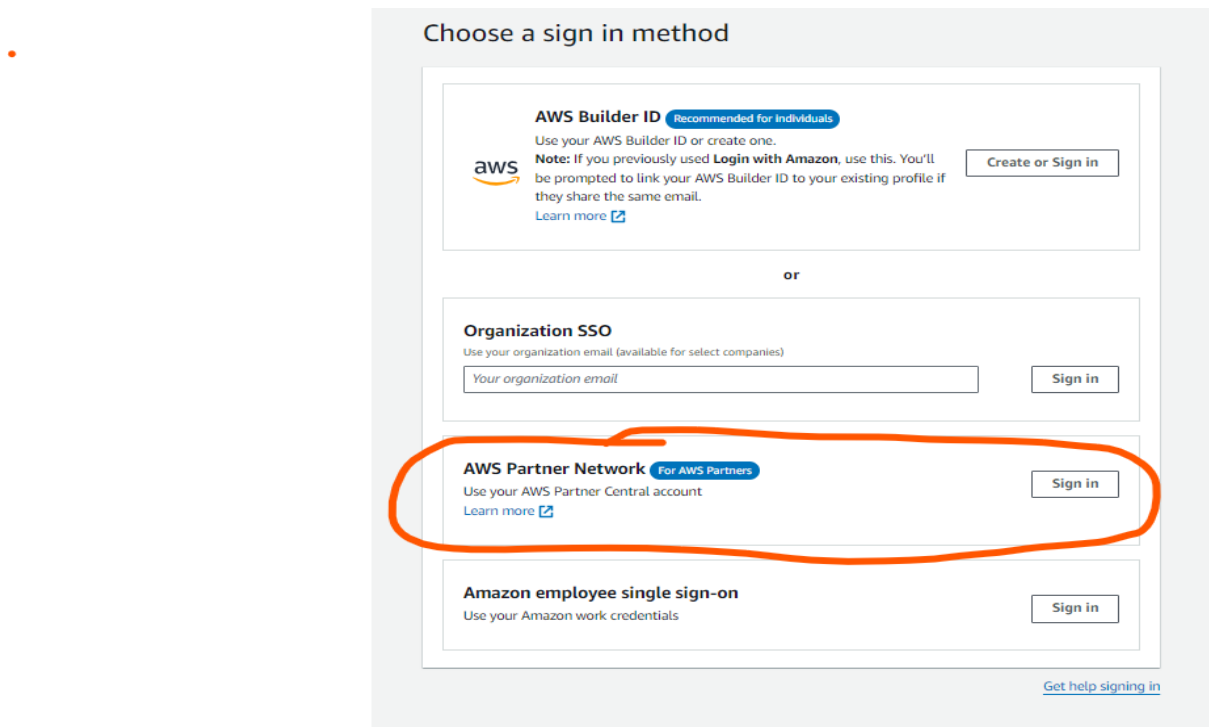
To Register on the Skillbuilder portal for courses, follow the following steps

Open the following page via the given link, Click on Sign in.

[AWS Skill Buildhttps://explore.skillbuilder.aws/learner](https://explore.skillbuilder.aws/learner)



Click on Sign in using APN network



Accept the terms and update your profile and time zone. Click on Continue.

Terms and conditions

By participating in AWS Training, you agree to be bound by the [AWS Learner Terms and Conditions](#). The information you provide in connection with AWS Training will be handled in accordance with the [AWS Privacy Notice](#).

CancelAccept terms

aws training and certification

Search AWS Training Catalog

Site Menu

[Learn by Cloud Role](#) | [Learn by Product Domain](#) | [Build Practical Skills](#) | [Prepare for Exams](#) | [Subscriptions](#)

Update Your Personal Info

Details

First name Last name

Email

Additional fields

Country/Region (required) Job title

Company name Company email address

What is your goal for using Skill Builder? AWS experience level

Role Industry

☐ Yes, I'd like Amazon Web Services (AWS) to share the latest news about AWS Training & Certification and related offerings with me by my login email, post or telephone.

[Manage AWS Communication Email Preferences here](#)

You may unsubscribe from receiving AWS news and offers at any time by following the instructions in the communications received. AWS handles your information as described in the AWS Privacy Notice.

[SIGN OUT](#) [CONTINUE](#)

← ↻ 🔒 https://skillbuilder.aws

Explore AWS Partner Training Find AWS Classroom Training Take an AWS Certification Exam

aws training and certification

All Search AWS Training Catalog


Site Menu

[Learn by Cloud Role](#) | [Learn by Product Domain](#) | [Build Practical Skills](#) | [Prepare for Exams](#) | [Subscriptions](#)

✔ New with a subscription! 200+ AWS SimuLearn trainings and [AWS Cloud Quest: Generative AI](#)

✔ Welcome to your new Learner Dashboard with enhanced search, browsing, and recommendations. Not finding what you're looking for? Go to the [former Learner Dashboard](#) or [let us know](#) how we can improve!

