

987M

Total Revenue

518M

Total Sales

Customer_type

All

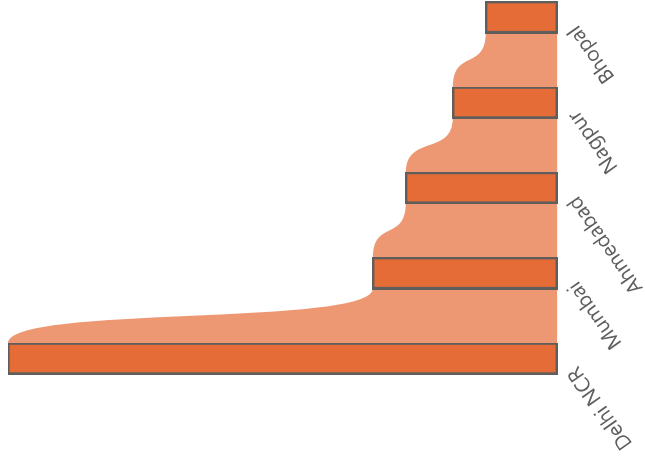
Month

All

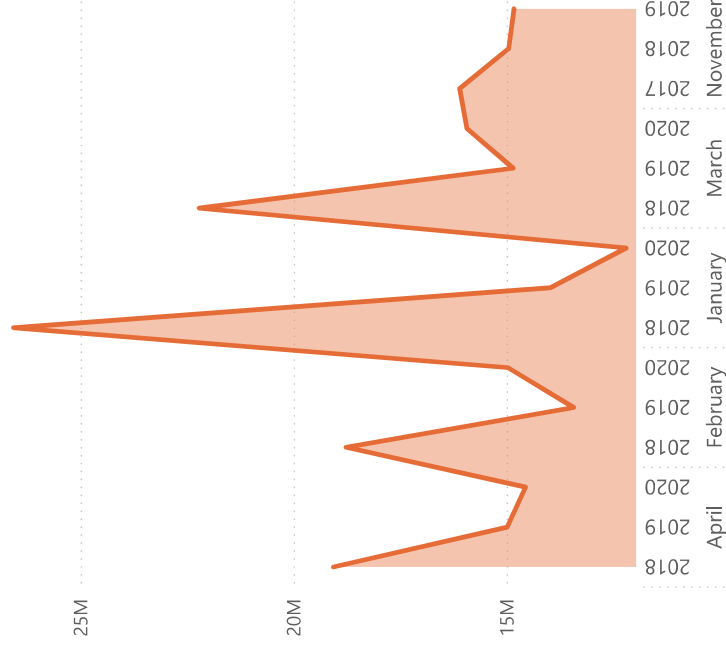