No active courses



Now Register for a course, go to the following link:

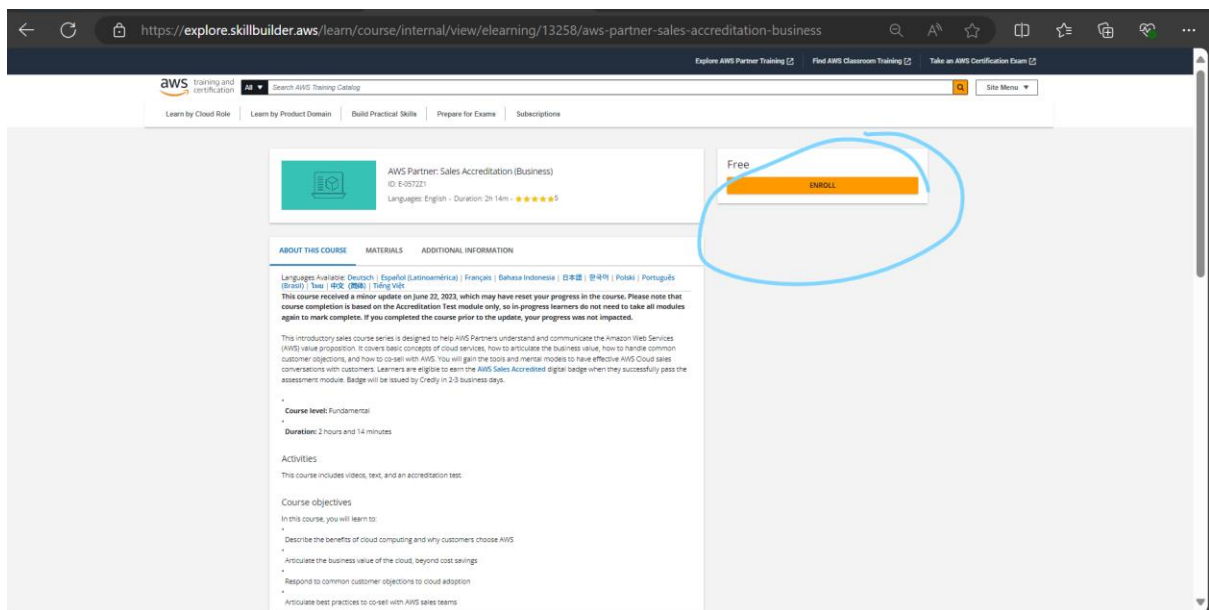
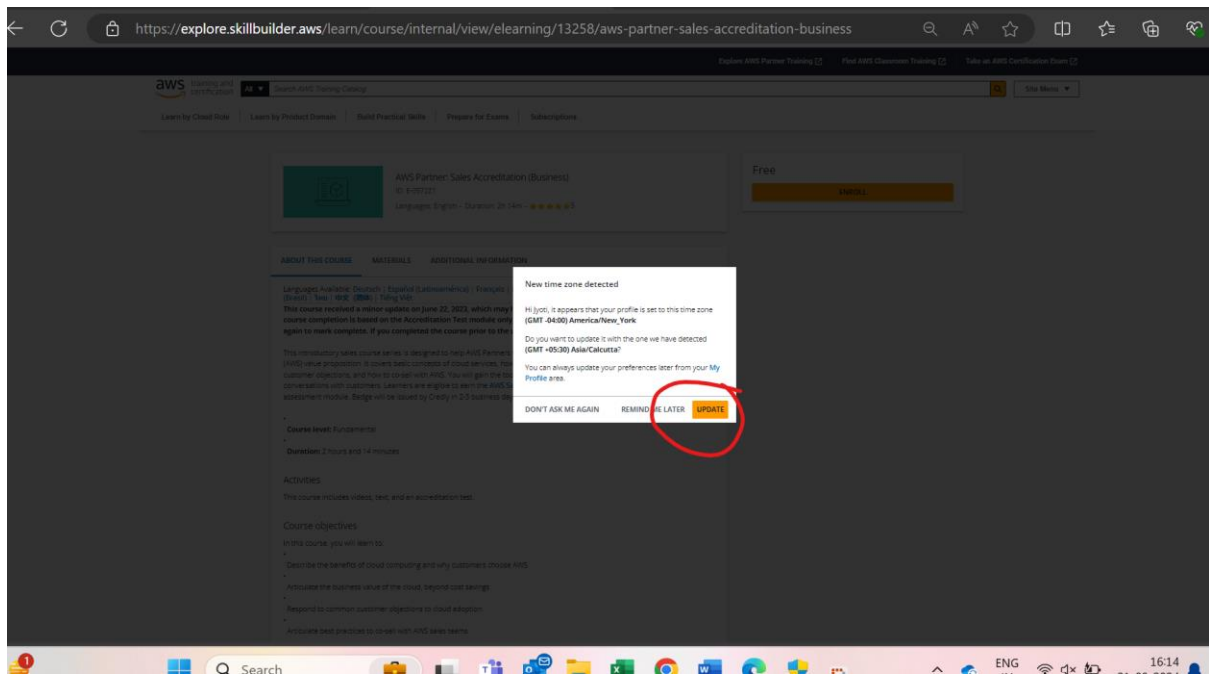
<https://aws.amazon.com/partners/training/accreditation/>