year

All

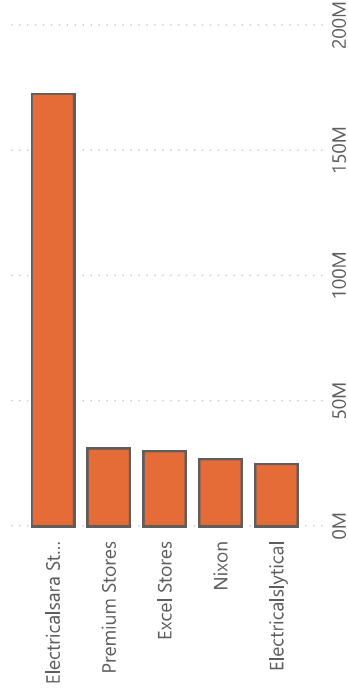
Top 5 Regions



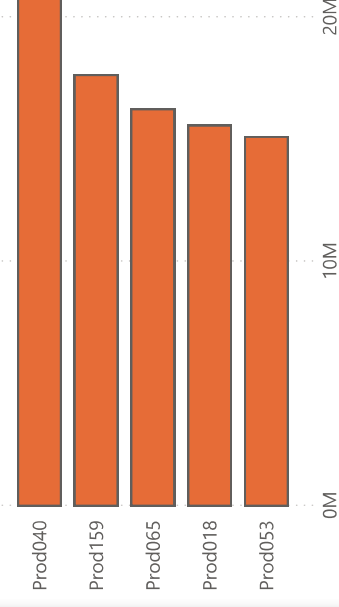
Revenue Trends



Top 5 Customers



Top 5 Products



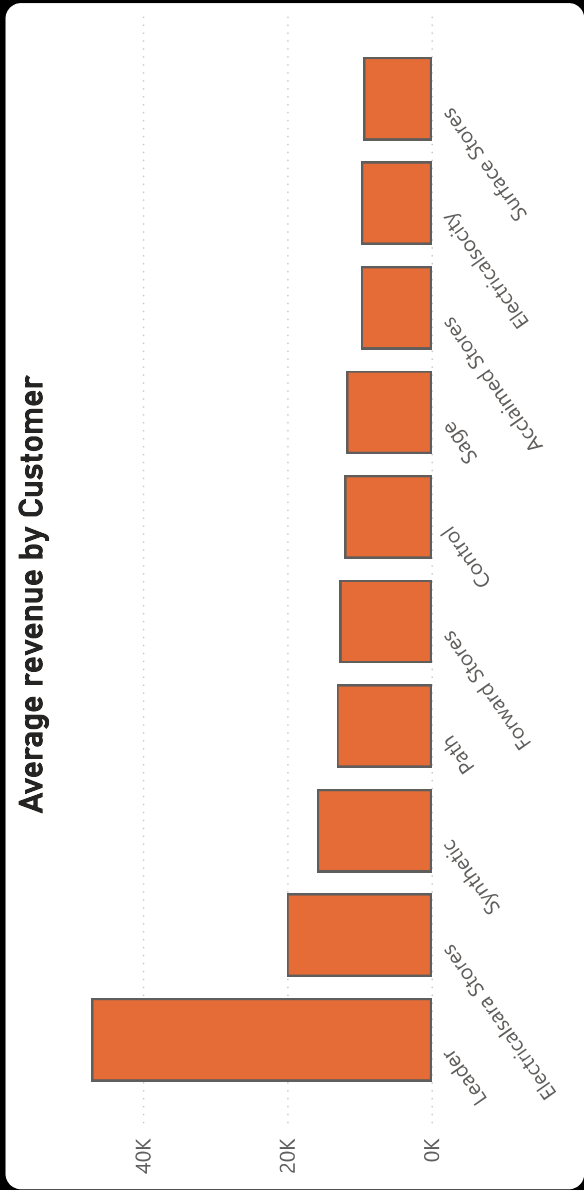
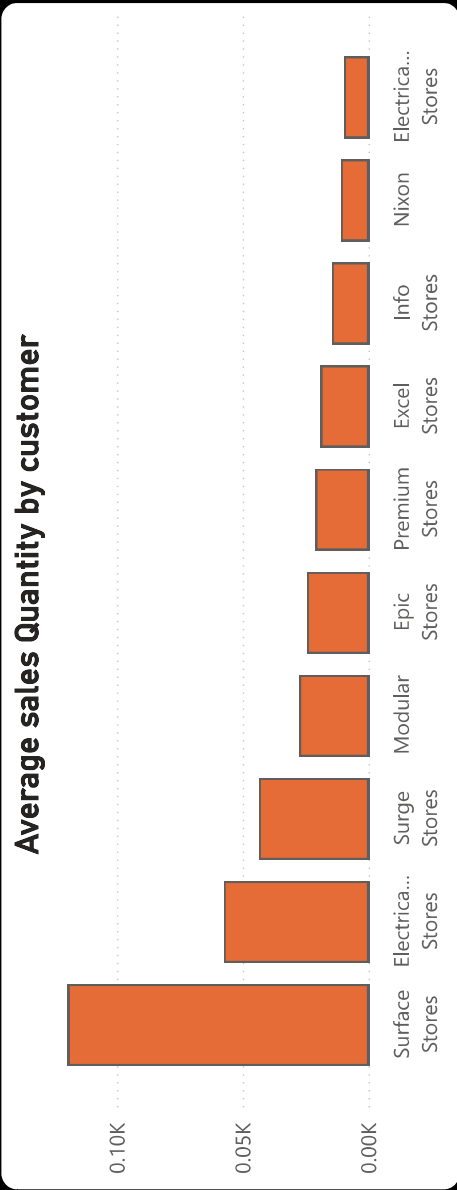
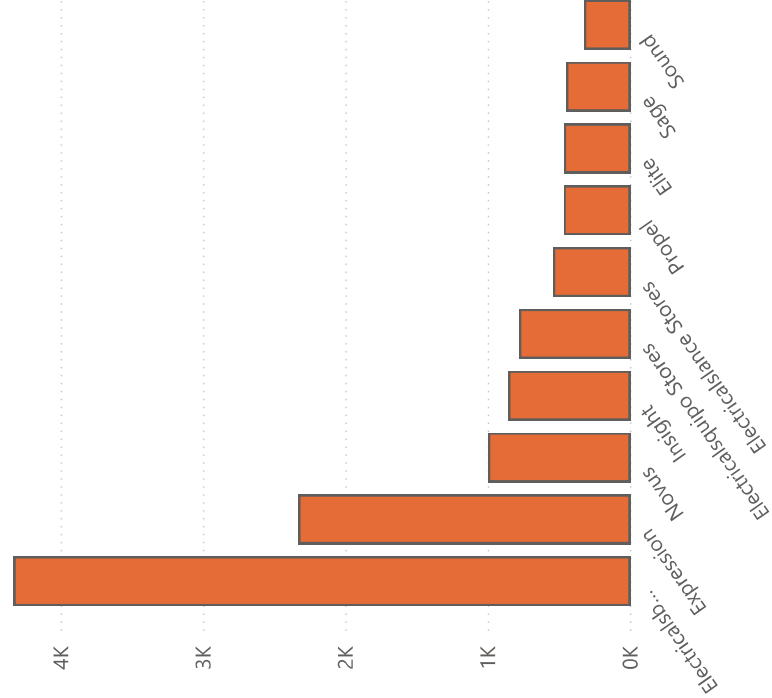
Customer_type