Click on DIGITAL under the AWS Partner: Sales Accreditation (Business) Course

The screenshot shows the AWS Partner Accreditation page. The 'AWS Partner: Sales Accreditation (Business)' course is circled in red. Below the course title, it states: 'The course provides best practices for co-selling with AWS, including a framework, tools, and funding benefits for AWS Partners. Learn what drives customer cloud adoption and how to overcome common customer objections. Understand the business value of cloud and what sets AWS apart.' It also mentions: 'This course replaces AWS Partner: Accreditation (Business)'. At the bottom of the course card, the 'Digital' option is circled in red, showing '2.25 hours' and 'Classroom | 4 hours'. Other courses visible include 'AWS Partner: Accreditation (Technical)' and 'AWS Partner: Cloud Economics'.

Sign in Using your recently created User ID by selecting APN Network Login Option.

The screenshot shows the 'Choose a sign in method' page. The 'AWS Partner Network' option is circled in red. It includes the text: 'AWS Partner Network For AWS Partners', 'Use your AWS Partner Central account', and a 'Sign in' button. Other options include 'AWS Builder ID' (Recommended for Individuals), 'Organization SSO' (Use your organization email), and 'Amazon employee single sign-on' (Use your Amazon work credentials). A 'Get help signing in' link is at the bottom right.



Browser tabs: InPrivate, AWS Partner Accreditation | Free, AWS Skill Builder

Address bar: <https://explore.skillbuilder.aws/learn/course/13258/AWS%2520Partner%253A%2520Sales%2520Accreditation%2520%28Busi...>

Navigation links: Explore AWS Partner Training, Find AWS Classroom Training, Take an AWS Certification Exam

Search bar: Search AWS Training Catalog

Learn by Cloud Role | Learn by Product Domain | Build Practical Skills | Prepare for Exams | Subscriptions

Course Card: AWS Partner: Sales Accreditation (Business) ID: 6-07221 0 / 8 lessons completed START LEARNING NOW

Course Welcome | Cloud Concepts and AWS | Cloud Business Value | Cloud Objection Handling | Co-Selling with AWS | Course Wrap-Up

Course Description

Languages Available: Deutsch | Español (Latinoamérica) | Français | Bahasa Indonesia | 한국어 | Polski | Português (Brasil) | 中文 (简体) | Tiếng Việt

This course received a minor update on June 22, 2023, which may have reset your progress in the course. Please note that course completion is based on the Accreditation Test module only, so in-progress learners do not need to take all modules again to mark complete. If you completed the course prior to the update, your progress was not impacted.

This introductory sales course series is designed to help AWS Partners understand and communicate the Amazon Web Services (AWS) value proposition. It covers basic concepts of cloud services, how to articulate the business value, how to handle common customer objections, and how to co-sell with AWS. You will gain the tools and mental models to have effective AWS Cloud sales conversations with customers. Learners are eligible to earn the AWS Sales Accredited digital badge when they successfully pass the assessment module. Badge will be issued by Credly in 2-3 business days.

Browser tabs: InPrivate, AWS Partner Accreditation | Free, AWS Skill Builder

Address bar: <https://explore.skillbuilder.aws/learn/course/13258/AWS%2520Partner%253A%2520Sales%2520Accreditation%2520%28Busi...>

Navigation links: Explore AWS Partner Training, Find AWS Classroom Training, Take an AWS Certification Exam

Search bar: Search AWS Training Catalog

Learn by Cloud Role | Learn by Product Domain | Build Practical Skills | Prepare for Exams | Subscriptions

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This introductory sales course series is designed to help AWS Partners understand and communicate the Amazon Web Services (AWS) value proposition. It covers basic concepts of cloud services, how to articulate the business value, how to handle common customer objections, and how to co-sell with AWS. You will gain the tools and mental models to have effective AWS Cloud sales conversations with customers. Learners are eligible to earn the AWS Sales Accredited digital badge when they successfully pass the assessment module. Badge will be issued by Credly in 2-3 business days.

Course level: Fundamental

Duration: 2 hours and 14 minutes

Site Menu: Dashboard, My Account, My Courses, My Certifications, My Ramp-Up Guides, Support, Sign Out