All

year

All

Average Selling Price (ASP) by Customer



Customer_type

All

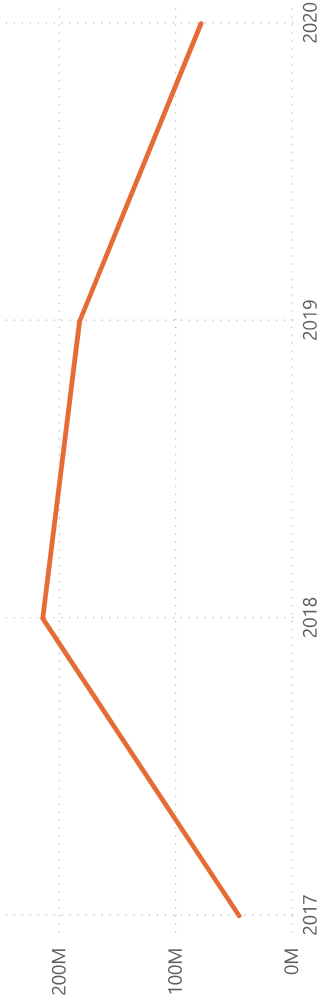
zone

All

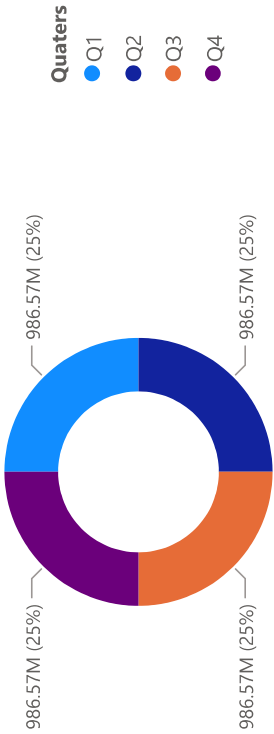
markets_name

All

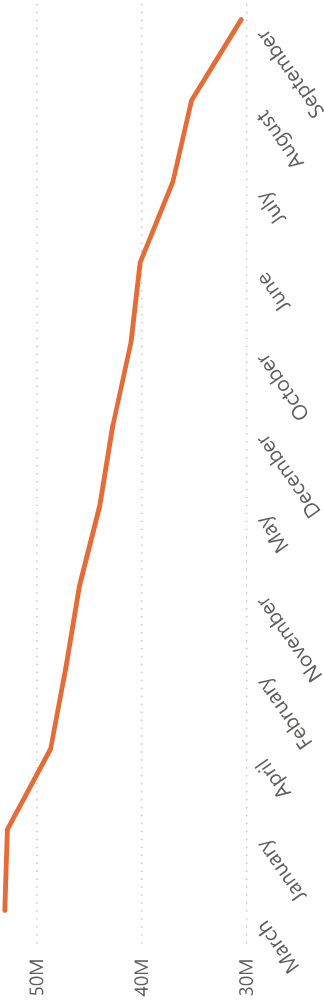
Revenue by year



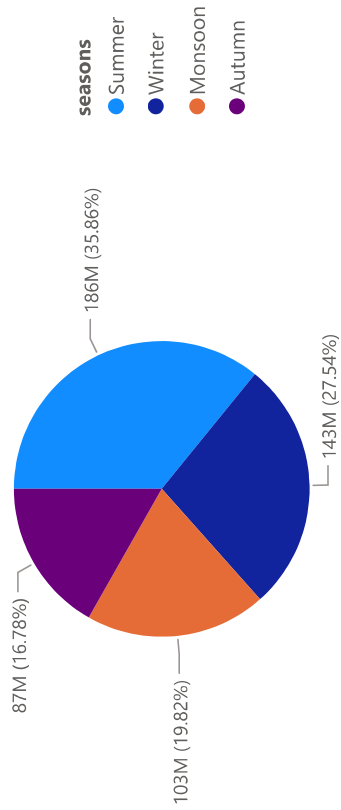
Total Revenue by Quaters



Revenue by Months



Total Revenue by seasons



zone >

☐ Central

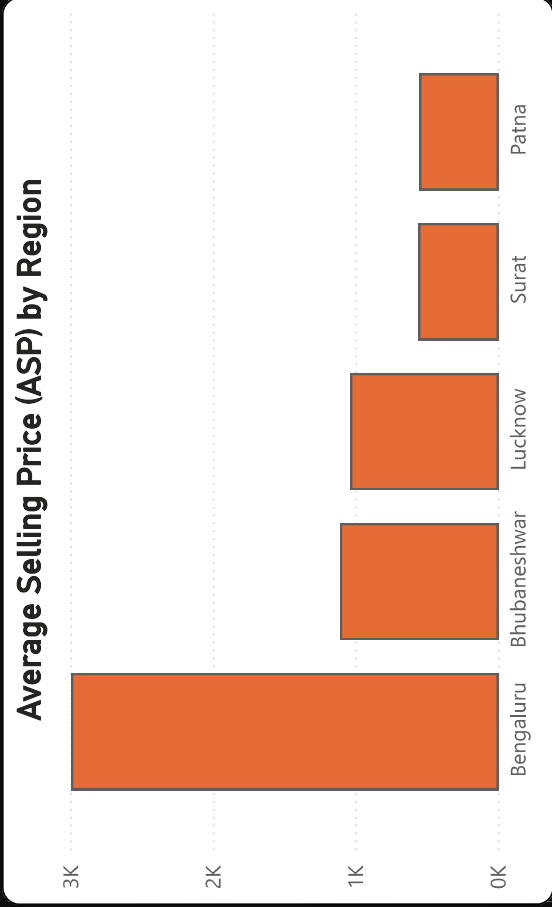
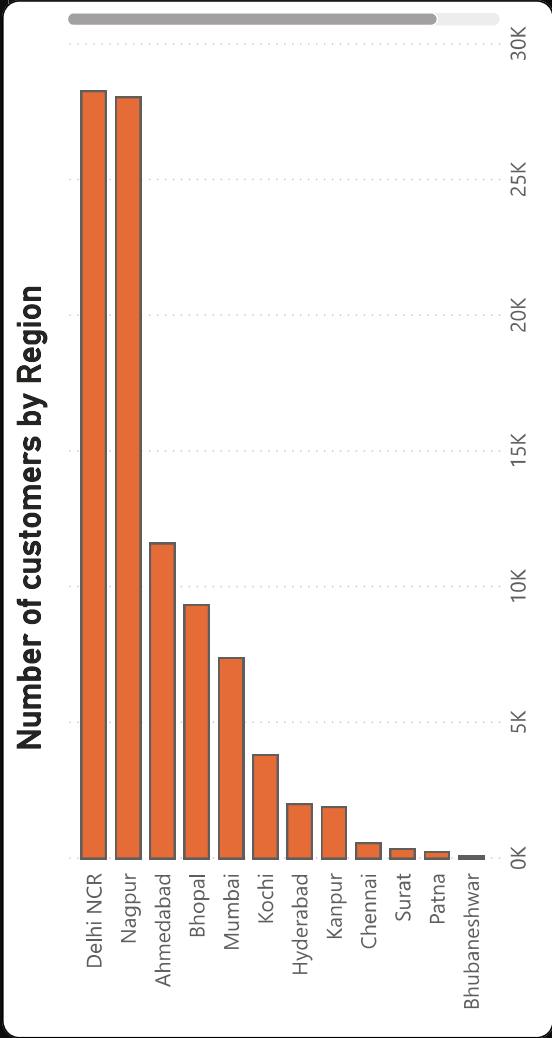
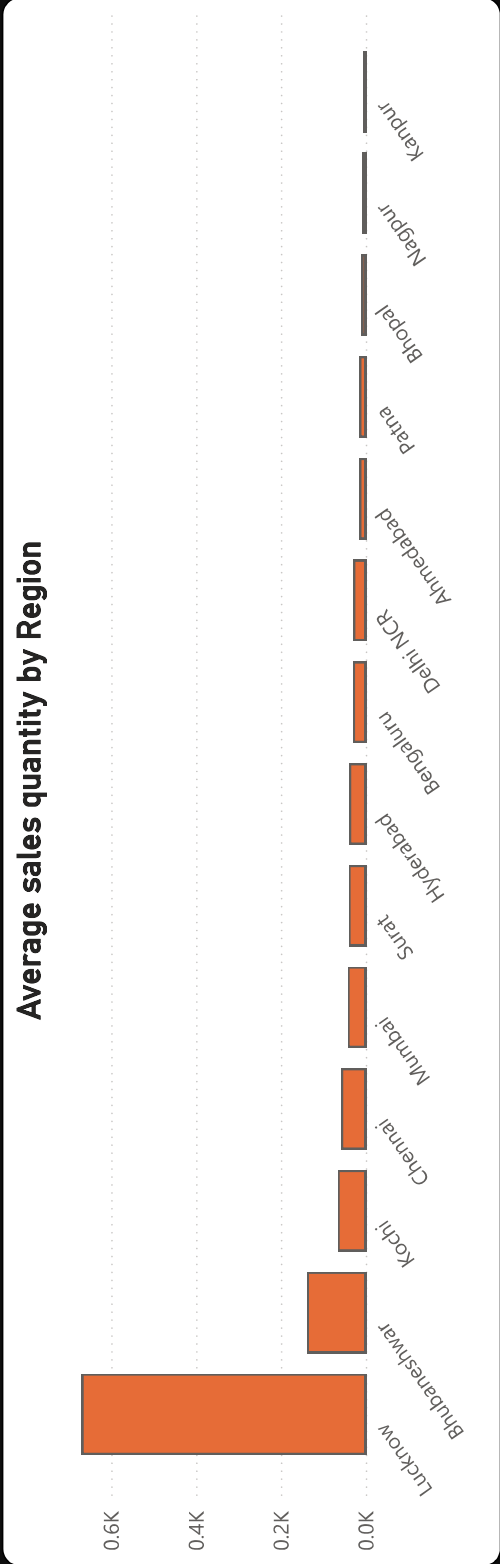
☐ North

☐ South

Customer_type >

☐ Brick & Mortar

☐ E-Commerce





year

☐ 2017

☐ 2018

☐ 2019

month_name

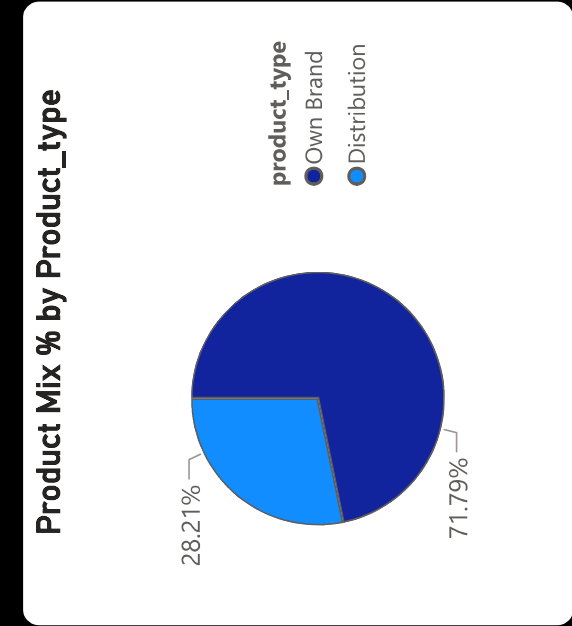
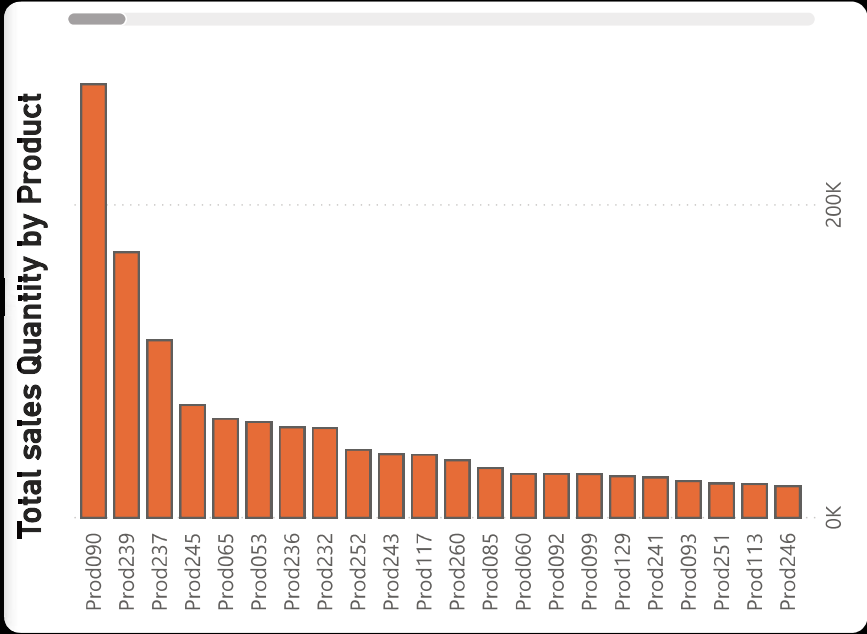
☐ April

☐ August

☐ December

markets_name

All



seasons	Revenue Contribution	Total Quantity	ASP
Summer	35.86%	701536	5.32
Winter	27.54%	523766	6.92
Monsoon	19.82%	409463	9.62
Autumn	16.78%	377450	11.36

customers	Revenue contribution	Total Quantity	ASP
Electricalsara Stores	33.43%	496476	5.70
Premium Stores	6.06%	257951	31.44
Surge Stores	3.70%	157101	51.45
Surface Stores	1.95%	128804	97.97
Excel Stores	5.85%	121596	32.58
Nixon	5.23%	102687	36.43
Epic Stores	2.96%	77060	64.48
Electricalsopedia Stores	1.72%	70519	110.72
Info Stores	4.76%	65216	40.06
Modular	2.88%	55308	66.16
Electricalslytical	4.87%	51967	39.16
Flawless Stores	1.23%	39058	154.99
Control	2.89%	37902	65.99
Insight	0.22%	35197	850.48
Sound	0.60%	27256	317.64
Sage	0.43%	23404	444.21
Forward Stores	2.05%	22768	92.92
Nomad Stores	1.84%	21214	103.47
Integration Stores	1.51%	20417	126.35
Atlas Stores	1.68%	19832	113.16
Electricalsquipo Stores	0.25%	18039	774.38
Synthetic	1.00%	17044	190.28
Electricalsociety	1.71%	16233	111.55
Acclaimed Stores	1.60%	14719	119.22
Relief	0.74%	13669	258.91
Path	1.37%	11924	138.65
Power	0.61%	11882	311.84
Unity Stores	1.10%	11262	173.73